

FINANCIAL REWARDS PLAN - INDIA



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Monday - Friday | 09:00 am - 05:30 pm

Saturday | 09:00 am - 02:00 pm

jeunesseglobal.com

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JEUNESSEGLOBAL.COM

WELCOME TO JEUNESSE

We are delighted that you have chosen to partner with us as you look to build a Jeunesse business of your own. Just like you, thousands of independent Distributors have joined our community, shared our incredible products with people they know and enjoyed the benefits of financial rewards. With one of the most competitive compensations plans in the industry, Jeunesse is changing lives around the world.

YOU CONTROL YOUR DESTINY

The Financial Rewards Plan offers you three umbrellas of earning opportunities: customer sales, commissions from team building, and rewards for your leadership.



CUSTOMER SALES

Retail Profits
First Sales Target Bonus



TEAM BUILDING

Team Commissions
Matching Bonus
Distributor Retention & Productivity Incentive



LEADERSHIP

Emerald Experience
Diamond Discovery
Diamond Bonus Pool

You can participate in the Jeunesse Financial Rewards Plan at whichever level you wish. You decide whether you want to create a part-time income through retail sales or build a full-time business with dedicated teams all over the world.

OUR UNIQUE EARNING MODEL

We're a company that invests in people just like you every day. Jeunesse is not just a business, it's family. And because we put family first, we want to help you every step of the way.



Randy Ray
Randy Ray
Founder & CEO



Wendy Lewis
Wendy Lewis
Founder & COO



Scott A. Lewis
Scott A. Lewis
Chief Visionary Officer

The maximum payout in the Jeunesse Global Financial Rewards Plan is capped at 60% of global CV. Commissions, bonuses, and other income may be subject to this cap and adjusted from time to time.

*Please see our Glossary of Terms on page 22. For your convenience, all defined terms used herein or in the Jeunesse Policies and Procedures are capitalised.



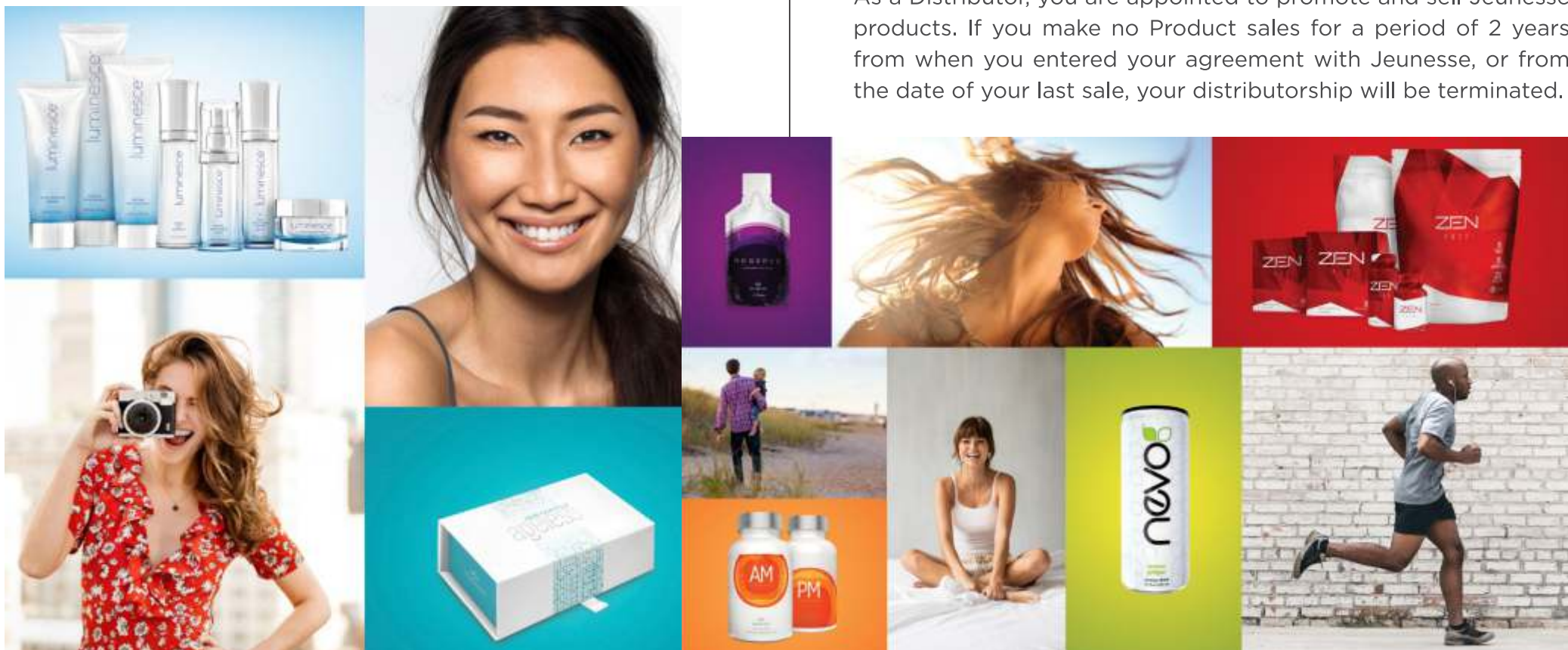
CUSTOMER SALES

Retail Profits

First Sales Target Bonus

SELL JEUNESSE QUALITY PRODUCTS TO YOUR CUSTOMERS

Actively selling Jeunesse products to customers should be the core of your activity as a Distributor and the foundation for building your future sales organisation and income.



