



Why You Need The Florida Collaborative Trainers?

Learn the most current practices, gain a better understanding of the process and become the best Collaborative Professional you can be! **Florida Collaborative Trainers are here for you from beginning to end** with our Introductory Interdisciplinary/Refresher Collaborative Trainings and our Advanced Trainings.

We role-play a case from start to finish demonstrating each of the following steps with the professionals and the client;

- First contact with the Collaborative Attorney
- First contact with the Collaborative Mental Health Professional/Facilitator
- First contact with the Financial Professional
- Necessary documents
- Pre-team meetings
- Team meetings and debriefings
- Interest Based Negotiations
- Experiential activities with the attendees

The Florida Collaborative Trainers maintain **the highest ethical and professional training standards** as established by the International Academy of Collaborative Professionals (IACP).

The Florida Collaborative Trainers are available for introductory interdisciplinary and advanced trainings, pre/post training consultations, and for national or international travel.

Our trainers include Rosemarie S. Roth, founder of the Collaborative Process movement in Florida, Lana M. Stern, international lecturer on the role of the mental health professional/ facilitator, Robert J. Merlin, IACP Board Member, Edward S. Sachs, the current President of Florida Academy of Collaborative Professionals and Paul A. Garcia, national lecturer on the role of the financial professional.

Attendees are engaged throughout our trainings. Feedback consistently reflects that attendees leave our trainings with a solid understanding of how the Collaborative Process works and the benefits of providing this service to their clients.

Starting a Collaborative practice group? We have the experience to help you get your practice group started, obtain sponsors, and provide training.



Contact The Florida Collaborative Trainers

What Attendees Have Said

"The most educational and entertaining CLE that I have attended. I learned a lot and enjoyed the time spent doing so. The CLE was presented in a format that other CLE's could learn from." -*T.M., Esq., West Palm Beach, Florida*

"I have been to other collaborative trainings and I found yours to be the best one I have attended. Your group was able to move beyond where most groups get stuck - the Paradigm Shift and get into the meat and potatoes of exactly how it is done....the mechanics, which is where we newbies flounder. Thank you for putting the extra effort into building your training workshop." - *S.H., JD, CPWA, CDRA, CFP, Jacksonville*

"The speakers were extremely knowledgeable, informative and charismatic. I was very impressed by their ability to succinctly and comprehensively cover such a large amount of pertinent information while keeping the audience engaged." - *S.S. MHP, Miami*

Who Are Our Trainers?

[Paul A. Garcia, CPA/CFF, CVA](#)

[Robert J. Merlin, Esq.](#)

[Rosemarie S. Roth, Esq.](#)

[Edward S. Sachs, CPA, ABV, CFF](#)

[Lana M. Stern, Ph. D.](#)

What Else Can We Do For You?

The Florida Collaborative Trainers can provide tools and resources to help offset the cost of bringing the Florida Collaborative Trainers to you!



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