



Annual Meeting Celebration

St. Martin's By-the-Lake Mission:

To bring Jesus into Life, by-the-Lake and in the World!

2019 Annual Report – presented January 26, 2020

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2019 Clergy, Vestry, Staff & Foundation

Clergy

The Rev. Dave Langille, Rector
 The Rev. Cindy Hillger, Deacon
 The Rev. Chris Boehm-Carlson, Seminarian
 The Rev. Jason Cutshall, Curate through April 2019
 The Rev. Jeff Hupf, Assisting Clergy

Vestry

David Howard, Senior Warden	Stan Hargrove, Junior Warden
Joe Ringer, Treasurer	Karen DeLorenzo, Clerk
Blyth Brookman	Mimi Burkhardt
Jim Lane	Kami Nelson
Jon Meyers	Hunter Warne

Staff

Kyle William Black, Director of Music	MerLynne Byrne, Associate Minister
Karen Delorenzo, Parish Coordinator	Tom Enlow, Interim Facility Manager
Martha Mason, Children's Ministry Coordinator	Robin Zinn, Bookkeeper

St. Martin's by-the-Lake Foundation

Please support the legacy of St. Martin's by including St. Martin's by-the-Lake Foundation in your estate plan or other planned giving. Rev. Langille or a Board member listed below would be pleased to discuss Foundation legacy giving with you.

Jeff Breazeale, Chair	Susan Enlow, Secretary
Joann Anderson	Ben Jaffray
David Howard	Char Hovi
Nancy Lindley	

Agenda for January 26, 2020, 9:30am

- **Call to Order**
- **Opening Prayer**
- **Appointment of Clerk**
- **Treasurer's Report**
- **Vote for Approval of 2020 Budget**
- **Sr. Warden Report**
- **Presentation and vote of slate of elected officers**
- **Vision for 2020**
- **Bishop Election**
- **Other Business**
- **Closing Prayer**
- **Adjournment**

IMPACT AREAS

Impact of Welcome Worship

Welcome

Acts 2:24 They devoted themselves to the apostles' teaching and fellowship, to the breaking of bread and the prayers.

Goal: Have worship offerings that are attractive to all ages and expect to have a distribution of membership across the age spectrum; and that all guests and members of all ages are welcomed and engaged.

What success looks like: Increase our 30s and 40s family membership by net 50 in 3-5 years (approx. 5-8 families a year to maintain or grow the ASA.)

6 month measurable goals:

- 1.) Continue to grow new "experimental" service (First Tuesdays) geared towards attracting busy families or those unable to attend Sunday services regularly.
- 2.) Continue to analyze the impact of the most recent worship survey results for 2020-2021 programming.

Worship

(Worship Ministries include the Parish Choir and Section Leaders, Instrumentalists, Altar Guild, Bread Bakers, Ushers, and Lay Readers.)

In our tradition, the Rector has sole authority over the worship life of the Church. However, this authority is shared mutually by all Sunday Staff--Music Director, Deacons, and Associate. We are currently supporting two distinct weekly worship services: 8:30am (a 45-minute service of Holy Communion, Morning Prayer on the first Sunday of every month) led by our Director of Music and the Parish Choir and Section Leaders and 10:30am (a full hour service of Holy Communion) which for the past year has seen a mix of vocal and instrumental leadership. A survey of the congregation conducted in December of 2019 has called for a more predictable liturgy, more familiarity in the choice of music, and more consistency in song leading at our 10:30am service. In the short term, a cantor (song-leader) will aid in the singing of service music, we expect to see our volunteers and the occasional guest musician to provide additional support. Look for the return of our monthly Family Sunday, with Children's and Youth presence in worship 2020. This format will continue through Trinity Sunday, June 7th 2020, which concludes the program year and budget for our Parish Choir and other staff musicians. Additional review will take place before this date to adequately prepare for 2020-2021 programming. We continue to offer *First Tuesdays* on the first Tuesday of every month. It is the principal service for several of our people. The primary focus is hospitality, and a potluck meal shared together, followed by a brief worship service. Worship on First Tuesdays is experimental, drawing on music and liturgy from a variety of resources. *First Tuesdays* will continue through the transition period, guided by its own lay leadership team.