YOUR FIRST STEP FOR SELLING TO CUSTOMERS: **Become a Distributor**

Joining as a Distributor in Jeunesse is free of cost neither are you required to purchase any goods, which you cannot reasonably sell. As a Jeunesse Distributor, you can begin earning Retail Profit, and First Sales Target Bonuses immediately. You will also receive your virtual Business Management System* with all the management tools you need to run your business effectively.

As a Distributor, you are appointed to promote and sell Jeunesse products. If you make no Product sales for a period of 2 years from when you entered your agreement with Jeunesse, or from the date of your last sale, your distributorship will be terminated.

Note: Some products shown may not be available in your market.

**Please see our Glossary of Terms on page 22.*

***Subject to further clarification*

1. WAY TO EARN: RETAIL PROFITS

RETAIL SALES: **SELLING PRODUCT = HAPPY WALLET**

The fastest way to earn upon enrolling is to purchase products at wholesale and sell them at retail. You keep the difference. Whether you're sharing your story face-to-face at a soccer match, or by directing friends and family members to your personal Jeunesse website, you can earn a retail profit on each sale! Retail sales are your go-to source of income while you build customer loyalty..



YOU KEEP THE DIFFERENCE!



2. WAY TO EARN: FIRST SALES TARGET BONUS[#]

EVERYONE LIKES A BONUS.

You can offer product packages that include various quantities of our top-selling products. Earn a First Sales Target Bonus (FSTB) on the first product package you sell to a new Customer(s). Your Sponsor will also earn a bonus as he or she trains and assists you in making your first sale. These bonuses are paid to Distributors on achieving sale of one of the optional Jeunesse product packages as below:

The FSTB ranges from ₹810 to ₹8125. The amount of your bonus depends on the product package. Help your new customers understand the product components of each package to select the right one for them.

Product Package*	CV*	FSTB (₹) to Distributor	FSTB (₹) to Sponsor
BASIC PACKAGE ⁺	100	810	810
SUPREME PACKAGE ⁺	300	3250	3250
JUMBO PACKAGE ⁺	400	6500	6500
AMBASSADOR PACKAGE ⁺	500	8125	8125
CREATE-A-PACKAGE	See information below		

CREATE-A-PACKAGE

The Create-A-Package option is a great alternative for those who want to customise their initial sales package. The Create-A-Package FSTB percentages*** for this option are as follows (before taxes and shipping):

- 100 – 199 CV = 10% (5% to you and 5% to your Sponsor)
- 200 – 299 CV = 12% (6% to you and 6% to your Sponsor)
- 300 CV+ = 15% (7.5% to you and 7.5% to your Sponsor)

* See the price list in your Joffice at the Shop tab at <https://joffice.jeunesseglobal.com/> for available packages.

** CV = Commissionable Volume. Please see the Glossary of Terms.

*** Percentages are based on created package price total.

[#]Joffice being a global platform represents the commission payment calculations in US dollars, which will be converted to equivalent local currency of respective country. For India, US \$ will be converted into equivalent INR at the exchange rate notified at the beginning of each financial year or from time to time by the company



TEAM BUILDING

Team Commissions

Matching Bonus

Distributor Retention & Productivity Incentive

BUILD A TEAM TO HELP YOU SELL JEUNESSE PRODUCTS

Selling products and earning commissions are the foundation of your business. You can benefit even more by building Teams of like-minded people who also share the products and opportunity. As you provide training, your opportunities will grow and you may earn Team Commissions, Matching Bonuses, and Distributor Retention and Productivity Incentives. Additionally, if you advance to the rank of Emerald Director or Diamond Director, you may participate in Jeunesse's Lifestyle Rewards; advance to Diamond Director and you may be eligible to participate in the Diamond Bonus Pool.



Figure 1. Some products shown may not be available in your market

YOUR FIRST STEPS TO BUILDING A TEAM

Advance from Distributor to Executive

To enjoy more benefits of the Financial Rewards Plan you must advance to the rank of Executive. The Executive Rank is achieved upon (i) becoming Active* and (ii) being Qualified (have at least one Active personally enrolled Distributor on your right Team and one on your left Team). There is no time limit on achieving the Executive position. As an Executive, you start qualifying for additional commissions.

*See our Glossary of Terms on page 22.

