### Network Neutrality Regulation

#### Thomas W. Hazlett

H.H. Macaulay Endowed Professor of Economics Clemson University Professor of Law & Economics (on leave) George Mason University hazlett@clemson.edu



Hudson Institute Washington, D.C. Oct. 1, 2014

## What is Network Neutrality?

- Washington answer
- Real-world answer

## Washington



### Three FCC rules for broadband ISPs

- 1. disclosure
- 2. no discrimination between traffic
- 3. no blocking

### Real World



#### We don't know.

- "Reasonable network management"
  - necessary
  - presumptively legal
- Network of Networks not "neutral"
- Backbone ISPs "peer," charge for "transit"
- Small ISPs routinely "block" (service agreements)
- 'net grows with pay-to-play bargains
- contracts are features, not bugs

## Non-neutrality

- AOL's "walled garden" in 1990s
- i-mode and the birth of the 'wireless web'
- Google's 2002 life-changing deal with AOL
- "digital phone" customers pay for bandwidth
- Apple's iconic innovations tied to App Store
- Content Delivery Networks sell "fast lanes"

## Political Equilibrium

- regulatory agency passes rules
- D.C. Circuit over-rules them
  - 2007 ("Comcast"), 2010 ("Open Internet")
- 2014 → pressure for bold move
- Title II public utility regulation for BB ISPs

## Why Not Title II?

- FCC 1999: we would not have an Internet
  - deregulation for "enhanced services" key
  - dial-up ISPs blocked by per-minute access charges
  - Voice-over-Internet (VoIP) battled states, Title II
  - cable TV broadband never regulated
- We still have Title II regulation
  - not much happening there

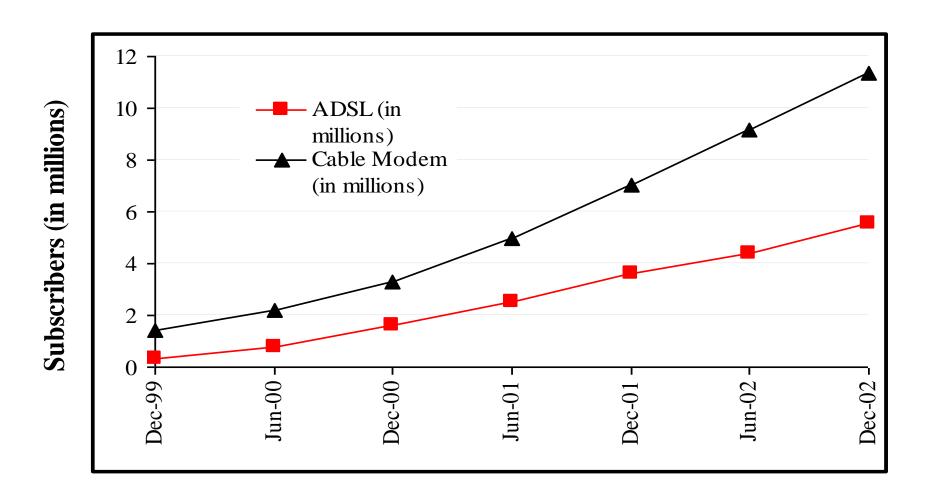
## **Empirical Evidence**

- Cable modems (CM) never regulated
- Telco broadband (ADSL) regulated, deregulated
- Thomas Hazlett & Anil Caliskan, "Natural Experiments in Broadband Regulation," Review of Network Economics (2008)

