



NORTH AMERICA SALES INCENTIVE TRIP 2020: ATHENS

GENERAL INFORMATION & POLICIES

Distributors are given the opportunity to earn a trip for one, in a shared room with another trip earner for one, or earn a trip for two, with various levels of airfare vouchers offered within those trips, for a Jeunesse Travel experience.

TRIP LOCATION

Athens, Greece

TRIP DATES

Please see the North America Sales Incentive Trip 2020: Athens website for trip dates and the most up-to-date information.

QUALIFICATION PERIOD

Starts: 12:01 a.m. ET Sept. 1, 2019

Ends: 11:59 p.m. ET Feb. 29, 2020

TRIP ATTENDANCE GUIDELINES

Trip earners at all ranks below Diamond Director must attend the Sales Incentive Trip for the region where their business is registered and may only attend one Sales Incentive Trip with costs covered by Jeunesse, per the trip promotion. Trip earners who achieve the rank of Diamond Director or above* prior to March 1, 2020, may attend one Sales Incentive Trip in the region of their choice with costs covered by Jeunesse, per the trip promotion.

RSVP REQUIREMENTS

Trip earners are required to RSVP for the trip for the region where their business is registered via the online RSVP system in Joffice™ by March 20, 2020; otherwise, space is **not guaranteed**.

AIR TRAVEL

Trip earners will be responsible for booking their own roundtrip flights. Reimbursement of the value of the earned airfare voucher will be issued to Distributors 30 days after the close of the trip, after they have uploaded their receipt(s) to the "Uploads" section in Joffice. Please see the FAQs section at the end of this document for more details.

ACCOMMODATIONS

All trip earners will be accommodated in a standard guest room. Trip earners of all ranks who receive a "full trip for one" will receive one bed in a double occupancy room and can choose the person with whom they would like to share the room, if both trip earners inform Jeunesse of their request on or before March 20, 2020. Please send

an email with your request to incentives@jeunessehq.com and submit the request through the online RSVP system in Joffice. If no rooming request is made, trip earners of all ranks who receive a "full trip for one" will be paired with another "full trip for one" earner of the same gender. Trip earners who receive a "full trip for two" will receive one double occupancy room and will room with their chosen guest, who may not be another Jeunesse Distributor.

AIRPORT GROUND TRANSFERS

When possible, ground transportation will be provided for trip earners from the airport to the hotel upon arrival and from the hotel to the airport upon departure (on official arrival and departure days only). Please note ground transportation is **not guaranteed**. For more information, refer to the FAQs document in Joffice or visit the trip website, which can be found in the Events Calendar on JeunesseGlobal.com.

MEALS

Most meals are provided. Please see trip itinerary for details.

INCIDENTAL CHARGES

No incidental charges are covered.

ACTIVITIES

We want you to get to know the destination to which you are going, and we will therefore provide some activities for our trip earners and their guests, as well as some free time to explore the destination on your own.

CASH-IN-LIEU

Cash-in-lieu of attendance is not permitted.

TRANSFERS

All earned trips and airfare vouchers are nontransferable and have no cash value.

TAX REPORTING

Cost of accommodations, meals, gifts, prizes and activities will be reported as taxable income to the appropriate tax authority, where required.

CANCELLATION

Jeunesse must receive notification of any cancellations for the North America Sales Incentive Trip 2020 to Athens, Greece, by

GENERAL INFORMATION & POLICIES

April 3, 2020. Any trip earner who cancels after this day/date* will be charged a cancellation fee of \$1,400 USD per person via a Wallet deduction. Should your Wallet not have enough funds for the full deduction at once, it will be reduced by whatever amount is available until the full amount has been deducted. Should you confirm that you are attending and not show up, the same process applies.

DISTRIBUTOR RESPONSIBILITIES

Distributors must be active and in good standing with the company from the date of qualification through the trip dates, to participate in the promotion. "Active" means a Distributor has generated 60 PV points during the SmartDelivery month. If the Distributor does not meet these qualifications, the earned trip and any airfare vouchers will be forfeited. All tickets are nontransferable and nonrefundable. All rooms are based on double occupancy, and trip earners may choose the person with whom they wish to room by notifying Jeunesse before the deadline in the "Accommodations" section. Program earners are responsible for making sure they have a current passport with an expiration date that is at least six months after the trip end date, and if necessary, a visa to enter the country or countries. Program benefits will be denied if they are the result of a violation of Section 6 of the Policies & Procedures.