3. WAY TO EARN: TEAM COMMISSIONS[#]



EARN COMMISSIONS FROM YOUR TEAMS' SALES

You can earn Team Commissions weekly as you start to build your Jeunesse sales teams. These commissions are designed to reward you for helping and supporting those who join your sales team and sell Jeunesse products. The more you help them succeed in selling Jeunesse products and in building their business, the more Team Commissions you can earn.

As you build Teams of distributors, they are placed into your distributorship's Team Tree on the right or left Team. Every time a member of your Team sells a product, those sales generate Group Volume (GV) for you. Remember that GV includes your PV, PGV, and Spillover Volume (see the Glossary of Terms). The GV is used to calculate Team Commissions.

As your teams grow, you earn GV for the product sales they make.

When one of your Teams (the left or right) achieves 600 GV through product sales and the other achieves 300 GV (it doesn't matter which one), you earn a ₹2275 Team Commission, also called a "cycle bonus." Team Commissions are paid weekly and are recurring -- you continue to earn a ₹2275 cycle bonus every time your Teams achieve the 600/300 GV.*

You must be Qualified and Paid As an Executive to earn Team Commissions.

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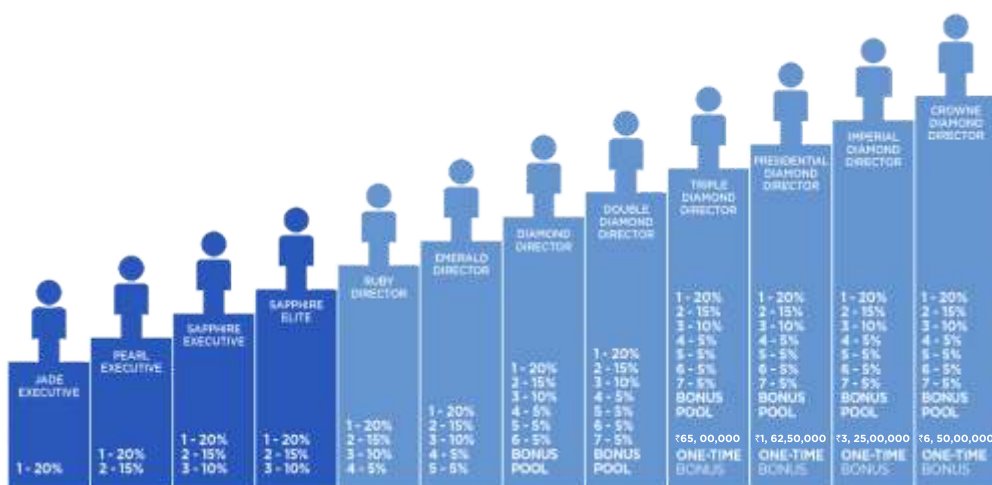
*You may not have more than 750 cycles per week

4. WAY TO EARN: MATCHING BONUS[#]

IT PAYS TO GROW YOUR TEAM

Jeunesse believes you should be rewarded for building your sales team. As you build, you train those you personally enrol on how to sell products and build an organisation. You also teach them how to duplicate what you are doing. The more successful you are in training your personally enrolled group (Lines of Sponsorship*) on how to sell Jeunesse products, the more successful they will be, and the more you can earn.

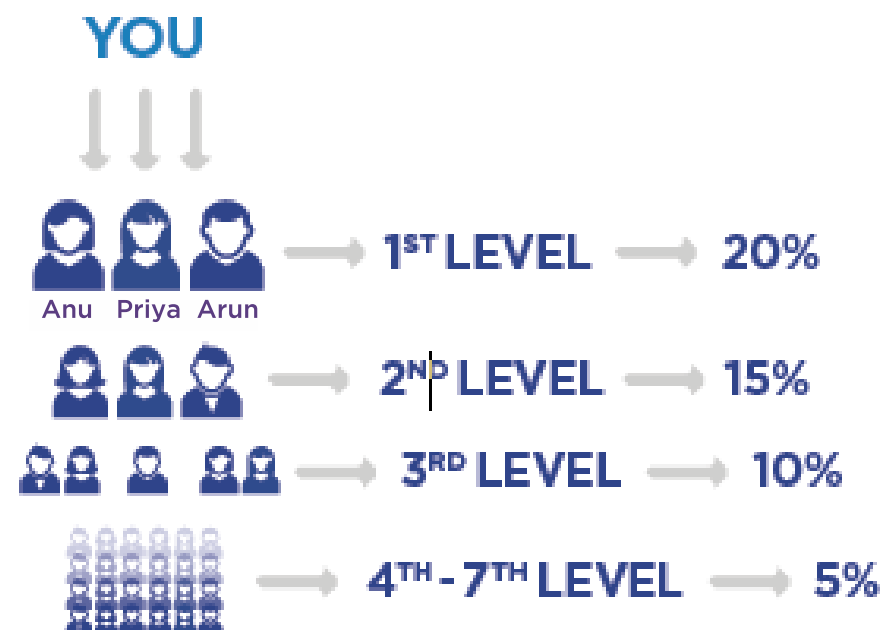
As you advance in rank, Jeunesse rewards you with a matching bonus for training and growing your Lines of Sponsorship. The Matching Bonus pays a percentage of Team Commissions earned on levels 1 - 7 of your Lines of Sponsorship, based on your Paid As Rank.



