



## Litigating with Legends

### Written Materials from ACTLA's October 2018 Full-Day Seminar

Paper	Author/Presenter
<b>AVOIDING CRITICAL ERRORS IN NEGOTIATING/MEDIATION</b> 1. Mediation – Hopefully Some Practical Tips and Advice (3 pages) 2. Effective Negotiating in the Mediation Context (11 pages)	1. Stewart Baker QC 2. Ivan Derer QC
<b>PREPARING YOUR BEST WITNESS AND RECOVERING FROM YOUR WORST</b> (9 pages)	Kelly Dawson
<b>THE PSYCHOLOGICALLY INJURED PLAINTIFF: THE MYSTERY SOLVED</b> (29 pages)	James A. Richards & Ryan Prokopishin
<b>LITIGATION STRATEGY: ANATOMY OF A PERSONAL INJURY FILE FROM THE PLAINTIFF AND DEFENCE PERSPECTIVES</b> (PowerPoint – 9 slides)	Kelly Robinson & Constance Taylor QC
<b>AVOIDING THE IMPLOSION</b> (5 pages plus 6 PowerPoint slides)	Mandy Trapp
<b>10 WORST ERRORS IN CROSS-EXAMINING and EXAMPLES OF WELL-PREPARED CROSS-EXAMINATIONS</b> (7 pages)	Hon. J.E. Côté
<b>SUPPLEMENTARY: CHECKLISTS</b> 1. Setting a Trial Checklist (10 pages) 2. Trial Witness Contact Sheet (1 page) 3. Trial Proof Sheet (1 page) 4. Exhibit Binder Index (6 pages) 5. Master Witness List (4 pages) 6. Testifying at Trial (3 pages) 7. Preparing your Expert for Trial in Person Meeting Checklist (2 pages) 8. Plaintiff's Evidence Summary (3 pages) 9. Lay Witness Evidence Summary (3 pages) 10. Medical Expert Witness Evidence Summary (5 pages) 11. Non-Medical Expert Witness Evidence Summary (3 pages) 12. Cross Examination of Expert Witness Summary (4 pages) 13. Read-ins of the Plaintiff(s) for Trial (1 page)	Walter W. Kubitz QC



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