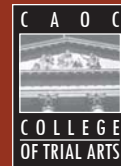




CONSUMER ATTORNEYS OF CALIFORNIA

COLLEGE OF TRIAL ARTS



47th ANNUAL CONVENTION

Convention Sponsor **THE James Street Group**
Structured Settlements

FEATURING

THE *Fairmont*
SAN FRANCISCO

San Francisco



Gerry Spence
LIFETIME ACHIEVEMENT AWARD



Mark Lanier
KEYNOTE LUNCH SPEAKER



Don A. Ernst
CAOC PRESIDENT, 2008



Christine D. Spagnoli
CAOC PRESIDENT, 2009

NOVEMBER 6 - 9

Education sessions will be held November 7-9

2008



CALIFORNIA MCLE
16.0 General including 1.0 Gender Bias
1.0 Ethics and 1.0 Substance Abuse

NEVADA MCLE
16.0 General including 2.0 Ethics



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ROOM RATE: \$269 — GROUP NAME: CAOC
CUT-OFF: October 16, 2008 (or until the block sells out)

EXHIBIT HALL

The exhibits will be open for your convenience one half hour prior to the morning sessions, during the session breaks and during lunch. Vendors will be offering exciting prize drawings in their booths that you won't want to miss. The exhibit area as well as the sessions are open only to convention registrants with badges. Badges must be worn at all times. Please take this opportunity to visit with our Vendor Members to learn about the valuable products and services they can offer you and your practice. They deserve special recognition for making the convention possible.

FRIDAY: Registration & Exhibits 8:00 AM–5:00 PM

SATURDAY: Registration & Exhibits 8:00 AM–2:00 PM

2008 COMMITTEE

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OFFICERS: Christopher B. Dolan, John A. Montevideo, John M. Feder, Brian S. Kabateck, Wendy C. York, Lisa Maki, Lee Harris, Brian Chase, Raymond Boucher

CONTINUING LEGAL EDUCATION (MCLE)

CALIFORNIA: This program has been approved for minimum continuing legal education credit by the State Bar of California in the amount 16.0 hours of which 1.0 hour is Substance Abuse credit, 1.0 hour is Elimination of Bias credit, and 1.0 hour is Ethics credit. CAOC certifies this activity conforms to the standards for approved education activities prescribed by the rules and regulations of the State Bar of California governing minimum continuing legal education. CAOC will maintain your records on this seminar. Provider #00324. **NEVADA:** This program has been approved for minimum continuing legal education credit by the State Bar of Nevada in the amount of 16.0 hours of which 2.0 hours are Ethics credits.

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Morning Sessions – 8:30 a.m. to 12:00 p.m.

TRACK I – MCLE 3.0 GENERAL

PREMISES LIABILITY

MODERATOR: DAVID E. SMITH

Kershaw, Cutter & Ratinoff / Sacramento

10 Things Not To Do In Handling Your Premises Liability Case

- DAVID M. RING, Los Angeles
Taylor & Ring, LLP

Creative Use Of Expert Witness And Graphic Exhibits In Premises Liability Cases

- STEPHEN M. MURPHY, San Francisco
Law Offices Of Stephen M. Murphy

Liability Of Premises Owner For Criminal Acts By Third Parties

- RICHARD J. BASKIN, Oakland
Law Offices Of Richard J. Baskin

**Trip And Fall Cases – When To Say “Yes”:
Investigation, Hiring Of Experts, Use Of Codes And Regulations, How To Prevail**

- LINDA ROSS, San Francisco
Law Office Of Linda Ross

Update On The Assumption Of Risk Defense As It Relates To Premises Liability Cases

- ERIC RATINOFF, Sacramento
Kershaw, Cutter & Ratinoff

**Garcia v. Paramount Citrus – Premises Liability:
Duty: Criminal Conduct v. Ordinary Negligence –
The Standards And What To Watch For**

- TODD A. GALL, Bakersfield
Young & Nichols

Construction Defect

- MARK A. MILSTEIN, Santa Monica
Milstein, Adelman & Kreger

TRACK II – MCLE 3.0 GENERAL

EMPLOYMENT

MODERATOR: LORI E. ANDRUS

Andrus Liberty & Anderson, LLP / San Francisco

Sexual Harassment

- MARCUS J. JACKSON, San Marcos
Marcus Jackson Attorney At Law

Employment Discrimination

- GENIE E. HARRISON, Los Angeles
Litt Estuar Harrison & Kitson LLP

Title IX Cases

- WARREN R. PABOJIAN, Fresno
Baradat Edwards & Paboojian

Defamation In Employment

- CHRISTOPHER H. WHELAN, Gold River
Christopher H. Whelan, Inc.

