MEMBERSHIP BY THE NUMBERS

MEMBERS —
The SDCBA thrives because of the diversity and unique talents of each of our members. Thank you for being a part of the SDCBA, and helping to “Set the Bar Higher” for our profession.

WOMEN 45% MEN 55%

OVER 60%
of attorney members are solo or small firm practitioners

ATTORNEY MEMBERS ARE ALUMNI FROM AND CURRENT LAW STUDENT MEMBERS ATTEND:

LOCAL LAW SCHOOLS
24% California Western School of Law
17% Thomas Jefferson School of Law
30% University of San Diego School of Law

OTHER LAW SCHOOLS
6% Other Law Schools in Southern California
8% Law Schools in Northern California
15% Out-of-State Law Schools

ATTORNEY MEMBERS YEARS IN PRACTICE
8% Over 40 years
16% Over 20 years
19% Over 10 years
57% Less than 10 years

ATTORNEY MEMBERS AREAS OF PRACTICE
14% Business or Business Litigation
11% Civil Litigation
10% Family Law
8% Estate Planning
7% Criminal
57% Other Practice Areas

ATTORNEY MEMBERS BY REGION

Downtown Core: Downtown north to I-8
47.8%

Mid-County Coastal: Point Loma/La Jolla
32.2%

Mid-County Inland: Mission Valley/Del Mar
35.2%

North County Coastal: Solana Beach/Oceanside
25.5%

North County Inland: Rancho Penasquitos/Fallbrook
22.5%

Southwest Region: South Bay
27%

Southeast Region: East County
30.7%

43
Lawyer Referral & Information Service Practice Area Panels

SET THE BAR HIGHER.
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The Bar Center at 401 was abuzz this year – with over 3,700 visitors to the member lounge alone, the San Diego County Bar Association (SDCBA) lived up to its desired position as the “hub” of San Diego’s legal community. Dynamic, enthusiastic and involved leaders worked hard to create innovative programming, with myriad opportunities for members to connect with colleagues and our community. Our 117 year-old Association also made significant strides in staying true to our mission while evolving our practices to meet the continuously progressing needs of the profession. There is no greater testament to our success this year as the composition of our membership. With over 10,000 members across all areas of practice and experience levels, representing both sides of the bench, extraordinary section and committee leaders, and an energetic and engaged Board of Directors, the SDCBA was able to “set the bar higher” in 2016.

A few of this year’s highlights include:

- Welcoming the California Supreme Court to San Diego
- Continuing to advocate for increased/restored court funding
- Developing a Disability Interest Group (the first for a Bar Association in the country, we believe)
- Commenting on the importance of an independent judiciary
- Analyzing two separate but competing death penalty initiatives

- Launching the Student Civics Engagement Academy in collaboration with the San Diego Chamber of Commerce.
- Hearing first-hand about the impacts of the O.J. Simpson trial on media in the courtroom from famed Associated Press Reporter Linda Deutsch and Loyola School of Law
- Getting out on the water with the SDCBA’s new Wetsuits Surfing Group
The SDCBA in 2016 continued to:

- Embrace and foster diversity and inclusion.
- Focus on the changing needs of small/solo practitioners and the profession in general in the future.
- Review and create pathways for newer attorneys to better integrate into the SDCBA and the profession.
- Share expertise in all areas of legal ethics, consistently creating and distributing meaningful information on the ethical implications of technology, relationships with clients, and more.

We have much to celebrate about 2016, as detailed in the rest of our annual report. You will find charts highlighting the SDCBA's financials for 2016 on page 13. An independent auditor has audited the SDCBA's finances for the year, and the full auditor's report is available upon request at the SDCBA's offices.

Each and every member of the SDCBA truly “belongs” here and contributes to the successful, unique and collegial dynamic of our Association and our community. Thank you for your leadership, engagement, guidance and participation in the SDCBA this year.

SET THE BAR HIGHER.
Heather Riley, a Partner at Allen Matkins LLP, led a strong and involved board of 19 attorneys, including representatives from South, East, and North County, and the Chair of the Forum for Emerging Lawyers. Dino Paraskevopoulos was elected to serve as treasurer, with Lilys McCoy elected as Secretary. Kristin Rizzo, a solo practitioner, was elected to serve as the 2018 SDCBA President.

Serving on the Board of Directors is very rewarding, but also comes with its challenges. The 2016 Bar Board stepped up to the proverbial plate and tackled issues big and small with integrity and grace. Thank you to the board members who served in 2016, particularly those whose terms concluded at the end of the year: Dan Bacal, Andy Cook, Jim Crosby, Jason Evans, Lizzette Herrera-Castellanos, and Past President Richard Huver.
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Our Sections and Committees continue to be the lifeblood of the organization, doing work across all areas of the law. Through their leadership, the organization continued to grow and thrive. Thank you to all of our 2016 Section and Committee leaders.

