



MEMBER BENEFIT PROGRAM DISCOUNTS & OFFERS

Special Savings Offered to
KBA Members!

SAVINGS BUILT FOR OUR MEMBERS

Providing resources and savings on products & services exclusively to members.

Our support for your law practice begins here with these exclusive member benefits! Save your firm money by taking advantage of discounts!

HERE ARE DESCRIPTIONS OF CURRENT MEMBER BENEFITS PROGRAM DISCOUNTS & OFFERS:



Ben Reddick - Private Investigator

Offering a 20% off all investigative services to any KBA member through December 31, 2019. Call (865) 851-6693 or email at benjamin37@netzero.net.



Bitsy Advisors

Recurring fee of 10% off for all KBA Members. Email support@bitsyadvisor.com to receive 10% off.



Brown Bag Catering

Brown Bag is offering KBA members free drinks with any catering order - 1 gallon per 10 people. Choose from Sweet Tea, Orange Tea, Unsweet Tea, and/or Lemonade; also

includes cups and pellet ice. For more information, please contact our catering manager **Jared Wallace** at (865) 228-3283, stop by either of our two locations, or visit us online at www.brownbagnow.com.



Brown Professional Insurers

Exclusive discounts are offered on Lawyers Professional Liability Insurance for KBA members.

Brown Professional Insurers assists law firms of all sizes with their E&O, EPLI, and miscellaneous insurance needs. Lowest market pricing, coupled with outstanding policy coverage, is the driving force in our Lawyers E&O business model. Brown Professional Insurers is the premier choice across the state of Tennessee, with over 20+ "A" rated carriers to fit your specific needs. Difficult areas of practice, BPR issues, claims... No problem! For more information, contact Rob Brown at (865) 773-3720.



Clutter-free & Organized

Clutter-free & Organized is offering KBA members 20% off consultations, on-site work, seminars and virtual/

phone coaching. Contact Mary Pankiewicz at (423) 581-9460 or (865) 607-9460 or mary@organizedmindcoaching.com. Visit www.clutterfree.biz for more information.



Cornerstone of Recovery

Cornerstone of Recovery is offering KBA members a complimentary luncheon training at your office. Your entire staff

can enjoy a complimentary lunch during an engaging presentation about the behavioral stages of disease of addiction, the family roles in a dysfunctional family system, and how to recognize and confront substance abuse. (Qualifies as a TN Drug Free Workplace Training). To schedule your luncheon training, please contact Teresa Hazel at 970-7747 or teresahazel@cornerstoneofrecovery.com.



DFA/@home audio-video-technology

DFA/@home audio-video-technology provides KBA members a FREE Speech Privacy Consultation for their office. Our expert will examine the current conditions in place blocking, absorbing or masking the conversations in the workplace and make

suggestions to improve the Speech Privacy Index to ensure your private conversations remain private. DFA will discount labor rates \$95 to \$75 for the project. Call Brent Midyett at (865) 523-4470.



DRC Business Consulting

DRC Business Consulting creates tailored digital

marketing strategies for your company. Our role as a digital strategy consultant is to provide your company leadership with advice on your social media goals and future direction so that you can plan effective strategies for growth. KBA members receive a 15% discount on Digital Marketing Strategy, \$500 flat rate for social media management, 10% off the monthly rate for social media advertising and 15% discount on web design packages. Contact Damon Rawls at 865-271-8021 for more information.



Gettysvue Polo, Golf & Country Club

The Members of Gettysvue Polo, Golf & Country Club have secured an Invitation for KBA members to join our Gettysvue family. On behalf of the Gettysvue Ambassador Council, your \$2,000 Initiation Fee has been satisfied. In addition, the Advisory Board is granting an additional \$100 credit each month for your first 12 months (\$1,200 credit) on all Golf Memberships with a one year dues commitment. * This offer only applies to the first 20 new Members. Our Membership Director, Jennifer Colón, will assist you by providing tour of our Club and answer any questions as you consider this exceptional Invitation. Jennifer may be contacted at (865) 522-4653, ext. 105 or membership@gettysvuecc.com. *Additional restrictions may apply; contact Jennifer Colón for additional details.



Hampton Inn & Suites Downtown

Come Experience our new room design and modern finishes!

Hampton Inn & Suites Downtown is the closet hotel to the County & Federal Courthouses. We will extend a discounted rate of \$119/standard and \$139/Suite. Rates include complimentary Wi-Fi breakfast. Guestrooms are equipped with refrigerators, microwaves & coffee makers. To reserve click on <https://tinyurl.com/KnoxBarAssoc> or call hotel directly at 865-522-5400 and mention KBA account #3181101.



Holiday Inn World's Fair Park

We will offer a discounted guest room rate of \$109 through

December 31, 2019. Guestroom rates include complimentary Wi-Fi, USA Today, and a shuttle available for 3 mile radius. To reserve call 1 (800) 264-1579 and give the Corporate ID Code: 100311151 or go to www.knoxvilleholidayinn.com and enter the Corporate ID Code. For group reservations or event needs, please call Heather Walker at 865-934-3290. KBA Members will receive additional concessions!



Houchens Insurance Group/HIG Cyber

Houchens Insurance Group is offering an attorney specific Cyber Insurance Policy backed by Lloyd's of London. This

Cyber policy is offered at a 15-30% discount based on firm size. The Cyber Insurance program offers coverages not available on the current market. For more information, please contact Joe Davis at (270) 535-6308 or jdavis@vanmeterins.com.



Hyatt Place Knoxville/Downtown

We will offer a discounted guest room rate of \$125, subject to

availability, through December 31, 2019. Guestroom rates include complimentary Wi-Fi and breakfast. To reserve call 1 (800) 55-HYATT and reference Knoxville Bar Association.



