

# MONTH:

\_\_\_\_\_



## Team Premium Goal:

\_\_\_\_\_

## Recruiting Goal:

\_\_\_\_\_

	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Date							
Rec. Goal							
Actual							
Prem. Goal							
Actual							

- Fill Calendar in with Days of the Week.
- Add up how many Premium Update Days there are: \_\_\_\_\_ 3. What is your Monthly Premium Goal? \_\_\_\_\_
- FORMULA for daily Premium Goals: Monthly Premium Goal: \_\_\_\_\_ divided by # Update Days \_\_\_\_\_ = DAILY PREMIUM GOAL: \$\_\_\_\_\_.
- FORMULA for daily Recruiting Goals: Monthly Recruiting Goal: \_\_\_\_\_ divided by # Update Days \_\_\_\_\_ = DAILY RECRUITING GOAL: \_\_\_\_\_.
- Fill in your Daily Premium Goals  & Daily Recruiting goals  progressively adding the numbers so that you end up with your goal at the end of the month.
- Keep up with your daily progress by filling in your actual numbers daily. Compare. Are you ahead or behind? Etc.