Administrative Exemption – Harris v. Superior Court

- KEVIN K. GREEN, San Diego
Coughlin, Stoia, Geller, Rudman & Robbins, LLP

Meal And Rest Period Violations

- SHARON R. VINICK, San Francisco
Vinick Law Firm

Off-The-Clock Violations

- TODD M. SCHNEIDER, San Francisco
Schneider & Wallace

Tip Pooling – Starbucks

- DAVID A. LOWE, San Francisco
Rudy, Exelrod & Zieff, LLP

Is The Class Size Too Small? Representing The Underrepresented

- LISA L. MAKI, Los Angeles
Law Offices Of Lisa Maki

12:00 to 12:30 p.m.

Lunch Break with the Vendors
(Exhibit Area)

12:30 p.m. to 1:30 p.m.

**Annual Membership Meeting and
Presentation of Lifetime
Achievement Award**



PRESENTED TO

GERRY SPENCE
*Trial Lawyers College
Jackson, Wyoming*

Afternoon Sessions – 1:30 to 5:00 p.m.

TRACK I – MCLE 3.0 GENERAL

AUTO

MODERATOR: CHRISTINE D. SPAGNOLI

Greene, Broillet & Wheeler LLP / Santa Monica

Finding The Diamond In The Rough—Low Impact Cases

- ALBERT G. STOLL, JR., San Francisco
Albert G. Stoll, Jr., A Law Corporation

Do You Have A Case? Identifying The Auto Products/ Crashworthiness Case

- BRIAN D. CHASE, Newport Beach
Bisnar Chase

Investigating The Product Liability Auto Case

- CHRISTINE D. SPAGNOLI, Santa Monica
Greene, Broillet & Wheeler LLP

Strategies In Litigation—The Dangerous Condition Case

- JOHN M. FEDER, San Francisco
Rouda, Feder, Tietjen & Zanobini

Three Ways To Collect On An Automobile Case (Uninsured Motorist)

- DONALD L. GALINE, San Mateo
Law Offices Of Donald L. Galine

How To Handle The Claims Adjustor And Settle Your Case Quickly

- MARJORIE J. HEINRICH, San Francisco
The Dolan Law Firm

Winning Your Case With A Surveillance Video

- PAUL KAYFETZ, Bolinas
Paul Kayfetz Engineering Photography

Litigating The Bad Faith Case

- ARNOLD R. LEVINSON, San Francisco
Pillsbury & Levinson, LLP

TRACK II – MCLE 3.0 GENERAL

CLASS ACTION

MODERATOR: DAVID M. ARBOGAST

Arbogast & Berns, LLP / Tarzana

Trying Consumer Fraud Class Actions

- ELIZABETH J. CABRASER, San Francisco
Lieff, Cabraser, Heimann & Bernstein LLP

Navigating The Class Action Fairness Act

- TIMOTHY G. BLOOD, San Diego
Coughlin, Stoia, Geller, Rudman & Robbins, LLP

Serving As A Lead Counsel In National Class Actions

- CHRISTOPHER A. SEEGER, New York, NY
Seeger Weiss, LLP

Class Action Preservation Project

- ARTHUR H. BRYANT, Oakland
Public Justice, PC

Discovery In Class Actions

- KIMBERLY A. KRLOWEC, San Francisco
Schubert Jonckheer Kolbe & Kralowec LLP

Dealing With Objectors And Ethics In Class Actions

- RICHARD L. KELLNER, Los Angeles
Kabateck Brown Kellner, LLP

Attorney Fee Petitions

- JONATHAN E. GERTLER, Mill Valley
Chavez & Gertler

E-Discovery

- PAUL A. TRAINA, Los Angeles
Engstrom, Lipscomb & Lack

TRACK III – MCLE 3.0 GENERAL

1:30 to 2:30 p.m.