### 2016 SECTION AND COMMITTEE LEADERSHIP

#### SECTIONS

<table>
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<tr>
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<td>Alternative Dispute Resolution</td>
<td>Kirk Yake, Hass Sadeghi, Elisabeth Epel, Robert Flynn, Michael Saydah</td>
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<td>Animal Law</td>
<td>Lori Mendez, Anne Perry, Erin Benler, Harold Holmes, Alanna Pearl</td>
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<td>Appellate Practice</td>
<td>Kathryn Karcher, Michael Pulos, Heather Guerena, Helen Irza, Robert Shaughnessy</td>
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<tr>
<td>Bankruptcy</td>
<td>Gary Rudolph, Kathleen Cashman-Kramer, Bill Fennell</td>
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<td>Business &amp; Corporate</td>
<td>Abigail Stephenson, William Marshall, Robert Boeche, Ashley Peterson, Lana Turpie</td>
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<td>Civil Litigation</td>
<td>William Small, Jillian Fairchild, Janna Jamil, Conor Hulburt</td>
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<tr>
<td>Construction</td>
<td>Shailendra “Shay” Kulkarni, Pieter O’Leary, Angela Soldner</td>
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<tr>
<td>Elder Law</td>
<td>Teresa Gillis, D. Robert Dieringer, Maya Pinchman</td>
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<td>Estate Planning, Trust &amp; Probate</td>
<td>Shannon Stein, Judy Bae, Anne Rudolph</td>
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<td>Family Law</td>
<td>Brigid Campo, Amy Broderick, Cristina Nuno, Kelly McCaffrey</td>
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<tr>
<td>Environmental/Land Use</td>
<td>Marianne Greene, Elidia Dostal, Michelle Hoskinson</td>
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<td>Entertainment &amp; Sports</td>
<td>Jeremy Evans, Shana Metzger, Abrina Wheatfall, Roxy Carter, Taylor Bloom</td>
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<td>Intellectual Property</td>
<td>Fred Taylor, Taylor Bloom, Doug Lytle, Thomas Watson</td>
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<tr>
<td>International Law</td>
<td>Raul Villarreal Garza, Antonio Maldonado, Marco Carrasco, Lana Turpie</td>
</tr>
<tr>
<td>Juvenile</td>
<td>Jill Smith, Margaret Dalton, Lisa Storing, Jessica Muñoz</td>
</tr>
<tr>
<td>Insurance/Bad Faith</td>
<td>Catherine Hanna-Blentzas, Todd Haas, Joshua Franklin, Andrew Meyers, Marvin Straus</td>
</tr>
<tr>
<td>Immigration Law</td>
<td>John Rodriguez, Angelica Sciencio, Ashley Negrette</td>
</tr>
<tr>
<td>Labor &amp; Employment</td>
<td>Susan Swan, Joanne Alnajjar Buser, Alison Adema, A. Melissa Johnson, Evelyn Wiggins</td>
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Law & Medicine
Brian Findley
Roxy Carter
David Balfour
Kevin Murphy
Martha Knutson

Military Law
Roxy Carter
Jenna Hackett
Elizabeth Jamison

Real Property
Daniel Forde
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A. Chandelle Konstanzer
Alex Calero

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Lilys McCoy
Bob Gaglione

COMMITTEES
Wow, there was a lot to learn in 2016! Through the SDCBA’s section and committees, the Bar was able to offer an average of 3 educational programs a week, and over 170 CLE credits offered in General, Elimination of Bias, Competency Issues and Ethics. In addition to in-person seminars, educational programs were offered through webinars, livestreaming, and roundtable discussions. All live programs were available via webcast so that members throughout the county could participate, while the Association also continued to offer a full catalog of self-study and participatory programming.

In addition, informal educational programming was provided in the Bar Center at 401’s conference room spaces as “lunch and learns” throughout the year. Programs in 2016 included:

- Tips for Successful Networking
- LinkedIn: Make Sure Law Firm Recruiters Can Find You
- Improve Your Likability: Using Social Media to Market Your Firm
- How to Conduct Free Legal Research Online
- TED Talks & Brew at the Bar Center
- Top Ways to Improve Your Online Presence and Profitability
- Stress Reduction Techniques
- Promoting Justice With Compassion: How Therapy Dogs Can Help Your Clients in Court
- Roundtable for New Attorneys

- SDCBA Technical Skills Series – Microsoft Word for Attorneys
- Become a Pro Bono Attorney
- How to Build, Motivate and Lead Productive Teams
- Tackling Twitter: Tweeting 101
- Best Tips for Building your Book of Business
- SDCBA Technical Skills Series – Microsoft Office for Attorneys #4
- Negative Online Reviews: Preserving Your Legal Reputation Without Violating Our Ethical Duty
- Cultivating Your Reputation with the 3 R’s: Relationships, Relevance, and Resilience
- Networking with Soul
- Working with Mindfulness
CONNECTIONS
The SDCBA is the place where lawyers, judges, and other legal professionals from both sides of the aisle and dozens of practice areas connect with one another, both in person and online.