Additional Positives

- Two outdoor worship services were conducted this summer with considerable youth involvement.
- Additional budget afforded the opportunity to continue a weekly supply of consistent vocal and instrumental talent to assist in the execution of summer liturgies.

Our staff continues to meet weekly on Tuesday mornings to review worship from the past week and prepare for future liturgies. The desire to achieve standards of variety, inclusiveness, and solid leadership that aligns with current resources and abilities are goals we remain committed to addressing.

Staff Links: Rev Dave Langille and Kyle Black, Vestry Link: Mimi Burkhardt (2019).

Impact of Life Change

Youth and Family Ministries, Adult Formation, Pastoral Care (LEVs and Prayer Chain)

Goal: Support our community and members in their spiritual growth and transformation. Offering holistic ministries for their health, fulfillment and pastoral care.

Youth and Families

(Youth & Family Ministries includes Nursery, SPLASH Zone Kids, WADE IN, NAVIGATE Youth and Confirmation.)

Youth and Family ministries continues to meet this goal through evaluation and change in focus from separate ministries to a holistic offering of activities and events that include all types of households and families. Family Ministries includes: Family Fun Day on the Ice; Opportunities for service to the community (Families Moving Forward, First Nations Kitchen, Cookie Decorating and Delivering, Family Camp, Outdoor Worships Service, Christmas Tree Lighting, and the Easter Egg Hunt.

Sunday Morning Formation included all ages involvement in preparing for our monthly Family Worship Services including special events of Palm Sunday, All Saints Day, and our Annual Christmas pageant with 28 children and youth involved. Music and Youth Instrumentalists have been coordinated and led by Kami Nelson.

Our middle and senior high youth also participated in events in our church and community: Sleepout for the Homeless, Mission Days (Feed My Starving Children and serving at WeCan), Teens Encounter Christ, Mission Trip to Marvell, Arkansas, and Adventure Camp at Camp CrossWoods. The youth began using the Youth Alpha course on Sunday mornings to further explore their own faith and questions.

Staff Link: MerLynne Byrne and Martha Mason; Vestry Link: Kami Nelson

Life Change Ministries for Adults

Adult Forums

Our forums continue to form adult disciples in their Christian faith. On Sundays during the Church's program year, Sept-May, we have a forum presentation in our Gathering Space. As a rule, we have learned that two- or three-part series tend to draw the largest number of learners. Highlights from 2019 include: Fr. Jeff Hupf on Marriage and Family Life Today; Dr. Amy Sue Anderson, on the Biblical Literacy Project; Dr. Bob Breneman on Christianity and Islam; and the Taste of Alpha introduction to the Alpha Course. Forums have also been utilized by various ministries, Faith in Action, the Generosity Team, and our St. Martin's Foundation, to provide helpful updates. Attendance has been steady, averaging 25 adult learners.

The Alpha Course

Alpha is a ministry of Holy Trinity Church, Brompton Road, a leading parish of the Church of England. It has produced a Course, offering an introduction to Christian faith for seekers, and renewal for those with faith. As hosts we provide a non-threatening setting for our guests to enjoy a meal together, watch a video that answers a faith question (Is there more to life than this? Who is Jesus? Why and How Do I Pray?, and more), and provide small group time. Stan Hargrove leads this ministry.

Staff Link: Rev. Dave; Vestry Link: Jim Lane

Impact of Generosity

2 CORINTHIANS 9:7 Each of you should give what you have decided in your heart to give, not reluctantly or under compulsion, for God loves a cheerful giver.

The Generosity Team for 2019 worked on building upon the very successful 2018 campaign. We continued using the same formula that we did for 2018, with a year-round ask anchored by four Generosity Sunday's. This kept the idea of generosity in everyone's mind year-round and has proven to be a successful campaign. We again sent out letters in the fall/winter, saying thanks to those who had pledged and reminding those who had not to search their hearts and make a pledge for 2019. These letters were put together by Rev. Dave and the Generosity Team, this year comprising of Dave Jaffray, Gerry Anderson, Deacon Rev. Chris Boehm-Carlson, Skip Senneka and Hunter Warne. Once again the congregation responded in a big way.