Gerry Spence

Trial Lawyers College / Jackson, WY

2:30 to 5:00 p.m.

PERSUASION AND INFLUENCE

(THIS SESSION IS FOR PLAINTIFF ATTORNEYS ONLY)

MODERATOR: R. REX PARRIS

R. Rex Parris Law Firm / Lancaster

- ASHLEY NOEL PARRIS, Lancaster
R. Rex Parris Law Firm
- MILTON C. GRIMES, Los Angeles
The Law Offices of Milton C. Grimes
- MICHAEL ALDER, Beverly Hills
Alder Law, PC

5:00 p.m.

Public Justice Reception

5:30 p.m.

Welcome Reception

Morning Sessions – 8:30 a.m. to 12:00 p.m.

TRACK I – MCLE 3.0 GENERAL

CONSERVATIVE JURORS – UNDERSTANDING, CONNECTING AND PERSUADING

MODERATOR: AMY FISCH SOLOMON

Girardi Keese / Los Angeles

How Juries Perceive Trial Lawyers And What You Must Do To Dispel The Myths

- LEWIS “MIKE” S. EIDSON, Coral Gables, FL
Colson Hicks Eidson

The Conservative Juror: They Have Gone Forth And Multiplied

- PETER J. HINTON, Walnut Creek
Hinton, Alfert & Sumner

Connecting With The Jury: Rules Every Trial Lawyer Should Know

- THOMAS V. GIRARDI, Los Angeles
Girardi | Keese

The Art Of Storytelling: Effective Communication

- KAREN JO KOONAN, Oakland
National Jury Project/West

Discovering The Story

- J. JUDE BASILE, San Luis Obispo
Basile Law Firm

TRACK II – MCLE 3.0 GENERAL

LEAVING YOUR COMFORT ZONE – BUSINESS DECISIONS FOR TRIAL LAWYERS

MODERATOR: BRIAN S. KABATECK

Kabateck Brown Kellner, LLP / Los Angeles

Taking Your Practice To The Next Level: The Power Of Branding Who You Are

- TIMOTHY P. O'BRIEN, Los Angeles
The Personal Branding Group, Inc.

Using Publicity To Win Your Case In The Court Of Public Opinion

- MARK J. GERAGOS, Los Angeles
Geragos & Geragos

The Journey From Solo Practice To Partnership

- LINDA FERMOYLE RICE, Woodland Hills
Rice & Bloomfield

Building Your Practice Through Strategic Joint Venture Relationships

- SHAWN KHORRAMI, Los Angeles
Khorrani Pollard & Abir

Opening Your Own Firm – Creating A Business Model

- VINCENT D. HOWARD, Anaheim
Howard Nassiri, LLP

Starting From Scratch – Join A Firm Or Go Solo?

- CHRISTOPHER B. DOLAN, San Francisco
The Dolan Law Firm

Starting Your Own Firm – Stay Small Or Expand?

- SIMONA FARRISE, Santa Barbara
The Farrise Law Firm

Internet Marketing For Plaintiffs' Law Firms:

Where Do You Rank On Google?

- STEPHEN H. CASSIDY, San Francisco
Lieff, Cabraser, Heimann & Bernstein LLP
- JOHN PLOUMITSAKOS, Mountain View
Google, Inc.

TRACK III – MCLE 3.0 GENERAL

ELDER ABUSE – LONG TERM HEALTH CARE LITIGATION (PLAINTIFF V. DEFENSE PERSPECTIVE/DEBATE)

MODERATOR: STEPHEN M. GARCIA

The Garcia Law Firm / Long Beach

Plaintiff Attorneys

- WENDY C. YORK, Sacramento
York Law Corporation
- KATHRYN STEBNER, San Francisco
Stebner and Associates

Defense Attorneys

- JOHN SUPPLE, San Francisco
Gordon & Rees
- MIKE LEVANGIE, Sacramento
Prout LeVangie, LLP

1:00 to 2:00 p.m.