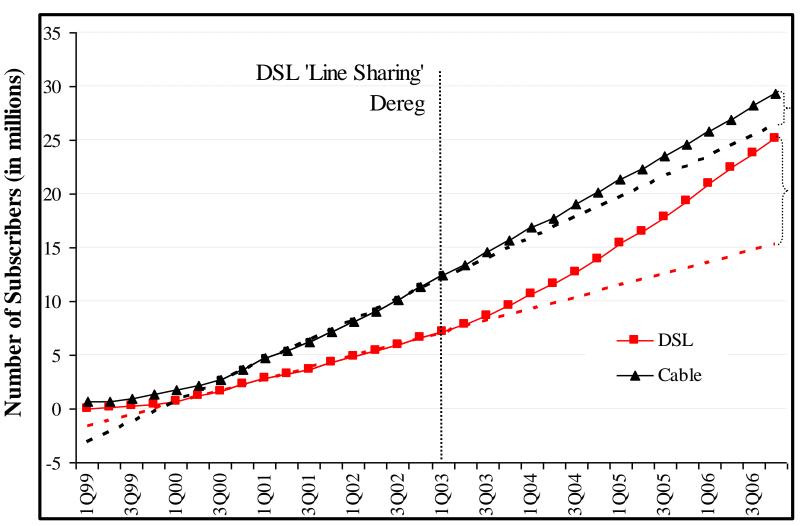
## Three Regulatory Regimes

| Period              | Cable Modems | Telecoms/DSL                             |
|---------------------|--------------|--|
| before 20031Q       | unregulated  | regulated with "line sharing" obligation |
| 20031Q to<br>20053Q | unregulated  | regulated but<br>no "line<br>sharing"    |
| 20053Q to           |              |  |
| present             | unregulated  | deregulated                              |

## 1<sup>st</sup> Period: Cable Dominates



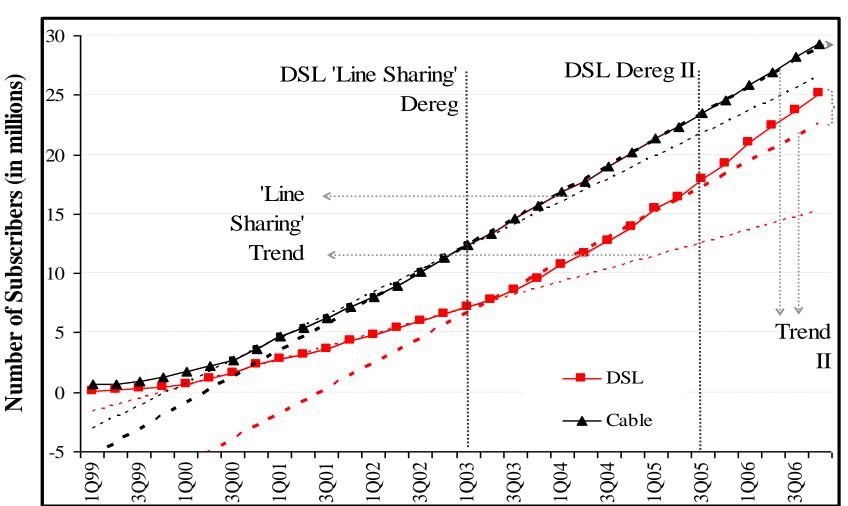
## 2<sup>nd</sup> Period: DSL Surges



above trend

65% above trend

## 3<sup>rd</sup> Period: DSL Surges Again



above trend 12% above trend

### Summary

- U.S. broadband reg evidence available
  - less regulated networks → higher growth
    - adjusting for trends, other factors
- also appears to obtain for ultra-BB (fiber)

#### How does NN work?

- We know how it did work.
- First complaint under 2010 rules: MetroPCS
- Complaint invited in the 2010 Order.

#### 4G. It's here. And it's going to change everything.





Per month-Taxes and regulatory fees included.



# 4G Premium Video On Demand

Enjoy streaming video from 14 TV channels with MetroSTUDIOI NBC, B.E.T. and Univision provide premium entertainment so you can watch your favorite shows whenever, wherever. Plus! Unlimited data keeps you connected on the move.



With unlimited 4G data the internet will finally be able to keep up with YOU! Stream music and videos on the go, and entry life without limits!



Ah, there always has to be fine print, doesn't there? Don't get us wrong -- \$40 for unlimited talk and text alone is still a pretty fantastic deal in the scheme of things -- but in tweaking its LTE service plans today, MetroPCS has made the data situation just a little confusing. Technically, the \$40 plan also includes unlimited web access plus YouTube... but at the \$50 price point, you get 1GB of "additional data access" for features that aren't covered under MetroPCS' definition of "web browsing." You also get turn-by-turn navigation, international text messaging, access to corporate email accounts (another arbitrary distinction that we'd kind of like to see go away), and audio / video features through the carrier's MetroSTUDIO service. At \$60, you get unlimited access to MetroSTUDIO including 18 channels of on-demand video content. MetroPCS' lowest-cost LTE offering had previously been \$55, so it's a step in the right direction -- but pro-net neutrality? Yeah, not so much. Follow the break for the press release.

Endagadget (Jan. 3, 2011); http://www.engadget.com/2011/01/03/metropcs-tweakslte-plans-40-gets-you-unlimited-talk-text-an/

#### **Alternative Path**

- Antitrust statutes outlaw vertical foreclosure
- Existing policy → case by case
- NN 

  categorically outlaws efficient activities
- Folly to assume it is endemic
- And destructive of the Internet

### Thank You.