Pledges were received from 106 families totaling \$391,179.48 against a goal of \$380,000. For the 2nd year in a row, we exceeded our goal thanks to the strong spirit of giving that has been built and is growing here at St. Martin's. This enables us to keep St. Martin's going and growing. We decided to keep using the Step Ladder chart, as this had a great effect in 2018 and it once again was successful in 2019. Ultimately our goal is to see everyone's name on the Ladder, for if this were to happen we would be overflowing with Generosity and we would be able to accomplish even more than we already have at St. Martin's. We give 10% of the approved budget to Faith in Action every year, meaning roughly \$39,000 was given in 2019. Imagine the amount we could give, to help those in need, if everyone pledged!

The Capital Campaign wrapped up and was also an outstanding success. Our goal was \$700,000, but in the end we collected almost \$770,000. This proves that when we come together as a congregation, great things can happen! We have some big ideas and goals for our church, and I have no doubt that we will achieve these visions due to the incredible congregation here at St. Martin's.

Robin Zinn, Parish Administrator, continued to be an awesome addition to St. Martin's. Generosity Team. She has proven to be invaluable to us achieving our goals. Her expertise is greatly appreciated and we would not be where we are today without her.

The 2020 Generosity Campaign is well under way and once again the congregation has responded in a big way, with 100 families pledging for over \$360,000 so far. Our goal was raised to \$420,000 with 120 families pledging this year, and I am confident that we can reach that number. Although we are entering a time of transition, our church is strong and growing each week. Our congregations amazing Generosity is living proof that God's love can produce wonders. I'm excited for the future of St. Martin's.

Thanks -

Hunter Warne

Staff Links: Rev. Dave Langille; Vestry Link: Hunter Warne

Impact our Neighbors

Acts 2: 46-47 Having the goodwill and favor of all the people, day by day the Lord added to their number those who were being saved.

Goal: Gain the good will of our neighbors through visible acts and generosity of our hearts.

What does success look like: St. Martin's is known by all in the community as an organization that is active and has positive impact in the world around us.

6 month goals:

- 1) Outline plans for St. Martin's as a Mission's Hub
- 2) Faith in Action Team identifies short-term mission projects for newcomers across all ministry teams.
- 3) A regular schedule of Building's & Grounds work days to make our property more welcoming.

Building and Grounds (B&G)

(Our B&G ministries include B&G Workdays, B&G Team, On-site events, Gardens & Memorial Garden Committee.)

Buildings & Grounds (B&G)

Goal: Gain the goodwill of our neighbors and community through visible acts and generosity of our hearts.

What does success look like: To have St. Martin's known throughout the community as an organization that is active and has a positive impact on the world around us.

6 Month Goals:

- 1) Build an annual maintenance plan to ensure the property of St. Martin's is always as welcoming as possible.
- 2) Continue to build and promote St. Martins as a community hub in hopes of growing our membership and utilizing the church grounds.
- 3) Put together a plan for some interior design upgrades at St. Martins.

B & G Highlights 2019:

Two successful clean-up days during the spring and fall seasons. We performed two outdoor summer services to gain feedback on a possible amphitheater. We continue to work on the plan for making St. Martins an active community center for families in hopes of growing our membership. A number of interior upgrades as needed throughout the church. Hosted a number of church events on the church grounds for our congregation to enjoy (Family Fun Day, Bar-B-Que's, Christmas Lighting, etc.)

2020 Goals:

Begin the process of working with B&G, Décor Committee, and Vestry for potential interior design upgrades and outdoor amphitheater. Continue to work on turning St. Martins into a community hub for the local families and residents.

Staff Links: Tom Enlow **Vestry Link:** Jon Meyers

FAITH IN ACTION MINISTRY REPORT:

The Faith in Action Ministry team had 2 primary goals for 2019. The first was to provide opportunities for our congregation to get involved in outreach whether it was volunteering with a community service partner, donating to the numerous food and supply drives throughout the year or taking part in service days at St. Martin's. The other stated goal was to be a faithful steward of the 10-percent of the St. Martin's operating budget designated for outreach.

