

**The Minnesota West Ag Services, LLC ®**

**“MNWestAg Position Manager” © 2011**

**Is Password Protected  
&  
Subscription Time Sensitive**



The image shows a screenshot of a web browser window titled "Login". The window has a light gray background and a blue title bar with a close button (X) in the top right corner. In the center of the window, there is a logo for "Minnesota West Ag Services". The logo features the word "Minnesota" in blue, "West" in green, and "Ag Services" in a smaller blue font below it. To the left of the text is a green line graph with an upward-pointing arrow. Below the logo, the text "Enter Password" is displayed. Underneath this text is a white rectangular input field. At the bottom of the window is a button labeled "LOGIN".



## **MNWestAg Position Manager**

Copyright 2011 Minnesota West Ag Services, LLC

## **Client Data Sheets**

*David Scheibel  
Minnesota West Ag Services, LLC  
37554 Co Rd 4  
Bird Island MN 55310*

*Toll Free 877-365-3744  
Office 320-365-3744  
Cell 320-579-0442*

*e-mail: [david@mnwestag.com](mailto:david@mnwestag.com)  
website: [www.mnwestag.com](http://www.mnwestag.com)*



Crops Grown	Farmer Marketing				Contract Crops			Other
	Corn	Soybeans	Wheat	Edible Beans	Sweet Corn	Peas	Sugar Beets	CRP
Acres	600	400	80	120	160	80	160	0
Budget or Current Yield / Ac	175	50	60	3200	6.5	4000	25.0	0.0
Total Expected Production	105,000	20,000	4,800	384,000	1,040	320,000	4,000	0
Best Yield	225	65	75	4700	9.5	5200	29.0	0.0
Total Bushel at Best Yield	135,000	26,000	6,000	564,000	1,520	416,000	4,640	0
Worst Yield	135	38	47	1850	6.3	2800	15	0
Total Bushels Worst Yield	81,000	15,200	3,760	222,000	1,008	224,000	2,400	0
Loan Rate or Base Price	\$ 1.85	\$ 4.90	\$ 2.90	\$ 0.08	\$ 45.00	\$ 0.05	\$ 35.00	\$ -

Marketable Crop	Corn	Soybeans	Wheat	Edible Beans	Sweet Corn	Peas	Sugar Beets	CRP
Acres To Be Marketed	600	400	80	120	160	80	160	0
Total Expected Mktg	105,000	20,000	4,800	384,000	1,040	320,000	4,000	0

Farm Storage Capacity	Corn	Soybeans	Wheat	Edible Beans	Sweet Corn	Peas	Sugar Beets	CRP
Owned Storage	65,000	10,000	5,000	0	0	0	0	0
Condo Storage	15,000	10,000	0	0	0	0	0	0
Rented Storage	0	0	0	0	0	0	0	0
Total Storage	80,000	20,000	5,000	0	0	0	0	0

Production Above Farm Storage	Corn	Soybeans	Wheat	Edible Beans	Sweet Corn	Peas	Sugar Beets	CRP
At Normal Yield	25,000	0	None	384,000	1,040	320,000	4,000	4,000
At Best Yield	55,000	6,000	1,000	564,000	1,520	416,000	4,640	0

Crop Insurance	Farmer Marketing				Contract Crops			Other
	Corn	Soybeans	Wheat	Edible Beans	Sweet Corn	Peas	Sugar Beets	CRP
MPCI Crop Insurance Plan	CRC	CRC	CRC	MPCI	MPCI	MPCI	MPCI	
Unit Structure	EU	OP	OP		OP	OP	OP	
Options	YA	YA					SR	
Hail Insurance Type	Prod	Prod	Basic	DX10				
Hail Insurance Coverage \$	\$ 320	\$ 220	\$ 160	\$ 150	\$ -	\$ -	\$ -	\$ -
MPCI Average Farm APH	172	48	51	3150	7.2	3650	24.1	0.0
Level: Percent Insured	85%	80%	75%	75%	75%	75%	80%	0%
Guarantee Bu Per Acre	146	38	38	2363	5	2738	19	0
Total Bu Guarantee	87,720	15,360	3,060	283,500	864	219,000	3,085	0
Revenue Base Price	\$ 4.04	\$ 8.80	\$ 6.20	\$ -	\$ 92.00	\$ 0.180	\$ 34.00	\$ -
Revenue Guarantee / Acre	\$ 591	\$ 338	\$ 237	\$ -	\$ 497	\$ 493	\$ 656	\$ -
Effective Base	\$ 3.43	\$ 7.04	\$ 4.65	\$ -	\$ 69.00	\$ 0.14	\$ 27.20	#DIV/0!
Expected Basis	\$ (0.45)	\$ (0.60)	\$ (0.50)	\$ 0.00	\$ -	\$ -	\$ -	\$ -
Effective Cash Protection *	\$ 2.98	\$ 6.44	\$ 4.15	\$ 0.00	\$ 69.00	\$ 0.14	\$ 27.20	#DIV/0!

\* Effective Cash Price protected if the actual yield achieved is equal to the APH. Higher yields may reduce the revenue guarantee provided per bushel or unit of the crop grown.

USDA Direct Payments	Program Payment Limit				\$ -	Total Payment Expected			\$ -
	Corn	Soybeans	Wheat	Edible Beans		Sweet Corn	Peas	Sugar Beets	CRP
Direct Payment Allocations									
Direct Payment Acreage	0.0	0.0	0.0	0.0		0.0	0.0	0.0	0.0
Direct Payment Yield	0	0	0	0		0	0	0	0
Direct Payment Rate	0.28	0.44	0.52	0.00		0.00	0.00	0.00	0.00
Direct Payment Adjustment %	83.5%	83.5%	83.5%	0.0%		83.5%	0.0%	0.0%	0.0%
Direct Pymt / Acre Planted	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Direct Pymt Total Enterprise	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -



ESTIMATED VARIABLE COSTS 2011 Crop Year								
Date Modified:		6/6/2011			1,600 Acres			
Crops Grown	Farmer Marketing				Contract Crops			Other
VARIABLE COST PER ACRE	Corn	Soybeans	Wheat	Edible Beans	Sweet Corn	Peas	Sugar Beets	CRP
Acres	600	400	80	120	160	80	160	0
Yield	175	50	60.0	3200.0	6.5	4000	25.0	0.0
Fertilizer - Commercial	\$ 165.00	\$ 20.00	\$ 115.00	\$ 35.00	\$ 120.00	\$ 70.00	\$ 50.00	\$ -
Fertilizer - Manure Value	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Seed	\$ 125.00	\$ 42.00	\$ 27.00	\$ 35.00	\$ -	\$ -	\$ 124.00	\$ -
Chemical - Herbicides	\$ 36.00	\$ 32.00	\$ 16.00	\$ -	\$ 17.00	\$ 12.00	\$ 45.00	\$ -
Chemical - Insecticides	\$ -	\$ 8.00	\$ 12.00	\$ 12.00	\$ -	\$ -	\$ 12.00	\$ -
Chemical - Fungicides	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 55.00	\$ -
Crop Insurance - Multi-Peril	\$ 31.00	\$ 26.00	\$ 13.50	\$ 26.00	\$ 20.00	\$ 35.00	\$ 30.00	\$ -
Crop Insurance - Hail	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fuel	\$ 25.00	\$ 17.00	\$ 17.00	\$ 18.00	\$ 15.00	\$ 12.00	\$ 42.00	\$ -
Drying Costs	\$ 20.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Grain Bin Rent / Com Storage	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Hauling & Trucking	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 92.00	\$ -
Equip Maint / Repairs	\$ 17.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 25.00	\$ -
Hired Labor	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Custom Hire	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 80.00	\$ -
Utilities or Irrigation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Irrigation Maintenance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Marketing	\$ 3.50	\$ 3.50	\$ 3.50	\$ -	\$ -	\$ -	\$ -	\$ -
Supplies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other 1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other 2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other 3	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Stock Ownership	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 265.00	\$ -
Misc	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Variable Costs Per Acre	\$ 422.50	\$ 163.50	\$ 219.00	\$ 141.00	\$ 187.00	\$ 144.00	\$ 820.00	\$ -
Variable Costs Per Bushel or Unit	\$ 2.41	\$ 3.27	\$ 3.65	\$ 0.04	\$ 28.77	\$ 0.04	\$ 32.80	\$ -
Total Variable Costs Per Enterprise	\$ 253,500.00	\$ 65,400.00	\$ 17,520.00	\$ 16,920.00	\$ 29,920.00	\$ 11,520.00	\$ 131,200.00	\$ -



VARIABLE COST TOTAL DOLLARS PER ENTERPRISE									
Crops Grown	Farmer Marketing				Contract Crops			Other	
2011 Crop Year	Corn	Soybeans	Wheat	Edible Beans	Sweet Corn	Peas	Sugar Beets	CRP	Total Crops
Acres	600	400	80	120	160	80	160	0	1,600
Yield	175	50	60.0	3,200.0	6.5	4,000	25.0	0.0	
Fertilizer - Commercial	\$ 99,000	\$ 8,000	\$ 9,200	\$ 4,200	\$ 19,200	\$ 5,600	\$ 8,000	\$ -	\$ 153,200
Fertilizer - Manure Value	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Seed	\$ 75,000	\$ 16,800	\$ 2,160	\$ 4,200	\$ -	\$ -	\$ 19,840	\$ -	\$ 118,000
Chemical - Herbicides	\$ 21,600	\$ 12,800	\$ 1,280	\$ -	\$ 2,720	\$ 960	\$ 7,200	\$ -	\$ 46,560
Chemical - Insecticides	\$ -	\$ 3,200	\$ 960	\$ 1,440	\$ -	\$ -	\$ 1,920	\$ -	\$ 7,520
Chemical - Fungicides	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,800	\$ -	\$ 8,800
Crop Insurance - Multi-Peril	\$ 18,600	\$ 10,400	\$ 1,080	\$ 3,120	\$ 3,200	\$ 2,800	\$ 4,800	\$ -	\$ 44,000
Crop Insurance - Hail	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fuel	\$ 15,000	\$ 6,800	\$ 1,360	\$ 2,160	\$ 2,400	\$ 960	\$ 6,720	\$ -	\$ 35,400
Drying Costs	\$ 12,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,000
Grain Bin Rent / Com Storage	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Hauling & Trucking	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 14,720	\$ -	\$ 14,720
Equip Maint / Repairs	\$ 10,200	\$ 6,000	\$ 1,200	\$ 1,800	\$ 2,400	\$ 1,200	\$ 4,000	\$ -	\$ 26,800
Hired Labor	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Custom Hire	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,800	\$ -	\$ 12,800
Utilities or Irrigation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Irrigation Maintenance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Marketing	\$ 2,100	\$ 1,400	\$ 280	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,780
Supplies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other 1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other 2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other 3	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Stock Ownership	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 42,400	\$ -	\$ 42,400
Misc	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Total Variable Costs Per Enterprise</b>	<b>\$ 253,500</b>	<b>\$ 65,400</b>	<b>\$ 17,520</b>	<b>\$ 16,920</b>	<b>\$ 29,920</b>	<b>\$ 11,520</b>	<b>\$ 131,200</b>	<b>\$ -</b>	<b>\$ 525,980</b>



