

**Mecklenburg County Bar
Profit Loss Budget Overview**

July 2011 through June 2012

Jul '11 - Jun 12

Ordinary Income/Expense

Income

BLI

Dinner Tickets \$	2,600.00
Firm Sponsorship	1,000.00
Grant Income	7,500.00
Tuition	14,400.00

Total BLI 25,500.00

CLE 575,000.00

Events

Annual Meeting	11,825.00
Board Holiday Lunch	1,700.00
Holiday Party	6,800.00
Law Day	11,000.00
Luncheon Series	5,040.00
Other Networking Event/Reception	3,000.00
Past President Lunch	700.00
Swearing In	11,000.00

Total Events 51,065.00

Interest Income 10,000.00

Lawyer Referral Service

Panel Dues 09-10	13,000.00
Client Fees	22,000.00
Commissions	20,000.00
Unclaimed Fees	5,000.00

Total Lawyer Referral Service 60,000.00

Meck Bar Foundation

Allocation	6,200.00
Development & Support	64,000.00
General Administrative	53,242.00

Total Meck Bar Foundation 123,442.00

Membership Dues

Access Renewal	12,000.00
Access Card	10,000.00
Membership Dues - Other	1,012,500.00

Total Membership Dues 1,034,500.00

Other Income

Diversity Occupancy Income	9,963.00
Diversity Support Income	5,788.00
Mailing List	800.00

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Miscellaneous Income	800.00
Total Other Income	17,351.00
Publications/Legal Directory	
Areas of Concentration	34,000.00
Sale of Directories	15,000.00
Total Legal Directory	49,000.00
Sections Income	26,000.00
Sports	
Basketball	9,750.00
Golf	5,320.00
Softball	7,650.00
Total Sports	22,720.00
Unallocated Sponsorship/Advertising	60,360.00
Volunteer Lawyers Program	
Grants	5,000.00
IOLTA	5,000.00
Total Volunteer Lawyers Program	10,000.00
Total Income	2,064,938.00
Gross Profit	2,064,938.00
Expense	
Auditor Fees	4,500.00
Automation Expense	9,500.00
Bar Leadership Institute	
Facilitator	15,900.00
Graduation Event	1,000.00
Kick-off Dinner	6,000.00
Misc. Expenses	400.00
NCSB Fees	1,000.00
Postage	200.00
Session Dinners	1,800.00
Speaker Expenses	1,400.00
Transportation	800.00
Weekend Retreat	4,500.00
Total Bar Leadership Institute	33,000.00

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Board/Committee Expenses	
D & O Insurance	3,400.00
Fee Dispute Resolution	650.00
General	300.00
Grievance	500.00
LDI	1,500.00
Lunches	1,200.00
Silent Partners	700.00
Orientation	1,500.00
Other	300.00
Total Board/Committee Expenses	<u>10,050.00</u>
Capital Expense	3,000.00
CLE Direct Costs	200,000.00
Depreciation Expense	6,000.00
Dues and Subscriptions	3,200.00
Equipment Rent/Maint.	
Copiers	14,000.00
Postal	1,400.00
Telephones	7,200.00
Water Cooler	1,300.00
Total Equipment Rent/Maint.	<u>23,900.00</u>
Events	
Annual Meeting	11,825.00
Board Holiday Lunch	1,700.00
Holiday Party	6,800.00
Law Day	11,000.00
Luncheon Series	5,040.00
Other Networking Event/Reception	3,000.00
Past Presidents Lunch	700.00
Swearing In	11,000.00
Total Events	<u>51,065.00</u>
Exec./Pres. Discretionary	1,000.00
Facility Costs - To Reserve	292,611.00
Furniture/Equipment	2,000.00
LRS Direct Costs	
Marketing	2,000.00
Meeting/Travel	3,000.00

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	<u>Jul '11 - Jun 12</u>
Postage	300.00
Reception	1,650.00
Total LRS Direct Costs	6,950.00
Meetings/Travel (Staff & Ldshp)	14,000.00
Member Mailings	
Balloting	5,250.00
Dues Mailing	650.00
Miscellaneous Mailings	2,000.00
Total Member Mailings	7,900.00
Memorial Contributions	400.00
Misc. Expenses	
Bank Fees	1,500.00
Misc. Expenses - Other	1,500.00
Total Misc. Expenses	3,000.00
Occupancy	
Maintenance (Cleaning)	11,400.00
Maintenance (General)	7,500.00
Office Lease	65,242.00
Offsite Parking	900.00
Property Insurance	2,450.00
Repair/Replace Fund	10,000.00
Telephone Bills	17,750.00
Utilities/Security	14,000.00
Total Occupancy	129,242.00
Office/General Supplies	
Office Supplies - Access Card	2,500.00
Office/General Supplies - Other	12,000.00
Total Office/General Supplies	14,500.00
Postage	11,000.00
Prof. Development/Staff Educ.	6,000.00
Publications Expense	
Electronic Publications	675.00
Legal Directory	
Postage	6,500.00
Printing	17,500.00
Total Legal Directory	24,000.00
Newsletter	40,235.00
Total Publications Expense	64,910.00

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Refreshments	1,000.00
Sports Expenses	
Basketball	8,000.00
Golf	
County Club Expense	5,375.00
Miscellaneous	325.00
Total Golf	5,730.00
Softball	
Supplies	500.00
Field Fees	3,300.00
Umpire Fees	3,700.00
Total Softball	7,500.00
Total Sports Expenses	21,230.00
Staffing	
Bonuses	42,000.00
Contract Labor	62,000.00
FICA Expense	62,000.00
Group Insurance	141,300.00
HR/Recruitment	2,750.00
Payroll service fee	2,000.00
Pension Plan	47,330.00
Salaries	770,000.00
Unemployment tax	11,000.00
Workman's Comp Insurance	2,800.00
Total Staffing	1,143,180.00
VLP Direct Costs	1,800.00
Total Expense	2,064,938.00
Net Ordinary Income	0.00
Net Income	0.00