



***NEW COVENANT CHURCH OF GOD IN CHRIST
FRIDAY NIGHT WORKSHOP/TRAINING
FRIDAY, JUNE 8TH, 2018***

***SOUL WINNING: WHAT IS IT? THE DO'S AND THE DON'TS*
*PART I***

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Workshop/Training Aim

By the end of this training we will define what is soul winning, explore the spiritual life of a soul winner, and understand the best practices (do's) and don'ts of effective soul winning.

What Is Soul Winning?

Soul winning is not a call but a command! Many people believe that soul winning is only for certain people in the church. Some say that it is the Pastor's job, other staff members, missionaries, or those who have been called to do it. The Bible commands everyone to share the Gospel. Mark 16:15, "And he said unto them, Go ye into all the world, and preach the gospel to every creature." Matthew 28:19-20, "Go ye therefore, and teach all nations, baptizing them in the name of the Father, and of the Son, and of the Holy Ghost: Teaching them to observe all things whatsoever I have commanded you: and, lo, I am with you always, even unto the end of the world. Amen."

The Gospel can work wherever or whenever. God does not limit the Gospel to a certain group of people, but it is for everyone. The Gospel is the death, burial, and resurrection of Jesus Christ. It is the anchor of what we believe; it is the Good News. It is the greatest news that has ever been heard or will ever be heard.

The Spiritual Life Of A Soul Winner.

A soul winner must be one that has been through the conversion experience. One that is saved, sanctified, and filled with the Holy Ghost. A Soul Winner must have a strong connection with his/her local church. Soul winning is rooted and grounded in prayer and fasting. Seeking God daily in prayer, careful study of His Word, and fasting are strongly encouraged. Competent communication and leading with empathy are two strengths needed to be an effective soul winner. A soul winner has a heart and passion to see people experience Jesus. It is important that the spiritual life of a soul winner be properly nourished and in sync with the Holy Spirit and the vision of their church. Soul winners must live the life, have pure motives, and a message that always exalts Christ.

Best Practices For Soul Winning.

- Soul winning must be rooted and grounded in prayer and fasting. Allow the Holy Spirit to lead and guide you during soul winning.
- Become genuinely interested in the person. Show empathy and care.
- Be mindful of physical contact and comfortable spacing during delivery.
- Be friendly (Proverbs 18:24).
- Be a good listener and let the person guide the conversation and your responses. Look for opportunities to share the 7 Steps To The Kingdom! Pray for Wisdom.
- Use the persons name and pronounce it correctly.
- Be familiar with your tools and resources (Cards, Pamphlets, Service Times, Website, etc.).



- Be clean, neat, and professional (Remember you are a representative of Christ and the Church).

Don'ts To Heed If You Want To Be An Effective Soul Winner.

- Don't argue. Remember your goal is to win the soul.
- Don't embarrass the person. Be mindful of your surroundings and timing.
- Don't put the person on the defense by condemning them. Draw them with love, hold your ground! Soul winning is rooted in the Gospel.
- Don't be guilty of having bad breath. Hygiene and apparel are important. Remember you represent Christ and the Church.
- Don't be rude or blunt.
- Don't be overzealous. (No hollering, shouting, jerking etc.) Exhibit a sane, sensible, pleasing disposition.
- Don't wear out your welcome. If the person expresses no interest, kindly offer them resources, (card, tract, etc.) and keep it moving.
- Don't rush the person; lead gently.

Be Familiar With Your Tools And Resources

- An effective soul winner must be familiar with the tools, resources, and strategies used for effective soul winning. These resources include but are not limited to:
 - The 7 Steps To The Kingdom (See Next Page)
 - Church Invitation Card
 - Door Hangers
 - Church Service Times
 - Church Contact Information
 - Church Website

Conclusion

Soul winning is not a call but a command. After studying the best practices of soul winning and learning the dos's and don'ts, we must not forget to keep a consistent life of prayer and fasting. We must always trust the leading of the Holy Spirit to lead us and guide us during soul winning. Keep praying, fasting, studying the word, faithful church attendance and letting your light shine. Think souls, win souls!



