

# The **IAJ** *Claimants & Plaintiffs* **TRIAL LAWYERS CONFERENCE**

*brought to you by the Iowa Association for Justice*

**February 14 & 15, 2019**  
**Hilton Garden Inn**  
**Jordan Creek**  
**West Des Moines, IA**

## **Registration Options**

- All-Access Conference Pass
- One-Day Pass (February 14 only)
- Half-Day Pass (February 15 only)



The IAJ Workers' Compensation Seminar  
*February 14 & 15*



The IAJ Personal Injury Seminar  
*February 14*



The IAJ Employment Law Seminar  
*February 15*



# SOCIAL GATHERINGS / RECEPTION

## THURSDAY EVENING Trial Lawyers Happy Hour: 5:30-7:00 PM

Stick around the Hilton Garden Inn after the Thursday seminar program for drinks and hors d'oeuvres on us.

Are you coming to town the night before the Workers' Compensation and Personal Injury Seminars, or staying overnight after the Thursday Happy Hour? Join your fellow trial lawyers at the hotel bar or take advantage of the hotel shuttle service for dinner and fun at the Jordan Creek shops, restaurants, and bars.



## JUSTICE IN DEED

IOWA TRIAL LAWYERS



### JUSTICE IN DEED PARTNER: CHRYSALIS FOUNDATION

Chrysalis invests in the safety, security, education, and economic empowerment of girls and women in our community. They do this in partnership with agencies that provide services vital to girls' and women's success. Trial lawyers are encouraged to make financial contributions, and to donate unused toiletry items from their hotel guest room. *Staff and operations at Chrysalis are fully endowed, so 100% of every gift to Chrysalis reaches girls and women in Iowa.*

This is part of IAJ's Justice In Deed initiative, which links Iowa trial lawyers with community organizations to help meet critical needs. See more about Justice In Deed at [www.IowaJustice.org/JusticeInDeed](http://www.IowaJustice.org/JusticeInDeed).

### Saffin Parrish-Sams

IAJ President Saffin Parrish-Sams practices in the areas of workers' compensation and insurance bad faith. She will present on medical care issues during the Workers' Compensation Seminar.



### Robert F. Williams

Rutgers Law School professor and state constitutional law expert Robert F. Williams will present during the Workers' Compensation Seminar Friday about mounting constitutional challenges to adverse law changes.