**Average Land Cost Calculations**

**RENTED ACRES**

Farm Description	Acres	Share	Acre Share	Cash Rent	Bonus	Total Rent	Total \$	Payment Dates
Farm 1	155.00	100%	155.00	\$ 165.00	\$ -	\$ 165.00	\$ 25,575	
Farm 2	185.00	100%	185.00	\$ 180.00	\$ -	\$ 180.00	\$ 33,300	
Farm 3	160.00	100%	160.00	\$ 175.00	\$ -	\$ 175.00	\$ 28,000	
Farm 4	240.00	100%	240.00	\$ 200.00	\$ -	\$ 200.00	\$ 48,000	
Farm 5	355.00	100%	355.00	\$ 225.00	\$ -	\$ 225.00	\$ 79,875	
Farm 6	0.00	100%	0.00	\$ -	\$ -	\$ -	\$ -	
Farm 7	0.00	100%	0.00	\$ -	\$ -	\$ -	\$ -	
Farm 8	0.00	100%	0.00	\$ -	\$ -	\$ -	\$ -	
Farm 9	0.00	100%	0.00	\$ -	\$ -	\$ -	\$ -	
Farm 10	0.00	100%	0.00	\$ -	\$ -	\$ -	\$ -	
<b>Totals Rented Acres</b>	<b>1095.00</b>		<b>1095.00</b>			<b>\$ 196.12</b>	<b>\$ 214,750</b>	

TOTAL ACRES OWNED		505.00		OWNED ACRES COSTS				
Description	Acres	Per Acre	Principal	Interest	Total \$	Payment Dates		
Long Term Principal & Interest	Farm 1	200.00	\$ 112.25	\$ 18,000.00	\$ 4,450.00	\$ 22,450.00		
Long Term Principal & Interest	Farm 2	160.00	\$ 98.31	\$ 12,000.00	\$ 3,730.00	\$ 15,730.00		
Long Term Principal & Interest	Farm 3	145.00	\$ 80.28	\$ 10,000.00	\$ 1,640.00	\$ 11,640.00		
Long Term Principal & Interest		0.00	\$ -	\$ -	\$ -	\$ -		
Long Term Principal & Interest		0.00	\$ -	\$ -	\$ -	\$ -		
Long Term Principal & Interest		0.00	\$ -	\$ -	\$ -	\$ -		
<b>Totals for Long Term Principal &amp; Interest</b>		<b>505.00</b>	<b>\$ 98.65</b>	<b>\$ 40,000.00</b>	<b>\$ 9,820.00</b>	<b>\$ 49,820.00</b>		
Description	Acres	Per Acre	Payment 1	Payment 2	Total \$			
Property Taxes		0.00	\$ -	\$ -	\$ -			
Property Taxes	All Owned farmland	505.00	\$ 25.19	\$ 6,359.50	\$ 6,359.50	\$ 12,719.00		
Property Taxes		0.00	\$ -	\$ -	\$ -			
Property Taxes		0.00	\$ -	\$ -	\$ -			
Property Taxes		0.00	\$ -	\$ -	\$ -			
Property Taxes		0.00	\$ -	\$ -	\$ -			
<b>Totals for Property Taxes</b>		<b>505.00</b>	<b>\$ 25.19</b>	<b>\$ 6,359.50</b>	<b>\$ 6,359.50</b>	<b>\$ 12,719.00</b>		
<b>Grand Totals for Owned</b>		<b>505.00</b>	<b>\$ 123.84</b>			<b>\$ 62,539.00</b>		

LAND COSTS	Acres	Acres Share	Total \$
<b>TOTAL FOR ALL ACRES</b>	<b>1600.00</b>	<b>1600.00</b>	<b>\$ 277,289</b>
<b>AVERAGE LAND COST PER ACRE</b>	<b>\$ 173.31</b>	<b>\$ 173.31</b>	

### FIXED COSTS TO ALLOCATE

Item	Total	Farmer Marketing				Contract Crops			Other
		Corn	Soybeans	Wheat	Edible Beans	Sweet Corn	Peas	Sugar Beets	CRP
<b>2011 Crop Year</b>									
Acres	1600	600	400	80	120	160	80	160	0
Default Enterprise Splits	100.00%	37.5%	25.0%	5.0%	7.5%	10.0%	5.0%	10.0%	0.0%
Family Living	\$ 55,000.00	38%	25%	5%	8%	10%	5%	10%	0%
Health Insurance (if not in family living)	\$ 6,500.00	38%	25%	5%	8%	10%	5%	10%	0%
Taxes Income, FICA, Medicare	\$ 27,000.00	38%	25%	5%	8%	10%	5%	10%	0%
Utilities (not irrigation)	\$ 3,600.00	38%	25%	5%	8%	10%	5%	10%	0%
Insurance P&C (not crop ins)	\$ 2,800.00	38%	25%	5%	8%	10%	5%	10%	0%
Insurance other than P&C (Life)	\$ -	38%	25%	5%	8%	10%	5%	10%	0%
Accounting & Other Prof Services	\$ 1,500.00	38%	25%	5%	8%	10%	5%	10%	0%
Office Expense	\$ -	38%	25%	5%	8%	10%	5%	10%	0%
Dues, Business Meetings & Promotion	\$ -	38%	25%	5%	8%	10%	5%	10%	0%
License (trucks & auto)	\$ -	38%	25%	5%	8%	10%	5%	10%	0%
Operating Loan Interest	\$ 16,500.00	38%	25%	5%	8%	10%	5%	10%	0%
Equipment Loan Principal & Interest	\$ 16,500.00	38%	25%	5%	8%	10%	5%	10%	0%
Short Term Principal & Interest	\$ -	38%	25%	5%	8%	10%	5%	10%	0%
Intermediate Term Prin & Interest	\$ 6,900.00	38%	25%	5%	8%	10%	5%	10%	0%
Long Term Loan P&I	\$ -	38%	25%	5%	8%	10%	5%	10%	0%
Equipment Lease	\$ -	38%	25%	5%	8%	10%	5%	10%	0%
Grain Bin Principal & Interest	\$ -	38%	25%	5%	8%	10%	5%	10%	0%
Hired Labor	\$ 26,500.00	38%	25%	5%	8%	10%	5%	10%	0%
<b>FIXED EXPENSE &amp; FAMILY LIVING</b>	<b>\$ 162,800</b>	<b>\$ 61,050</b>	<b>\$ 40,700</b>	<b>\$ 8,140</b>	<b>\$ 12,210</b>	<b>\$ 16,280</b>	<b>\$ 8,140</b>	<b>\$ 16,280</b>	<b>\$ -</b>
<b>FIXED EXPENSE PER ACRE / HEAD</b>		<b>\$ 101.75</b>	<b>\$ 101.75</b>	<b>\$ 101.75</b>	<b>\$ 101.75</b>	<b>\$ 101.75</b>	<b>\$ 101.75</b>	<b>\$ 101.75</b>	<b>\$ -</b>
<b>FIXED PER BUSHEL / UNIT</b>		<b>\$ 0.58</b>	<b>\$ 2.04</b>	<b>\$ 1.70</b>	<b>\$ 0.03</b>	<b>\$ 15.65</b>	<b>\$ 0.03</b>	<b>\$ 4.07</b>	<b>\$ -</b>
<b>LAND EXPENSE ALLOCATION</b>	<b>100%</b>	<b>37.5%</b>	<b>25.0%</b>	<b>5.0%</b>	<b>7.5%</b>	<b>10.0%</b>	<b>5.0%</b>	<b>10.0%</b>	<b>0.0%</b>
<b>LAND COSTS</b>	<b>\$ 277,289</b>	<b>\$ 103,983</b>	<b>\$ 69,322</b>	<b>\$ 13,864</b>	<b>\$ 20,797</b>	<b>\$ 27,729</b>	<b>\$ 13,864</b>	<b>\$ 27,729</b>	<b>\$ -</b>
<b>LAND COSTS PER ACRE</b>		<b>\$ 173.31</b>	<b>\$ 173.31</b>	<b>\$ 173.31</b>	<b>\$ 173.31</b>	<b>\$ 173.31</b>	<b>\$ 173.31</b>	<b>\$ 173.31</b>	<b>\$ -</b>
<b>LAND COSTS PER BUSHEL / UNIT</b>		<b>\$ 0.99</b>	<b>\$ 3.47</b>	<b>\$ 2.89</b>	<b>\$ 0.05</b>	<b>\$ 26.66</b>	<b>\$ 0.04</b>	<b>\$ 6.93</b>	<b>\$ -</b>
<b>OVERHEAD EXPENSE ALLOCATION</b>	<b>\$ 440,089</b>	<b>\$ 165,033</b>	<b>\$ 110,022</b>	<b>\$ 22,004</b>	<b>\$ 33,007</b>	<b>\$ 44,009</b>	<b>\$ 22,004</b>	<b>\$ 44,009</b>	<b>\$ -</b>
<b>OVERHEAD EXPENSE PER ACRE</b>		<b>\$ 275.06</b>	<b>\$ 275.06</b>	<b>\$ 275.06</b>	<b>\$ 275.06</b>	<b>\$ 275.06</b>	<b>\$ 275.06</b>	<b>\$ 275.06</b>	<b>\$ -</b>
<b>OVERHEAD EXPENSE Per BUSHEL / UNIT</b>		<b>\$ 1.57</b>	<b>\$ 5.50</b>	<b>\$ 4.58</b>	<b>\$ 0.09</b>	<b>\$ 42.32</b>	<b>\$ 0.07</b>	<b>\$ 11.00</b>	<b>\$ -</b>



