PERFORMANCE family
dream. achieve. inspire.

PIPELINE (Prospect Follow-Up Sheet)

Associate Name: **Pipeline Beginning Date:** **Associates To Date:** **Memberships To Date:**

	PROSPECTS State/Telephone #	1st Exposure	Follow Up Call	2nd Exposure	Follow Up Call	3rd Exposure	Follow Up Call	4th Exposure	Follow Up Call	5th Exposure	Follow Up Call	*Associate* *&/or Member*	Drip List
	NAME	VIDEO	√	BUS. BR.	√	ZOOM	√					Associate & Member	
	SC 843-222-2222	5/4/19	5/4/19	5/7/19	5/8/19	5/9/19	5/9/19					5/9/19	
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