Here's how Faith In Action worked in 2019 to accomplish the goals:

1. CONGREGATIONAL INVOLVEMENT:

230+ members of St. Martin's volunteered for the following events:

- Episcobuilders housing projects (home building and painting partnership with Habitat for Humanity)
- Families Moving Forward (host homeless families at St. David's Episcopal Church, provide meals and fellowship)
- Summer and Advent Service Days (hosted by Faith in Action to provide hygiene bags, birthday bags, etc. for service partners)
- Westonka Thanksgiving Meal (Westonka food shelf hosts annual meal for needy)
- IOCP Sleep-out (Interfaith Outreach and Community Partners sponsors youth sleep-out as major fundraising activity)
- First Nation's Kitchen (Sunday night meal for indigenous people serving organic, indigenous food)
- Feed My Starving Children (food packaging site)
- BePink! (fundraiser for Jane Brattain Breast Center)
- Beacon Interfaith Collaborative (faith-based affordable housing collaborative building homes for homeless)
- IMARA International (sponsored trip to Kenya for parishioner Jeff Ehrmann--worked with unwed moms and children)

2. FOOD, SUPPLIES AND CHRISTMAS GIFT DONATION DRIVES:

St. Martin's hosted 5 collection drives for our service partners Interfaith Outreach, WeCan and Westonka Food Shelf

- Lenten Food Drive-- collected 2100 pounds of food during Lent and distributed to service partners
- Adopt-A-Family Christmas Tree--sponsored 4 families (21 individuals) and purchased Christmas gifts for each.
- School Supply Drive--collected 50 backpacks and other school supplies for WeCan
- Winter Gear Drive--collected 150 coats along with boots, mittens and hats for WeCan
- Westonka Thanksgiving Meal--collected \$400 in donations for turkeys

3. STEWARDS OF OUTREACH MONEY:

In 2019, Faith In Action received \$38,500 from the operating budget to spend on outreach. The money was allocated to our service partners as follows:

Episcobuilders:	\$3500
Interfaith Outreach (IOCP)	\$8000
WeCan:	\$9000
Westonka Food Shelf:	\$8700
Episc. Group Homes:	\$1000
Beacon Interfaith Housing	\$3000
IMARA International	\$3000
Days of Service Supplies	\$2300

TOTAL EXPENDITURES: \$38,500

4. GOALS FOR 2020:

- Continue to provide congregation with opportunities for involvement with community Partners:
 - WECAN, IOCP, Episcobuilders, Beacon and the Westonka Food Shelf
- Increase participation in two Service Days
- Improve messaging and communication to congregation on FIA events and engagement opportunities.

The Faith in Action Ministry team would like to thank the leadership at St. Martin's, particularly Rev. Dave Langille, for their commitment to outreach.

The generosity of St. Martin's has been felt by countless members of our surrounding communities and as we hear from our service partners frequently, we are an example for all churches who wish to serve others.

Your Faith in Action Team Members:

Jane Brattain
 Mona Harmann
 Bruce Moulton
 Polly McCrea
 MerLynne Byrne
 Rev. Cindy Hillger

Invitational Church – Welcome Ministries in 2019

It is the goal of the Welcoming ministries to live into the mission:

Contribute to the needs of the saints; extend hospitality to strangers. Romans 12:13

This is accomplished through the acts of each member of St. Martin's reaching out, meeting new people, and creating a welcoming space for every person who walks through our doors.

In 2019, we have added several opportunities for our members to become an invitational church by adding ushers to the 8:30 am service, designing new visitor cards, creating a Welcome packet for all new residents of Minnetonka Beach, training the leadership on GIFT, hosting quarterly Welcome Brunches with clergy, and creating new gift bags for visitors.

The Brothers and Sisters of St. Martin's continues to create wonderful hospitality through brunches, summer BBQs, and meals. We are grateful for the leadership and expertise of Jack Holscher in this ministry.

This year we were fortunate to host the Jeff Dayton concert. Held on a December evening, this was a highlight of the Christmas season with wonderful stories and music. We are thankful to Dave Jaffray, Mary Senneka, and Blyth Brookman who worked effortlessly on this event. We hope this can continue as an annual event.

