

MASTERING THE MINI

Tuesday March 12, 2019

Registration & Lunch: 11:30
Program: 12:00 - 1:00 PM

SFTLA Conference Room
311 California Street, Suite 620
San Francisco, CA 94104

Pre-registered \$50
Walk-in \$55

WHAT YOU NEED TO KNOW ABOUT YOUR MCLE CLASSES:

» LEGAL EDUCATION CREDIT

This activity has been approved for Minimum Continuing Legal Education credit by the State Bar of California in the amount of 1 HOUR OF MCLE CREDIT

» SFTLA CERTIFICATION

San Francisco Trial Lawyers Association certifies that this activity conforms to the standards for approved education activities prescribed by the rules and regulations of the State Bar of California governing Minimum Continuing Legal Education.

» YOUR MCLE RECORDS

San Francisco Trial Lawyers Association will maintain your MCLE records on this seminar.



PROGRAM

How To Maximize Your Mini Opening

Join us for this roundtable to discuss and explore the significance of a mini opening. Panelists will discuss their insights on the mini, as well as specific tips and strategies.

TOPICS INCLUDE:

- » Tone and structure of a mini opening
- » Strategy considerations
- » How persuasive should a mini opening be?
- » How to use a mini to facilitate jury selection

SPEAKERS

Boone Callaway (Chair) has been a partner at Callaway & Wolf since 1995, where he handles plaintiff's tort cases including medical malpractice and personal injury. Boone received his B.A. at the University of Texas at Austin in 1983, his J.D. at the University of Missouri at Columbia in 1986, and has been a member of the California Bar since 1986. Boone is an AV-rated lawyer who has tried and arbitrated numerous cases to verdict. He has used mini openings in several recent trials.

Elinor Leary is a trial attorney and trial team leader. Her cases involve worksite injuries, defective products, dangerous property conditions negligent security, and vehicle collisions. Elinor was a public defender in Alameda County and has been a clinical professor at USF teaching trial skills. Elinor is active in numerous organizations that champion consumer rights and strive to protect the Constitutional right to trial by jury.

Scott Sumner has 27 years of experience in trial and appellate advocacy for injury victims and their families. He is widely recognized and respected by both the plaintiff's and defense bars, and has been both a leader and a leading educator for the plaintiff's bar throughout the State and especially the Bay Area Counties.

Markus Willoughby is the principal at Willoughby Law Firm. Markus concentrates his law practice on personal injury litigation, focusing almost exclusively on medical negligence and wrongful death. He has lectured on deposition techniques, Markus is AV rated, was nominated as Trial Lawyer of the Year in 2013 and 2014, and was honored to receive SFTLA's prestigious Civil Justice Award in 2014.

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NAME _____

STATE BAR # _____ FIRM NAME _____

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REGISTRATION FEES Pre Registration \$50 At The Door \$55 Charge to the Following Credit Card: VISA MC AMEX

Card # _____ Expiration Date _____ Security Code _____ Signature _____

BILLING ADDRESS if different than above _____ LIMITED SEATING Seating availability for on-site registration,

on a first come, first served basis. PLEASE NOTE SFTLA reserves the right to substitute speakers and/or topics.

Mail: Your registration form and payment to : SFTLA 311 California Street, #620 San Francisco, CA 94104

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Questions: Call the SFTLA office at 415-956-6401 //415-956-6680 (FAX)