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The first rank at which you may earn the Matching Bonus is Jade Executive. At this rank, you may earn 20% on Team Commissions from the sales in your first level of Distributors within your Lines of Sponsorship (your Enroller Tree). For example, if you enrol Arun, Anu, and Priya on your first level, you may earn a matching bonus of 20% of their Team Commissions. At the next rank of Pearl Executive, you may earn 20% on the first level of Distributors within your Lines of Sponsorship (your Enroller Tree) and 15% on the second level. In addition, as you advance in rank, you may earn the Matching Bonuses through Level Seven of your Lines of Sponsorship (your Enroller Tree).

To earn the weekly Matching Bonuses at the levels indicated in the chart, you must be Active and Paid At the respective rank.



^{*}See our Glossary of Terms on page 22.

5. WAY TO EARN: **DISTRIBUTOR RETENTION AND PRODUCTIVITY INCENTIVE[#]**

MORE DISTRIBUTORS = MORE REWARDS

Key to building a successful Jeunesse business is having a team of Distributors who make sustained efforts to build their Teams and develop their business. As a leader, you play a vital role in ensuring their retention and productivity. Jeunesse rewards such leaders for achieving this.

You may earn an additional 5% of Leadership Matching Bonus as a Distributor Retention and Productivity Incentive on Level 1 if you have 5 Active Distributors* in the calendar month.



You may earn an additional 10% of Leadership Matching Bonus as a Distributor Retention and Productivity Incentive on Level 1 if you have 10 Active Distributors* in the calendar month.



The Distributor Retention Incentive is paid when you are Active and Paid At the Rank of Jade Executive or higher.

[#]A newly enrolled distributor is treated as one of the 5/10 in the month of enrollment, regardless of registering in SmartDelivery or completing a SmartDelivery order. However, that distributor will not be considered if they also enroll a new Distributor in the same month.

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LEADERSHIP

Emerald Experience
Diamond Discovery
Diamond Bonus Pool

BE REWARDED FOR YOUR LEADERSHIP

Jeunesse generously rewards its top sellers who demonstrate leadership.

They are rewarded with trips to exotic places and commissions from global sales.

LIFESTYLE REWARDS

Jeunesse wants to reward you and recognise your success as you build your business. Our Lifestyle Rewards Programme will enable you to enjoy the luxury lifestyle that your efforts deserve.

EMERALD EXPERIENCE

The best just got better! You and your spouse are invited to join us at the luxurious Grand Wailea Resort in Hawaii for five days of fun in the sun. Wine and dine with other leaders and the Company Founders, and learn from experts and leaders at our exclusive Leadership Development Event. To participate in the Emerald Experience,* you must be Paid As an Emerald Director for a minimum of three of months during the year** and be Active each month after achieving the Emerald Director rank.

DIAMOND DISCOVERY

This is it—the Diamond lifestyle is yours! You’ve earned it and we want to reward you not just once, but year after year! As a Diamond Director, you and your spouse will join us on our annual Diamond Discovery. We’ll be heading to some of the world’s most exclusive five-star resorts and experiencing some incredible adventures together. This is the ultimate dream lifestyle—life as a Diamond Director with Jeunesse.

To participate in the Diamond Discovery as a first-time qualifier, you must (i) remain Active each month from the first month you are Paid As a Diamond Director, and (ii) be Paid As a Diamond Director for a minimum of three calendar months during the year.**

In subsequent years,** you must (i) remain Active each month from the first month you are awarded the Diamond rank, and (ii) be Paid As a Diamond Director or higher for a minimum of six months during the year.**

**You may participate in the Emerald Experience only once.*

***A "year" begins the first month of the trip's qualification period. In other words, the qualification year starts November 1st for Emerald Experience and May 1st for Diamond Discovery. To be eligible for either trip, you must meet the qualifications at least 60 days prior to the departure date. You will be notified in writing if you are eligible. Should you not attend after committing, Jeunesse will require you to reimburse expenses already incurred. All trips are non-refundable, non-transferable and may be taxable to you as personal income if required by applicable laws and regulations. No cash substitutes are allowed. These trips are designed to promote learning experiences, team building and leadership bonding.*