We look forward to 2020 and continuing to create a space where both new and frequent members feel welcomed and nourished.

Ministry Team: Jack Kimball, Alyssa Meyers, Zach Proctor

Vestry Liaison: Blyth Brookman

Staff: MerLynne Byrne

Support Ministries Reports:

Rector's Annual Report

It has been the privilege of my life to lead you as Pastor, Preacher, and Priest these almost nine years. As I write, I have enjoyed my last Sunday with you. It was glorious day; St. Martin's at its best! Thank you all for your kind words, your expressions of thanks, and your support all these years. While I am excited about my next challenge, and it is, I have not been as excited to leave you. St. Martin's by-the-Lake has some of my favorite people in the world, and together we have accomplished much. You are led by extraordinarily talented and committed lay leaders, and gifted Clergy and Staff. Your future is bright, as you will be led by your Transitional priest, Fr. Jeff Hupf, and your Associate, MerLynne Byrne.

So, as I leave, a few last thoughts about my time with you, and about your future:

In so many ways this is a different Church than the one I first encountered back in April of 2011. I'm grateful that people have noticed the change. Some have asked, "When did you first see this change?" In many ways the potential has always been there. Back on our 125th Anniversary, in my second year, I noted how such a small Church like this has could accomplish so much over the years. How was it possible? Because, I believe, the founders and leaders of this Church over the years, have had a bed rock confidence in the Gospel, and its ability to change lives, as people have encountered Jesus here.

But, for me, the biggest change in our time together came at the Annual Meeting of 2015. I believed, then, that this Church was on the verge of great things. But, we as a community also had some real challenges. As I described then, if my role was as a player coach of a hockey team, there were times there were few players on the ice with me, with no one open for a give and go breakout pass, and the bench was thin, with few new players willing to get into the game. I think I said something bold like, "This is not my Church but your Church, and it will only be what you make it".

And make something of it, you have. As I leave here, the bench is full, there are gifted and talented players on the ice, with new plays, and new goals, all the time.

And now let me give one last pass to you, as your player coach. I pray that you will receive it and go. The world is in great need, my friends, and the culture around us is changing at a rapid pace. The challenges facing the Church, not just this Church, but all the Churches, are great. It is so tempting to play it safe and stay stuck in our end. But God has called each and every one of us—not just the Clergy and Staff, not just the Wardens and Vestry, and not just the star players, but all of us—to breakout and follow the way of Jesus to accomplish HIS goal. We are called to follow a Saviour whose goal is clear: "The Spirit of the Lord is upon me", Jesus said, "because he has anointed me to bring good news to the poor. He has sent me to proclaim release to the captives, and recovery of sight to the blind, to let the oppressed go free, and that the time of the LORD's favor has come."

So, Team St. Martin's, take this final pass and go, go out into the world, of your friends, neighbors and loved ones, and even not so loved ones. Go and invite them to "Come and See!", as Jesus invited his followers to do, to encounter Jesus for themselves. As I leave here, please know how much confidence I have in you.

As I was preparing for my last Sunday with you, I came across a theologian who wants us to ask these questions of our Churches:

“Do our words and deeds bear witness to Jesus?”

“When we invite people to “come”, with they be able to “see” Jesus in our congregations?”

“Will they be able to say, “Yes, Jesus stays here; yes, the Spirt that rested on Jesus is at work here?”

--Charles L. Campbell

To all of these I can answer, yes! After all, it was your witness to Jesus, your call to “Come and See”, that led a newly ordained priest and his wife, with two young sons, to come and see for themselves nine years ago that Jesus was alive, and well, here at this Church by the Lake.

I have walked with so many of you through so much, the highs of baptisms and weddings, the lows of addiction, sickness, grief and loss. Now, it is time to go, to allow a new player coach to jump on the ice. I pray that I leave with your blessing, as you send us out from here, knowing that you will continue to Bring Jesus into Life, by-the-Lake and in the world.

Amen.

Senior Warden's Report

I was honored to be your warden for the second time. It makes sense for past wardens to serve more than once and share their experience managing the business affairs of St. Martin's I hope other past wardens will consider this in the future.

This year was focused on adhering to our Strategic Plan.

