

NATA 2018 ANNUAL MEETING  
AND FALL SEMINAR

## “PRACTICE POINTERS”

**FRIDAY, SEPTEMBER 14, 2018**

SCOTT CONFERENCE CENTER  
6450 PINE STREET  
OMAHA, NEBRASKA

**PROGRAM CHAIR:**  
BROCK WURL  
PALOUCHEK, HERMAN & WURL  
NORTH PLATTE, NEBRASKA



**APPROVED FOR NEBRASKA  
AND IOWA MCLE CREDIT  
5.5 HOURS INCLUDING  
1 HOUR OF ETHICS**  
NEBRASKA MCLE ACTIVITY #161154  
IOWA MCLE ACTIVITY #301935



**NATA**

### PROGRAM SCHEDULE

- 8:00 a.m. **REGISTRATION.**  
Continental Breakfast –  
*Sponsored by Minnesota Lawyers Mutual Insurance*
- MORNING SESSION**
- 8:25 – 8:30 **Welcome Remarks**  
Brock Wurl, *Paloucek, Herman & Wurl*, North Platte
- 8:30 – 9:15 **Social Security: Does My PI/WC Client Have a SSA Case and How Will a SSA Case Affect My Client's PI/WC Case and Vice Versa**  
John S. Lingo, *John S. Lingo, P.C., L.L.O.*, Omaha
- 9:15 – 9:45 **Ethics: The Attorney Client Privilege; How to Protect Your Client's Information, Even if Your Office Is Raided by the Feds**  
Jonathan D. Urbom, *Dowding, Dowding, Dowding & Urbom Law Offices*, Lincoln
- 9:45 – 10:15 **Ethics: The Court of Public Opinion; What You Can, Can't and Shouldn't Say To and Through the Media (Both Social and Traditional)**  
Jacqueline Tessoroff, *Tessoroff & Tessoroff, P.C.*, Columbus
- 10:15 – 10:30 **Break**
- 10:30 – 11:15 **Effective Communications: Persuasion and Best Practices for Communicating to Clients and a Jury**  
Aaron Duncan, *Assistant Professor, Communications Studies University of Nebraska*, Lincoln
- 11:15 – Noon **UM/UIM: When the Limit of Coverage Isn't Enough, How Do I Go About Tapping in to My Client's UM/UIM Coverage?**  
Jason Galindo, *Galindo Law Office*, Lincoln
- Noon – 12:15 p.m. **NATA Membership Meeting & Election of NATA 2018 – 2019 Officers and Directors**
- 12:15 – 1:15 p.m. **Lunch on Your Own**
- AFTERNOON SESSION**
- 1:15 – 2:00 **Mediation: An Inside Look at What the Mediator Wants to Know, Needs to Know, Doesn't Care About, How to Avoid the Landmines, and How to Prepare Your Client for the Mediation.**  
Stephen S. Gealy, *Baylor, Evmen, Curtiss, Gruit & Witt, LLP* Lincoln
- 2:00 – 2:45 **ERISA After Montanile: So...Now What?**  
Ross Pesek, *Pesek Law LLC*, Omaha
- 2:45 – 3:30 **Discovery from the Defense Side: Understanding the Mind of the Defense Attorney in Discovery and Case Strategy.**  
Renee A. Eveland, *Cline Williams Wright Johnson & Oldfather L.L.P.*, Lincoln
- 3:30 – 4:30 **Cocktail Hour**  
*Sponsored by True North Medical Consulting*

(Information for registrants and registration form next page)

# INFORMATION FOR REGISTRANTS

## THURSDAY, SEPTEMBER 13

### ■ NATA CELEBRATION (Blacktie Optional Dinner):

The reception and dinner will be held on Thursday, September 13 at the Happy Hollow Country Club, 1701 S. 105th St., Omaha. The reception is at 6:30 p.m., dinner is at 7:30 p.m. Reservations are \$85.00 per person.

## FRIDAY, SEPTEMBER 14

### ■ NATA ANNUAL MEETING & FALL SEMINAR

#### REGISTRATION FEES:

The registration fee is \$225.00 for non-members. The discounted registration fee for NATA members is \$175.00. The seminar registration fee includes electronic course materials and all lectures, refreshments, and payment for registrants' Nebraska MCLE credit.

The written materials for NATA's seminar will be in electronic format, and will be available on NATA's website prior to the seminar. A link to the materials will be e mailed 3-4 days in advance of the seminar to all those who pre-registered. In addition, the materials will be distributed to registrants on flash drive at the seminar. Wireless Internet is available at the seminar so that materials can be viewed online. We encourage registrants to bring their laptops or iPads.

If you would prefer a printed copy of the materials to be given to you at the seminar, there will be an additional charge to the registration fee. Please call the NATA office at (402) 435-5526 if you would like a printed copy of the materials. Printed materials must be ordered one week prior to the seminar.