- Members sent over 5,800 listserve messages across 27 listserves in 2016.
- Two new interest groups were created – the Disability Interest Group (DIG) and the Wetsuits group for surfers.
- There were over 26 happy hour/networking mixers throughout the year.
- The SDCBA Book Club met at the Bar Center every 4 to 6 weeks throughout the year.

In addition, the SDCBA hosted the following annual bar-wide “signature” programs:

- Annual Summer Social
- Annual Judicial Reception
- Series of Bench-Bar Luncheons
- Bench-Bar-Media Event
- Dialogue on Diversity
- Awards Luncheon and Celebration of Community Service
- Legal Community Open House
- Stepping Up to the Bar

In 2016, we bolstered our social media presence to better connect with members and the community, creating new venues for engagement. We saw a significant increase in how members and others engaged with the Bar, particularly via Facebook and Twitter.

We also launched a new version of the SDCBA website, incorporating the tenets of the 2015 Communications Plan. The website now serves as the Association’s online “hub” with expanded content for members, but also more robust information on different areas of the law for the general public, in addition to resources in the community.
SERVING OUR MISSION

The SDCBA’s long-standing mission is as follows:

The mission of the San Diego County Bar Association is to be San Diego County’s representative of the legal profession, serving the public and the profession by enhancing the legal system and promoting justice, professional excellence and respect for the law.

In line with our mission, we completed the following this year:

- Our annual “State of the Judiciary in San Diego County” update was published and widely distributed. Not only did the report share information on the current state of court process delays, but the report also provided an illustration of the Workforce Allocation Formula Model (WAFM) to better explain how California courts are funded and why San Diego is considered a “donor” court.

- Through its Appellate Practice Section, the SDCBA prepared and distributed an analysis of the judicial impact of the two competing 2016 ballot initiatives addressing the death penalty, Proposition 62 and Proposition 66.

- The SDCBA issued a press statement on the importance of judicial independence and an open letter to the citizens of San Diego as a response to the Trump University case and statements made by then-Presidential Candidate Donald Trump.

- The Civil Appellate Self-Help Workshops, a collaborative effort between the SDCBA, 4th District Court of Appeal, and the San Diego Law Library created in 2014, hosted monthly sessions to help self-represented litigants through the appeals process.
With added interest and attention garnered through advertising online and on the radio, the SDCBA’s Lawyer Referral and Information Service (LRIS) was able to assist more San Diego residents with finding qualified attorneys.

- Phone call, email, and instant message requests led to over 30,000 case referrals made by our Lawyer Referral and Information Service (LRIS). Nearly 30 percent of all calls and requests received were assessed and directed to community resources and services and not referred to attorneys.
- The Attorney-Client Fee Dispute and Client Relations Programs continued to succeed, providing assistance to clients throughout the county.

SDCBA members served nearly 3,000 members of the greater San Diego community at-large through a variety of projects and initiatives, with highlights including:

- Quarterly Lunch Serve for Seniors (an ongoing Bench-Bar Community Service Project)
- Beach-Bay Cleanup
- Assisting military servicemembers through the Servicemembers Civil Relief Act Program
- Providing wills and estate documents for first responders through the Wills for Heroes program

Civics Education continued to be a high priority for the SDCBA, with volunteers serving the following programs:

- The newly launched Student Civics Engagement Academy, in collaboration with the San Diego Chamber of Commerce, to develop knowledge of critical engagement skills for high school seniors.
- The Law Week Poster and Video Contest, for students in kindergarten through 12th grade.
- The annual San Diego County High School Mock Trial Competition with 377 attorney volunteers serving as coaches, judges, and scorers and 27 high school teams participating.
FINANCIAL REPORT 2016

FROM CONSOLIDATED STATEMENT OF ACTIVITIES:
Revenue: .......................... $2,969,816
Operating expenses: ................. $2,846,778

FROM CONSOLIDATED STATEMENT OF FINANCIAL POSITION:
Assets:
Cash, cash equivalents and investments: $5,230,734
Prepaid expenses, receivables and other: $203,300
Property and equipment: ................ $2,118,270
Total Assets: ........................ $7,552,304
Liabilities:
Deferred revenues: ................. $764,646
Indigent criminal defense grant fund: $1,212,156
Accrued expenses and other liabilities: $869,049
Total Liabilities: .................. $2,845,851
Net Assets:
Unrestricted: ....................... $4,644,811
Temporary restricted: ............... $108,206
Total Net Assets: .................. $4,753,017

Total Liabilities & Net Assets: ........ $7,598,868

1. Includes interest & dividend income, excludes unrealized investment gains
2. Excludes deferred lease expense, depreciation, 1241 State Street LLC expenses, Board approved use of investment funds, LRIS reserve funds, and PCC shared expenses
3. Includes 2 LLCs
THANK YOU

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The San Diego County Bar Association gratefully acknowledges its Sustaining Members for their outstanding commitment and generous support in 2016.

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The San Diego County Bar thrives only because of the support and talents of each and every one of our members. Thank you to our “100% Club” firms, whose attorneys are all members of the SDCBA in 2016. Your leadership and dedication to our profession is truly appreciated.

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