Some of the highlights of the past year;

- Changed Sunday services per our Strategic Plan into two distinct styles. This is a work in progress but a very healthy development in my opinion (Impact of Welcoming Worship).
- Concluded the three year Capital Campaign exceeding our original \$\$ goal. (Impact of Generosity)
- Ended the budget year with a SURPLUS!
- Completed the audit of our operational and Foundation funds.
- Implemented a policy to dedicate 10% of church revenue to our Faith in Action Committee (Impact our Neighbors).
- Conducted thought provoking adult forums throughout the year (Impact of Life Change).
- Said Good-bye to our Rector David Langille. Good luck Father Dave.
- Appointed a Transitional Rector, Jeff Hupf. Welcome Jeff.

I enjoyed my year as warden. It is a very rewarding position and such fun to work with the parishioners of St. Martin's. We definitely have a positive spirit and enthusiasm for the future of our church. I want to thank the dedicated members of the Vestry, the hard working staff, our clergy, volunteers and especially Joe Ringer, our Treasurer for their efforts in making 2019 a successful year.

Respectfully submitted by David Howard

Treasurer's Report

Submitted by Joe Ringer

Highlights

- 2019 was another good year for St Martin's financially. Generosity was up 5.75% over budget and slightly (1.3%) over last year. Surplus this year was 41% over last year because of December pledge and non-pledge contributions.
- The Capital Campaign concluded in June with \$744,614 of the \$769,360 pledged collected. A summary is included in this report.
- An audit by Wilkerson Guthmann for 2018 is in process and final draft stage.
- The 2020 Generosity Team is reporting 100 pledgers so far and over \$360,000 in pledges to date, which is ahead of last year's pace.
- Transition from Old National Bank (formerly Anchor Bank) to Platinum Bank is in process.
- We are considering possible improvements to our financial software.
- The 2020 Budget of Mission and Impact, as revised, due to the clergy transition, was approved by the Vestry.
- The good works of the Décor Committee, Kimball Family, and others to improve the Church and its grounds are proactive and visionary.
- Robin has been great in keeping the ongoing and necessary financial tasks smooth and improving. She deserves a big thank you from all of us.
- Looking forward to working with Fr. Jeff and wishing Rev. Dave the best in his new ministry. A heartfelt thanks to Rev. Dave for all he has done for St. Martins over these past ten years.

GENEROSITY 2020

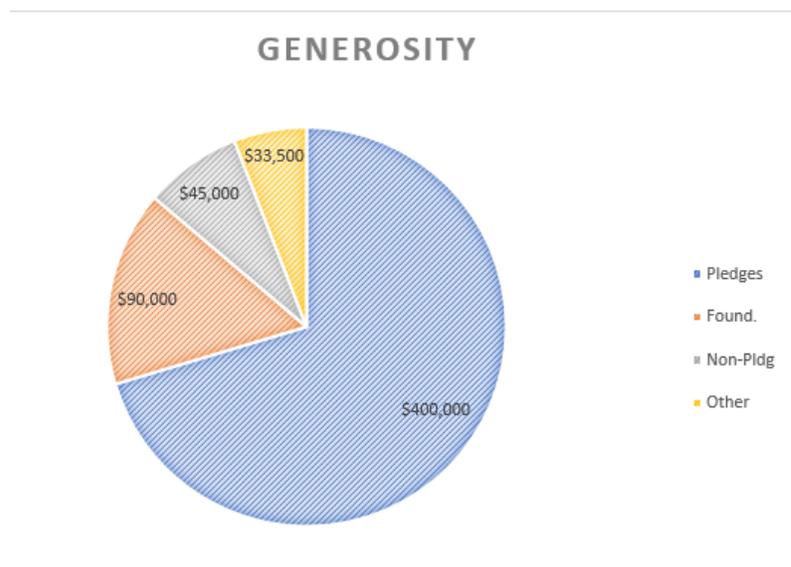
Pledges \$400,000 70%

Found. \$90,000 16%

Non-Pldg \$45,000 8%

Other \$33,500 6%

Total \$568,500 100%



CHURCH EXPENSES

Clergy \$117,577 21%
 Admin. \$99,197 17%
 Life Chng. \$98,278 17%
 Neighbor \$93,266 16%
 Worship \$84,601 15%
 Diocese \$75,000 13%
 Total \$567,919 100%

