



WINTER SEMINAR & ANNUAL MEETING

DECEMBER 2ND & 3RD 2016
THE PFISTER HOTEL
MILWAUKEE



Join us ... at our Winter Seminar & Annual Meeting at the Pfister Hotel in Milwaukee! The annual meeting offers educational and networking opportunities, including a Presidents' Dinner & Reception to help us send off our current President, Russell T. Golla, welcome Benjamin S. Wagner as our incoming WAJ President and celebrate our award recipients. We hope to see you there!

SCHEDULE OF EVENTS:

FRIDAY, DECEMBER 2ND:

- 7:30 - 8:30 AM**
Registration & Breakfast Buffet
- 7:30 - 8:30 AM**
WAJ New Lawyers Breakfast Meeting
- 8:30 - 9:00 AM**
WAJ Annual Meeting
Paralegal of the Year Award:
Laurel A. Wirth, Herring Clark Law Firm
- 9:00-10:00 AM**
Plaintiff Lawyers in the 21st Century: The Last Resistance
Rick Friedman | Friedman Rubin
- 10:15-11:00 AM**
Old School Musings on Ordering Your Proof at Trial
Ric Domnitz | Domnitz & Skemp SC
John Peterson | Peterson Berk & Cross SC
- 11:00-12:00 PM**
Bringing Drones into the Courtroom
Joseph Hupy | Power of Ground Consulting
Tom Guelzow | Guelzow Law Offices LTD
- 12:00-1:00 PM**
Justice Fund Lunch Buffet
Guest Speaker
Senator Tammy Baldwin
Women's Caucus Luncheon
Paralegal/ Legal Assistant Luncheon

1:00-2:00 PM
Polarizing the Case; followed by, Q & A
Rick Friedman | Friedman Rubin

2:00-2:45 PM
Using The Theme of The Case To Set-up Your Request For Damages
Craig Christensen | Habush Habush & Rottier

Anchoring Your Ask-How To Increase Your Award
Pat Dunphy | Cannon & Dunphy SC

2:00 - 4:00 PM
Paralegal Breakout Session
The HITECH Headache and How to Alleviate It
Kristen Scheuerman | Herring Clark Law Firm
James Scoptur | Aiken & Scoptur, S.C.

Find Audio and Visual Evidence to Strengthen Your Case
Christine Esser | Habush Habush & Rottier

Life as a Paralegal versus Life as an Attorney
Amy Risseuw | Peterson Berk & Cross

3:00-3:30 PM
Litigation and Driverless Cars
Scott Thompson | Gingras Cates & Luebke

3:30-4:00 PM
Exclusion of Expert Testimony Based on Unpaid Balances? A Practice Primer
Kristin Cafferty | Habush Habush & Rottier

6:30 PM
Cocktail Reception
7:30 PM
Presidents' Dinner

SATURDAY, DECEMBER 3RD:

- 8:00- 9:00 AM**
Registration & Breakfast Buffet
- 9:00- 12:00 PM**
Rule Changes to Address the Modern Day Practice of Law
Timothy Pierce | Ethics Counsel, State Bar of Wisconsin
Dean Dietrich | Ruder Ware LLSC

LODGING INFORMATION:

To reserve your lodging, contact the hotel directly at 414-935-5942. Reference the *Wisconsin Association for Justice Block*.

Room Rates:
\$170 King or two Queens per night.
Salon Suite (upgrade option): \$200 per night.

Reservation Deadline: November 10th, 2016

1 ATTENDEE INFORMATION

WAJ WINTER SEMINAR | DEC. 2ND & 3RD | THE PFISTER HOTEL

NAME		
FIRM NAME		
MAILING ADDRESS		
CITY	STATE	ZIP
PHONE		
EMAIL		

2 TUITION & BOOK ORDER

Early Bird Rates: Expires Nov. 15th

- WAJ MEMBER: 2-DAY** \$335
- WAJ MEMBER: FRIDAY ONLY** \$305
- WAJ MEMBER: SATURDAY ONLY** \$195
- WAJ MEMBER- PARALEGAL** \$110
- LAW STUDENT** FREE
- NON MEMBER: 2 DAY** \$435
- NON MEMBER- FRIDAY ONLY** \$395
- NON MEMBER: SATURDAY ONLY** \$255
- NON-MEMBER PARALEGAL** \$145
- HARD COPY MATERIALS BOOK** \$35
- TUITION TOTAL/BOOK TOTAL:**

Regular Registration Rates: Nov. 16th- 29th, 2016

- WAJ MEMBER: 2-DAY** \$370
- WAJ MEMBER: FRIDAY ONLY** \$335
- WAJ MEMBER: SATURDAY ONLY** \$215
- WAJ MEMBER- PARALEGAL** \$120
- LAW STUDENT** FREE
- NON MEMBER: 2 DAY** \$480
- NON MEMBER- FRIDAY ONLY** \$440
- NON MEMBER: SATURDAY ONLY** \$275
- NON-MEMBER PARALEGAL** \$160
- HARD COPY MATERIALS BOOK** \$35
- TUITION/BOOK TOTAL:**

3 EVENT ADD-ON'S

BREAKFAST BUFFET ON FRIDAY DEC 2ND (7:30 AM)

- Yes, I will attend the Seminar Breakfast
- Yes, I will attend the New Lawyers Breakfast
- No, I will not attend Breakfast

SEMINAR LUNCH BUFFET ON FRIDAY, DEC 2ND

- Yes, I will attend the Seminar Lunch
- Yes, I will attend the Women's Caucus Luncheon
- Yes, I will attend the Paralegal Luncheon
- No, I will not attend Lunch

BREAKFAST BUFFET ON SATURDAY DEC 3RD (8:00 AM)

- Yes, I will attend the Seminar Breakfast
- No, I will not attend Breakfast

PRESIDENTS' DINNER & RECEPTION

PRESIDENTS' DINNER & RECEPTION ON FRIDAY, DECEMBER 2ND: (\$75/Ticket- Includes wine at dinner)

- Yes, I will be attending the Reception Only
Number of Tickets Needed: @ \$25 =
- Yes, I will be attending the Reception & Dinner:
Number of Tickets Needed: @ \$75 =

Please email beth@wisjustice.org the name(s) of additional dinner guests.

- No, I will not be attending

5 TRIBUTE ADS- Congratulate this year's award winners & newly elected WAJ Officers by inserting your logo and/or ad in the Dinner Program:

- Your Logo Inserted** \$50
- 1/6 Page Ad** \$100
- 1/3 Page Ad** \$250
- 1/2 Page Ad** \$350
- Full Page Ad** \$500
- No Thanks**

SPONSOR TOTAL:

REGISTRATION TOTAL:

6 PAYMENT INFORMATION

- Please Invoice Me
- Check Enclosed (Payable to WAJ)



RETURN TO:

14 West Mifflin St, | Suite 207 | Madison, WI
608-257-5741 | beth@wisjustice.org

*See our website for Registration Terms and Conditions