

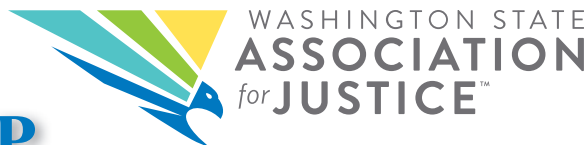
Bob Dawson's

TRIAL WORKSHOP

with **BOB DAWSON & MARK WAGNER**

March 20-23, 2019

Alderbrook Resort • Union, Washington



23.25 CLE Credits!

More than half of what you need to report every three years.

WSAJ Regular/Plaintiff Members Only • Limited Space Available

This trial workshop is designed for lawyers of all levels of experience but with an emphasis on our younger lawyers. We have had many experienced lawyers take advantage of the program and who come away re-energized and excited about the practice of law again. We have had many younger lawyers come through the program and who leave truly excited about getting into the courtroom and trying cases! So whether you are an experienced lawyer who needs a tune-up, or a younger lawyer just getting started, please join us for this wonderful opportunity to work together on being better people and better trial lawyers.

The workshop is limited to 30 people and we often have people taking the program for a second or third time, so sign up now. Together we will work on every aspect of a jury trial. It is a wonderful opportunity to practice your trial skills in a safe environment and to learn how to tell your client's story powerfully.

Bob and Mark offer a workshop that presents a unique opportunity to spend time in a beautiful setting to learn and use trial techniques that complement my inner self. Honest, true, caring, compassionate. Those characteristics are the unexpected heart and soul of the workshop.

It is a workshop that allows one to participate in a safe and supportive milieu. And it is the trying out of the ideas they present that reinforces the realization that it is the practice of honesty, truth, caring, and compassion that enables one to become the best at plaintiff lawyering. Evy McElmeel

Best CLE I have ever attended.

Drew Dalton

Both Bob and Mark did an exceptional job. Their dedication is contagious. I know I will be referring to the materials every time I prep for a trial

Isabel Cole

Both Bob and Mark are excellent attorneys who have received outstanding results for their clients. Their presentations were heartfelt and moving. Robert Carter

(Benefit received:) Becoming a more active and attentive listener. This is such an important aspect of working with clients, and a valuable skill in personal relationships as well.

Lynnette Jenkins

It was simply the best CLE I have been to in my almost 10 years of practice.

Brett Herron

WEDNESDAY, March 20

For those arriving early, join us for an informal get together Wednesday evening in the resort bar at 7:30pm.

THURSDAY, March 21

8:00-9:00am Check In & Breakfast (included in tuition)

9:00am-9:00pm Workshop (Lunch & Dinner included)

What Type of Trial Lawyer Do You Want to Be? We will learn how to be the trial lawyer our clients need.

Discovering the Client's Story: How to experience what your client has gone through so you can tell their story powerfully, truthfully, and with passion.

Voir Dire: What is your goal in voir dire? How shall we talk with jurors? How do you begin to build credibility?

FRIDAY, March 22

8:00-9:00am Check In & Breakfast (included in tuition)

9:00am-9:00pm Workshop (Lunch & Dinner included)

Opening Statement: Getting the case off to a good start.

Direct Exam: How to do a competent job putting your client and his or her doctor on the stand; Foundations

Cross Exam: What are you trying to accomplish? Cross exam of Tencer.

SATURDAY, March 23

8:00-9:00am Check In & Breakfast (included in tuition)

9:00am-5:00pm Workshop (Lunch included)

Closing Argument: How do you tie it all up? What are you trying to accomplish? Talking about fault, damages and MONEY!!!

Concluding Exercises and Comments

ROOM RESERVATIONS:

Contact Alderbrook Resort at (360) 898-5477.

Be sure to ask for the Washington State Association for Justice group rate. Our group rate is available until February 19, 2019.

All rooms in our block are \$160/night. The rooms in our block are creek view double queen and garden view king rooms, and will be assigned on a first come, first served basis. At this point, group rates are not available for online registration. To register, either call the number above or email groups@alderbrookresort.com. In the email, provide group name, check in and check out dates, first/last name, room type preference, address, phone number and credit card number. If you do not want to provide your credit card number by email, an agent will call back to obtain the number.

Room cancellations will be charged the first night's room and tax if cancelled within seven days prior to scheduled arrival. Check-in: 4pm Check-out 11am

WORKSHOP CANCELLATION POLICY:

Full refunds for cancellation, less \$100 handling fee, if cancellation is made 10 working days before the seminar. After that, 50% credit, valid for one year, will be issued if the WSAJ office is notified by 10:00 am March 19th. No refund or credit after that.

BOB DAWSON'S TRIAL WORKSHOP APPLICATION & REGISTRATION



WSAJ Regular/Plaintiff Members Only

Name: _____ Day Phone: _____
 Bar # _____ Night Phone: _____
 Firm: _____ Cell Phone: _____
 Address: _____ Email: _____

Number of civil jury trials: _____
 Number of criminal jury trials: _____
 Generally describe your civil and/or criminal jury trial experience: _____

What would you especially like to work on at the trial workshop? _____

Is there any reason you could not stand up and work on the various parts of a jury trial, in front of others, at this workshop? _____

Is there anything else you would like us to know? _____

Seminar Tuition: Tuition includes workshop, 3 breakfasts, 3 lunches, 2 dinners, materials emailed prior to workshop, and coffee service.

AFTER 03/7/19

- WSAJ Regular member.....\$740 \$790
- EAGLE Program member\$690 \$740

**23.25 CLE CREDITS
Approved!**

Check here if you require any special accommodations.

I declare that I am a regular member of WSAJ and my law practice does NOT include civil defense or insurance defense litigation.
Sign here: _____
Signature of registrant required to be admitted to seminar

PAYMENT TYPE Check Visa MC
 Exp. Date _____ **Total \$** _____

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Name (on card) _____
 Signature _____

Make checks payable to:
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 1809 7th Ave #1500
 Seattle WA 98101
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 information to: (206) 464-0703