**ESTIMATED FIXED COSTS TO ALLOCATE**

Dollars per Enterprise

2011 Crop Year	Total	Farmer Marketing				Contract Crops			Other
		Corn	Soybeans	Wheat	Edible Beans	Sweet Corn	Peas	Sugar Beets	CRP
<b>Acres</b>	1,600	600	400	80	120	160	80	160	0
Family Living	\$ 55,000.00	\$ 20,625	\$ 13,750	\$ 2,750	\$ 4,125	\$ 5,500	\$ 2,750	\$ 5,500	\$ -
Health Insurance (if not in family living)	\$ 6,500.00	\$ 2,438	\$ 1,625	\$ 325	\$ 488	\$ 650	\$ 325	\$ 650	\$ -
Taxes Income, FICA, Medicare	\$ 27,000.00	\$ 10,125	\$ 6,750	\$ 1,350	\$ 2,025	\$ 2,700	\$ 1,350	\$ 2,700	\$ -
Utilities (not irrigation)	\$ 3,600.00	\$ 1,350	\$ 900	\$ 180	\$ 270	\$ 360	\$ 180	\$ 360	\$ -
Insurance P&C (not crop ins)	\$ 2,800.00	\$ 1,050	\$ 700	\$ 140	\$ 210	\$ 280	\$ 140	\$ 280	\$ -
Insurance other than P&C (Life)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Accounting & Other Prof Services	\$ 1,500.00	\$ 563	\$ 375	\$ 75	\$ 113	\$ 150	\$ 75	\$ 150	\$ -
Office Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Dues, Business Meetings & Promotion	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
License (trucks & auto)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Operating Loan Interest	\$ 16,500.00	\$ 6,188	\$ 4,125	\$ 825	\$ 1,238	\$ 1,650	\$ 825	\$ 1,650	\$ -
Equipment Loan Principal & Interest	\$ 16,500.00	\$ 6,188	\$ 4,125	\$ 825	\$ 1,238	\$ 1,650	\$ 825	\$ 1,650	\$ -
Short Term Principal & Interest	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Intermediate Term Prin & Interest	\$ 6,900.00	\$ 2,588	\$ 1,725	\$ 345	\$ 518	\$ 690	\$ 345	\$ 690	\$ -
Long Term Loan P&I	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Equipment Lease	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Grain Bin Principal & Interest	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Hired Labor	\$ 26,500.00	\$ 9,938	\$ 6,625	\$ 1,325	\$ 1,988	\$ 2,650	\$ 1,325	\$ 2,650	\$ -
<b>FIXED EXPENSE &amp; FAMILY LIVING</b>	\$ 162,800	\$ 61,050	\$ 40,700	\$ 8,140	\$ 12,210	\$ 16,280	\$ 8,140	\$ 16,280	\$ -
<b>LAND COSTS</b>	\$ 277,289	\$ 103,983	\$ 69,322	\$ 13,864	\$ 20,797	\$ 27,729	\$ 13,864	\$ 27,729	\$ -
<b>TOTAL OVERHEAD</b>	\$ 440,089	\$ 165,033	\$ 110,022	\$ 22,004	\$ 33,007	\$ 44,009	\$ 22,004	\$ 44,009	\$ -





FIXED COSTS TO ALLOCATE - \$\$ Per Acre or Per Head									
Item	Total	Farmer Marketing				Contract Crops			Other
2011 Crop Year		Corn	Soybeans	Wheat	Edible Beans	Sweet Corn	Peas	Sugar Beets	CRP
Acres	1600	600	400	80	120	160	80	160	0
Family Living	\$ 55,000.00	\$ 34.38	\$ 34.38	\$ 34.38	\$ 34.38	\$ 45.83	\$ 34.38	\$ 34.38	\$ -
Health Insurance (if not in family living)	\$ 6,500.00	\$ 4.06	\$ 4.06	\$ 4.06	\$ 4.06	\$ 5.42	\$ 4.06	\$ 4.06	\$ -
Taxes Income, FICA, Medicare	\$ 27,000.00	\$ 16.88	\$ 16.88	\$ 16.88	\$ 16.88	\$ 22.50	\$ 16.88	\$ 16.88	\$ -
Utilities (not irrigation)	\$ 3,600.00	\$ 2.25	\$ 2.25	\$ 2.25	\$ 2.25	\$ 3.00	\$ 2.25	\$ 2.25	\$ -
Insurance P&C (not crop ins)	\$ 2,800.00	\$ 1.75	\$ 1.75	\$ 1.75	\$ 1.75	\$ 2.33	\$ 1.75	\$ 1.75	\$ -
Insurance other than P&C (Life)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Accounting & Other Prof Services	\$ 1,500.00	\$ 0.94	\$ 0.94	\$ 0.94	\$ 0.94	\$ 1.25	\$ 0.94	\$ 0.94	\$ -
Office Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Dues, Business Meetings & Promotion	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
License (trucks & auto)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Operating Loan Interest	\$ 16,500.00	\$ 10.31	\$ 10.31	\$ 10.31	\$ 10.31	\$ 13.75	\$ 10.31	\$ 10.31	\$ -
Equipment Loan Principal & Interest	\$ 16,500.00	\$ 10.31	\$ 10.31	\$ 10.31	\$ 10.31	\$ 13.75	\$ 10.31	\$ 10.31	\$ -
Short Term Principal & Interest	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Intermediate Term Prin & Interest	\$ 6,900.00	\$ 4.31	\$ 4.31	\$ 4.31	\$ 4.31	\$ 5.75	\$ 4.31	\$ 4.31	\$ -
Long Term Loan P&I	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Equipment Lease	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Grain Bin Principal & Interest	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Hired Labor	\$ 26,500.00	\$ 16.56	\$ 16.56	\$ 16.56	\$ 16.56	\$ 22.08	\$ 16.56	\$ 16.56	\$ -
<b>FIXED PER ACRE / HEAD</b>	\$ 162,800	\$ 101.75	\$ 101.75	\$ 101.75	\$ 101.75	\$ 135.67	\$ 101.75	\$ 101.75	\$ -
<b>LAND PER ACRE</b>	\$ 277,289	\$ 173.31	\$ 173.31	\$ 173.31	\$ 173.31	\$ 173.31	\$ 173.31	\$ 173.31	\$ -
<b>OVERHEAD PER ACRE</b>	\$ 440,089	\$ 275.06	\$ 275.06	\$ 275.06	\$ 275.06	\$ 275.06	\$ 275.06	\$ 275.06	\$ -

PROFIT GOAL OR RETURN TO EQUITY OR ASSETS										
Total Equity or Assets	\$ 2,000,000	Percent Return Desired	8.0%	Total Return Goal				\$160,000		
		Farmer Marketing				Contract Crops			Other	
		Corn	Soybeans	Wheat	Edible Beans	Sweet Corn	Peas	Sugar Beets	CRP	
Portion of Return from this Enterprise	100.00%	38%	25%	5%	8%	10%	5%	10%	0%	
Calc Return from this Enterprise	\$ 160,000	\$ 60,000	\$ 40,000	\$ 8,000	\$ 12,000	\$ 16,000	\$ 8,000	\$ 16,000	\$ -	
Calc Per Acre Return		\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ -	
Your Profit Goal Per Acre		\$ 175.00	\$ 85.00	\$ 65.00	\$ 100.00	\$ 130.00	\$ 120.00	\$ 250.00	\$ -	
Goal for this Enterprise	\$ 226,600	\$ 105,000	\$ 34,000	\$ 5,200	\$ 12,000	\$ 20,800	\$ 9,600	\$ 40,000	\$ -	
Dollar Per Acre Goal		\$ 175.00	\$ 85.00	\$ 65.00	\$ 100.00	\$ 130.00	\$ 120.00	\$ 250.00	\$ -	
Dollar Per Bushel / Unit Goal		\$ 1.00	\$ 1.70	\$ 1.08	\$ 15.38	\$ 20.00	\$ 0.03	\$ 10.00	#DIV/0!	



**Determining Your Cost & Goals**

600 Acres Corn 2011 Enterprise Cost Matrix							
Operating Costs						Your Goals	
	Variable	Land	Fixed	Overhead	Total Costs	Return Goal	Revenue Goal
Per Acre	\$ 423	\$ 173	\$ 102	\$ 275	\$ 698	\$175	\$873
Total	\$ 253,500	\$ 103,983	\$ 61,050	\$ 165,033	\$ 418,533	\$105,000.00	\$523,533.38

**Yield Sensitivity Anlysis**

Yield %	80.00%	85.00%	90.00%	95.00%	100.00%	105.00%	110.00%	115.00%	120.00%
Realized yield	140.0	148.8	157.5	166.3	175.0	183.8	192.5	201.3	210.0
Total Production	84,000	89,250	94,500	99,750	105,000	110,250	115,500	120,750	126,000
Costs / Bu or Unit	\$ 4.98	\$ 4.69	\$ 4.43	\$ 4.20	\$ 3.99	\$ 3.80	\$ 3.62	\$ 3.47	\$ 3.32
\$ Goal / Bu or Unit	\$ 6.23	\$ 5.87	\$ 5.54	\$ 5.25	\$ 4.99	\$ 4.75	\$ 4.53	\$ 4.34	\$ 4.16

With Revenue Guarantee Per Acre	\$ 590.65	-0.50 basis per unit	\$ 503.148	Guarantee With Basis			
Corn 2011	Sensitivity Analysis Per Acre			Yield differential			
Cash Price Per Bushel	143	151	159	167	175	183	191
\$1.85	\$(194)	\$(194)	\$(194)	\$(194)	\$(194)	\$(194)	\$(194)
\$2.28	\$(194)	\$(194)	\$(194)	\$(194)	\$(194)	\$(194)	\$(194)
\$2.70	\$(194)	\$(194)	\$(194)	\$(194)	\$(194)	\$(194)	\$(181)
\$3.13	\$(194)	\$(194)	\$(194)	\$(175)	\$(150)	\$(124)	\$(99)
\$3.56	\$(189)	\$(160)	\$(132)	\$(103)	\$(75)	\$(46)	\$(18)
\$3.99	\$(128)	\$(96)	\$(64)	\$(32)	\$ 32	\$ 64	\$ 102
\$4.19	\$(99)	\$(65)	\$(32)	\$ 2	\$ 35	\$ 68	\$ 102
\$4.39	\$(70)	\$(35)	\$(0)	\$ 35	\$ 70	\$ 105	\$ 140
\$4.59	\$(42)	\$(5)	\$ 32	\$ 68	\$ 105	\$ 142	\$ 178
\$4.79	\$(13)	\$ 25	\$ 63	\$ 102	\$ 140	\$ 178	\$ 217
\$4.99	\$ 15	\$ 55	\$ 95	\$ 135	\$ 175	\$ 215	\$ 255
\$5.19	\$ 44	\$ 86	\$ 127	\$ 169	\$ 210	\$ 251	\$ 293
\$5.39	\$ 73	\$ 116	\$ 159	\$ 202	\$ 245	\$ 288	\$ 331
\$5.59	\$ 101	\$ 146	\$ 191	\$ 235	\$ 280	\$ 325	\$ 369
\$5.79	\$ 130	\$ 176	\$ 222	\$ 269	\$ 315	\$ 361	\$ 408

Include Guar  
yes  
Guarantee Unit  
3.38  
Guarantee Basis  
2.88  
CRC  
APH  
172  
Level  
85%  
Base Price  
\$4.04



400 Acres Soybeans 2011 Enterprise Cost Matrix							
Operating Costs						Your Goals	
	Variable	Land	Fixed	Total Overhead	Total Costs	Return Goal	Revenue Goal
Per Acre	\$ 164	\$ 173	\$ 102	\$ 275	\$ 439	\$85	\$524
Total	\$ 65,400	\$ 69,322	\$ 40,700	\$ 110,022	\$ 175,422	\$34,000	\$209,422

Yield Sensitivity Anlysis									
Yield %	80.00%	85.00%	90.00%	95.00%	100.00%	105.00%	110.00%	115.00%	120.00%
Realized yield	40.0	42.5	45.0	47.5	50.0	52.5	55.0	57.5	60.0
Total Production	16,000	17,000	18,000	19,000	20,000	21,000	22,000	23,000	24,000
Costs / Bu or Unit	\$ 10.96	\$ 10.32	\$ 9.75	\$ 9.23	\$ 8.77	\$ 8.35	\$ 7.97	\$ 7.63	\$ 7.31
\$ Goal / Bu or Unit	\$ 13.09	\$ 12.32	\$ 11.63	\$ 11.02	\$ 10.47	\$ 9.97	\$ 9.52	\$ 9.11	\$ 8.73

