



# EUROPE & MIDDLE EAST **SALES INCENTIVE TRIP** 2019: MEDITERRANEAN CRUISE

## GENERAL INFORMATION & POLICIES

### ANNUAL EVENT DESCRIPTION

Distributors are given the opportunity to earn a trip for one, in a shared room with another trip earner for one, or a trip for two, with various levels of airfare vouchers offered within those trips, to the destination chosen for their region.

### QUALIFICATION CRITERIA

See page 3 of this document.

### TRIP LOCATION

Mediterranean Cruise  
Genoa, Italy  
Marseilles, France  
Barcelona, Spain  
Valencia, Spain  
Civitavecchia, Italy  
La Spezia, Italy

“Costa Fortuna” Cruise Ship

### TRIP DATES

10-17 May, 2019

### TRIP ATTENDANCE GUIDELINES

Trip earners at all ranks below Diamond Director must attend the Sales Incentive Trip for the region where their business is registered, and may only attend one Sales Incentive Trip with costs covered by Jeunesse, per the trip promotion. Career Diamond Director and above\* trip earners may attend one Sales Incentive Trip of their choice with costs covered by Jeunesse, per the trip promotion.

### RSVP REQUIREMENTS

Trip earners are required to RSVP for the trip for the region where their business is registered via the online RSVP system in Joffice by 31 March 2019; otherwise space is **not guaranteed**.

### AIR TRAVEL

Trip earners will be responsible for booking their own roundtrip flights. Reimbursement of the value of the earned airfare voucher, up to but not exceeding the amount of their purchased airfare receipt, will be issued to Distributors 30 days after the close of the trip, after they have uploaded their receipt(s) to the

“Uploads” section of their Joffice™.

### ACCOMMODATIONS

All trip earners will be provided with accommodations in a standard cabin. Trip earners of all ranks who receive a “Full trip for one” will receive one bed in a double occupancy cabin, and can choose the person with whom they would like to room as long as both trip earners inform Jeunesse of their request on or before 31 March 2019. Please send an email with your request to [Events@JeunesseGlobal.com](mailto:Events@JeunesseGlobal.com) and submit it through the online RSVP system in your Joffice.

If no rooming request is made, trip earners of all ranks who receive a “Full trip for one” will be paired with another “Full trip for one” earner of the same sex. Trip earners who receive a “Full trip for two” will receive one double occupancy cabin and will room with their chosen guest.

### GROUND TRANSFERS

Trip earners are responsible for any transportation needed to attend this trip. This includes booking their own transportation from an airport to the debarkation port, and from the arrival port to the airport.

### MEALS

Most meals are provided. Please see your trip itinerary for details.

### INCIDENTAL CHARGES

No incidental charges are covered.

### ACTIVITIES

Activities are not guaranteed to be part of the itinerary.

### CASH-IN-LIEU

Cash in lieu of attendance is not permitted.

### TRANSFERS

All earned trips and airfare vouchers are nontransferable and have no cash value.

### TAX REPORTING

Cost of accommodations, provided meals, amenities, gifts, prizes and activities will be reported as taxable income, where required, to the appropriate tax authority.

# GENERAL INFORMATION & POLICIES

## CANCELLATION

Jeunesse must receive notification of any cancellations 15 April, 2019. Any trip earners who cancel after these dates may still have portions of accommodations, amenities, gifts, prizes and activities reported to the proper tax authority where required.

## DISTRIBUTOR RESPONSIBILITIES

Distributors must be active and in good standing with the company to participate in the promotion. Being active means a Distributor has generated 60 CV points during the SmartDelivery month. If he/she does not meet these qualifications, the earned program and any airfare vouchers will be forfeited. All tickets are nontransferable and nonrefundable. All rooms are based on double occupancy, and program earners may choose the person with whom they wish to room by notifying Jeunesse before the deadline, in the "Accommodations" section. Program earners are responsible for making sure they have a current passport with an expiration date that is at least six months after trip end date, and, if necessary, a visa to enter the country or countries. Program benefits will be denied if they are the result of a violation of Section 6 of the Policies and Procedures.