# The IAJ Workers' Compensation Seminar

## Thursday Schedule

8:00 – 8:30 AM

**CHECK IN, GET BADGE / MATERIALS**

8:30 – 9:30 AM

**WORKERS' COMPENSATION 101**

Emily Anderson, Cedar Rapids

Joanie Grife, Marshalltown

9:30 – 10:30 AM

**THE PAIN LANDSCAPE TODAY: HOW  
PRESCRIBING HAS CHANGED & WHY**

Dr. Tom Hansen, Iowa City

**10:30 – 10:45 AM | BREAK**

10:45 – 11:45 AM

**A REVIEW OF WORKERS' COMPENSATION  
ARBITRATION DECISIONS BY GENDER &  
ETHNICITY**

Dr. Nicole Novak, Iowa City

Dr. Jason Daniel-Ulloa, Iowa City

11:45 AM – 12:15 PM

**THE TOP 10 THINGS YOU NEED TO KNOW  
ABOUT 2017 CHANGES**

Marty Ozga, West Des Moines

**12:15 – 1:30 PM | LUNCH**

1:30 – 2:00 PM

**SOCIAL SECURITY & MEDICAID: YOU THOUGHT  
YOU KNEW, BUT GUESS AGAIN**

Ben Roth, Waterloo

2:00 – 2:45 PM

**CLIENT CONVERSATIONS: WHAT'S CHANGED  
FOR INJURIES POST 2017**

Randy Schueller, West Des Moines

Laura Schultes, Cedar Rapids

2:45 – 3:45 PM

**ARTHRITIS: THE SCIENCE, ROLE OF TRAUMA  
& LEGAL APPROACHES TO CONSIDER**

Dr. Patrick Hartley, Iowa City

Tom Wertz, Cedar Rapids

**3:45 – 4:00 PM | BREAK**

4:00 – 4:30 PM

**SETTLEMENT CONSIDERATIONS TO PROTECT  
YOUR CLIENT**

Marlon Mormann, Des Moines

4:30 – 5:15 PM

**SOMATIC SYMPTOM DISORDER**

Dr. Kunal Patra, South Dakota

**5:15 – 5:30 PM – RAPID FIRE**

**5:30 – 7:00 PM | TRIAL LAWYERS HAPPY HOUR**

## Friday Schedule

8:30 – 9:00 AM

**MEDICAL CARE BEYOND APPOINTMENTS &  
PILLS: HOUSING, SPOUSAL SERVICES, ETC**

Saffin Parrish-Sams, Des Moines

9:00 – 9:30 AM

**DRUG TESTING: WHAT YOU NEED TO KNOW**

Nate Borland, West Des Moines

9:30 – 10:15 AM

**STATE CONSTITUTIONAL CHALLENGES  
TO WORK COMP CUT BACKS, PART 1**

Robert Williams, New Jersey

**10:15 – 10:30 AM | BREAK**

10:30 – 11:15 AM

**STATE CONSTITUTIONAL CHALLENGES  
TO WORK COMP CUT BACKS, PART 2**

Robert Williams, New Jersey

11:15 – Noon

**APPELLATE LAW UPDATE**

Kim Snitker, Mason City



# The IAJ Personal Injury Seminar

## Thursday Schedule

8:00 – 8:30 AM

**CHECK IN, GET BADGE / MATERIALS**

8:30 – 9:30 AM

**PERSONAL INJURY DOs & DON'Ts**

Robert Tiefenthaler, Sioux City

Ben Long, Cedar Rapids

9:30 – 10:30 AM

**EFFECTIVE MEDIATION STRATEGIES**

Jeff Boehlert, Des Moines

Tom Finley, Des Moines

**10:30 - 10:45 AM | BREAK**

10:45 – 11:45 AM

**MEDICAL RECORDS PROTOCOLS**

Andy Heiting-Doane, West Des Moines

11:45 AM – 12:15 PM

**ADMIRAL ACKBAR ON THE CONTINGENCY FEE TAX, "IT'S A TRAP!"**

Jamie Cook, Waterloo

**12:15 – 1:30 PM | LUNCH**

1:30 – 2:30 PM

**USING BLACK BOX DATA & ANIMATION FOR ACCIDENT RECONSTRUCTION**

Bob Krenz, Wisconsin

2:30 – 3:30 PM

**GO BIG OR GO HOME: DEVELOPING & PRESENTING NON-ECONOMIC DAMAGES, PART 1**

Patrick Salvi, Chicago

**3:30 – 3:45 PM | BREAK**

3:45 – 4:45 PM

**GO BIG OR GO HOME: DEVELOPING & PRESENTING NON-ECONOMIC DAMAGES, PART 2**

Patrick Salvi, Chicago

5:00 – 5:30 PM

**BATTLING ERISA: PUSHING BACK AGAINST AGGRESSIVE PLANS**

Steven Lawyer, West Des Moines

**5:30 – 7:00 PM | TRIAL LAWYERS HAPPY HOUR**



## Steve Lawyer

Longtime IAJ leader Steve Lawyer will present during the Personal Injury Seminar Thursday afternoon about an issue every PI attorney deals with sooner or later, pushing back against aggressive ERISA plans.

## Patrick Salvi

Patrick Salvi has offices in Chicago and Waukegan, Illinois where he practices in the areas of serious personal injury, medical malpractice, wrongful death, and mass torts. Mr. Salvi is the featured speaker for the IAJ Personal Injury Seminar.



# The IAJ Employment Law Seminar

## Friday Schedule

7:30 – 8:00 AM

**CHECK IN, GET BADGE / MATERIALS**

8:00 – 8:30 AM

**MISCONDUCT, READY AND ABLE TO WORK & GOOD CAUSE ATTRIBUTABLE TO THE EMPLOYER, OH MY! NAVIGATING THE UNEMPLOYMENT COMPENSATION PROCESS**