GUEST POLICY

1) Trip earners of a "full trip for one" or a "full trip for two" will be allowed to bring guests in the following priority, pending availability:

- (a) Total value of their earned trip promotion
- (b) Rank

2) Trip earners must inform Jeunesse of their intended guest(s) on or before March 20, 2020, via email to incentives@jeunessehq.com and through the online RSVP system in Joffice. A Jeunesse representative will reach out within 14 days after a request has been submitted, if your request has been granted.

3) Trip earners whose guest(s) has/have been approved by Jeunesse are responsible for booking and covering the cost of airfare for guest(s). There will be an additional cost per guest, to be paid to Jeunesse, for hotel accommodations, meals, planned activities and ground transportation during the trip.

4) Guests may not be a Jeunesse Distributor.

5) Guests can be children.

*Distributor whose highest recognized rank achieved in Jeunesse is Diamond Director or above.

THESE POLICIES ARE SUBJECT TO CHANGE WITHOUT NOTICE.

North America

3 WAYS to QUALIFY*

Accumulate points throughout the promotion and win one of the following:



ACCUMULATE TRAVEL POINTS

ALL RANKS

- **500-549 Travel Points:** Hotel and land package for one in a shared room¹
- **550-649 Travel Points:** Hotel and land package for one in a shared room, PLUS up to \$250 USD airfare voucher²
- **625** Travel Points:** Hotel and land package for one in a private room
- **650-749 Travel Points:** Hotel and land package for one in a shared room, PLUS up to \$500 USD airfare voucher
- **675** Travel Points:** Hotel and land package for one in a private room, PLUS up to a \$250 USD airfare voucher
- **750-1199 Travel Points:** Hotel and land package for you and your guest³
- **775 Travel Points:** Hotel and land package for one in a private room, PLUS up to \$500 USD airfare voucher
- **1200-1299 Travel Points:** Hotel and land package for you and your guest, PLUS up to \$500 USD airfare voucher
- **1300-1399 Travel Points:** Hotel and land package for you and your guest, PLUS up to \$1,000 USD airfare voucher
- **1,400+ Travel Points:** Hotel and land package for you and your guest, PLUS up to \$2,000 USD airfare voucher



CYCLE QUALIFICATION***

RANKS SAPPHIRE ELITE EXECUTIVE & BELOW

- **Generate 250-399 cycles and accumulate 50 Travel Points:** Hotel and land package for one in a shared room, PLUS up to \$250 USD airfare voucher
OR
- **Generate 250-399 cycles and accumulate 175** Travel Points:** Hotel and land package for one in a private room, PLUS up to \$250 USD airfare voucher
- **Generate 400-549 cycles and accumulate 50 Travel Points:** Hotel and land package for one in a shared room, PLUS up to \$500 USD airfare voucher
OR
- **Generate 400-549 cycles and accumulate 175** Travel Points:** Hotel and land package for one in a private room, PLUS up to \$500 USD airfare voucher
- **Generate 550-699 cycles and accumulate 50 Travel Points:** Hotel and land package for you and your guest
- **Generate 700-899 cycles and accumulate 50 Travel Points:** Hotel and land package for you and your guest, PLUS up to \$500 USD airfare voucher
- **Generate 900-1099 cycles and accumulate 50 Travel Points:** Hotel and land package for you and your guest, PLUS up to \$1,000 USD airfare voucher
- **Generate 1100+ cycles and accumulate 50 Travel Points:** Hotel and land package for you and your guest, PLUS up to \$2,000 USD airfare voucher



DIRECTOR QUALIFICATION

RANKS RUBY & ABOVE

- **Maintain your highest achieved[†] Director-level rank for two months**** and accumulate a minimum of 50 Travel Points:** Hotel and land package for one in a shared room, PLUS up to \$500 USD airfare voucher
OR
- **Maintain your highest achieved[†] Director-level rank for two months**** and accumulate a minimum of 175** Travel Points:** Hotel and land package for one in a private room, PLUS up to \$500 USD airfare voucher
- **Maintain your highest achieved[†] Director-level rank for three months**** and accumulate a minimum of 50 Travel Points:** Hotel and land package for two in a private room, PLUS up to \$500 USD airfare voucher
- **Maintain your highest achieved[†] Director-level rank for five months and accumulate a minimum of 50 Travel Points:** Hotel and land package for two in a private room, PLUS up to \$1000 USD airfare voucher
- **Advance to the rank of qualified Ruby Director for any one month, and accumulate a minimum of 50 Travel Points:** Hotel and land package for two in a private room, PLUS up to \$500 USD airfare voucher
- **Advance in rank to the Next Level Director from your REAL Director-level rank for any one month and accumulate a minimum of 50 Travel Points:** Hotel and land package for two in a private room, PLUS up to \$500 USD airfare voucher

¹ Winners of a "hotel and land package for one" will be paired with another winner of a "hotel and land package for one." Winners will be given the opportunity to choose the person with whom they wish to room. Efforts will be made to accommodate Distributors who request to be paired together, but this is not guaranteed.