## GUEST POLICY

1) Trip earners of a "Full trip for one" or a "Full trip for two" will be allowed to bring guests in the following priority, pending availability:

(a) Total value of their earned trip promotion

(b) Highest-achieved rank\*

2) Trip earners must inform Jeunesse of their intended guest(s) via email to [Events@JeunesseGlobal.com](mailto:Events@JeunesseGlobal.com), and through the online RSVP system in Joffice on or before 31 March, 2019. A Jeunesse representative will reach out within 14 days after a request has been submitted, if your guest request has been granted.

3) Trip earners whose guest(s) has/have been approved by Jeunesse are responsible for booking and covering the cost of airfare for guest(s). There will then be an additional cost per guest, to be paid to Jeunesse, for hotel accommodations, provided meals, planned activities and ground transportation during the trip.

4) Trip earner's guest(s) may not be a Jeunesse Distributor.

5) Guests can be Distributor's child.

\*Distributor whose highest recognized rank achieved in Jeunesse is Diamond Director or above.

\*\*Distributor whose highest recognized rank achieved in Jeunesse is Double Diamond Director or above.

**THIS POLICY IS SUBJECT TO CHANGE WITHOUT NOTICE.**

# EASTERN EUROPE

## 2 WAYS to QUALIFY\*



### ACCUMULATE TRAVEL POINTS

ALL RANKS

ACCUMULATE POINTS THROUGHOUT THE PROMOTION  
AND WIN ONE OF THE FOLLOWING:

- **175-224 travel points:** Full trip for one in a shared cabin
- **225-274 travel points:** Full trip for one in a shared cabin, PLUS \$200 USD airfare voucher<sup>2</sup>
- **275-349 travel points:** Full trip for you and your guest in a private cabin<sup>3</sup>
- **350+ travel points:** Full trip for you and your guest in a private cabin, PLUS \$400 USD airfare voucher



### CYCLE QUALIFICATION\*\*

RANKS SAPPHIRE ELITE  
EXECUTIVE & BELOW

- Generate **100-124 cycles and accumulate 50 Travel Points** during this promotion:  
Full trip for one in a shared cabin
- Generate **125 - 149 cycles and accumulate 50 Travel Points** during this promotion:  
Full trip for one in a cabin, PLUS \$200 USD airfare voucher
- Generate **150 -199 cycles and accumulate 50 Travel Points** during this promotion:  
Full trip for you and your guest in a private cabin
- Generate **200+ cycles and accumulate 50 Travel Points** during this promotion:  
Full trip for you and your guest in a private cabin, PLUS \$400 USD airfare voucher

<sup>1</sup>Winners of a full trip for one will be paired with another winner of a full trip for one. Double occupancy winners will be given the opportunity to choose the person with whom they wish to room. Efforts will be made to accommodate Distributors who request to be paired together, but this is not guaranteed.

<sup>2</sup>Trip earners will be responsible for booking their own roundtrip flights. Reimbursement of the value of the earned airfare voucher, up to but not exceeding the amount of their purchased airfare receipt, will be issued to Distributors 30 days after the close of the trip, after they have uploaded their receipt(s) to the "Uploads" section of Joffice™.

<sup>3</sup>If you are a winner for two (2), you cannot bring another Distributor if he/she is not the co-applicant of the active account.

This promotion is available only to Distributors in the following countries: Promotion is valid in UKRAINE, GEORGIA, AZERBAIJAN, MOLDOVA, UZBEKISTAN, TURKMENISTAN, TAJIKISTAN, RUSSIA, BELARUS, KAZAKHSTAN, KYRGYZSTAN, ARMENIA. Distributors must be active and in good standing with the company to participate in the promotion. All tickets are nontransferable and nonrefundable. All rooms are based on double occupancy. Double occupancy winners may choose the person with whom they wish to room. Winners are responsible for making sure they have a current passport with an expiration date that is at least six months after trip end date, and if necessary, a visa to enter the country or countries.

The winner of one of the top prizes can opt for a lower prize if he/she wishes.

Event packages that offer double Travel Points will only count if the package is purchased within the Distributor's registered region.

\*\*Cycles are calculated on the first day of the month for the preceding month.

†Your highest achieved rank is defined as your highest rank earned.