EXPENSES

■ Clergy ■ Admin. ■ Life Chng. ■ Neighbor ■ Worship ■ Diocese



REVISED SUMMARY 2020 BUDGET WORKSHEET

JR-1/20/2020

GENEROSITY:	2018 Actual	2019 Actual	2019 Budget	Proposed Revised 2020 Budget	NOTES:
Pledges (#401)	\$ 372,734	\$ 393,466	\$ 380,000	\$ 400,000	Reduced previous proposal by \$20k (Goal \$420,000)
Non Pldge Cont. (#411)	\$ 152,659	\$ 110,683	\$ 93,000	\$ 45,000	Moved Ringer Estate gift to Found. Con. Gift
Other (#'s 403,412,421 422, 423,437)	\$ 30,362	\$ 33,926	\$ 19,500	\$ 33,500	Added \$8k to events - Silent Auction ??/Added \$10,000 rent
Cap. Cam.(Youth)	\$ 49,387	\$ 50,000	\$ 50,000	\$ -	
Contigent Found. Gift (#436)	\$ -	\$ 25,000	\$ 32,700	\$ 90,000	Found. Letter/ add Ringer Estate gift
Total	\$ 605,142	\$ 613,075	\$ 575,200	\$ 568,500	
EXPENSE:					
Worship Impact	\$ 30,064	\$ 38,751	\$ 45,800	\$ 43,600	
Worship Mgmt	\$ 40,398	\$ 40,229	\$ 42,610	\$ 41,001	
Subtotal	\$ 70,462	\$ 78,980	\$ 88,410	\$ -	\$ 84,601
Life Change Impact	\$ 7,437	\$ 16,960	\$ 18,500	\$ 24,000	
Life Change Mgmt.	\$ 62,504	\$ 75,701	\$ 76,367	\$ 74,278	
Subtotal	\$ 69,941	\$ 92,661	\$ 94,867	\$ -	\$ 98,278
Neighbor Impact	\$ 57,461	\$ 47,748	\$ 41,900	\$ 42,500	
Faith in Action	\$ 33,500	\$ 37,870	\$ 38,000	\$ 40,000	Incr by \$2k (10% of pledge busget)
Facilities Mgmt.	\$ 5,700	\$ -	\$ -	\$ 10,766	
Subtotal	\$ 96,661	\$ 85,618	\$ 79,900	\$ -	\$ 93,266
Diocese	\$ 57,772	\$ 60,323	\$ 65,180	\$ 75,000	2018 Parochial Report
Admin.	\$ 95,270	\$ 95,902	\$ 101,262	\$ 99,197	
Clergy	\$ 180,753	\$ 151,257	\$ 141,262	\$ 117,577	Transition revisions/ Asst. Clergy \$12,500
Total	\$ 570,859	\$ 564,741	\$ 570,881	\$ -	\$ 567,919
Net Surplus	\$ 34,283	\$ 48,334	\$ 4,319	\$ 581	

CAPITAL CAMPAIGN SUMMARY

Pledges	\$ 769,360	Pledges collected	\$744,614
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CAPITAL CAMPAIGN PROJECTS:

	Allocation	Spent	Notes:
		\$	
<i>Youth & Family Ministry</i>	\$ 150,000	150,000	\$50k accrued for this year
		\$	
<i>Organ & Sound</i>	\$ 85,000	94,966	
		\$	
<i>Exterior & Facia</i>	\$ 45,000	37,680	B. Butler note 10/9/18
		\$	\$278k-prin. \$83+-
<i>Foundation</i>	\$ 368,000	361,820	int.
		\$	
<i>Parking Lot</i>	\$ 55,000	43,000	
		\$	
<i>Campaign Expenses</i>	\$ 14,000	30,000	
		\$	
<i>Operating Reserve</i>	\$ 53,000	27,148	Pldgs. collected less total spent
		\$	
<i>Total</i>	\$ 770,000	744,614	

Foundation

The Foundation supports the church by raising funds from donors, investing them wisely, and providing the average investment return to the church (historically 4-5%). Principal may also be available, if that was the donor's intention, as is the case for instance with the Gillespie organ fund. We don't want to conflict with annual pledge commitments, so we focus on encouraging potential donors to include the church Foundation in their estate planning.