With Revenue Guarantee Per Acre		\$ 337.92		-0.70 basis per unit		\$ 302.920		Guarantee with basis	
Soybeans 2011		Sensitivity Analysis Per Acre				\$ 0.50 price differential		4 Yield differential	
Cash Price Per Bushel	34	38	42	46	50	54	58		
\$4.90	\$(136)	\$(136)	\$(136)	\$(136)	\$(136)	\$(136)	\$(136)		
\$5.67	\$(136)	\$(136)	\$(136)	\$(136)	\$(136)	\$(132)	\$(109)		
\$6.45	\$(136)	\$(136)	\$(136)	\$(136)	\$(116)	\$(90)	\$(65)		
\$7.22	\$(136)	\$(136)	\$(135)	\$(106)	\$(77)	\$(49)	\$(20)		
\$8.00	\$(136)	\$(135)	\$(103)	\$(71)	\$(39)	\$(7)	25		
\$8.77	\$(136)	\$(105)	\$(70)	\$(35)		35	70		
\$9.27	\$(123)	\$(86)	\$(49)	\$(12)	25	62	99		
\$9.77	\$(106)	\$(67)	\$(28)	11	50	89	128		
\$10.27	\$(89)	\$(48)	\$(7)	34	75	116	157		
\$10.77	\$(72)	\$(29)	14	57	100	143	186		
\$10.77	\$(72)	\$(29)	14	57	100	143	186		
\$11.27	\$(55)	\$(10)	35	80	125	170	215		
\$11.77	\$(38)	9	56	103	150	197	244		
\$12.27	\$(21)	28	77	126	175	224	273		
\$12.77	\$(4)	47	98	149	200	251	302		

Include Guar  
yes  
Guarantee Unit  
6.76  
Guarantee Basis  
6.06  
CRC  
APH  
48  
Level  
80%  
Base Price  
\$8.80



80 Acres Wheat 2011 Enterprise Cost Matrix							
Operating Costs						Your Goals	
	Variable	Land	Fixed	Total Overhead	Total Costs	Return Goal	Revenue Goal
Per Acre	\$ 219	\$ 173	\$ 102	\$ 275	\$ 494	\$65	\$559
Total	\$ 17,520	\$ 13,864	\$ 8,140	\$ 22,004	\$ 39,524	\$5,200	\$44,724

Yield Sensitivity Anlysis									
Yield %	80.00%	85.00%	90.00%	95.00%	100.00%	105.00%	110.00%	115.00%	120.00%
Realized yield	48.0	51.0	54.0	57.0	60.0	63.0	66.0	69.0	72.0
Total Production	3,840	4,080	4,320	4,560	4,800	5,040	5,280	5,520	5,760
Costs / Bu or Unit	\$ 10.29	\$ 9.69	\$ 9.15	\$ 8.67	\$ 8.23	\$ 7.84	\$ 7.49	\$ 7.16	\$ 6.86
\$ Goal / Bu or Unit	\$ 11.65	\$ 10.96	\$ 10.35	\$ 9.81	\$ 9.32	\$ 8.87	\$ 8.47	\$ 8.10	\$ 7.76

With Revenue Guarantee Per Acre	\$ 237.15	-0.35	basis per unit	\$ 216.150	Guarantee with basis			
Wheat 2011	Sensitivity Analysis Per Acre				\$ 0.25	price differential	3	Yield differential
Cash Price Per Bushel	48.0	51.0	54.0	57.0	60.0	63.0	66.0	
\$2.90	\$(278)	\$(278)	\$(278)	\$(278)	\$(278)	\$(278)	\$(278)	
\$3.97	\$(278)	\$(278)	\$(278)	\$(268)	\$(256)	\$(244)	\$(232)	
\$5.03	\$(252)	\$(237)	\$(222)	\$(207)	\$(192)	\$(177)	\$(162)	
\$6.10	\$(201)	\$(183)	\$(165)	\$(146)	\$(128)	\$(110)	\$(91)	
\$7.17	\$(150)	\$(129)	\$(107)	\$(86)	\$(64)	\$(43)	\$(21)	
\$8.23	\$(99)	\$(74)	\$(49)	\$(25)	\$(0)	\$25	\$49	
\$8.48	\$(87)	\$(61)	\$(36)	\$(10)	\$15	\$40	\$66	
\$8.73	\$(75)	\$(49)	\$(22)	\$4	\$30	\$56	\$82	
\$8.98	\$(63)	\$(36)	\$(9)	\$18	\$45	\$72	\$99	
\$9.23	\$(51)	\$(23)	\$5	\$32	\$60	\$88	\$115	
\$9.48	\$(39)	\$(10)	\$18	\$47	\$75	\$103	\$132	
\$9.73	\$(27)	\$2	\$32	\$61	\$90	\$119	\$148	
\$9.98	\$(15)	\$15	\$45	\$75	\$105	\$135	\$165	
\$10.23	\$(3)	\$28	\$59	\$89	\$120	\$151	\$181	
\$10.48	\$9	\$41	\$72	\$104	\$135	\$166	\$198	

Include Guar  
yes  
Guarantee Unit  
3.95  
Guarantee Basis  
3.60  
CRC  
APH  
51  
Level  
75%  
Base Price  
\$6.20



120 Acres Edible Beans 2011 Enterprise Cost Matrix							
Operating Costs						Your Goals	
	Variable	Land	Fixed	Total Overhead	Total Costs	Return Goal	Revenue Goal
Per Acre	\$ 141	\$ 173	\$ 102	\$ 275	\$ 416	\$100	\$516
Total	\$ 16,920	\$ 20,797	\$ 12,210	\$ 33,007	\$ 49,927	\$12,000	\$61,927

Yield Sensitivity Anlysis									
Yield %	80.00%	85.00%	90.00%	95.00%	100.00%	105.00%	110.00%	115.00%	120.00%
Realized yield	2560.0	2720.0	2880.0	3040.0	3200.0	3360.0	3520.0	3680.0	3840.0
Total Production	307,200	326,400	345,600	364,800	384,000	403,200	422,400	441,600	460,800
Costs / Bu or Unit	\$ 0.16	\$ 0.15	\$ 0.14	\$ 0.14	\$ 0.13	\$ 0.12	\$ 0.12	\$ 0.11	\$ 0.11
\$ Goal / Bu or Unit	\$ 0.20	\$ 0.19	\$ 0.18	\$ 0.17	\$ 0.16	\$ 0.15	\$ 0.15	\$ 0.14	\$ 0.13

With Revenue Guarantee Per Acre	\$ -		0.02 basis per unit	\$ 64.000		Guarantee with basis	
Edible Beans 2011	Sensitivity Analysis Per Acre						
Cash Price Per Bushel / Unit	2400.0	2600.0	2800.0	3000.0	3200.0	3400.0	3600.0
\$0.08	\$(224)	\$(208)	\$(192)	\$(176)	\$(160)	\$(144)	\$(128)
\$0.07	\$(260)	\$(247)	\$(234)	\$(221)	\$(208)	\$(195)	\$(182)
\$0.08	\$(221)	\$(205)	\$(189)	\$(172)	\$(156)	\$(140)	\$(124)
\$0.10	\$(182)	\$(163)	\$(143)	\$(124)	\$(104)	\$(85)	\$(65)
\$0.11	\$(143)	\$(120)	\$(98)	\$(75)	\$(52)	\$(29)	\$(7)
\$0.13	\$(104)	\$(78)	\$(52)	\$(26)	\$ 26	\$ 52	\$ 78
\$0.16	\$(32)	\$(0)	\$ 32	\$ 64	\$ 96	\$ 128	\$ 160
\$0.19	\$ 40	\$ 78	\$ 116	\$ 154	\$ 192	\$ 230	\$ 268
\$0.22	\$ 112	\$ 156	\$ 200	\$ 244	\$ 288	\$ 332	\$ 376
\$0.25	\$ 184	\$ 234	\$ 284	\$ 334	\$ 384	\$ 434	\$ 484
\$0.28	\$ 256	\$ 312	\$ 368	\$ 424	\$ 480	\$ 536	\$ 592
\$0.31	\$ 328	\$ 390	\$ 452	\$ 514	\$ 576	\$ 638	\$ 700
\$0.34	\$ 400	\$ 468	\$ 536	\$ 604	\$ 672	\$ 740	\$ 808
\$0.37	\$ 472	\$ 546	\$ 620	\$ 694	\$ 768	\$ 842	\$ 916
\$0.40	\$ 544	\$ 624	\$ 704	\$ 784	\$ 864	\$ 944	\$ 1,024

Include Guar  
yes  
Guarantee Unit  
0.00  
Guarantee Basis  
0.02  
MPCI  
APH  
3150  
Level  
75%  
Base Price  
\$0.00



160 Acres Sweet Corn 2011 Enterprise Cost Matrix							
Operating Costs						Your Goals	
	Variable	Land	Fixed	Total Overhead	Total Costs	Return Goal	Revenue Goal
Per Acre	\$ 187	\$ 173	\$ 102	\$ 275	\$ 462	\$130	\$592
Total	\$ 29,920	\$ 27,729	\$ 16,280	\$ 44,009	\$ 73,929	\$20,800	\$94,729

Yield Sensitivity Anlysis									
Yield %	80.00%	85.00%	90.00%	95.00%	100.00%	105.00%	110.00%	115.00%	120.00%
Realized yield	5.2	5.5	5.9	6.2	6.5	6.8	7.2	7.5	7.8
Total Production	832	884	936	988	1,040	1,092	1,144	1,196	1,248
Costs / Bu or Unit	\$ 88.86	\$ 83.63	\$ 78.98	\$ 74.83	\$ 71.09	\$ 67.70	\$ 64.62	\$ 61.81	\$ 59.24
\$ Goal / Bu or Unit	\$ 113.86	\$ 107.16	\$ 101.21	\$ 95.88	\$ 91.09	\$ 86.75	\$ 82.80	\$ 79.20	\$ 75.90

With Revenue Guarantee Per Acre	\$ 496.80	0.00 basis per unit	\$ 496.800	Guarantee with basis			
Sweet Corn 2011	Sensitivity Analysis Per Acre						
Cash Price Per Bushel / Unit	4.5	5.0	5.5	6.0	6.5	7.0	7.5
\$45.00	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35
\$50.22	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35
\$55.43	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35
\$60.65	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35
\$65.87	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35
\$71.09	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 36	\$ 71
\$71.59	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 75
\$72.09	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 43	\$ 79
\$72.59	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 46	\$ 82
\$73.09	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 50	\$ 86
\$73.59	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 53	\$ 90
\$74.09	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 57	\$ 94
\$74.59	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 60	\$ 97
\$75.09	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 64	\$ 101
\$75.59	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 67	\$ 105