² Trip earners will be responsible for booking their own roundtrip flights. Reimbursement of the value of the earned airfare voucher, up to but not exceeding the amount of their purchased airfare receipt, will be issued to Distributors 30 days after the close of the trip, after they have uploaded their receipt(s) to the "Uploads" section in Joffice.

³ If you are a winner of a "hotel and land package for two," you cannot bring another Distributor if they are not the co-applicant of the active account.

*This promotion is available only to Distributors in the following countries: United States & Puerto Rico, Canada and Bermuda. Distributors must be active and in good standing with the company to participate in the promotion. All tickets are nontransferable and nonrefundable. All rooms are based on double occupancy. Double occupancy winners may choose the person with whom they wish to room. Winners are responsible for making sure they have a current passport with an expiration date that is at least six months after trip end date, and if necessary, a visa to enter the country or countries.

Event packages that offer double Travel Points will only count if the packages are purchased within the Distributor's registered region.

**Must have minimum of stated points.

***Cycles are calculated on the first day of the month for the preceding month.

****Your highest achieved[†] Director-level rank doesn't have to be consecutive.

[†]Your highest achieved rank is defined as your highest rank earned.

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QUALIFICATION & RSVP

HOW DO I KNOW WHETHER I QUALIFY FOR A SALES INCENTIVE TRIP IN 2020?

Please see the policy document found in Jcloud™/[Region]/[Language] for details of how to qualify. You will also see an RSVP button next to the trip in Reports/Distributor Reports/[Trip Name] if you've qualified.

ONCE I'VE BEEN NOTIFIED THAT I'VE EARNED THE TRIP, HOW DO I RSVP AND REGISTER?

For Distributors in North America, please click the RSVP button next to the trip in Reports/Distributor Reports/[Trip Name] and follow the prompts in your email invitation to register via the online RSVP form. If you have not received an email invitation, please reach out via incentives@jeunessehq.com. We ask that you provide as many answers to the registration questions as you can. It will help us provide a wonderful experience for you and your guest, should you bring one.

WHAT IS MY DEADLINE TO RSVP?

March 20, 2020

WHAT HAPPENS IF I CANNOT ATTEND?

If you cannot attend — though we sincerely hope you can — you will forfeit the trip. The trip is nontransferable and has no cash value.

WHAT HAPPENS IF I CONFIRM THAT I AM COMING AND THEN NEED TO CANCEL?

Jeunesse must receive notification of any cancellations for the North America Sales Incentive Trip 2020: Athens by April 3, 2020. Any trip earner who cancels after this day/date* will be charged a cancellation fee of \$1,400 USD per person via a Wallet deduction. Should your Wallet not have enough funds for the full deduction at once it will be reduced by whatever amount is available until the full amount has been deducted. Should you confirm that you are attending and not show up, the same process applies.

WHAT HAPPENS IF I DO NOT CONFIRM THAT I AM COMING, AND I SHOW UP ANYWAY?

We want to give you the pampering you deserve! To do that, we must know in advance that you are coming so we can arrange the proper accommodations for you. Unfortunately, we cannot guarantee accommodations or participation for those who choose to attend without providing an RSVP by the date listed above.

WHAT IF I WANT TO BRING AN ADDITIONAL GUEST(S), BUT I ONLY QUALIFIED FOR A TRIP FOR ONE?

While we encourage every member of our Jeunesse Family to work toward joining us on our Sales Incentive Trips, we can only grant you the specified trip(s) you earned through the promotion. We do welcome additional guests within certain guidelines outlined in our policy document found in Jcloud/[Region]/[Language]. If you'd like to bring an additional guest within these guidelines, please let us know before the deadlines listed here, and according to the details outlined in the policy document.

DEADLINES:

RSVP: March 20, 2020

Additional guest requests: March 20, 2020

Cancellation: April 3, 2020

TRAVEL & FLIGHT DETAILS

DO I NEED A VISA OR PASSPORT?

It is highly recommended that you check with your local embassy or your trip destination embassy to determine whether a visa is needed and whether there is a cost associated.

If you need to request a visa letter, please email us at incentives@jeunessehq.com.

WHAT HAPPENS IF I DID NOT GET THE PROPER TRAVEL DOCUMENTS (SUCH AS A VISA) OR DO NOT HAVE THE APPROPRIATE PASSPORT DOCUMENTATION AND AM DENIED BOARDING OF MY FLIGHT?