Highlights of 2019. In February 2019, the church paid the remaining \$83,820 in outstanding interest owed to the Foundation from the past building project. This allowed the Foundation to invest nearly all its assets in the Episcopal Church in Minnesota Pooled Investment Fund (PIF), earning a higher return and therefore enabling higher grants back to the church.

In August 2019 the Foundation received a very generous gift from the estate of Elizabeth Ringer. The gift will provide three years of decreasing support for MerLynne Byrne's position of Senior Associate Minister for Engagement and will also endow Mrs. Ringer's pledge for 10 years. This is the first of the "legacy pledge" gifts that the foundation has received and we are quite excited.

In late October 2019 the firm of Wilkerson Guthmann audited the financial statements of the Foundation as of December 31, 2018 and provided a clean opinion that the financial statements were fairly presented in all material respects.

2019 Foundation Support. In 2019, the Foundation provided support to the church as follows:

\$25,000 from the general fund
 \$9,200 from the Byrd fund for the curate salary and his continuing education
 \$2,682 from the buildings & grounds fund
 \$914 from the Sweatt youth fund
\$926 from the Velie youth and education fund
 \$38,722

In addition, the Foundation incurred the following expenses in 2019:

\$ 1,250 for audit fees to Wilkerson Guthmann
\$ 825 for bookkeeping fees to Robin Zinn
 \$2,075

2020 Foundation Support. As of the dates of our most recent statements, the Foundation assets in the UBS fund are \$43,390 (11/30/19) and PIF are \$1,392,637 (9/30/19). For purposes of determining support to the church for 2020, only interest earning assets are considered. Because the Ringer gift was made late in the third quarter and significant assets from that gift will be used to support MerLynne's position and Mrs. Ringer's pledge, the Ringer gift was not considered an interest earning asset in 2019.

Subject to a confirming vote of the vestry and foundation, in addition to the specific Ringer gifts, the Foundation proposes the following support in 2020:

\$34,178 from the general fund
 \$2,804 from the buildings & grounds fund
 \$1,271 from the Sweatt youth fund
\$1,110 from the Velie youth and education fund
 \$39,362

The Gillispie fund of \$90,544 is available for maintenance and repair of the Church pianos and organ.

Continuing to Build Foundation Assets. The Foundation continues to be interested in meeting with potential donors who would like to include the Foundation in their estate plan, and work with them to help make this a reality. In particular, we would like to build the legacy pledge base for people to continue to support their annual pledge and remain on the pledge rolls after their passing.

Foundation members. Under Foundation Bylaws and Articles of Incorporation, we have 5 "ex-officio" board members (church positions in parentheses) and 1-6 other board members. The 2019 board members were Jeff Breazeale (Chairperson), Dave Howard (Senior Warden), Stan Hargrove (Junior Warden), Joe Ringer (Treasurer), Rev. Dave Langille (Rector), Joann Anderson, Ben Jaffray, Susan Enlow, Char Hovi, Nancy Lindley and Aimee Guidera.

St. Martin's By-the-Lake Mission Statement

To bring Jesus into Life, by-the-Lake and in the World.

St. Martin's Values (A Rule of Life)

**Loving and Holy God,
We are called to bring Jesus into Life; by-the-Lake & in the World.**

We devote ourselves to worship.

All, without exception, are invited and welcomed to worship you, and to celebrate the Good News of the Gospel with great joy.

We experience changed lives.

Turning to Jesus as our Saviour and Lord, we pray to you, study your Word, and receive your sacraments, trusting you for healing and renewal.

We give generously.

As you have generously given to us, we freely give to you our time, talent and treasure with glad, and joyful hearts. For you love a joyful giver.

We impact our neighbors.

Empowered by the Holy Spirit, we put our faith into action as evangelists and doers of biblical justice to the least, the last and the lost of your world.

**This is our common commitment,
In Jesus name,
Amen**