Include Guar  
yes  
Guarantee Unit  
76.43  
Guarantee Basis  
76.43  
MPCI  
APH  
7.2  
Level  
75%  
Base Price  
\$92.00



80 Acres Peas 2011 Enterprise Cost Matrix							
Operating Costs						Your Goals	
	Variable	Land	Fixed	Total Overhead	Total Costs	Return Goal	Revenue Goal
Per Acre	\$ 144	\$ 173	\$ 102	\$ 275	\$ 419	\$120	\$539
Total	\$ 11,520	\$ 13,864	\$ 8,140	\$ 22,004	\$ 33,524	\$9,600	\$43,124

Yield Sensitivity Anylasis									
Yield %	80.00%	85.00%	90.00%	95.00%	100.00%	105.00%	110.00%	115.00%	120.00%
Realized yield	3200.0	3400.0	3600.0	3800.0	4000.0	4200.0	4400.0	4600.0	4800.0
Total Production	512,000	544,000	576,000	608,000	320,000	672,000	704,000	736,000	768,000
Costs / Bu or Unit	\$ 0.13	\$ 0.12	\$ 0.12	\$ 0.11	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.09	\$ 0.09
\$ Goal / Bu or Unit	\$ 0.17	\$ 0.16	\$ 0.15	\$ 0.14	\$ 0.13	\$ 0.13	\$ 0.12	\$ 0.12	\$ 0.11

With Revenue Guarantee Per Acre	\$ 492.75	-0.0010	basis per unit	\$ 488.750	Guarantee with basis			
Peas 2011	Sensitivity Analysis Per Acre				\$ 0.01	price differential	200	Yield differential
Cash Price Per Bushel / Unit	3200.0	3400.0	3600.0	3800.0	4000.0	4200.0	4400.0	
\$0.05	\$ 70	\$ 70	\$ 70	\$ 70	\$ 70	\$ 70	\$ 70	
\$0.06	\$ 70	\$ 70	\$ 70	\$ 70	\$ 70	\$ 70	\$ 70	
\$0.07	\$ 70	\$ 70	\$ 70	\$ 70	\$ 70	\$ 70	\$ 70	
\$0.08	\$ 70	\$ 70	\$ 70	\$ 70	\$ 70	\$ 70	\$ 70	
\$0.09	\$ 70	\$ 70	\$ 70	\$ 70	\$ 70	\$ 70	\$ 70	
\$0.10	\$ 70	\$ 70	\$ 70	\$ 70	\$ 70	\$ 70	\$ 70	
\$0.11	\$ 70	\$ 70	\$ 70	\$ 70	\$ 70	\$ 70	\$ 86	
\$0.12	\$ 70	\$ 70	\$ 70	\$ 70	\$ 80	\$ 105	\$ 130	
\$0.13	\$ 70	\$ 70	\$ 70	\$ 93	\$ 120	\$ 147	\$ 174	
\$0.14	\$ 70	\$ 73	\$ 102	\$ 131	\$ 160	\$ 189	\$ 218	
\$0.15	\$ 76	\$ 107	\$ 138	\$ 169	\$ 200	\$ 231	\$ 262	
\$0.16	\$ 108	\$ 141	\$ 174	\$ 207	\$ 240	\$ 273	\$ 306	
\$0.17	\$ 140	\$ 175	\$ 210	\$ 245	\$ 280	\$ 315	\$ 350	
\$0.18	\$ 172	\$ 209	\$ 246	\$ 283	\$ 320	\$ 357	\$ 394	
\$0.19	\$ 204	\$ 243	\$ 282	\$ 321	\$ 360	\$ 399	\$ 438	

Include Guar  
yes  
Guarantee Unit  
0.12  
Guarantee Basis  
0.12  
MPCI  
APH  
3650  
Level  
75%  
Base Price  
\$0.18



160 Acres Sugar Beets 2011 Enterprise Cost Matrix							
Operating Costs					Your Goals		
	Variable	Land	Fixed	Total Overhead	Total Costs	Return Goal	Revenue Goal
Per Acre	\$ 820	\$ 173	\$ 102	\$ 275	\$ 1,095	\$250	\$1,345
Total	\$ 131,200	\$ 27,729	\$ 16,280	\$ 44,009	\$ 175,209	\$40,000	\$215,209

Yield Sensitivity Anlysis									
Yield %	80.00%	85.00%	90.00%	95.00%	100.00%	105.00%	110.00%	115.00%	120.00%
Realized yield	20.0	21.3	22.5	23.8	25.0	26.3	27.5	28.8	30.0
Total Production	3,200	3,400	3,600	3,800	4,000	4,200	4,400	4,600	4,800
Costs / Bu or Unit	\$ 54.75	\$ 51.53	\$ 48.67	\$ 46.11	\$ 43.80	\$ 41.72	\$ 39.82	\$ 38.09	\$ 36.50
\$ Goal / Bu or Unit	\$ 67.25	\$ 63.30	\$ 59.78	\$ 56.63	\$ 53.80	\$ 51.24	\$ 48.91	\$ 46.78	\$ 44.84

With Revenue Guarantee Per Acre	\$ 655.52	0.01	basis per unit	\$ 655.770	Guarantee with basis			
Sugar Beets 2011	Sensitivity Analysis Per Acre				\$ 1.50	price differential	2	Yield differential
Cash Price Per Bushel / Unit	17.0	19.0	21.0	23.0	25.0	27.0	29.0	
\$35.00	\$ (439)	\$ (430)	\$ (360)	\$ (290)	\$ (220)	\$ (150)	\$ (80)	
\$36.76	\$ (439)	\$ (397)	\$ (323)	\$ (250)	\$ (176)	\$ (103)	\$ (29)	
\$38.52	\$ (439)	\$ (363)	\$ (286)	\$ (209)	\$ (132)	\$ (55)	\$ 22	
\$40.28	\$ (410)	\$ (330)	\$ (249)	\$ (169)	\$ (88)	\$ (7)	\$ 73	
\$42.04	\$ (380)	\$ (296)	\$ (212)	\$ (128)	\$ (44)	\$ 40	\$ 124	
\$43.80	\$ (350)	\$ (263)	\$ (175)	\$ (88)	\$	\$ 88	\$ 175	
\$45.30	\$ (325)	\$ (234)	\$ (144)	\$ (53)	\$ 38	\$ 128	\$ 219	
\$46.80	\$ (299)	\$ (206)	\$ (112)	\$ (19)	\$ 75	\$ 169	\$ 262	
\$48.30	\$ (274)	\$ (177)	\$ (81)	\$ 16	\$ 113	\$ 209	\$ 306	
\$49.80	\$ (248)	\$ (149)	\$ (49)	\$ 50	\$ 150	\$ 250	\$ 349	
\$51.30	\$ (223)	\$ (120)	\$ (18)	\$ 85	\$ 188	\$ 290	\$ 393	
\$52.80	\$ (197)	\$ (92)	\$ 14	\$ 119	\$ 225	\$ 331	\$ 436	
\$54.30	\$ (172)	\$ (63)	\$ 45	\$ 154	\$ 263	\$ 371	\$ 480	
\$55.80	\$ (146)	\$ (35)	\$ 77	\$ 188	\$ 300	\$ 412	\$ 523	
\$57.30	\$ (121)	\$ (6)	\$ 108	\$ 223	\$ 338	\$ 452	\$ 567	

Include Guar  
yes  
Guarantee Unit  
26.22  
Guarantee Basis  
26.23  
MPCI  
APH  
24.1  
Level  
80%  
Base Price  
\$34.00





**2011 Corn**

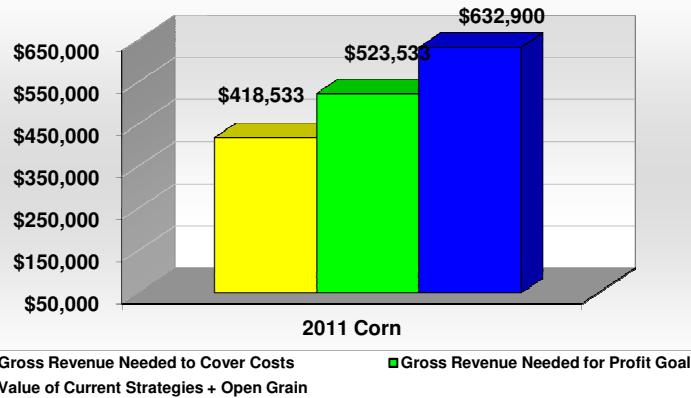
**Client Data**

Current Crop Data			
\$ Per Bu	Yield (Bu/Ac)	Acres	Total Prod
\$ 6.00	175	600	105,000

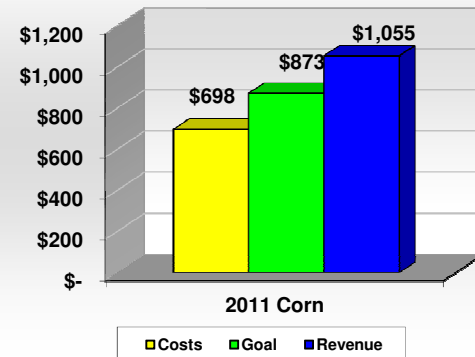
**Position Recap**

	Marketed	Puts	Futures	Protected	Unsold	Unprotected	Calls
% of Crop	38.1%	14.3%	4.8%	57%	61.9%	42.9%	0.0%
Bushels	40,000	15,000	5,000	60,000	65,000	45,000	-
Bu / Acre	66.7	25.0	8.3	100	108.3	75.0	0.0

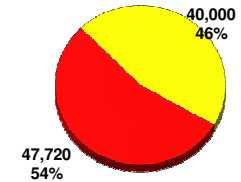
**Mark to Market Report: Gross Revenue vs Goal**



**Mark to Market Per Acre: Revenue vs Goal**



**2011 Corn Marketing of Insured Yield Guarantee**



**Current Enterprise Status**

	Total Dollars	Dollars/Ac	Dollars/Bu	
Gross Revenue Needed to Cover Costs	\$ 418,533	\$ 697.56	\$ 3.99	Breakeven
Gross Revenue Needed for Profit Goal	\$ 523,533	\$ 872.56	\$ 4.99	Profit Goal
Value of Current Strategies + Open Grain	\$ 632,900	\$ 1,054.83	\$ 6.03	Current Value
Gross Revenue From Strategies in Place	\$ 362,900	\$ 604.83	\$ 6.05	
Revenue Needed From Unsold to Cover Cost	\$ 55,633	\$ 92.72	\$ 1.24	
Revenue Needed From Unsold for Profit Goal	\$ 160,633	\$ 267.72	\$ 3.57	