Information Technology Decisions

Information Technology Decisions is offering KBA members a 20% discount on all Records Management Consulting Services including: (1) introduction to Basic Records Management; (2)

Litigation Readiness activities for law firm clients such as Data Map preparation; (3) Software Selection & Evaluation Services; and (4) Policy and Procedure writing and evaluations. Contact John Phillips at (865) 966-9413 or john@infotechdecisions.com.



InfoSys Partners

Enterprise solutions for the small business market

InfoSys Partners

InfoSys Partners, providing IT solutions for the small to medium

business sector, is offering KBA members a free 2-hour consultation and a 25% discount on all services for new clients for the first year. Contact James Pokorny at (865) 951-7444 or jpokorny@infosyspartners.com.



John Black Photography

John Black Photography offers KBA members a professional head shot for \$100 for a full size file plus a web sized version (a 50% savings) with Photoshop included. Metadata additional. Photo background consistent with 2014 KBA Pictorial. Call John at (865) 522-1715.



KNOXVILLE
EXECUTIVE SUITES

Knoxville Executive Suites

Knoxville Executive Suites is offering KBA members one month FREE - full Corporate

Identity Package. This includes: Business telephone line (number), personalized live answering M-F, 8 a.m. - 5 p.m., voice mail after hours/weekends, mailbox and business mailing address, four hours per month conference room use (additional hours \$10/hour), \$150 per month after free month, and \$0 set up fees. For new customers only. For more information, contact Marlene O'Hanlon at (865) 694-0840 or mohanlon@kesinc.com.



KyBRa Athletics

KyBRa Athletics is a strength and conditioning gym conveniently located at 804 N Broadway. 15% off any service. For more information, contact David Finney at

(865) 999-3126 or david@kybraathletics.com.



LawPay

As a member benefit, LawPay offers your members zero start up or cancellation costs, no long-term contracts or minimum processing, no equipment or swipe needed, PCI compliance included, and scheduled or recurring payments at no additional charge. For more information contact info@lawpay.com.



M.L. Barnes and Associates

M.L. Barnes and Associates will offer 10% off initial screening of medical related cases. Contact Marnie L. Barnes, CLNC at (646) 388-1195 for more information.

M.L. Barnes & Associates
Certified Legal Nurse Consulting



morris creative group

Morris Creative Group LLC

Morris Creative Group LLC is offering KBA members a free marketing audit for your firm

(\$500 value) and 10% off custom website development. Contact Chuck Morris at (865) 637-9869 or cjmorris@morriscreative.com.



Print Edge

Print Edge is offering current KBA members a 12% discount on all products and services through

December 31, 2019. For more information, please contact Print Edge at (865) 691-6716.



Richard F. Qulia Polygraph Company, PLLC

KBA members and their staff will receive a 10% discount on an \$800 Forensic Polygraph Examination. Richard F. Qulia is a retired FBI Special Agent Polygraph Examiner and a Forensic Psychophysicologist. Many attorneys in East Tennessee use polygraph examinations as a direct negotiation tool in defense of their clients where false allegations have been made against them. This offer is also extended to attorneys and their personal staff for marriage fidelity relationship issues and cases where child custody is an issue or where Child Protection Services is involved. Technical debugging services for telephone lines, office/home and vehicle tracking devices available. Contact Richard F. Qulia for additional information. All issues are confidential. (865) 233-4960 or rquilia@msn.com.



Smith.ai Virtual Receptionists

Smith.ai is a superior receptionist and intake service for solo and small-firm attorneys. We help you run a more professional, productive, and profitable practice by handling your calls and live web chats, so you can focus on work while maintaining your responsiveness to leads, clients, courthouse staff, and others. Our live, U.S.-based receptionists can: (1) Answer, transfer & return calls; (2) Answer live website chats; (3) Qualify leads & intake new clients; and (4) Book appointments & collect payments. Features include: Spam blocking, Calendar & CRM integrations, Bilingual receptionists, Predictable per-call and per-chat pricing. Plans start at \$60-70/month with no contracts or setup fees. KBA members get \$50 off their first month of calls or chats with code KBA50. Learn more and sign up at <http://smith.ai>.



Swafford Insurance LLC

Swafford Insurance LLC is an independent broker who maintains established relationships with some of the country's top malpractice insurance carriers. As your advocate we focus on each individual and unique law firm to impartially shop the market to find the best coverage at lowest possible premium. Our process includes approaching various carriers on behalf of our law firm clients. We then present a customized snapshot report which includes the results as well as the pros and cons with each option. Our promise is to not waste your valuable time if we are unable to improve on your current malpractice insurance policy. Call 615-678-8369 for more information.



Tennessee Trash Service, L.L.C.

Tennessee Trash Service, LLC is a locally owned and operated waste removal company serving the needs of East Tennessee. We are offering the first month free (new customers only) for Residential Service and a 5% discount for all services for KBA members. Call (865) 966-0086 to take advantage of this promotion.



The Trial & Litigation Company

\$100 off a Trial Presentation Package. The package includes: Courtroom presentation set-up, courtroom network, preloaded iPad and court attendance. For more information, please contact Kat Bike at (865) 240-2341 or info@tlcpro.net.



Zola Creative

Zola Creative Media, LLC offers KBA members a 15% discount off of website design and development fees. For more information, contact (877) 269-0076 or info@zolacreative.com.



Zola Suite

Zola Suite offers KBA members a free 30-day subscription for their entire firm. Zola Suite is comprehensive, cloud-based practice management software, with built-in email, built-in accounting (business & IOLTA), mobile apps (iOS & Android), with a lawyer-friendly interface. For more information, contact (877) 269-0076 or <https://zolasuite.com/>.