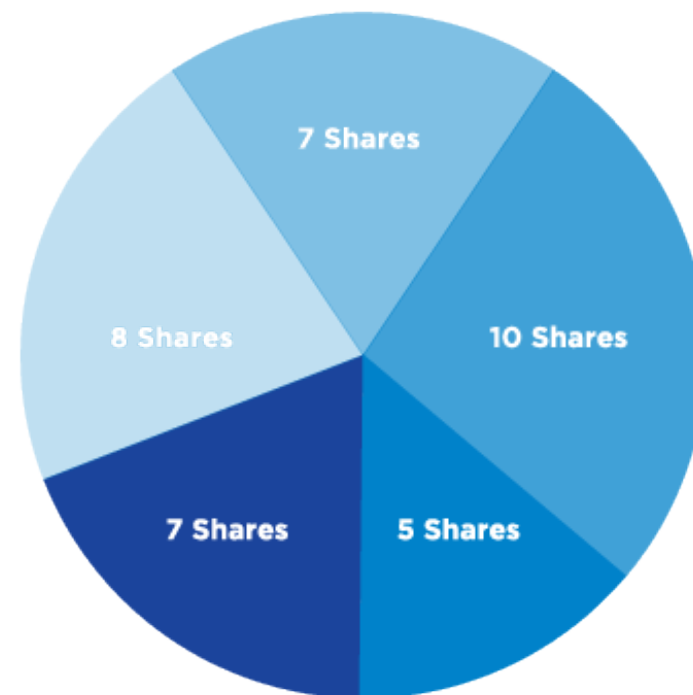
6. WAY TO EARN: **DIAMOND BONUS POOL**

THE BENEFITS OF GLOBAL LEADERSHIP

You may earn shares of the company's global sales by qualifying for our Diamond Bonus Pool. The Diamond Pool includes 3% of the company's global Commissionable Volume from product sales made each quarter. This pool is divided among qualifying Diamonds according to the shares accumulated during the quarter.

The bonus pool is calculated quarterly and the bonus is paid according to the shares you earned during the bonus period. To participate in the Diamond Bonus Pool, you must (i) you must have 10 personally enrolled Distributors who have at least 60 PV each month of the quarter, and (ii) your Highest Achieved Rank must be Diamond Director on or before the first day of the quarter.

You may accumulate shares as follows:*



- One share is awarded for being Paid As a Diamond Director for the first time on or before the first day of the quarter.
- One share is awarded per month in the quarter that you are Paid As a Diamond.
- One share is awarded for every 1,000 Team Commission cycles you achieve during the quarter.
- Up to one share is awarded per quarter for each personally enrolled distributor whose Highest Achieved Rank is Diamond Director in any one month of the quarter.
- One share is awarded each month you are Paid As a Double Diamond Director or higher.

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ADVANCE IN RANK AS YOUR PRODUCT SALES GROW

RANKS	REQUIREMENTS	BENEFITS
DISTRIBUTOR	<ul style="list-style-type: none">• Sign and submit the Distributor Agreement	<ul style="list-style-type: none">• Purchase at wholesale price• Retail Profits• First Sale Target Bonus• Begin to accumulate volume

EXECUTIVE RANKS*

EXECUTIVE	<ul style="list-style-type: none">• Be a Distributor[”]• Be Active• Be Qualified (have one 1 personally enrolled Distributor in each Team)• Achieve 100 PV within a Smart Delivery Month within one year from the date of activation	<ul style="list-style-type: none">• Same as Distributor• Team Commissions
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JADE EXECUTIVE	<ul style="list-style-type: none">• Be Paid As an Executive• EITHER have<ul style="list-style-type: none">◦ 4 personally enrolled Executives with at least one in each Team OR◦ 8 personally enrolled Distributors with at least 3 in each Team[”]• OR accumulate 1,800 GV from sales to your Customers, with no more than 30% of the PGV coming from one Team	<ul style="list-style-type: none">• Same as Executive• One Level of Matching Bonuses
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PEARL EXECUTIVE	<ul style="list-style-type: none">• Be Paid As an Executive• EITHER have<ul style="list-style-type: none">◦ 8 personally enrolled Executives with at least 2 in each Team OR◦ 12 personally enrolled Distributors with at least 3 in each Team[”]• OR accumulate 3,600 GV from sales to your Customers, with no more than 30% of the PGV coming from one Team	<ul style="list-style-type: none">• Same as Executive• Two Level of Matching Bonuses
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SAPPHIRE EXECUTIVE	<ul style="list-style-type: none">• Be Paid As an Executive• Have 12 personally enrolled Executives with at least 3 in each Team• OR accumulate 5,400 GV from sales to your Customers, with no more than 30% of the PGV coming from one Team	<ul style="list-style-type: none">• Same as Executive• Three Levels of Matching Bonuses• Gateway to Director ranks
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SAPPHIRE 25 LEVEL	<ul style="list-style-type: none">• Be Paid As a Sapphire Executive• Achieve 25 Team Commission cycles in the preceding month	<ul style="list-style-type: none">• Same as Sapphire
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[”]Should have achieved 100PV within SmartDelivery Month within one year from the date of activation.