COMMUNICATING TO A 21ST CENTURY JURY



MCLE 1.0 GENERAL

MARK LANIER
*The Lanier Law Firm
Houston, Texas*

MODERATOR: DON A. ERNST
*Ernst & Mattison, APC
San Luis Obispo*

Afternoon Sessions – 2:00 to 5:00 p.m.

TRACK I – MCLE 3.0 GENERAL

ENERGIZING YOUR PRACTICE: HOW TO LITIGATE LARGE AND SMALL CASES EFFECTIVELY

MODERATOR: DENISE L. LARIVIERE

The Meenan Lariviere Law Firm / Pasadena

Handling The Client Intake

- RONNIVASHTI WHITEHEAD, Culver City
Willoughby & Associates

Initial Client/Case Evaluation

- MICHA STAR LIBERTY, San Francisco
Andrus Liberty & Anderson, LLP

Overcoming Obstacles To Settlement

- RAYMOND P. BOUCHER, Beverly Hills
Kiesel, Boucher & Larson, LLP

Government Liability – Dangerous Roads

- THOMAS J. BRANDI, San Francisco
The Brandi Law Firm

Tips On Preparing Your Demand

- DORIS CHENG, San Francisco
Walkup, Melodia, Kelly & Schoenberger

Preparing Your Client For Deposition And Trial Testimony

- PATRICK McNICHOLAS, Los Angeles
McNicholas & McNicholas LLP

TRACK II – MCLE 3.0 GENERAL

NUTS AND BOLTS FROM A TO Z

MODERATOR: M. LAWRENCE LALLANDE, SR.

Lallande Law, APC / Long Beach

From Interview To Complaint – Practical Considerations

- JOHN A. MONTEVIDEO, Santa Ana
DiMarco, Araujo & Montevideo, APC

Initial Pleadings – The Complaint And Opposition To Demurrer

- ERIC LOREN BROWN, Beverly Hills
Baron and Budd, PC

Propounding Written Discovery

- ROBERT E. CARTWRIGHT, JR., San Francisco
The Cartwright Law Firm, Inc.

Preparing Your Client For His/Her Deposition

- GEOFFREY WELLS, Santa Monica
Greene, Broillet & Wheeler LLP

Depositions, Videotaping Your Own, And Use In

Video Mediation Briefs

- KEVIN MEENAN, Pasadena
The Meenan Lariviere Law Firm

Bringing An Effective Motion To Compel Discovery

- INGRID M. EVANS, San Francisco

Defeating Motions For Summary Judgment

- ARASH HOMAMPOUR, Beverly Hills
The Homampour Law Firm

From Settlement To Closing – Practical Considerations

- RAYMOND E. MATTISON, San Luis Obispo
Ernst & Mattison, APC

TRACK III – MCLE 3.0 GENERAL

DEVELOPING TRIAL SKILLS

MODERATOR: STEVEN M. BOUDREAU

Boudreau Williams, LLP / San Diego

Rules of Persuasion

- ROXANNE BARTON CONLIN, Des Moines, IA
Attorney At Law, Roxanne B. Conlin

Develop Automatic Trial Reflexes With The Evidence Wheel

- ROBERT S. ARNS, San Francisco
Arns Law Firm

Voir Dire

- ROBERT A. BUCCOLA, Sacramento
Dreyer, Babich, Buccola & Callahan, LLP

Opening Statement

- BRUCE A. BROILLET, Santa Monica
Greene, Broillet & Wheeler LLP

Winning Cross Examination

- BRIAN J. PANISH, Los Angeles
Panish Shea & Boyle LLP

Closing Argument

- CARL E. DOUGLAS, Beverly Hills
Law Office Of Carl E. Douglas

Using Demonstrative Evidence

- RHONDA HILL WILSON, Philadelphia, PA
Law Office Of Rhonda Hill Wilson, PC

7:00 to 9:30 p.m. (Ticketed Event)

Annual Installation & Awards Dinner

7:00 p.m. to 7:30 p.m. No Host Cocktails

7:30 p.m. to 9:30 p.m. Awards Dinner

Sunday

9:00 a.m. to 12:00 p.m.

