

St. Paul's Lutheran Church

SPRING



Consignment Sale

Consignor Handbook

Dates and Times:

Friday, March 29: 8:00 AM – 11:00 AM & 3:00 PM – 7:00 PM

Saturday, March 30 (1/2 Price Sale*): 8:00 AM – 12:00 PM

*on many items

Consignors and volunteers will receive a 20% off coupon for a full-price purchase

Location:

St. Paul's Lutheran Church * Fellowship Hall * 205 St. Paul's Church Rd. * Salisbury, NC 28146

Contact Us:

704-633-0922 * consignsplc@gmail.com



St. Paul's Lutheran Church 2019 Spring Consignment Sale

Acceptable Items

Items We Accept:

- ❖ All boys' clothing, infant, toddler, kid, and, junior sizes
 - Must not be more than 5 years since manufacture date, clean and odor-free.
- ❖ All girls' clothing, infant, toddler, kid, and, junior sizes
 - Must not be more than 5 years since manufacture date, clean and odor-free.
- ❖ Adult clothing
 - Must not be more than 5 years since manufacture date, clean and odor-free.
- ❖ Shoes in excellent condition
- ❖ Baby and kid furniture and equipment
- ❖ Nursery accessories
- ❖ Toys, book, video games, and movies in excellent condition
- ❖ Sports accessories
- ❖ Maternity clothing
 - Must be in style and in good condition
- ❖ Nursing tops, bras and other related items

Items We Do Not Accept:

- ❖ Recalled items
 - Check here (<http://www.saferproducts.gov/Default.aspx>) for up-to-date recall information from the Consumer Product Safety Commission
- ❖ Clothing that is out of style
- ❖ Anything that is stained, torn or extremely worn
- ❖ Items with missing buttons, broken zippers or lost parts
- ❖ Battery operated toys without batteries
- ❖ Baby and child equipment that is not clean or has been recalled
- ❖ Bags of loose items unless they are theme oriented (i.e. bags of matchbox cars, doll clothes and accessories, etc.)

***There is no maximum of items in which we will accept for the consignment sale.**

**St. Paul's Lutheran Church
2019 Spring Consignment Sale**

Pricing Information

Consigning Tips:

- Price your clothing at 25% of retail value.
- Price your toys, baby equipments, books, games, and furniture at 30% of retail value.
- Ask more for new items with tags, items with manuals, toys and equipment in "like new" condition, boutique and premium brands.
- Ask less for infant clothing, value and every day brands.
- Bundle smaller, less expensive items together in plastic bags.
- Clearly label all items with consignor number, item description, size, and price.
- Take advantage of the ½ price consignment day to sell more of your items.
- Sell items that are no more than 5 years old since manufacture date.

Pricing Points

| | |
|--|---|
| Value Brands – Retailers for less than \$12 | Resell these brands for \$3 to \$5 |
| Every Day Brands – Retailers for less than \$18 | Resell these brands for \$5 to \$8 |
| Premium Brands – Retailers for less than \$40 | Resell these brands for \$6 to \$10 |
| Boutique Brands – Retailers for \$40 - \$60 | Resell these brands for \$10 to \$15 |
| Additional Pricing – Items that retail for more than \$60 | Resell these items at 25-35% of retail price |

Examples of clothing brands to help you better price your clothes:

Value Brands

Garanimals
Circo
Cherokee
Carters
Faded Glory
365 Kids
French Toast

Every Day Brands

Jumping Beans
WonderKids
Old Navy
OshKosh
Arizona
Okie Dokie

Premium Brands

Stride Rite
Peaches 'N Cream
Gymboree
Children's Place
Gap
Nike
Adidas

Boutique Brands

Lands End
Janie & Jack
Isobella & Chloe
Mini Boden
Persnickity
Kissy Kissy

St. Paul's Lutheran Church 2019 Spring Kids Consignment Sale

Merchandise Prep

Consigning

- ❖ Step 1: Email or call to reserve your spot.
- ❖ Step 2: Gather and organize the items you wish to sell.
- ❖ Step 3: Prepare your items. Wash, iron, repair buttons, gather loose pieces, and do what is needed to ensure your items are in excellent condition.
- ❖ Step 4: Create your tags, using the Tag Template Form. Fill in your consignor number, short description, price, and ½ price, and donation options. Adhere a tag to your item. **Please check the boxes on each tag if you are willing to sell your products during the half-price sale and/or donate your items.**
- ❖ Step 5: Drop off your items. We will inspect your items and collect your information. Please allow 30 minutes to an hour for drop off. As a consignor, you will receive a 20% off coupon towards a full-price purchase at the sale.
 - **Drop off is Thursday, March 28 from 8:00 am – 11:00 am & 4:00 pm – 7:00 pm.**
- ❖ Step 6: Pick up any remaining items. **If you do not wish to donate any remaining items, you may pick up your items on Saturday, March 30 from 3:00 – 5:00 pm.** Any items left after pick up will be donated to charity.
- ❖ Step 7: Receive your check in about two weeks. Consignors receive 60% of each sale. The church receives 40%. Any proceeds from the sale will go directly to Levine Children's Hospital.

