

2019

National Impact



SCORE is a uniquely American organization that synthesizes two historic national ideals: entrepreneurial spirit and volunteerism.

Since 1964, SCORE has provided expert volunteer mentoring to more than 11 million entrepreneurs and small business owners. As the nation's largest network of volunteer business mentors, SCORE is committed to helping any person succeed in their small business endeavor.

\$394 SCORE's cost to help create one business

\$120 SCORE's cost to help create one job

\$34.66 Amount SCORE clients return to the Federal Treasury for every federal dollar appropriated to SCORE

67% Percentage of SCORE clients that reported an increase in business revenue

39% Average business growth reported by SCORE clients

29,681
New Businesses Started

67,706
Non-owner Jobs Created

97,387
Total Jobs Created

Who We Are:
Over 10,000
Volunteers
serving clients in over
1,500 communities

SCORE volunteers donated
4,919,089 hours of service in 2019

SCORE helps a diverse range of American Small Businesses and Entrepreneurs.
Of SCORE'S 2019 client base...

61% were women

46% were minorities

10% were veterans

2019

By The Numbers

SCORE

138,577 Clients

Served across **286,413 mentoring sessions**

225,563 Attendees

Served across **12,966 local workshops**

169,156 Attendees

Served via **online workshops**

3,673,379

Visitors to SCORE.org

52,671

Facebook Fans

40,818

Twitter Followers

SCORE is of notable value to entrepreneurs and small businesses:

87% of clients would recommend SCORE to family and friends

91% of 'in business' clients were still in business at the end of 2019

69% of all clients indicate that SCORE is important to their business success

Small Business Clients who Receive 3+ hours of Mentoring Report Higher Revenues and Increased Business Growth.