### ■ DIRECTIONS TO SCOTT CONFERENCE CENTER AND PARKING

From I-80 East take Exit 449 for 72nd Street. Turn left onto South 72nd Street, and proceed north to Pine Street. Turn right onto Pine Street, and proceed east to the Scott Conference Center which will be on the left. Parking is available across the street from the conference center in Parking Lot 9.

### ■ HOTEL RESERVATIONS

The Marriott Courtyard at Aksarben Village extends a special rate for those attending meetings at the Scott Conference Center. The room rate is \$129.00 per night. To make reservations, please call the Marriott Courtyard directly at (402) 951-4300, and advise reservations that you are attending a meeting at the Scott Conference Center.

### ■ CANCELLATIONS AND REFUNDS:

Refunds in full will be made if cancellations are received by September 7, 2018. After that date there will be an administrative fee charged for late cancellation.

### ■ TAX DEDUCTION

Educational expenses, including registration fees, hotel and travel expenses are deductible if the course aids or improves in maintaining educational skills. (See *Treasury reg. 1-162-5*)

### ■ MANDATORY CLE

NATA is an accredited sponsor under the regulations of the Nebraska, Iowa and Colorado Supreme Court Boards of Continuing Legal Education. Approval pending for 5.5 hours of credit, including 1 hour of ethics, toward the mandatory requirements.

### ■ SPECIAL OFFER TO NEW MEMBERS OF NATA

Join NATA now and pay a special new member seminar registration fee of \$150.00. Dues paid now apply to a full year of membership.

### ■ THREE EASY WAYS TO REGISTER

**Online:** Go to [www.nebraskatrial.com](http://www.nebraskatrial.com) for secure online registration.

**By Phone:** (402) 435-5526. We will take your registration by credit card.

**By Mail:** Fill out the registration form and send to NATA, 941 "O" Street, Ste. 203, Lincoln, Nebraska 68508.

## NATA 2018 ANNUAL MEETING AND FALL SEMINAR PRACTICE POINTERS

SCOTT CONFERENCE CENTER, 6450 PINE STREET, OMAHA, NEBRASKA

### REGISTRATION FORM

NAME \_\_\_\_\_ PHONE \_\_\_\_\_

ADDRESS \_\_\_\_\_ FAX # \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

E-MAIL ADDRESS \_\_\_\_\_

For Nebraska CLE Requirement – Nebraska State Bar ID # \_\_\_\_\_

### THURSDAY, SEPTEMBER 13

NATA Celebration (Blacktie Optional Dinner)  
Reservations per person. \$ 85.00 \$ \_\_\_\_\_

### FRIDAY, SEPTEMBER 14

#### NATA ANNUAL MEETING AND FALL SEMINAR REGISTRATION FEES: (E link to Electronic Materials prior to the seminar & flash drive at the seminar)

|  |           |          |
|--|-----------|----------|
| NATA Member  | \$ 175.00 | \$ _____ |
| Non-Member   | \$ 225.00 | \$ _____ |
| NATA Sustaining Members  | \$ 87.50  | \$ _____ |
| Members of the NATA CIRCLE OF ADVOCATES  | No Charge | \$ _____ |
| <i>(Registration must be sent in as notification you will be attending the seminar.)</i> |           |          |
| Judiciary and NATA Student Members   | No Charge | \$ _____ |
| Paralegal Attending with an Attorney   | \$ 150.00 | \$ _____ |
| Paralegal Attending without an Attorney  | \$ 175.00 | \$ _____ |

### ANNUAL DUES\*

|                                      |           |          |
|--------------------------------------|-----------|----------|
| Admitted to Practice 0-2 Years       | \$ 170.00 | \$ _____ |
| Admitted to Practice 3-5 Years       | \$ 195.00 | \$ _____ |
| Admitted to Practice 6-9 Years       | \$ 270.00 | \$ _____ |
| Admitted to Practice 10 Years & Over | \$ 295.00 | \$ _____ |
| Sustaining Member                    | \$1000.00 | \$ _____ |
| Circle of Advocates                  | \$1750.00 | \$ _____ |
| Month and Year Admitted to Practice  | _____     |          |

**First-time Members of NATA, deduct \$25.00 from your registration fee and dues total.** Total \$ \_\_\_\_\_

### METHOD OF PAYMENT:

Check  Visa  MasterCard  AMEX  DISCOVER

Credit Card # \_\_\_\_\_

Expiration Date \_\_\_\_\_ Sec.Code \_\_\_\_\_

Signature \_\_\_\_\_

Please make checks payable to and remit to:

NATA, 941 "O" Street, Ste. 203, Lincoln, Nebraska 68508

\*Dues to the Nebraska Association of Trial Attorneys are not deductible as a charitable contribution but may be deductible as an ordinary business expense. A portion of dues, however, is not deductible to the extent that the Nebraska Association of Trial Attorneys engages in lobbying. The non-deductible portion of annual dues is 40%

Join NATA and pay the member registration fee.  
Dues apply to full year of membership.

