

DiSC Personality Profile

Name: _____
 Organization: _____
 Setting: _____

Date: _____
 Position: _____
 Gender: _____

Instructions: For each set of four descriptive words below, **change the font color to red** for the symbol to the LEFT of the adjective that is MOST like you, and **highlight in yellow** the symbol to the RIGHT of the word that is LEAST like you.

★ Accurate ☆	● Supportive ○	◆ Ambitious ◇	◆ Assertive ◇
◆ Abrupt ◇	★ Analytical ☆	● Steadfast ○	■ Relational □
■ Talkative □	◆ Aggressive ◇	★ Cautious ☆	● Stable ○
● Yielding ○	■ Spirited □	■ Sociable □	★ Competent ☆
● Sincere ○	■ Playful □	■ Persuasive □	■ Entertaining □
■ Outgoing □	● Sharing ○	★ Systematic ☆	● Helpful ○
◆ Challenging ◇	★ Technical ☆	◆ Industrious ◇	★ Picky ☆
★ Traditional ☆	◆ Confident ◇	● Sacrificing ○	◆ Strong-willed ◇
◆ Daring ◇	■ Likeable □	★ Non-verbal ☆	◆ Uninhibited ◇
★ Perfectionist ☆	● Quiet ○	● Predictable ○	■ Animated □
■ Impulsive □	◆ Decisive ◇	◆ Determined ◇	● Agreeable ○
● Relaxed ○	★ Moody ☆	■ Inspiring □	★ Suspicious ☆
■ Impetuous □	★ Disciplined ☆	■ Engaging □	★ Strict ☆
● Patient ○	● Obedient ○	★ Law-abiding ☆	● Reliable ○
★ Formal ☆	◆ Goal-oriented ◇	◆ Independent ◇	■ Adventurous □
◆ Direct ◇	■ Hopeful □	● Generous ○	◆ Unwavering ◇
◆ Rational ◇	■ Exciting □	● Balanced ○	■ Energetic □
■ Friendly □	★ Critical ☆	★ Inflexible ☆	◆ Outspoken ◇
● Gentle ○	● Hospitable ○	◆ Strategizing ◇	★ Logical ☆
★ Tenacious ☆	◆ Opinionated ◇	■ Enthusiastic □	● Flexible ○
★ Deep ☆	◆ Relentless ◇	■ Charismatic □	◆ Courageous ◇
■ Emotional □	■ Dynamic □	● Consistent ○	● Caring ○
● Cooperative ○	● Conventional ○	★ Factual ☆	■ Carefree □
◆ Persistent ◇	★ Exacting ☆	◆ Visionary ◇	★ Guarded ☆

Scoring Instructions:

On the first and second lines of the table below, enter the total number of your responses that correspond to the matching symbols in each space. Subtract the number on Line 2 from the number on Line 1 and enter the difference on the “Change” line (if Line 2 is larger than Line 1, the “Change” will be a negative number). The “total” column for Lines 1 and 2 should equal 24.

	D	I	S	C	Total
MOST	◆	■	●	★	
LEAST	◇	□	○	☆	
CHANGE					