The proper travel documents are your responsibility. Should you not procure the appropriate travel documents and are denied boarding and not able to attend the trip, you will forfeit the value of the trip as well as your airfare voucher and the cancellation fee will apply.

HOW ARE FLIGHTS BOOKED?

Once you've submitted your RSVP through the online registration system, you are responsible for booking your own flights. We recommend booking as early as possible to get the best rates, so you'll have more to spend on souvenirs!

HOW AND WHEN WILL I RECEIVE MY TRAVEL VOUCHER FOR MY FLIGHTS?

Once you have booked your flight, please upload the receipt in Joffice™ under Members Only/Uploads. Reimbursements can take up to 30 days after the close of the trip and are only issued to Distributors who attended the trip.

HOW MUCH WILL I BE REIMBURSED FOR MY FLIGHT?

We will reimburse you the value of the earned airfare voucher. Reimbursements will be issued 30 days after the close of the trip, after you have uploaded the receipt(s) to the "Uploads" section in Joffice.

While we know business class can be tempting, should you choose to purchase a ticket priced higher than the value of your voucher, you will be responsible for the difference.

ARE AIRPORT TRANSFERS PROVIDED?

Ground transportation for trip earners between the airport and hotel will be provided roundtrip. Transfers will only be provided on the main arrival and departure dates. Should you choose to arrive earlier or stay later, transfers will not be provided. For more information, trip earners should refer to the FAQs document in Joffice or the trip website found in the Events Calendar on JeunesseGlobal.com.

WHAT HAPPENS IF JEUNESSE CANCELS OR POSTPONES OUR INCENTIVE TRIP?

While we never expect to cancel or postpone any of our trips, unforeseen circumstances can arise. We highly recommend you purchase travel insurance to cover any costs that you may incur related to the trip, such as flights. Jeunesse will not reimburse any out-of-pocket costs that a Distributor incurs for themselves or their guests should a trip be canceled or postponed.

ACCOMMODATIONS

WHERE WILL I BE STAYING?

The North America Sales Incentive Trip 2020: Athens has two hotels: the InterContinental Athenaeum Athens and Hilton Athens. Check the website pertaining to your trip and keep an eye on your Jeunesse email account for information about your hotel arrangements. But, have no doubt, we'll be sure you're staying in style.

WILL THERE BE GUIDES WHO SPEAK MY LANGUAGE?

We will provide in-language guides based on country attendance, depending on availability. We will also have plenty of Jeunesse staff on hand to help you with your questions.

ARE ALL MEALS INCLUDED?

Breakfast will be included at the hotel every day, so be sure not to skip the most important meal of the day! There will be at least one lunch and one dinner where you will be on your own to explore the city and eat where you'd like, so we recommend you bring at least \$100 USD for these meals.

ITINERARY

WHEN WILL I KNOW WHAT WE WILL BE DOING DURING THE WEEK?

As we finish planning your getaway, make sure to regularly check the website pertaining to your trip for a full itinerary. Once you arrive at your hotel, you can pick up a printed itinerary and some fun swag at the hospitality desk, where a Jeunesse representative will be present.

WHO DO I ASK IF I HAVE QUESTIONS WHEN I ARRIVE?

Someone assigned to our group will be at the hospitality desk at your hotel to answer your questions.

WHAT SHOULD I PACK, AND IS THERE A DRESS CODE?

We recommend casual attire for most of the trip, as you may be doing a lot of walking. For opening and closing gatherings, cocktail attire should be worn.

YOU MAY WANT TO PACK:

- Clothing appropriate for an average temperature of 69.8° F
- Lightweight layers for cooler evenings
- Umbrella in case of rain
- Comfortable walking shoes
- Sun hat, sunscreen

AGENDA

Complete itinerary details will be provided soon.

DAY 1

All Day: Scattered arrivals

Transfer from Athens Airport (ATH) to InterContinental Athenaeum Athens and Hilton Athens hotels to be provided by Jeunesse pending receipt of flight information by deadline.

Evening: Welcome Reception

DAY 2

Morning/Afternoon: Various activities or day at leisure depending on group

DAY 3

Morning/Afternoon: Various activities or day at leisure depending on group

DAY 4

Morning/Afternoon: Various activities or day at leisure depending on group

Evening: Farewell Gala

DAY 5

All day: Scattered Departures

Transfer from InterContinental Athenaeum Athens and Hilton Athens hotels to Athens International Airport (ATH) to be provided by Jeunesse pending receipt of flight information by deadline.