RANKS	REQUIREMENTS	BENEFITS
SAPPHIRE 50 LEVEL	<ul style="list-style-type: none">• Be Paid As a Sapphire Executive• Achieve 50 Team Commission cycles in the preceding month	<ul style="list-style-type: none">• Special Recognition• Exclusive Events

SAPPHIRE ELITE EXECUTIVE	<ul style="list-style-type: none">• Be Paid As a Sapphire Executive• Achieve 100 Team Commission cycles in the preceding month	
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DIRECTOR RANKS*

RUBY DIRECTOR Executive	<ul style="list-style-type: none">• Have 2 Lines of Sponsorship with a Paid As Sapphire^{**} in each line• Achieve 200 Team Commission cycles in the preceding calendar month	<ul style="list-style-type: none">• Be Paid As a Sapphire Same as Sapphire• Four Levels of Matching Bonuses
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EMERALD DIRECTOR	<ul style="list-style-type: none">• Be Paid As a Sapphire Executive• Have 4 Lines of Sponsorship with a Paid As Sapphire^{**} in each line• Achieve 500 Team Commission cycles in the preceding calendar month	<ul style="list-style-type: none">• Same as Sapphire• Five Levels of Matching Bonuses• Emerald Experience
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DIAMOND DIRECTOR	<ul style="list-style-type: none">• Be Paid As a Sapphire Executive• Have 6 Lines of Sponsorship with a Paid As Sapphire^{**} in each line• Achieve 1,000 Team Commission cycles in any preceding calendar month• Achieve 1,000 Team Commission cycles in the current calendar month^{****}	<ul style="list-style-type: none">• Same as Sapphire• Six Levels of Matching Bonuses• Diamond Bonus Pool• Diamond Discovery
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*Executive and Director ranks are awarded on the day all qualifications are met.

**The required Paid As ranks in the Lines of Sponsorship must be “real” ranks, meaning that such ranks were earned by building an organization and accruing the required volume and not achieved by purchasing a package.

***If all cycle requirements are met, but the required Sapphire/Diamonds are not in the Lines of Sponsorship at the close of the qualifying month, you will be Paid At the new rank if this requirement is met prior to the last day of the following month.

****If only 500 - 999 cycles are completed in the current month and all other requirements are met, then you will be recognised as having achieved the rank of Diamond Director (and qualify to receive 1 share in the Diamond Bonus Pool) but not be Paid As a Diamond Director. In this circumstance, the next calendar month in which you do 1,000 cycles, you qualify as a Diamond and will be Paid At that rank the next month.

RANKS

QUALIFICATION REQUIREMENTS

BENEFITS

DOUBLE DIAMOND DIRECTOR	<ul style="list-style-type: none">• Be Paid As a Diamond Director• Have 2 Lines of Sponsorship, each with• Achieve 1,500 Team Commission cycles in the preceding calendar month***	<ul style="list-style-type: none">• Same as Diamond Director• Seven Levels of Matching Bonuses
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TRIPLE DIAMOND DIRECTOR	<ul style="list-style-type: none">• Be Paid As a Diamond Director• Have 4 Lines of Sponsorship, each with a Diamond* within 7 levels• Achieve 2,000,000 PGV in 1 calendar month with no more than 500,000 PGV coming from any single Line of Sponsorship• Have 10,000 Active Distributors in all your Lines of Sponsorship in the Smart Delivery Month• Be Paid At this rank for 2 consecutive calendar months	<ul style="list-style-type: none">• Same as Double Diamond Director• ₹65,00,000 One-Time Bonus***
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PRESIDENTIAL DIAMOND DIRECTOR	<ul style="list-style-type: none">• Be Paid As a Diamond Director• Have 6 Lines of Sponsorship, each with a Diamond* within 7 levels• Achieve 3,000,000 PGV in 1 calendar month with no more than 500,000 PGV coming from any single Line of Sponsorship• Have 15,000 Active Distributors in all your Lines of Sponsorship in the SmartDelivery Month• Be Paid At this rank for 3 consecutive calendar months	<ul style="list-style-type: none">• Same as Double Diamond Director• ₹1,62,50,000 One-Time Bonus****
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IMPERIAL Director DIAMOND DIRECTOR	<ul style="list-style-type: none">• Be Paid As a Diamond Director• Have 8 Lines of Sponsorship, each with a Diamond* within 7 levels• Achieve 4,000,000 PGV in 1 calendar month with no more than 500,000 PGV coming from any single Line of Sponsorship• Have 20,000 Active Distributors in all your Lines of Sponsorship in the Smart Delivery Month• Be Paid At this rank for 3 consecutive calendar months	<ul style="list-style-type: none">• Same as Double Diamond• ₹3, 25,00,000 One-Time Bonus*****
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RANKS	QUALIFICATION REQUIREMENTS	BENEFITS
CROWNE DIAMOND DIRECTOR	<ul style="list-style-type: none">• Be Paid As a Diamond Director• Have 10 Lines of Sponsorship, each with a Diamond* within 7 levels• Achieve 5,000,000 PGV in 1 calendar month with no more than 500,000 PGV coming from any single Line of Sponsorship• Have 25,000 Active Distributors in all your Lines of Sponsorship in the Smart Delivery Month• Be Paid At this rank for 6 consecutive calendar months	<ul style="list-style-type: none">• Same as Double Diamond Director• ₹6,50,00,000 One-Time Bonus*****