**Enterprise Profitability**

Total	Per Acre	Per Bushel
\$ 214,367	\$ 357.28	\$ 2.04
ROI	51.22%	

**Insured Bushels**

Total	Sold	Unsold
\$ 87,720	40,000	47,720

**Position Summary**

	Total Bushels	Bu/ac	% of Ttl Prod	Rev Estimate
Total Estimated Production as of Today	105,000	175.0	100.0%	
Total Grain You Expect to Sell for Cash	105,000	175.0	100.0%	
Total Insured with Crop Insurance	87,720	146.2	83.5%	
Currently Sold / Protected from Market Risk	60,000	100.0	57.1%	\$ 362,900
Currently Open / Unprotected from Market Risk	45,000	75.0	42.9%	\$ 270,000
Grain with Upside; Minimum Priced or Open	60,000	100.0	57.1%	
Production with Basis Established	20,000	33.3	19.0%	
Grain Under Loan	0	0.0	0.0%	

**Sold Vs. Insured Bushels**

	Total Bushels	Bu/Ac	% of Insured Guarantee	% of Insurance APH
Total Insured	87,720	146.2	100.0%	85.0%
Future Cash Delivery	40,000	66.7	45.6%	38.8%
Reowned Buy Calls	0	0.0	0.0%	0.0%
Reowned Buy Futures	0	0.0	0.0%	0.0%
Total in Feed	0	0.0	0.0%	0.0%
Total in Bio-Fuel	0	0.0	0.0%	0.0%
Total Grain with Delivery Commitment	40,000	66.7	45.6%	38.8%
Insurable Bushels to Commit to Delivery	47,720	79.5	54.4%	46.2%

**Marketing Revenue Summary**

	Total Dollars	Dollars/Ac	% of Profit Goal	% of Cost Goal
Revenue From Grain Marketed/Protected	\$ 362,900	\$ 604.83	69.3%	86.7%
Value of Open/Unprotected Grain Today	\$ 270,000	\$ 450.00	51.6%	64.5%
Total Value of Marketed and Open Grain	\$ 632,900	\$ 1,054.83	120.9%	151.2%
Value Placed on Grain for Feed	\$ -	\$ -	0.0%	0.0%
Value Placed on Grain for BioFuel	\$ -	\$ -	0.0%	0.0%
USDA and Insurance Income	\$ -	\$ -	0.0%	0.0%
Non Marketable Grain	\$ -	\$ -	0.0%	0.0%
Total Revenue for this Enterprise	\$ 632,900	\$ 1,054.83	121%	151%

**Marketable Grain**

	Total Bushels	Bu/Ac	% of Marketable	Rev Estimate
Total Sold & Under Contracts	40,000	66.7	38.1%	\$ 240,650
Protected with Puts	15,000	25.0	14.3%	\$ 90,000
Protected with Short Futures	5,000	8.3	4.8%	\$ 32,250
Reowned Buy Calls	0	0.0	0.0%	\$ -
Reowned Buy Futures	0	0.0	0.0%	\$ -
Fwd Contracts	20,000	33.3	19.0%	
HTA Contracts	20,000	33.3	19.0%	
Basis Contracts	-	0.0	0.0%	



2011 Corn

Client Data

Position Recap

Current Crop Data			
\$ Per Bu	Yield (Bu/Ac)	Acres	Total Prod
\$ 6.00	175	600	105,000

	Marketed	Puts	Futures	Protected	Unsold	Unprotected	Calls
% of Crop	38.1%	14.3%	4.8%	57%	61.9%	42.9%	0.0%
Bushels	40,000	15,000	5,000	60,000	65,000	45,000	-
Bu / Acre	66.7	25.0	8.3	100	108.3	75.0	0.0

**Marketed Grain Sales Position**

Date	Strategies: Forward Contracts, HTA, Basis, Spot Cash Sales, etc	Type	Exp Del Mo	Del Loc	Qty	Fut. Price	Fut. Mo	Basis Est.	Basis Set	Date HTA Basis set	Bushels with Basis Set	Est. Cash Price	Exp Til Rev	% Ins APH
3/18/2011	#0412 Sold 5K @ \$5.39 Fwd	Fwd Cont	Oct	Local Elev	5,000	\$6.0400	Dec 11	\$ -	\$ (0.65)	Fwd	5,000	\$ 5.3900	\$ 26,950	4.8%
3/18/2011	#1248 Sold 5K @ \$5.42 Fwd	Fwd Cont	Oct	Local Elev	5,000	\$6.0700	Dec 11	\$ -	\$ (0.65)	Fwd	5,000	\$ 5.4200	\$ 27,100	4.8%
4/7/2011	#1378 Sold 5K @ \$5.86 Fwd	Fwd Cont	Oct	Local Elev	5,000	\$6.4600	Dec 11	\$ -	\$ (0.60)	Fwd	5,000	\$ 5.8600	\$ 29,300	4.8%
4/18/2011	#1598 Sold 5K @ \$6.06 Fwd	Fwd Cont	Oct	Local Elev	5,000	\$6.6600	Dec 11	\$ -	\$ (0.60)	Fwd	5,000	\$ 6.0600	\$ 30,300	4.8%
6/2/2011	#1879 Sold 10K @ \$6.85 HTA Dec	HTA Cont	Nov	Local Elev	10,000	\$6.8500	Dec 11	\$ (0.55)	\$ -		-	\$ 6.3000	\$ 63,000	9.7%
6/2/2011	#1880 Sold 10K @ \$6.95 HTA Mar	HTA Cont	Jan	Local Elev	10,000	\$6.9500	Mar 12	\$ (0.55)	\$ -		-	\$ 6.4000	\$ 64,000	9.7%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
					-	\$0.0000		\$ -	\$ -		-	\$ -	\$ -	0.0%
Summary	Total Cash Sales				40,000	\$ 6.6038	Futures Ave			Ave	20,000	\$ 6.0163	\$ 240,650	38.8%

**Put Option Position**

Opening Date of Put	Comments	Futures Contract Month	Position is: Open Closed	Bushels of Put Options	Strike Price	Premium Bought (enter as Neg Number)	Premium Sold	Total Option Premium	Strike Price Less Prem	Basis Est.	Close Date	Est. Cash Price	Exp Til Rev	% Ins APH
6/2/2011	Bought 3 of \$6.00 CZ11 put	Dec 11	Open	15,000	\$ 6.00	(0.3000)	\$ -	\$ (4,500)	\$ 5.70	\$ (0.50)		\$ 5.2000	\$ 78,000	14.5%
				-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ 0.0000	\$ -	0.0%
				-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ 0.0000	\$ -	0.0%
				-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ 0.0000	\$ -	0.0%
				-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ 0.0000	\$ -	0.0%
				-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ 0.0000	\$ -	0.0%
				-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ 0.0000	\$ -	0.0%
				-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ 0.0000	\$ -	0.0%
				-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ 0.0000	\$ -	0.0%
				-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ 0.0000	\$ -	0.0%
				-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ 0.0000	\$ -	0.0%
				-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ 0.0000	\$ -	0.0%
	Total Bushels Covered with Puts			15,000							Ave	\$ 5.2000	\$ 78,000	14.5%



2011 Corn

Client Data

Position Recap

Current Crop Data			
\$ Per Bu	Yield (Bu/Ac)	Acres	Total Prod
\$ 6.00	175	600	105,000

	Marketed	Puts	Futures	Protected	Unsold	Unprotected	Calls
% of Crop	38.1%	14.3%	4.8%	57%	61.9%	42.9%	0.0%
Bushels	40,000	15,000	5,000	60,000	65,000	45,000	-
Bu / Acre	66.7	25.0	8.3	100	108.3	75.0	0.0

Short Futures Hedges

Open Date	Comments	Futures Month of Hedge	Position is:		Bushels of Hedge Positions	Original Short Futures Price	Buy Back Price	Date Offset	Net Gain (loss)/bu	Blank	Basis Est.	Basis Set	Est. Cash Price	Expected Total Revenue	% Ins APH
			Open	Closed											
6/3/2011	Sell 1 of Dec 11 CBOT corn futures	Dec 11	Open		5,000	\$ 6.9000	\$ -		\$ 6.9000		\$ (0.45)	\$ -	\$ 6.45	\$ 32,250	4.8%
					-	\$ -	\$ -		\$ -		\$ -	\$ -	\$ -	\$ -	0.0%
					-	\$ -	\$ -		\$ -		\$ -	\$ -	\$ -	\$ -	0.0%
					-	\$ -	\$ -		\$ -		\$ -	\$ -	\$ -	\$ -	0.0%
					-	\$ -	\$ -		\$ -		\$ -	\$ -	\$ -	\$ -	0.0%
					-	\$ -	\$ -		\$ -		\$ -	\$ -	\$ -	\$ -	0.0%
Total Bushels Covered with Short Futures					5,000							Ave	\$ 6.4500	\$ 32,250	4.8%

Call Option Position

Open Date	Comments	Futures Month	Position is:		Bushels of Call Options	Strike Price	Prem Bought (Enter as Neg Number)	Prem Sold (Enter as Positive Number)	Date Offset	Futures Price Breakeven on Long Call	Basis Est. (Required)	Reown from Cash Price	Estimated Reown Value	Net Gain (loss) From Call	% Ins APH
			Open	Closed											
					-	\$ -	\$ -			\$ -	0.00	0.0000	\$ -	\$ -	0.0%
					-	\$ -	\$ -			\$ -	0.00	0.0000	\$ -	\$ -	0.0%
					-	\$ -	\$ -			\$ -	0.00	0.0000	\$ -	\$ -	0.0%
					-	\$ -	\$ -			\$ -	0.00	0.0000	\$ -	\$ -	0.0%
					-	\$ -	\$ -			\$ -	0.00	0.0000	\$ -	\$ -	0.0%
					-	\$ -	\$ -			\$ -	0.00	0.0000	\$ -	\$ -	0.0%
					-	\$ -	\$ -			\$ -	0.00	0.0000	\$ -	\$ -	0.0%
					-	\$ -	\$ -			\$ -	0.00	0.0000	\$ -	\$ -	0.0%
					-	\$ -	\$ -			\$ -	0.00	0.0000	\$ -	\$ -	0.0%
Total Bushels Retained with Calls					0								\$ -	\$ -	0.0%

Long Futures Position

Open Date	Comments	Futures Month Long	Position is:		Bushels of Long Futures	Original Long Futures Price	Sell Back Price	Date Offset	Basis Est. (Required)	Blank	Net Gain (loss)/bu	Cash Sale Price	Est. Final Cash Price	Net Gain (Loss) from Long Futures	% Ins APH
			Open	Closed											
					-	\$ -	\$ -			\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
					-	\$ -	\$ -			\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
					-	\$ -	\$ -			\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
					-	\$ -	\$ -			\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
					-	\$ -	\$ -			\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
					-	\$ -	\$ -			\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
					-	\$ -	\$ -			\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
					-	\$ -	\$ -			\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
Summary Total Bushels Retained with Long Futures					0							Ave	\$ -	\$ -	0.0%



2011 Corn

Client Data

Position Recap

Current Crop Data			
\$ Per Bu	Yield (Bu/Ac)	Acres	Total Prod
\$ 6.00	175	600	105,000

	Marketed	Puts	Futures	Protected	Unsold	Unprotected	Calls
% of Crop	38.1%	14.3%	4.8%	57%	61.9%	42.9%	0.0%
Bushels	40,000	15,000	5,000	60,000	65,000	45,000	-
Bu / Acre	66.7	25.0	8.3	100	108.3	75.0	0.0

