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Initial Research Trip (2016)

- Took away the following points:
 - Logic vs. Emotion is the battle in starting Shared Services
 - HOW the changes are communicated and socialized is as important as the actual change



Quick Glance at CU HR Service Center

- Started Spring 2016
 - Focus on organic growth
 - Started with 2% of campus and 3 staff, different services than long-term goal
 - Next 9 months were quick service prototypes to refine our identity
- Today
 - Staff of 25 FTE, servicing 75% of campus (~10k permanent employees, ~8k student employees)
 - Rates Reduction, Ticketing System, Knowledge Mgmt, etc.



What was successful about this?

- Change Management
 - Emotional buy-in
 - Adoption
 - Trust
 - Understanding future state
 - Walking away from difficult transition (no access changes for Liaisons)
 - We would only get the most struggling departments and no more without OCM



Why Change Management?

Projects that Met or Exceeded Objectives



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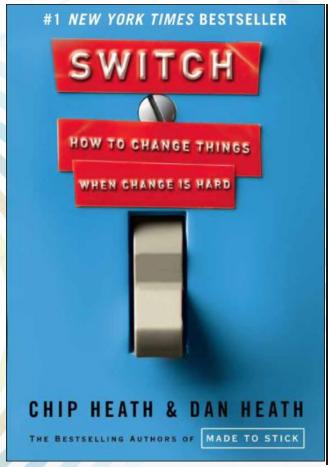


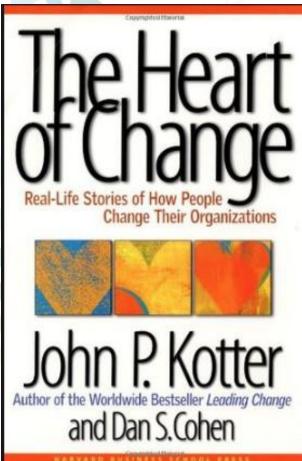
Discussion Point

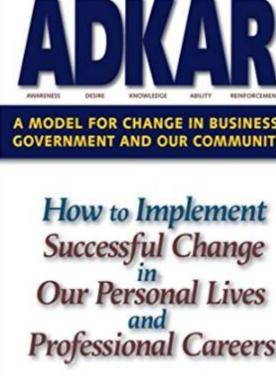
- What's the most difficult barrier on your campus to change?
 - Lack of resources
 - Little appetite for change
 - Disconnect between leadership and boots on the ground
 - Unclear priorities
 - Etc.



How to find the right frame work:









Diving Deeper

Switch	Heart of Change	ADKAR
Establish a sense of urgency	Create a Sense of Urgency	Awareness Desire
Create the guiding coalition	Pull together a guiding team	Ability
Developing a vision and strategy	Create clear, simple, uplifting visions	Desire
Communicating the change vision	Communicate the vision through simple, heartfelt messages	Knowledge
Empowering employees for broad based action	Empower people	Ability
Generating short term wins	Create short-term wins	Reinforcement
Consolidating gains and producing more change	Maintain momentum	Reinforcement
Anchoring new approaches	Make change stick	Reinforcement



Discussion Point

 What's the hardest stage of change management on your campus?



Impactful Steps

- Develop a Clear, Simple Vision and Strategy
 - Transactional HR Support <u>- common need regardless of department</u>
- Establish a Sense of Urgency
 - Focus on "High Need" departments and organizations.
 - WIFM Effect

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Impactful Steps

- Communicating the Change Vision
 - Packaging is as important as content. Power of networking, good and bad
- Empowering People for Broad Based Action(Ability)
 - Make the investment to be successful staff, tools, and ability to own the change
 - Short, quick prototypes for internal processes



Impactful Steps

- Reinforcement
 - Generate Short Term Wins
 - Momentum internally and externally
 - Consolidate Wins and Produce More Change
 - Departments and Units wants to be a part of a successful endeavor
 - Make Changes Stick
 - Make it <u>a habit</u>, make it <u>permanent</u>. Departments will hold out if they think it's temporary
 - Transition of process is the biggest pitfall



Take Away Points

- Shared Services does not happen in Higher Education without Effective Change Management
 - Logic vs. Emotion
- A sound strategy is only as good as the way its communicated
 - Affected parties need to understand change (before/transition/after)
- Find the OCM strategy/mix that works for your culture and campus