

# BOARDWALK SEMINAR® 2017



NEW JERSEY  
ASSOCIATION  
for JUSTICE  
EDUCATIONAL FOUNDATION INC  
Formerly ATLA-NJ Educational Foundation

## Dodging Bullets in Pre-Litigation and Trial

### Moderator

Ira H. Leesfield, Esq.  
Leesfield Scolaro, P.A.  
Miami, FL

Friday, April 28, 2017  
Harrah's Resort, Atlantic City, NJ  
9:00 am - 3:00 pm

Based on over 40 years of trial experience, including more than 130 jury trials and thousands of case files and mediations, while listening to colleagues around the country, we are presenting a first ever "drill down" analysis of trial lawyers' pitfalls from case intake to trust account disbursement. There is plenty of room for error in the progression of any case. The purpose of this one-day seminar is to share experiences common within our practice, but often not talked about.

In essence, this is a "dodge the bullet" seminar which primarily deals with practice tips on how to avoid common and not so common mistakes. There is also an emphasis on "new problems" created by computer technology and advances in trial and pre-trial case preparation. You will not want to miss the compilation of trial lawyer pitfalls that can be avoided starting today.

Friday, April 28, 2017

TIME	PROGRAM
7:30 am - 9:00 am	Continental Breakfast & Registration - Exhibit Hall
9:00 am - 9:40 am	<b>What You Can Learn at the Initial Client Interview</b> <i>Ira H. Leesfield, Esq. • Miami, FL</i>
9:40 am - 10:20 am	<b>Economical Case Preparation</b> <i>Thomas Scolaro, Esq. • Miami, FL</i>
10:20 am - 10:35 am	Coffee Break • Exhibit Hall
10:35 am - 11:15 am	<b>Expert and Lay Deposition Preparation</b> <i>Ira H. Leesfield, Esq. • Miami, FL</i> <i>Thomas Scolaro, Esq. • Miami, FL</i>
11:15 am - 11:55 am	<b>Handling the Hostile Judge and Your Role with the Court</b> <i>Ira H. Leesfield, Esq. • Miami, FL</i>
11:55 am - 12:50 pm	Lunch • Exhibit Hall
12:50 pm - 1:50 pm	<b>The Road Between Mediation and Trial: What is Necessary Trial Preparation and What is "Spinning Your Wheels"</b> <i>Thomas Scolaro, Esq. • Miami, FL</i>
1:50 pm - 2:05 pm	Coffee Break
2:05 pm - 3:00 pm	<b>Spotting, Creating, Finding, and Prospering with the "Non-Conspicuous" Case</b> <i>Ira H. Leesfield, Esq. • Miami, FL</i> <i>Thomas Scolaro, Esq. • Miami, FL</i>