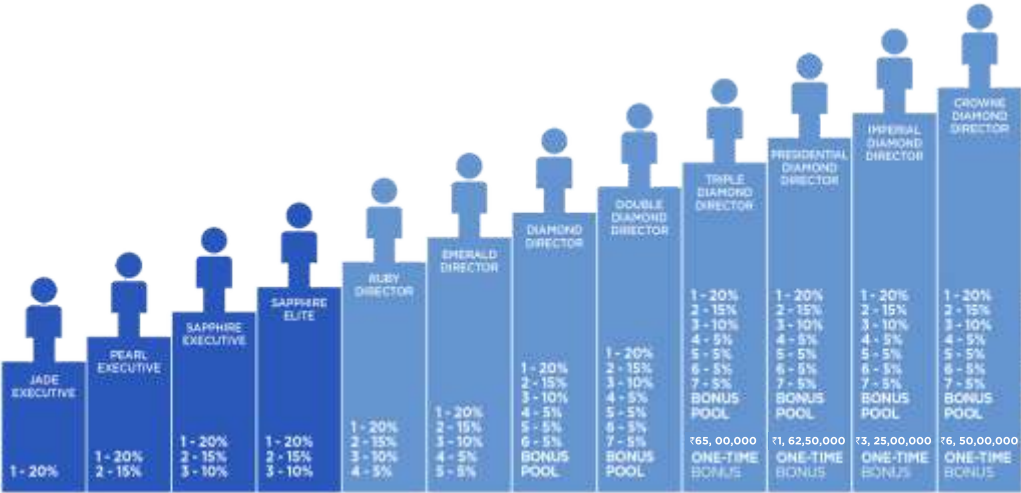
*The required Paid As ranks in the Lines of Sponsorship must be “real” ranks, meaning that such ranks were earned by building an organization and accruing the required volume and not achieved by purchasing a package.

**If one of the Diamonds has been recognised but never Paid As a Diamond, then if you otherwise meet all the requirements, you will be recognised but not Paid As a Double Diamond.

***One-time bonus paid at next major corporate event and presented on stage

****Paid over a 12-month period

*****Paid over a 24-month period



GLOSSARY OF TERMS

ACTIVE: After achieving the rank of Distributor, you become Active in a Smart Delivery Month by achieving 60 PV through sales of products to your Customers.* If you do not remain Active in your Smart Delivery Month, any accumulated points will be reset to zero when commissions are calculated. Such points cannot be restored. You may become Active again after meeting the requirements above.

ANNUAL RENEWAL: There is no annual renewal fee.

AUTOSHIP: See Smart Delivery.

COMMISSIONABLE VOLUME (CV): To ensure our products are competitively priced, each Jeunesse product is assigned a point value known as Commissionable Volume (sometimes referred to as "points"). Commissions you earn through the Financial Rewards Plan are based on the accumulation of these points. CV starts to accumulate from the time you join as Distributor. CV continues to accumulate as long as you remain Active. See Figure 3.

ENROLLER TREE: Distributors in each of your Lines of Sponsorship are in your Enroller Tree. The PGV from their sales is used to calculate certain promotions. See Figure 3.

GROUP VOLUME (GV): Group Volume is the volume that is generated through sales in your two teams; it includes PV, PGV and Spillover volume. See Figure 3.

HIGHEST ACHIEVED RANK: The highest rank ever achieved.

JOFFICE: You receive a virtual business management system as part of your joining that provides you with everything you need to run your Jeunesse business online. Through this powerful system you can track your global business, set up SmartDelivery, generate management reports, purchase products, access commissions and much more.

LINE OF SPONSORSHIP: Each Distributor personally enrolled by you starts a new Line of Sponsorship in your Enroller Tree. The Line of Sponsorship grows as that Distributor enrolls other Distributors and those Distributors enrol others.

This process continues through unlimited levels; there is no limit to how many Lines of Sponsorship you can create. See Figure 4.

PAID AS or PAID AT RANK: In order to be paid at a rank (e.g., be paid as a Ruby Director), you must be Active and meet the requirements for that rank.

PERSONAL GROUP VOLUME (PGV): Personal Group Volume is the CV that is generated throughout your Lines of Sponsorship and from sales to your Customers. It does not include Spillover volume. PGV from the sales in your Enrolment Tree are used to calculate certain promotions. See Figure 3.

