

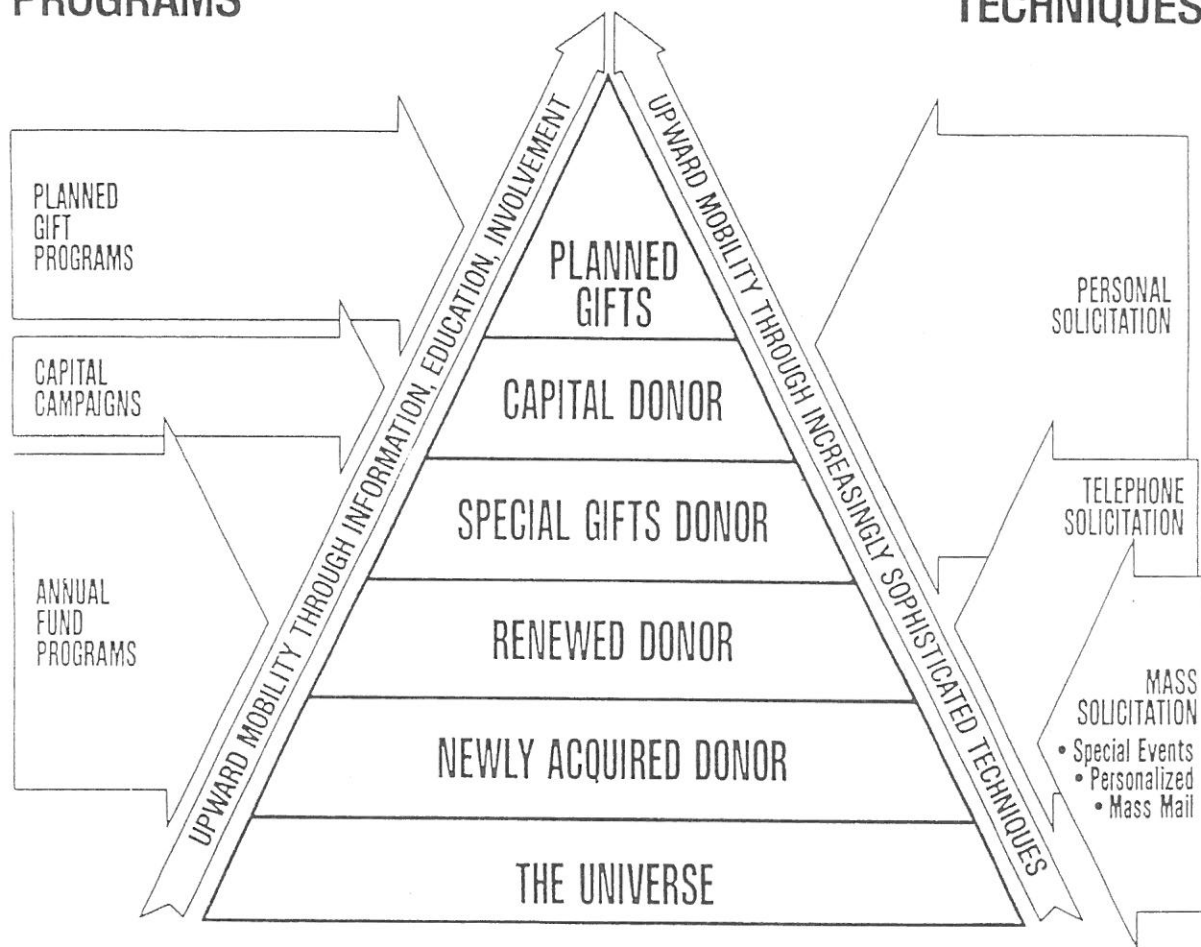
# The Donor Pyramid

## THE DONOR PYRAMID

Cultivation • Participation • Commitment

### PROGRAMS

### TECHNIQUES



Source: The Alford Group Inc.