Leonard Bates, Des Moines

8:30 – 9:00 AM

**ADMINISTRATIVE EXHAUSTION: IOWA CIVIL RIGHTS COMMISSION, MORE IMPORTANT THAN YOU THINK!**

Katie Ervin Carlson, West Des Moines

Emily McCarty, West Des Moines

9:00 – 9:45 AM

**THE INTERPLAY BETWEEN WORK COMP & DISABILITY DISCRIMINATION CLAIMS**

Whitney Judkins, West Des Moines

James Neal, Des Moines

9:45 – 10:15 AM

**FLSA: WHAT YOU NEED TO KNOW & WHEN YOU NEED TO CALL AN EXPERT**

Kelsey Marquardt, Davenport

10:15 – 10:30 AM | BREAK

10:30 – 11:15 AM

**MEDIATION: HOW TO MAKE THE MOST OF YOUR TIME SO YOU CAN MAXIMIZE YOUR SETTLEMENT**

Lou Lavorato, Des Moines

David Goldman, Des Moines

Brooke Timmer, West Des Moines

11:15 – 11:45 AM

**WRONGFUL DISCHARGE IN VIOLATION OF PUBLIC POLICY: WE'VE COME A LONG WAY FROM SPRINGER**

Tom Duff, Des Moines

David Albrecht, Johnston

11:45 – 12:15 PM

**DECISION-MAKING FROM THE BEGINNING: STREAMLINING CLIENT INTAKE PROCEDURES**

Stuart Higgins, West Des Moines

Jill Zwagerman, Des Moines



## Brooke Timmer

IAJ board member Brooke Timmer will "mediate" a panel featuring David Goldman and former Chief Justice Lou Lavorato on making effective demands in mediation to maximize your time and settlement.

## Tom Duff

IAJ past president Tom Duff will present with David Albrecht during the Employment Law Seminar about the confluence of good public policy and well-litigated caselaw, what's new and what's needed.



# FEBRUARY 14 & 15, 2019

## TRIAL LAWYERS CONFERENCE INFORMATION

The Iowa Association for Justice Trial Lawyers Conference brings our Workers' Compensation, Personal Injury, and Employment Law Seminars together in one venue, running concurrently down the hall from one another.

### THERE ARE THREE WAYS YOU CAN REGISTER FOR THIS CONFERENCE.

**All-Access Pass:** Pay one registration fee and attend any presentation during any one of the three seminars. Registrants interested primarily in the IAJ Workers' Compensation Seminar should choose the All-Access Pass.

**Thursday Pass:** Registrants interested primarily in the IAJ Personal Injury Seminar should choose the Thursday Pass, and have the option of bouncing between any Personal Injury or Thursday Workers' Compensation Seminar presentations of their choosing.

**Friday Pass:** Registrants interested primarily in the IAJ Employment Law Seminar should choose the Friday Pass, and have the option of bouncing between any Employment Law or Friday Workers' Compensation Seminar presentations of their choosing.

**CLE Hours (applied for):** WC Seminar = 11 CLE hours, PI Seminar = 7 CLE hours, EL Seminar = 4 CLE hours

**Location:** Hilton Garden Inn, Jordan Creek, 205 S 64th St, West Des Moines, IA 50266.

**Registration:** Early Bird registration is available through January 23. Those who have paid 2019 IAJ dues, or who join IAJ before or at the conference, are eligible for the member rate. Please use a separate registration form for each registrant. It's easiest to register online at [www.iowaJustice.org/FebTLC](http://www.iowaJustice.org/FebTLC)

**Refund Policy:** Cancellations will be accepted through February 6, subject to a \$25 administrative fee. Requests for cancellations cannot be honored after February 6, but materials will be mailed or a substitute may attend. Nonmembers substituting for a member must pay the difference in price at the door.

**Food:** Your seminar registration entitles you to attend lunch on Thursday at no additional charge. Breakfast is provided on Thursday and Friday mornings, snack food during breaks, and water, pop, and coffee throughout the conference.

**Hotel Information:** A guest room block has been reserved at the Hilton Garden Inn for the nights of February 13 & 14. To access IAJ's guest room block rate of \$139.00, book your room by January 31. To make a room reservation, please call the hotel directly (515-223-0571). To receive the discounted room rate you must indicate that you are attending the IAJ Trial Lawyers Conference.

**Seminar Materials:** All seminar materials will be accessible online immediately prior to and during the conference at no charge to registrants. Registrants may also purchase printed materials, but they should be ordered upon registration to ensure availability.

## 2019 MEMBERSHIP DUES

IAJ members pay reduced rates for all IAJ seminars, conferences, and conventions. If you are not yet an IAJ member, or still need to pay 2019 dues, join up or renew your membership now. Find your membership rate below and add the corresponding amount to your PAYMENT TOTALS on the registration page.