**Feed Usage**

Date	Comments	Type	Qty	Exp Del Mo	Del Loc	Fut. Price	Fut. Mo	Basis Set	Basis Est.	Date Basis is set	Blank	Est. Cash Price	Exp Ttl Rev	% Ins APH
			-			\$0.0000		\$ -	\$ -			\$ -	\$ -	0.0%
			-			\$0.0000		\$ -	\$ -			\$ -	\$ -	0.0%
			-			\$0.0000		\$ -	\$ -			\$ -	\$ -	0.0%
			-			\$0.0000		\$ -	\$ -			\$ -	\$ -	0.0%
			-			\$0.0000		\$ -	\$ -			\$ -	\$ -	0.0%
Summary	Total Bu for Feed		-						Ave			\$ -	\$ -	0.0%

**Bio-Fuel / Value Added Commitments**

Date	Comments	Type	Qty	Exp Del Mo	Del Loc	Fut. Price	Fut. Mo	Basis Set	Basis Est.	Date HTA Basis set	Blank	Est. Cash Price	Exp Ttl Rev	% Ins APH
			-			\$0.0000		\$ -	\$ -			\$ -	\$ -	0.0%
			-			\$0.0000		\$ -	\$ -			\$ -	\$ -	0.0%
			-			\$0.0000		\$ -	\$ -			\$ -	\$ -	0.0%
			-			\$0.0000		\$ -	\$ -			\$ -	\$ -	0.0%
			-			\$0.0000		\$ -	\$ -			\$ -	\$ -	0.0%
Summary	Total for Bio-Fuel & Value Added		-								Ave	\$ -	\$ -	0.0%

**Government Program Income, Crop Insurance Indemnity Payments**

Date	Comments	Type	Payment Bushels	Bushels in existing Loan position	Loan Bushels in close out	Loan Maturity Date	Lock or Buy Back Date	Lock Price	Lock Exp Date	Buy Back Price	Gain Per Bushel	Loan or Payment Dollars / Bu	Exp Ttl Rev
		Direct Paymnet	-	-	-			\$ -		\$ -	\$ -	\$ 0.28	\$ -
			-	-	-			\$ -		\$ -	\$ -	\$ -	\$ -
			-	-	-			\$ -		\$ -	\$ -	\$ -	\$ -
			-	-	-			\$ -		\$ -	\$ -	\$ -	\$ -
			-	-	-			\$ -		\$ -	\$ -	\$ -	\$ -
			-	-	-			\$ -		\$ -	\$ -	\$ -	\$ -
			-	-	-			\$ -		\$ -	\$ -	\$ -	\$ -
Summary	USDA Program Income		-	-	-			\$ -		\$ -	\$ -	\$ -	\$ -
										Loan P/L	\$ -	\$ -	\$ -



**2011 Corn**

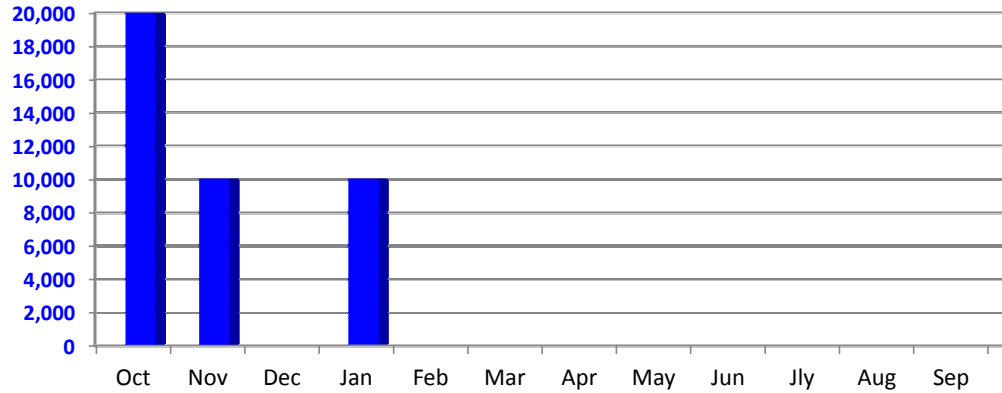
**Client Data**

**Position Recap**

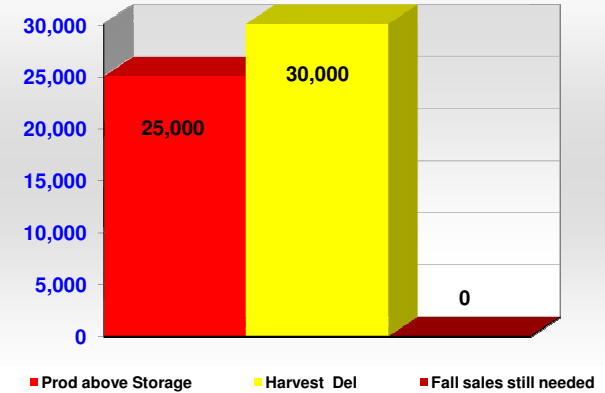
Current Crop Data			
\$ Per Bu	Yield (Bu/Ac)	Acres	Total Prod
\$ 6.00	175	600	105,000

	Marketed	Puts	Futures	Protected	Unsold	Unprotected	Calls
% of Crop	38.1%	14.3%	4.8%	57%	61.9%	42.9%	0.0%
Bushels	40,000	15,000	5,000	60,000	65,000	45,000	-
Bu / Acre	66.7	25.0	8.3	100	108.3	75.0	0.0

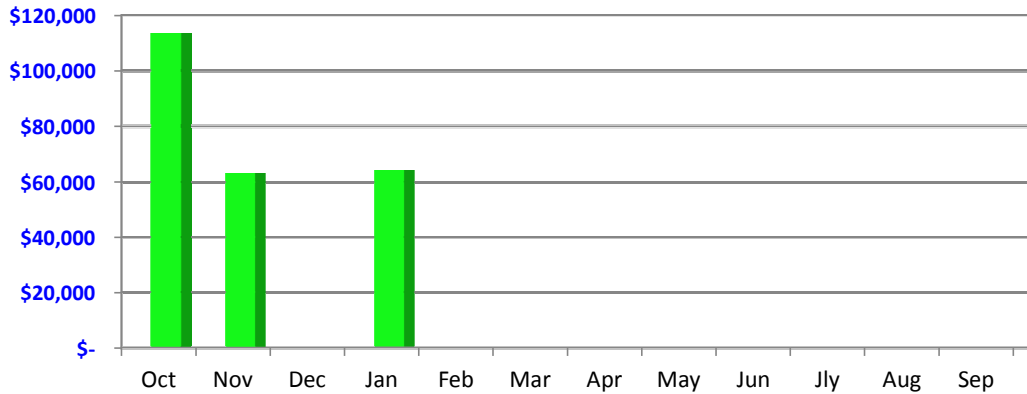
**2011 Corn Delivery Schedule**



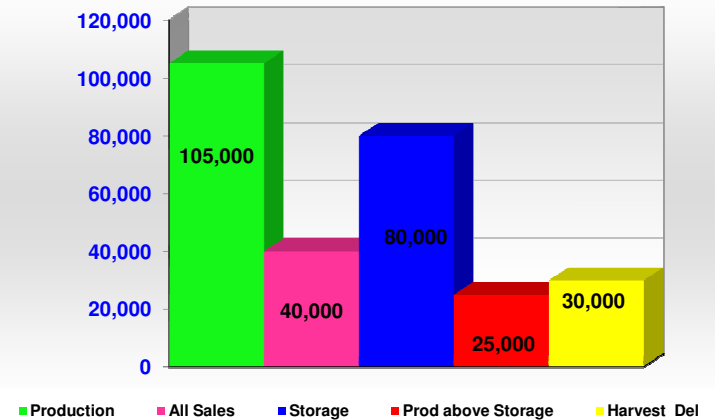
**2011 Corn Storage & Fall Sales**



**2011 Corn Revenue Schedule**



**2011 Corn Production Sales & Storage**





2011 Corn

Client Data

Position Recap

Current Crop Data			
\$ Per Bu	Yield (Bu/Ac)	Acres	Total Prod
\$ 6.00	175	600	105,000

	Marketed	Puts	Futures	Protected	Unsold	Unprotected	Calls
% of Crop	38.1%	14.3%	4.8%	57%	61.9%	42.9%	0.0%
Bushels	40,000	15,000	5,000	60,000	65,000	45,000	-
Bu / Acre	66.7	25.0	8.3	100	108.3	75.0	0.0

Strategies: Forward Contracts, HTA, Basis, Spot Cash Sales, etc

2011 Corn Delivery Schedule Bushels

Date	Comment	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jly	Aug	Sep
3/18/2011	#0412 Sold 5K @ \$5.39 Fwd	5,000	0	0	0	0	0	0	0	0	0	0	0
3/18/2011	#1248 Sold 5K @ \$5.42 Fwd	5,000	0	0	0	0	0	0	0	0	0	0	0
4/7/2011	#1378 Sold 5K @ \$5.86 Fwd	5,000	0	0	0	0	0	0	0	0	0	0	0
4/18/2011	#1598 Sold 5K @ \$6.06 Fwd	5,000	0	0	0	0	0	0	0	0	0	0	0
6/2/2011	#1879 Sold 10K @ \$6.85 HTA Dec	0	10,000	0	0	0	0	0	0	0	0	0	0
6/2/2011	#1880 Sold 10K @ \$6.95 HTA Mar	0	0	0	10,000	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0
Summary	Total Cash Sales	20,000	10,000	0	10,000	0	0	0	0	0	0	0	0



2011 Corn

Client Data

Position Recap

Current Crop Data			
\$ Per Bu	Yield (Bu/Ac)	Acres	Total Prod
\$ 6.00	175	600	105,000

	Marketed	Puts	Futures	Protected	Unsold	Unprotected	Calls
% of Crop	38.1%	14.3%	4.8%	57%	61.9%	42.9%	0.0%
Bushels	40,000	15,000	5,000	60,000	65,000	45,000	-
Bu / Acre	66.7	25.0	8.3	100	108.3	75.0	0.0

Strategies: Forward Contracts, HTA, Basis, Spot Cash Sales, etc

2011 Corn

Sales Revenue Schedule Dollars \$\$\$

Date	Comment	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jly	Aug	Sep
3/18/2011	#0412 Sold 5K @ \$5.39 Fwd	\$ 26,950	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
3/18/2011	#1248 Sold 5K @ \$5.42 Fwd	\$ 27,100	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4/7/2011	#1378 Sold 5K @ \$5.86 Fwd	\$ 29,300	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4/18/2011	#1598 Sold 5K @ \$6.06 Fwd	\$ 30,300	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6/2/2011	#1879 Sold 10K @ \$6.85 HTA Dec	\$ -	\$ 63,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6/2/2011	#1880 Sold 10K @ \$6.95 HTA Mar	\$ -	\$ -	\$ -	\$ 64,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Summary	Total Cash Sales	\$ 113,650	\$ 63,000	\$ -	\$ 64,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -



