



Partnership Announcement Letter

August 8th, 2025

Dear business partners, suppliers, and valued clients,

We are pleased to announce that Matt Lazcano has become an equity partner with TCS Repts, further strengthening our leadership team and reaffirming our commitment to service.

Matt has been an integral part of TCS Repts since 2018, steadily expanding his territory from Virginia to the Canadian Maritimes and managing our corporate office in Maine. His dedication and proven success have contributed significantly to our growth and reputation.

As an equity partner, Matt will play a key role in shaping the future direction of TCS Repts, guiding strategic decisions and enhancing the services and value we deliver to factories, suppliers, and clients. Matt is a great person, and we are confident that his knowledge and expertise will continue to benefit TCS Repts and everyone we serve.

At TCS Repts, we have a long-standing tradition of promoting from within, I myself am a product of this policy. Matt's promotion to equity partner reflects our commitment to rewarding hard work, fostering growth, and building lasting relationships.

Thank you for your ongoing support and trust in TCS Repts. Please join us in congratulating Matt on this well-deserved achievement.

Sincerely,

Kevin O'Brien

President

TCS Repts

(203) 258-4022

kevin@tcsreps.com