Sustaining Membership ( <i>contributor club level</i> ) -----	\$500
Attorneys admitted to practice before 2010 -----	\$375
Attorneys admitted to practice in 2010-2013 -----	\$340
Attorneys admitted to practice in 2014-2015 -----	\$230
Attorneys admitted to practice in 2016 -----	\$150
Attorneys admitted to practice in 2017 -----	\$ 70
Attorneys admitted to practice in 2018 -----	Free
Law Student -----	Free

### Additional Dues

Work Comp Section Membership ----	\$50
Criminal Law Section Membership ---	\$50

**Your Dues Total (including sections):**  
\$ \_\_\_\_\_ Add this amount  
to your PAYMENT TOTALS on the  
registration page.

# HILTON GARDEN INN - JORDAN CREEK

## TRIAL LAWYERS CONFERENCE REGISTRATION

REGISTER ONLINE: [www.IowaJustice.org/FebTLC](http://www.IowaJustice.org/FebTLC)

or complete the following form and return it along with your payment to:

Iowa Association for Justice  
505 Fifth Avenue, Suite 630  
Des Moines, IA 50309



### REGISTRATION AND/OR MEMBERSHIP INFORMATION

Name \_\_\_\_\_ Firm Name \_\_\_\_\_

Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_ Office County \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

ISBA or AT# \_\_\_\_\_ Year FIRST Admitted to Practice \_\_\_\_\_

### REGISTRATION FEE SELECTION (See info page)

#### All-Access Pass (WC track, plus PI & EL)

IAJ Member (or staff) **First Time** Attendee  \$225

IAJ WC Section Member  \$235

IAJ Member (or staff)  \$250

Non-IAJ member (or staff)  \$325

#### Thursday Pass (PI track, plus Thursday WC)

IAJ Member (or staff) **First Time** Attendee  \$150

IAJ Member (or staff)  \$175

Non-IAJ member (or staff)  \$250

#### Friday Pass (EL track, plus Friday WC)

IAJ Member (or staff) **First Time** Attendee  \$75

IAJ Member (or staff)  \$100

Non-IAJ member (or staff)  \$175

#### All-Access Pass (for Judges & Law Students)

IAJ Law Student Member  \$50

Judges (no charge)  \$-0-

#### Early Bird\*

\$225

\$235

\$250

\$325

\$150

\$175

\$250

\$75

\$100

\$175

\$50

\$-0-

#### Regular Rate

\$225

\$260

\$275

\$350

\$175

\$200

\$275

\$100

\$125

\$200

\$75

\$-0-

### LUNCH OPTION

#### For Thursday

Regular Lunch

Vegetarian

Special \_\_\_\_\_

No Lunch

*\* Early Bird registrations must be entered online ([IowaJustice.org/FebTLC](http://IowaJustice.org/FebTLC)) or postmarked by **January 23, 2019.***

### PAYMENT TOTALS

Your Conference Registration Fee \$ \_\_\_\_\_

Your 2019 IAJ Membership Dues (if joining, see info page) \$ \_\_\_\_\_

PRINTED MATERIALS: Add \$25 to have materials printed for you

ELECTRONIC MATERIALS: Free to all registrants

Your Total Payment \$ \_\_\_\_\_

+ \$25  check if yes

### ENCLOSE CHECK OR PAY BY CREDIT CARD

Name on Card \_\_\_\_\_

Billing Address \_\_\_\_\_ Zip \_\_\_\_\_

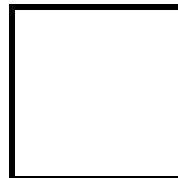
Card # \_\_\_\_\_

**Total Charges**

\$ \_\_\_\_\_

Exp. Date \_\_\_\_\_

CVV Code \_\_\_\_\_



**The IAJ** *Claimants & Plaintiffs*  
TRIAL LAWYERS CONFERENCE

Come to the 2nd Annual Iowa Association for Justice Trial Lawyers Conference, which brings our Workers' Compensation, Personal Injury, and Employment Law Seminars together in one place, running concurrently.

Attend just one seminar, or move between seminars to catch the presentations that interest you most from one, two, or all three practice areas.

**[www.iowaJustice.org/FebTLC](http://www.iowaJustice.org/FebTLC)**

