



## 53<sup>rd</sup> Annual Institute Agenda

November 7-8, 2017

Indiana Convention Center

### Tuesday Nov. 7th

- 7:30 a.m. Registration
- 8:30 a.m. Opening Remarks
- 8:45 a.m. Mark Mandell, Providence, RI  
Case Framing
- 10:15 a.m. **Break**
- 10:30 a.m. Mark Mandell  
Case Framing - Continued
- 12:00 p.m. **Awards Luncheon**
- 1:30 p.m. Sach Oliver, Rogers, AR  
Maximizing Damages in Wrongful Death Cases
- 2:30 p.m. Brian McKeen, Detroit, MI  
Winning Techniques for Deposing the Defense Doctor and  
Defense Experts
- 3:30 p.m. **Break**
- 3:45 p.m. Brice Karsh, Centennial, CO & Barry Rooth, Merrillville, IN  
The Big Show Brings The Big Dough: The Use of Cutting Edge  
Visuals To Maximize Case Opportunities
- 4:45 p.m. Closing Remarks

**Trial Lawyer of the Year Reception Upon Adjournment**



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### **Wednesday November, 8<sup>th</sup>**

7:30 a.m.

#### **SUNRISE PROGRAM**

Amy Davis - Chair

8:45 a.m.

Ken Hardison, Raleigh, NC  
Explode Your Productivity & Growth By  
Leveraging Your Strengths

9:45 a.m.

Dan Ambrose, Los Angeles, CA  
VoiR Dire

10:45 a.m.

#### **Break**

11:00 a.m.

Steve Langer and Kevin Farrell  
Indiana Law Updates

12:15 p.m.

#### **Lunch**

2:00 p.m.

Steve Groves, St. Louis, MO  
Creative Deposition Strategies to Maximize Case Value

3:00 p.m.

#### **Break**

3:15 p.m.

Meg Christensen, Indianapolis, IN  
When You Think You've Seen it All: Ethics Highlights and  
Advertising Issues from 2017 and Beyond

4:15 p.m.

Adjourn