NEW

Don't have time to tag your items? Let our Youth Group do it for you! If you want to have your items tagged for you, email consignsplc@gmail.com to receive a drop-off time. If we tag for you, we will simply reverse your percentage of sales. You will receive 40% of each sale, and the church will receive 60%. The extra percentage, will go directly into the Youth Group's Mission Fund.

Clothing

1. Check for stains, broken zippers, torn hemlines, missing buttons, etc. We will double check items at drop-off and will not accept any item that is not in excellent condition.
2. Please wash and iron your clothes.
3. Use plastic hangers only. Clothes tend to fall off metal hangers and may get overlooked if they fall on the floor. Helpful tip: Use children's plastic hangers for smaller sizes and regular plastic hangers on larger sizes.
4. **Group items together so that they will equal a value of at least \$1.00.** (i.e. two or three onesies, matching tops and bottoms, etc.)
5. If you do not have pant hangers, pin pants to shirt hangers. Pants that are folded over the hanger often fall off and onto the floor.

Shoes

1. Shoes should be like-new or in lightly used condition.
2. Write your consignor number and price on masking tape and place it on the bottom of both shoes.
3. Pin or tape your consignor number, price, and description to the bag.
4. Tie both shoelaces together and place into a plastic zippered bag.

Bedding and Blankets

1. If possible, package bedding set together in its original plastic zipper bag.
2. If you do not have the original packaging, use an extra-large plastic zipper bag.
3. Seal the plastic bag with packing tape.
4. Combine 2 or 3 smaller blankets (i.e. receiving blankets) into a plastic zipper bag.
5. Pin or tape your consignor number, price, bedding size, and description (to include bedding pieces) to the bag.

Loose Items

1. Group like items together and place into a plastic zipper bag.
2. Seal the plastic bag with packing tape.
3. Pin or tape your consignor number, price, and description to the bag.

Toys, Furniture, and Equipment

1. All items must be clean and in good working order (include batteries).
2. Small parts should be bagged and attached to the main piece.
3. Games, movies, and puzzles should be taped closed.
4. Pin or tape your consignor number, price, and description to the item.
5. Make sure that none of your items have been recalled. Check here (<http://www.saferproducts.gov/Default.aspx>) for up-to-date recall information from the Consumer Product Safety Commission

Car Seats

1. Your car seat must have been manufactured within the past five years. Check the expiration sticker on the side of your car seat for manufactured dates.
2. Make sure that your car seat has not been recalled. Check here (<http://www.saferproducts.gov/Default.aspx>) for up-to-date recall information from the Consumer Product Safety Commission
3. All seat covers and straps should be thoroughly cleaned.
4. Small parts should be bagged and attached to the main piece.
5. Pin or tape your consignor number, price, and description to the item.

Remember that consignor and volunteers will receive a 20% off coupon for a full-price purchase.

**St. Paul's Lutheran Church
2019 Spring Consignment Sale**

Tags Template

| | | |
|--|--|--|
| Consignor #: _____ Item #: _____ Size: _____ Price: _____ ½ Off: <input type="checkbox"/> Donate: <input type="checkbox"/> | Consignor #: _____ Item #: _____ Size: _____ Price: _____ ½ Off: <input type="checkbox"/> Donate: <input type="checkbox"/> | Consignor #: _____ Item #: _____ Size: _____ Price: _____ ½ Off: <input type="checkbox"/> Donate: <input type="checkbox"/> |
| Consignor #: _____ Item #: _____ Size: _____ Price: _____ ½ Off: <input type="checkbox"/> Donate: <input type="checkbox"/> | Consignor #: _____ Item #: _____ Size: _____ Price: _____ ½ Off: <input type="checkbox"/> Donate: <input type="checkbox"/> | Consignor #: _____ Item #: _____ Size: _____ Price: _____ ½ Off: <input type="checkbox"/> Donate: <input type="checkbox"/> |
| Consignor #: _____ Item #: _____ Size: _____ Price: _____ ½ Off: <input type="checkbox"/> Donate: <input type="checkbox"/> | Consignor #: _____ Item #: _____ Size: _____ Price: _____ ½ Off: <input type="checkbox"/> Donate: <input type="checkbox"/> | Consignor #: _____ Item #: _____ Size: _____ Price: _____ ½ Off: <input type="checkbox"/> Donate: <input type="checkbox"/> |
| Consignor #: _____ Item #: _____ Size: _____ Price: _____ ½ Off: <input type="checkbox"/> Donate: <input type="checkbox"/> | Consignor #: _____ Item #: _____ Size: _____ Price: _____ ½ Off: <input type="checkbox"/> Donate: <input type="checkbox"/> | Consignor #: _____ Item #: _____ Size: _____ Price: _____ ½ Off: <input type="checkbox"/> Donate: <input type="checkbox"/> |

