

## MCB BUDGET 2012 – 13

### Income

Bar Leadership Institute	
Dinner Tickets \$	\$2,600.00
Firm Sponsorship	\$2,000.00
Grant Income	\$7,500.00
Tuition	<u>\$14,400.00</u>
Total Bar Leadership Institute	\$26,500.00
CLE	\$587,500.00
Events	
Annual Meeting	\$11,825.00
Board Holiday Lunch	\$1,900.00
Holiday Party	\$6,800.00
Law Day	\$11,000.00
Luncheon Series	\$5,040.00
Other Networking Event/Receptio	\$2,800.00
Past President Lunch	\$700.00
Swearing In	\$11,000.00
Sponsorship/Advertising	<u>\$50,360.00</u>
Total Events	\$101,425.00
Interest Income	\$10,000.00
LAVA	\$5,000.00
Lawyer Referral Service	
Client Fees	\$22,000.00
Commissions	\$24,000.00
Panel Member Dues	\$13,000.00
Unclaimed Fees	<u>\$6,900.00</u>
Total Lawyer Referral Service	\$65,900.00
Legal Directory	
Areas of Concentration	\$34,000.00
Sale of Directories	<u>\$12,000.00</u>
Total Legal Directory	\$46,000.00
Meck Bar Foundation	
Allocation	\$64,000.00
Development & Support	\$53,242.00
Meck Bar Foundation - Other	<u>\$5,555.00</u>
Total Meck Bar Foundation	\$122,797.00
Membership Dues	
Access Card	\$4,000.00
Access Renewal	\$18,000.00

Membership Dues - Other	<u>\$1,023,750.00</u>
Total Membership Dues	\$1,045,750.00
Other Income	
Diversity Occupancy Income	\$10,461.00
Diversity Support Income	\$6,077.00
Mailing List	\$800.00
Miscellaneous Income	<u>\$900.00</u>
Total Other Income	\$18,238.00
Sections Income	
Yr. End Balance Transfer	\$15,000.00
Annual Admin fee/dues	<u>\$13,000.00</u>
Total Sections Income	\$28,000.00
Sports	
Basketball	\$10,000.00
Golf	\$11,000.00
Softball	<u>\$9,500.00</u>
Total Sports	\$30,500.00
<b>Total Income</b>	<b>\$2,087,610.00</b>

## Expenses

Auditor Fees	\$4,500.00
Automation Expense	\$10,000.00
Bar Leadership Inst.	
Committee meeting expenses	\$550.00
Facilitator	\$16,400.00
Graduation Event	\$1,000.00
Kick-off Dinner	\$6,000.00
Misc. Expenses	\$350.00
NCSB Fees	\$1,000.00
Postage	\$200.00
Session Dinners	\$1,800.00
Speaker Expenses	\$1,400.00
Transportation	\$800.00
Weekend Retreat	<u>\$4,500.00</u>
Total Bar Leadership Inst.	\$34,000.00
Board/Committee Expenses	
D & O Insurance	\$3,400.00
LDI	\$1,500.00
Linking Lawyers	\$700.00
Meeting/Committee Expenses	\$2,250.00
Orientation	<u>\$1,500.00</u>

Total Board/Committee Expenses	\$9,350.00
Capital Expense	\$3,000.00
CLE Direct Costs	\$198,750.00
Depreciation Expense	\$6,000.00
Dues and Subscriptions	\$3,200.00
Equipment Rent/Maint.	
Copiers	\$15,250.00
Postal	\$1,400.00
Water Cooler	<u>\$850.00</u>
Total Equipment Rent/Maint.	\$17,500.00
Events Expenses	
Annual Meeting	\$11,825.00
Board Holiday Lunch	\$1,900.00
Holiday Party	\$6,800.00
Law Day	\$11,000.00
Luncheon Series	\$5,040.00
Other Networking Event/Recept.	\$2,800.00
Past President Lunch	\$700.00
Swearing In	<u>\$11,000.00</u>
Total Events Expenses	\$51,065.00
Exec./Pres. Discretionary	\$1,000.00
Facility Costs - To Reserve	\$270,528.00
Furniture/Equipment	\$2,000.00
LRS Direct Costs	
Committee meeting expense	\$400.00
Marketing	\$2,000.00
Meeting/Travel	\$1,550.00
Postage	\$300.00
Reception	<u>\$1,650.00</u>
Total LRS Direct Costs	\$5,900.00
Member Mailings	
Balloting	\$5,250.00
Dues Mailing	\$650.00
Miscellaneous Mailings	<u>\$2,000.00</u>
Total Member Mailings	\$7,900.00
Memorial Contributions	\$400.00
Merchant/Bank Fees	
Bank Fees	\$750.00

Credit Card	<u>\$13,250.00</u>
Total Merchant/Bank Fees	\$14,000.00
Misc. Expenses	\$1,500.00
Occupancy	
Maintenance	\$11,400.00
Maintenance (General)	\$7,500.00
Office Lease	\$65,242.00
Offsite Parking	\$900.00
Property Insurance	\$2,450.00
Repair/Replace Fund	\$10,000.00
Telephone Bills	\$17,750.00
Utilities/Security	<u>\$14,000.00</u>
Total Occupancy	\$129,242.00
Office/General Supplies	
Office Supplies - Access Card	\$2,500.00
Office/General Supplies - Other	<u>\$13,000.00</u>
Total Office/General Supplies	\$15,500.00
Postage	\$10,000.00
Prof. Development/Staff Educ.	\$6,000.00
Publications Expense	
Electronic Publications	\$675.00
Legal Directory	
Postage/Distribution	\$6,900.00
Printing	<u>\$19,700.00</u>
Total Legal Directory	\$26,600.00
Newsletter	
Postage/Distribution	\$19,700.00
Printing	<u>\$21,300.00</u>
Total Newsletter	<u>\$41,000.00</u>
Total Publications Expense	\$68,275.00
Refreshments	\$1,250.00
Sports Expenses	
Basketball	\$8,000.00
Golf	\$11,000.00
Softball	<u>\$9,500.00</u>
Total Sports Expenses	\$28,500.00
Staffing	
Bonuses	\$43,250.00
Contract Labor	\$62,000.00
FICA Expense	\$62,000.00
Group Insurance	\$145,000.00

HR/Recruitment	\$2,000.00
Payroll service fee	\$2,100.00
Salaries	\$793,100.00
SEP IRA	\$50,000.00
Unemployment tax	\$12,000.00
Workman's Comp Insurance	<u>\$2,800.00</u>
Total Staffing	\$1,174,250.00
Travel/Meetings(Staff & Ldshp)	\$14,000.00
<b>Total Expense</b>	<b>\$2,087,610.00</b>
<b>Net Income</b>	<b>\$0.00</b>