

The Board Chair and Fundraising

- 1. Create and support a “culture of fundraising.”**
- 2. Make a personally significant gift.**
- 3. Place fundraising on the meeting agenda as a priority.**
- 4. Solicit each Board Member for their personal gift.**
- 5. Ensure adequate staff support and staff resources for successful fundraising.**
- 6. Be available for donor stewardship and solicitation.**
- 7. Recruit a competent Fundraising Chair and appoint a strong committee.**
- 8. Make time on the meeting agenda for fundraising education.**
- 9. Publicly acknowledge Board Members involved in the fundraising process.**
- 10. Champion an annual board retreat that includes time for fundraising planning.**
- 11. Be certain the Governance Committee and Board recruit individuals willing to fundraise.**