

**Mecklenburg County Bar  
Budget**

July 2016 through June 2017

	<u><u>Jul '16 - Jun 17</u></u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Bar Leadership Institute</b>	
Dinner Sponsorship	3,250.00
5000 · Graduation Sponsorship	500.00
5010 · Dinner Tickets \$	3,750.00
5030 · Grant Income	5,750.00
5040 · Tuition	14,800.00
<b>Total Bar Leadership Institute</b>	<u>28,050.00</u>
<b>5050 · CLE</b>	
5060 · Live CLEs	315,000.00
5080 · Online CLE Income	65,000.00
5090 · Replays	170,000.00
5100 · Webcast	10,000.00
5110 · CLE Pass	10,000.00
5050 · CLE - Other	0.00
<b>Total 5050 · CLE</b>	<u>570,000.00</u>
<b>Events</b>	
MCB Cares 5k	8,000.00
5130 · Annual Meeting	3,500.00
5140 · Board Holiday Lunch	1,750.00
5150 · Holiday Party	7,000.00
5160 · Law Day	14,000.00
5170 · Luncheon Series	3,750.00
5180 · Swearing In	10,000.00
5190 · Sponsorship/Advertising	50,000.00
<b>Total Events</b>	<u>98,000.00</u>
<b>5200 · Interest Income</b>	13,000.00
<b>Lawyer Referral Service</b>	
5220 · Client Fees	25,000.00
5230 · Commissions	23,000.00
5240 · Panel Member Dues	13,500.00
5250 · Unclaimed Fees	7,000.00
<b>Total Lawyer Referral Service</b>	<u>68,500.00</u>
<b>Legal Directory</b>	
5260 · Areas of Concentration	28,000.00
5270 · Sale of Directories	9,500.00
<b>Total Legal Directory</b>	<u>37,500.00</u>
<b>Meck Bar Foundation</b>	
5280 · Allocation	8,109.00
5290 · Development & Support	65,000.00
5300 · General Administrative	109,730.00
<b>Total Meck Bar Foundation</b>	<u>182,839.00</u>
<b>Membership Dues/Access Card</b>	

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<b>Access Card</b>	
5370 - Access Card New	8,000.00
5380 - Access Renewal	16,750.00
<b>Total Access Card</b>	24,750.00
<b>Membership Dues</b>	1,145,250.00
<b>Total Membership Dues/Access Card</b>	1,170,000.00
<b>Other Income</b>	
5390 - Diversity Occupancy Income	12,715.00
5400 - Diversity Support Income	7,385.00
5410 - Mailing List	800.00
5420 - Miscellaneous Income	700.00
<b>Total Other Income</b>	21,600.00
<b>Sections Income</b>	
5450 - Yr. End Balance Transfer	9,000.00
5460 - Annual Admin fee/dues	13,000.00
<b>Total Sections Income</b>	22,000.00
<b>Sports</b>	
5470 - Basketball	9,600.00
5510 - Softball	9,800.00
<b>Total Sports</b>	19,400.00
<b>Transfer from Operating Reserve</b>	11,660.00
<b>Total Income</b>	2,242,549.00
<b>Gross Profit</b>	2,242,549.00
<b>Expense</b>	
6000 - Auditor Fees	6,000.00
6010 - Automation Expense	12,500.00
<b>Bar Leadership Inst.</b>	
6070 - Committee meeting expenses	225.00
6080 - Facilitator	17,070.00
6090 - Graduation Event	1,700.00
6100 - Kick-off Dinner	6,200.00
6110 - Misc. Expenses	255.00
6120 - NCSB Fees	1,000.00
6130 - Session Dinners	1,900.00
6140 - Transportation	950.00
6150 - Weekend Retreat	4,500.00
<b>Bar Leadership Inst. - Other</b>	0.00
<b>Total Bar Leadership Inst.</b>	33,800.00
<b>Board/Committee Expenses</b>	
LDI	3,600.00
6160 - D & O Insurance	4,000.00
6170 - Linking Lawyers	850.00
6180 - Meeting/Committee Expenses	4,500.00
6190 - Orientation	1,300.00

