



Friday, April 26, 2019
Westin BWI, Linthicum Heights

2019 MAJ Convention: **GOING FOR THE WIN** with Keith Mitnik

Lead Convention Sponsor: Planet Depos

AGENDA

8:00 AM

REGISTRATION / CONTINENTAL BREAKFAST

Sponsored by: Health Quest Chiropractic Physical Therapy

9:00 AM

WELCOME & INTRODUCTION Salons 1-3

David Wildberger, *Iloff, Meredith, Wildberger & Brennan, PC*
Deborah Potter, *Potter Burnett Law*

9:15 AM – 10:45 AM

WINNING AT THE BEGINNING Salons 1-3

Keith Mitnik, *Morgan and Morgan*

10:45 AM – 11:05 AM

BREAK Exhibit Hall

11:05 AM -12:00 PM

WINNING AT CLOSING Salons 1-3

Keith Mitnik, *Morgan and Morgan*

12:00 PM – 1:15 PM

Your choice for lunch:

NETWORKING LUNCH Salons 2-3

LEGISLATIVE LEADERS CIRCLE MEMBERS LUNCH

Networking Lunch Sponsored by IWP

LLC Only Lunch Sponsored by Physician Life Care Planners

1:30 PM – 4:00 PM AFTERNOON TRACKS (See next page for detail)

4:00 PM – 5:00 PM HAPPY HOUR Exhibit Hall

AUTO NEGLIGENCE TRACK Salons 2-3

Advanced Non-Economic Damages

Using Focus Groups and *Voir Dire* to Strengthen Your Non-Economic Damages Case

Moderator and Speaker: Deborah L. Potter, Potter Burnett, LLC

Speakers:

Benjamin T. Boscolo, *ChasenBoscolo Injury Lawyers*

Shaketta Denson, *ChasenBoscolo Injury Lawyers*

Laura G. Zois, *Miller & Zois, LLC*

Sponsored by: Physician Life Care Planning

This is your opportunity for a deeper dive into the fine art of trying a case on damages only. This session is best for those that have already attended MAJ's seminar on Non-Economic Damages, but open to any experienced plaintiff attorney. **This seminar is open to plaintiffs only and will not be recorded.**

1:30-4:00 pm

Using Focus Groups and *Voir Dire* to Strengthen Your Non-Economic Damages Case

Learn from experienced attorneys Ben Boscolo, Shaketta Denson, and Laura Zois as they walk you through a mock case built on non-economic damages. Learn their methods used in opening and closing and how they use experts. Use of focus groups and *voir dire* to strengthen your non-economics case will be discussed in detail, followed by question and answer with the panel.

2:40-3:00 pm

Break in Exhibit Hall

MEDICAL NEGLIGENCE TRACK Salon 1

Building a Case from the Ground Up

Moderator and Speaker: David J. Wildberger, *Iliff, Meredith, Wildberger & Brennan, PC*

Featured Speaker: Kathleen Howard Meredith, *Iliff, Meredith, Wildberger & Brennan, PC*

Sponsored by: Synergy Settlement Services

Attend this intensive breakout session with experienced medical negligence attorney Kathy Meredith. Kathy will use a real case example to walk you through the essential elements of case screening and selection all the way through closing and deliberation. Learn the ethics of fee-sharing agreements, how to gain expert support, essential details when filing in circuit court. Robust handouts will include sample waiver letters and other samples documents.

1:30-2:40 pm

Case Selection and Screening to the Initial Investigation

Pre-Suit Resolution – Is It Ever Successful?

Initiating the Action to Filing in Circuit Court

Discovery Phase of Litigation

2:40-3:00 pm

Break in Exhibit Hall

3:00-4:00 pm

Focus Groups

Settlement Demands

Mediation

Trials and Deliberations

WORKERS' COMPENSATION TRACK

White Oak Ballroom

Commissioner's Update Panel

Moderator: Dayna Kipnis, Kahn, Smith & Collins, PA

Panelists:

Jonathan Dunn, MD, *Multi-Specialty HealthCare*

Robert C. Erlandson, *Erlandson, Vernon & Daney, LLC*

James R. Forrester, *Maryland Workers' Compensation Commission*

Michael A. Franchetti, MD, *Premier Orthopedics*

James K. MacAlister, *Cohen, Snyder, Eisenberg & Katzenberg, PA*

Howard L. Metz, *Maryland Workers' Compensation Commission*

Sponsored by: Multi-Specialty Healthcare

Join this panel of experts for all you need to know about occupational disease cases. Facilitated by Dayna Kipnis, this two-part panel discussion will address the nitty gritty of these cases, using carpal tunnel syndrome as an example. Question and answer with the panel will be facilitated after each panel.

1:30-2:40 pm

How to Try an Occupational Disease Case: Carpal Tunnel Syndrome

Learn to fine tune your next occupational disease case. Drs. Franchetti and Dunn will provide in-depth medical opinion and discussion on presenting a carpal tunnel case. Commissioner Metz will give his perspective from the bench.

2:40-3:00 pm

Break in Exhibit Hall

3:00-4:00 pm

Appealing a Workers' Compensation Case

For the second part of this panel, Commissioner Forrester, plaintiff attorney James MacAlister, and defense attorney Robert Erlandson provide their unique perspectives on the appeal process. Learn how to preserve the record for appeal and other need-to-know details when appealing worker's compensation cases.