

## HOW WINNING IS DONE.

## WE BELIEVE IN THE SIMPLE THINGS, LIKE REWARDING YOURSELF AFTER AN HONEST DAY'S WORK.

Our consumers do the same, pursuing passions and celebrating achievements with friends and family.

Created from acclaimed Paso Robles vineyards by winemaker Don Brady, our wines are a tribute to hard work and pride in craft — A REWARD WELL-EARNED.

# Q2 OFF-PREMISE highlights

## PASO ROBLES = SALES GOLD

## PRO-RATED GOLF DRIVER SWEEPS

## TRADE ADVERTISING

DOLLAR SALES of Paso Robles wines are +8% vs. YA<sup>1</sup>

OUTPACING Napa Valley (+1% vs. YA) and Sonoma County (+1% vs. YA)<sup>1</sup>

LEADING all other California wine regions in \$ share<sup>I</sup>



EXCLUSIVE SWEEPSTAKES:

Enter for your chance to win a pro-rated golf driver

Sweeps creative features
GOLF TIPS AND FACTS
to keep the game fresh



Throughout this year,
print ads will run in POPULAR
PUBLICATIONS including
Food & Wine, Market Watch,
Wine Enthusiast, and Wine
Spectator.



Nielsen Total US xAOC + Combined Liquor 26 weeks ending 11/2/2019

## ALL NEW GOLF TOOLKIT

#### PRO-RATED GOLF DRIVER SWEEPS

DOUBLE-SIDED CASE CARD 12" x 18" • Qty: I0 RHL-NAT21011 SHELF TALKER 3" x 4.5" • Qty: 25 RHL-NAT21014

CASE SLEEVE 11.75" x 13.75" x 29.75" • Qty: 10 RHL-NAT21028



## GOLF FLOW POINT-OF-SALE

NECKER 2.5" x 4.5" • Qty: 25



PRO-RATED Golf Driver





CHILLER BUCKET
5qt • Holds I-2 Bottles
RHL-NAT21036



GOLF TEES
Pack Qty: 40
RHL-NAT21039



TITLEIST PRO
V I GOLF BALLS
5qt • Holds I-2 Bottles
RHL-NAT21040



## FLOW POINT-OF-SALE

CASE SLEEVE 11.75" x 13.75" x 29.75" • Qty: 10

SHELF TALKER 3" x 4.5" • Qty: 25

CASE CARD
12" x 18" • Qty: 10
NECKER

2.5" x 4.5" • Qty: 25





## OUR AWARD-WINNING WINES

## 2020 SAN FRANCISCO CHRONICLE WINE COMPETITION

GOLD • Cabernet Sauvignon, Paso Robles, 2016

BEST IN CLASS • Chardonnay, Paso Robles, 2018

**SILVER** • Sauvignon Blanc, Paso Robles, 2017

SILVER • Merlot, Paso Robles, 2017

THE GOOD LIFE. WELL-EARNED.™