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Board/Committee Expenses - Other	0.00
<b>Total Board/Committee Expenses</b>	<b>14,250.00</b>
6200 · Capital Expense	7,000.00
<b>CLE Direct Costs</b>	
6210 · Catering	35,000.00
6220 · Dues/Memberships	500.00
6230 · Facility rental	7,500.00
6240 · Merchant Card Fees	10,500.00
6250 · Misc.	1,500.00
6260 · NCSB Fees	45,000.00
6270 · On-line Provider Fees	23,244.00
6280 · Printing - manuscripts	10,000.00
6290 · Printing - marketing	5,500.00
6300 · Speaker expenses	5,000.00
6310 · Travel & meetings	4,200.00
6320 · Videotaping	2,500.00
Split Fees	5,000.00
CLE Direct Costs - Other	0.00
<b>Total CLE Direct Costs</b>	<b>155,444.00</b>
6340 · Dues and Subscriptions	3,400.00
<b>Equipment Rent/Maint.</b>	
6350 · Copiers	22,500.00
6360 · Postal	800.00
6370 · Water Cooler	1,200.00
<b>Total Equipment Rent/Maint.</b>	<b>24,500.00</b>
<b>Events Expenses</b>	
MCB Cares 5k	8,000.00
6380 · Annual Meeting	10,000.00
6390 · Board Holiday Lunch	1,750.00
6400 · Holiday Party	7,500.00
6410 · Law Day	12,550.00
6420 · Luncheon Series	3,750.00
6430 · Other Networking Event/Recept.	1,500.00
6440 · Past President Lunch	660.00
6450 · Swearing In	12,850.00
<b>Total Events Expenses</b>	<b>58,560.00</b>
6460 · Exec./Pres. Discretionary	1,000.00
6480 · Furniture/Equipment	2,000.00
<b>LRS Direct Costs</b>	
6500 · Committee meeting expense	400.00
6510 · Marketing	2,000.00
6520 · Meeting/Travel	1,500.00
6530 · Misc.	200.00
6540 · Reception	1,000.00

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	<u>Jul '16 - Jun 17</u>
<b>Total LRS Direct Costs</b>	5,100.00
<b>Member Mailings</b>	
Miscellaneous Mailings	2,000.00
6560 · Balloting	5,250.00
6570 · Dues Mailing	925.00
<b>Total Member Mailings</b>	<u>8,175.00</u>
<b>6580 · Memorial Contributions</b>	400.00
<b>Merchant/Bank Fees</b>	
6590 · Bank Fees	700.00
6600 · Credit Card	11,000.00
<b>Total Merchant/Bank Fees</b>	<u>11,700.00</u>
<b>6610 · Misc. Expenses</b>	1,500.00
<b>Occupancy</b>	
Association Dues	3,000.00
Grounds Maintenance	14,000.00
Liability Insurance	1,295.00
Waste Disposal	1,900.00
6620 · Maintenance (Cleaning)	32,014.00
6630 · Maintenance (General)	7,000.00
6640 · Office Lease	268,800.00
6660 · Property/Business Insurance	6,792.00
6670 · Repair/Replace Fund	10,000.00
6680 · Telephone/Internet	19,000.00
6690 · Utilities/Security	37,000.00
<b>Total Occupancy</b>	<u>400,801.00</u>
<b>6700 · Office/General Supplies</b>	
6710 · Office Supplies - Access Card	2,500.00
6700 · Office/General Supplies - Other	12,000.00
<b>Total 6700 · Office/General Supplies</b>	<u>14,500.00</u>
<b>6720 · Postage</b>	7,600.00
<b>6750 · Prof. Development/Staff Educ.</b>	7,500.00
<b>6760 · Publications Expense</b>	
Legal Directory	
6780 · Postage/Distribution	7,515.00
6790 · Printing	28,300.00
<b>Total Legal Directory</b>	<u>35,815.00</u>
Newsletter	
6800 · Postage/Distribution	23,100.00
6810 · Printing	31,000.00
<b>Total Newsletter</b>	<u>54,100.00</u>
6770 · Electronic Publications	950.00
<b>Total 6760 · Publications Expense</b>	<u>90,865.00</u>
<b>6820 · Refreshments</b>	1,000.00
<b>Sports Expenses</b>	

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	<u><u>Jul '16 - Jun 17</u></u>
<b>Golf</b>	
6870 · County Club Expenses	0.00
<b>Total Golf</b>	<u>0.00</u>
6830 · Basketball	9,000.00
6880 · Softball	9,450.00
<b>Total Sports Expenses</b>	<u>18,450.00</u>
<b>Staffing</b>	
6920 · Bonuses	50,000.00
6930 · Contract Labor	78,000.00
6940 · FICA Expense	68,000.00
6950 · Group Insurance	195,000.00
6960 · HR/Recruitment	2,000.00
6970 · Payroll service fee	2,400.00
6980 · Salaries	882,504.00
6990 · SEP IRA	52,000.00
7000 · Unemployment tax	6,000.00
7010 · Workman's Comp Insurance	2,600.00
<b>Total Staffing</b>	<u>1,338,504.00</u>
7020 · Travel/Meetings(Staff & Ldshp)	18,000.00
<b>Total Expense</b>	<u>2,242,549.00</u>
<b>Net Ordinary Income</b>	<u>0.00</u>
<b>Net Income</b>	<u><u>0.00</u></u>