TRACK I — MCLE 3.0 GENERAL

LIENS

MODERATOR: ELAINE W. MANDEL

Kiesel, Boucher & Larson, LLP / Beverly Hills

Resolution Of Medi-Cal Liens

- STEVEN B. STEVENS, Los Angeles
The Stevens Firm

Hanif, Greer And Their Progeny

- JOHN J. RICE, San Diego
Lafave & Rice

Resolution Of Liens And Complaints And Intervention Arising From Workplace Injuries

- JAMES G. BUTLER, JR., San Francisco
The Veen Firm, PC

Genesis Of Accurate Past And Future Medical Amounts

- LAWRENCE LIEVENSE, FHFMA, FACMPE, Camarillo
Lan Lievens Healthcare FINANCIAL Consulting

ERISA Liens

- DANIEL E. WILCOXEN, Sacramento
Wilcoxen, Callahan, Montgomery & Deacon

Common Mistakes Made By Lawyers And Brokers In The Lien Resolution Process

- WILL SHAPIRO, Austin, TX
The Plaintiff's Resource

TRACK II — MCLE: 1.0 GENDER BIAS, 1.0 ETHICS, 1.0 SUBSTANCE ABUSE

GENDER BIAS, ETHICS AND SUBSTANCE ABUSE

MODERATOR: LEE S. HARRIS

Goldstein, Gellman, Melbostad, Gibson & Harris, LLP / San Francisco

Gender Bias Roundtable Discussion

- MIA F. YAMAMOTO, Los Angeles
Law Offices Of Mia F. Yamamoto
- JILL P. TELFER, Sacramento
Law Offices Of Jill P. Telfer
- MICHELLE A. REINGLASS, Laguna Hills
Law Office Of Michelle A. Reinglass
- BEVERLY PINE, Sherman Oaks
Pine & Pine

Ethics Roundtable Discussion

- IRA SPIRO, Los Angeles
Spiro Moss Barness LLP
- LINDSAY K. SLATTER, Walnut Creek
Fishkin & Slatter LLP

Advising The Client After Settlement, Keeping It Straight With The IRS

- ROBERT W. WOOD, San Francisco
Wood & Porter

Substance Abuse Roundtable Discussion

- EDWIN TRAIN CALDWELL, San Rafael
Law Office Of Edwin Train Caldwell, LLP
- GERRI R. COLTON, San Francisco
Technical & Medical Advisors
- TOM HENRETTA, Akron, OH
Henretta Law Offices

CAOC RESERVES THE RIGHT TO SUBSTITUTE SPEAKERS AND/OR TOPICS



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Registration

After October 27, registrations will only be accepted at the door.

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Brochure Email Fax
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REGISTRATION FEES Fees include MCLE Credentials, CD-ROM Syllabus, one Lunch ticket (Friday), one Welcome Reception ticket including one free beverage (Friday), and one Lunch ticket (Saturday).

ATTORNEY:

- CAOC Sustaining Member ***MUST REGISTER**
- CAOC Member
–Additional attorney member from same firm
- Non-Member
–Additional attorney from same firm

Advance by 10/27

On Site 11/7

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<input type="checkbox"/> \$475	<input type="checkbox"/> \$575
<input type="checkbox"/> \$425	<input type="checkbox"/> \$525
<input type="checkbox"/> \$575	<input type="checkbox"/> \$675
<input type="checkbox"/> \$525	<input type="checkbox"/> \$625
<input type="checkbox"/> \$300	<input type="checkbox"/> \$300

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- CAOC Member \$200 \$225
- Additional Law Office Support member from same firm \$175 \$200
- Non-Member \$300 \$325
- Additional Law Office Support person from same firm \$275 \$300

LAW STUDENT:

- CAOC Member \$ 50 \$ 75
- Non-Member \$ 75 \$100

ACTIVE MEMBER OF THE JUDICIARY*:

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