PERSONAL VOLUME (PV): Personal volume is generated from the CV of product sales. When the total PV from your sales exceeds 60 in a Smart Delivery Month, the PV will flow to the weak Team, which is the Team with the least GV at the end of the Smart Delivery Month, but only if the excess PV is from an unconditional Smart Delivery order that is in the queue (automatic and not placed manually in your backoffice). Additionally, excess PV from products purchased at events or from packages does not flow to the weak Team. Also note that the PV from the sale of a basic package to your newly enrolled

Distributor may also count towards your Active requirement; however, the PV does not count when that newly enrolled Distributor sells a basic package to his/her newly enrolled Distributor in the same Smart Delivery Month.



Figure 3. Each product is assigned a CV value that is used for calculating PV, PGV, and GV. PV is required to be Active. PGV is generated in your Enroller Tree. GV includes all the PV, PGV and Spillover Volume from your Teams and is used for calculating Team Commissions.

QUALIFY or QUALIFIED: When you have an Active Distributor on your right Team and left Team, you are Qualified. This permits you to advance to Executive if you are Active.

SMARTDELIVERY (previously known as Autoship or Convenience Plan): If you prefer to receive a recurring order, you may register for Smart Delivery. Jeunesse will charge your credit card each month and ship the products you designate.

SMARTDELIVERY MONTH: This is the period of time during which you are responsible for meeting your PV and rank requirements. The period begins on the day of the month that you either purchase your initial package or advance to the rank of Distributor and ends at midnight EST the day prior of the following month. For example, if you advance to Distributor on May 20, your Smart Delivery Month begins on this day and ends on June 19 at midnight EST. Also, note that if your Smart Delivery Month starts on the 28th, 29th, 30th, or 31st of the month, we adjust the start date back a few days to accommodate the short months. Customer Service can inform you of the exact date. If you later upgrade by purchasing a larger package, the date of that purchase starts a new Smart Delivery Month.

SPILLOVER: Distributors placed in your Team Tree by your Upline are known as Spillover. Their sales are included in your GV.

TEAM AND TEAM TREE: Your Team Tree is your organisational structure that includes newly enrolled Distributors who are placed in the Team Tree at the bottom of your right or left Teams. New Distributors enrolled by your Upline are also placed at the bottom of one of your

Teams, which is known as Spillover. The CV from product sales in the Team Tree are converted to GV for calculating Team Commissions. See Figure 4.

UPLINE: Includes the Distributor who originally enrolled you and everyone sponsored before you within that Line of Sponsorship.

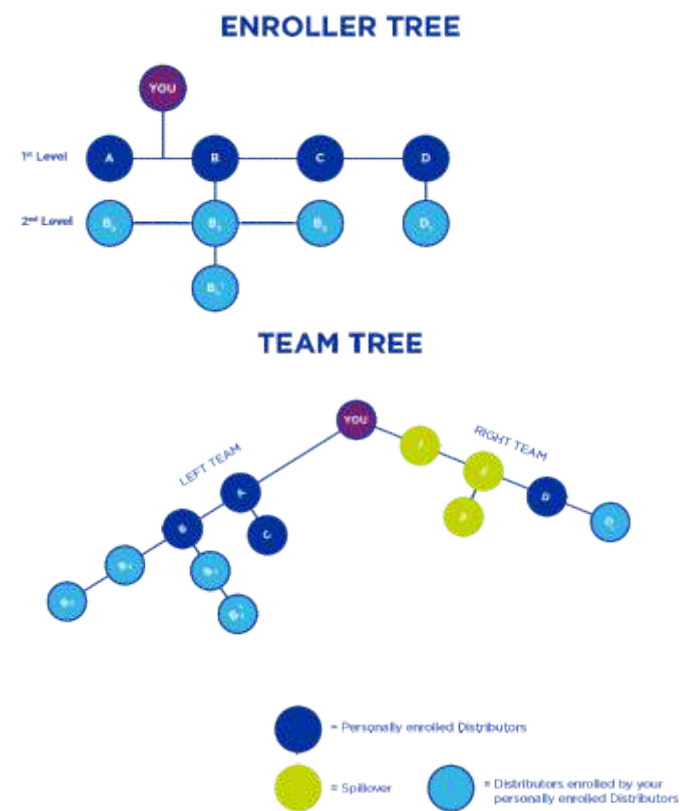


Figure 4. Enroller Tree: You have personally enrolled Distributors A – D, each of which begins a Line of Sponsorship in your Enroller Tree. Distributor B has enrolled Distributors Bx – Bz, who are on your second level in your Lines of Sponsorship. Distributors Bx – Bz also begin B's Lines of Sponsorship. D1 is also on your 2nd level. By1 is on your 3rd level.

Team Tree: Your enrolled Distributors are alternatingly placed automatically on your right and left Teams (or can be manually adjusted through your lock placement in your personal profile settings in your back office).

In this example, Distributors A – D. Also, Distributors 1 – 4 have been placed into your Team Tree by your upline and are Spillover.. Team Commissions are calculated from your Team Tree.