2011 Corn

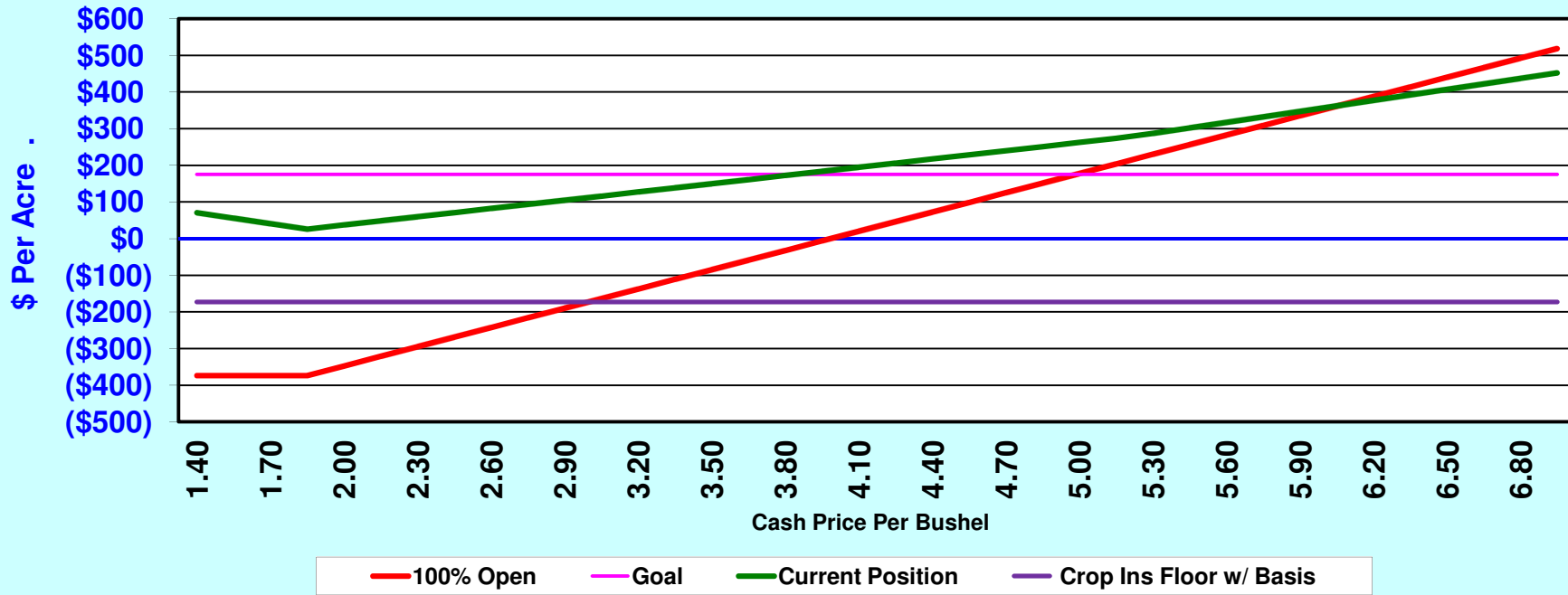
Client Data

Position Recap

Current Crop Data			
\$ Per Bu	Yield (Bu/Ac)	Acres	Total Prod
\$ 6.00	175	600	105,000

	Marketed	Puts	Futures	Protected	Unsold	Unprotected	Calls
% of Crop	38.1%	14.3%	4.8%	57%	61.9%	42.9%	0.0%
Bushels	40,000	15,000	5,000	60,000	65,000	45,000	-
Bu / Acre	66.7	25.0	8.3	100	108.3	75.0	0.0

2011 Corn Estimated Market Position Per Acre



	Cash Price	1.85	2.30	2.75	3.20	3.65	4.10	4.55	5.00	5.45	5.90	6.35	6.80
Current Position Per Acre	\$	26	60	94	127	161	195	229	262	302	347	392	437
Current Position Total Crop	\$	15,617	35,867	56,117	76,367	96,617	116,867	137,117	157,367	181,367	208,367	235,367	262,367
Include	100% Open Per Acre	\$ (374)	\$ (295)	\$ (216)	\$ (138)	\$ (59)	\$ 20	\$ 99	\$ 177	\$ 256	\$ 335	\$ 414	\$ 492
Yes	100% Open Total Crop	\$ (224,283)	\$ (177,033)	\$ (129,783)	\$ (82,533)	\$ (35,283)	\$ 11,967	\$ 59,217	\$ 106,467	\$ 153,717	\$ 200,967	\$ 248,217	\$ 295,467
Yes	Crop Insurance Revenue Floor	\$ (107)	\$ (107)	\$ (107)	\$ (107)	\$ (107)	\$ (107)	\$ (107)	\$ (107)	\$ (107)	\$ (107)	\$ (107)	\$ (107)
\$ (0.45)	Crop Ins Floor with Basis	\$ (173)	\$ (173)	\$ (173)	\$ (173)	\$ (173)	\$ (173)	\$ (173)	\$ (173)	\$ (173)	\$ (173)	\$ (173)	\$ (173)



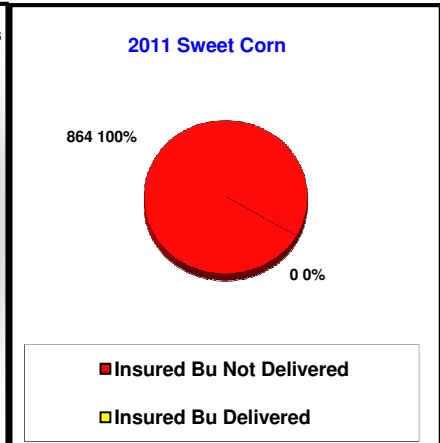
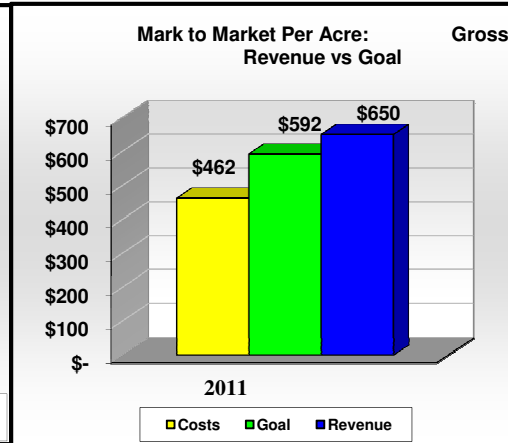
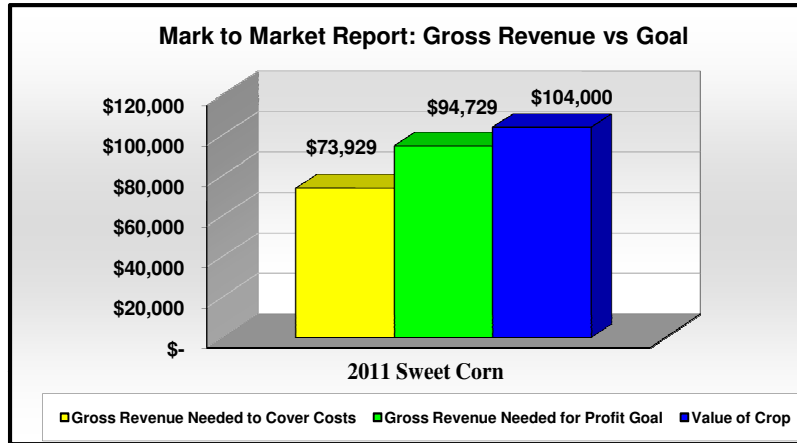


**Client Data**

2011 Contract Crops

Current Crop Data					
	Value	Yield / Acre	Acres	Production	Unit
Sweet Corn	\$ 100.00	6.5	160	1,040	Tons
Peas	\$ 0.22	4000	80	320,000	Lbs
Sugar Beets	\$ 61.00	25.0	160	4,000	Tons

**Sweet Corn 2011 Enterprise Summary**



Current Enterprise Status	Total Dollars	Dollars/Ac	Dollars/Unit	
Gross Revenue Needed to Cover Costs	\$ 73,929	\$ 462.06	\$ 71.09	Breakeven
Gross Revenue Needed for Profit Goal	\$ 94,729	\$ 592.06	\$ 91.09	Profit Goal
Value of Crop	\$ 104,000	\$ 650.00	\$ 100.00	Current Value
Value Currently Paid	\$ -	\$ -	#DIV/0!	
Revenue Needed From UnPaid to Cover Cost	\$ 73,929	\$ 462.06	\$ 71.09	
Revenue Needed From UnPaid for Profit Goal	\$ 94,729	\$ 592.06	\$ 91.09	

Enterprise Profitability		
Total	Per Acre	Per Unit
\$ 30,071	\$ 187.94	\$ 28.91
ROI	40.68%	

Insured Crop		
Total	Delivered	Not Delivered
864	-	864
	0.0%	0.0%
Level	75.0%	Total APH
APH	7.2	1152

Revenue Summary	Total Dollars	Dollars/Ac	% of Profit Goal	% of Cost Goal
Revenue From Delivered	\$ -	\$ -	0.0%	0.0%
Value of Undelivered	\$ 104,000	\$ 650.00	109.8%	140.7%
Total Value of Crop	\$ 104,000	\$ 650.00	109.8%	140.7%
USDA and Insurance Income	\$ -	\$ -	0.0%	0.0%
<b>Total Revenue for this Enterprise</b>	<b>\$ 104,000</b>	<b>\$ 650</b>	<b>110%</b>	<b>141%</b>

Position Summary	Total Units	Units / Acre	% of Ttl Prod	Rev Estimate
Total Estimated Production as of Today	1,040	6.5	100.0%	
Total Insured with Crop Insurance	864	5.4	83.1%	\$ 79,488
Value Currently Paid	0	0.0	0.0%	\$ -
Value Currently UnPaid	1,040	6.5	100.0%	\$ 104,000
Currently Delivered	0	0.0	0.0%	
Insured and Delivered	0	0.0	0.0%	
Insurable Not Delivered	864	5.4	83.1%	



**Client Data**  
2011 Contract Crops

Current Crop Data					
	Value	Yield / Acre	Acres	Production	Unit
Sweet Corn	\$ 100.00	6.5	160	1,040	Tons
Peas	\$ 0.22	4000	80	320,000	Lbs
Sugar Beets	\$ 61.00	25.0	160	4,000	Tons

**Sweet Corn 2011 Enterprise Delivery & Revenue Tracking**

Delivery Tracking			
Date	Delivery Notes	Month Delivered	Quantity Tons
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
			-
Summary	Total Cash Sales		-

Revenue Tracking									
Date	Revenue Received Month	Quantity Tons	Price	Discounts Per Ton	Trucking Per Ton	Notes	Cash Price Per Ton	Total Revenue Received	% Ins APH
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
		-	\$0.0000	\$ -	\$ -		\$ -	\$ -	0.0%
Summary		-	\$ -			Ave	\$ -	\$ -	0.0%

**Government Program Income, Crop Insurance Indemnity Payments**

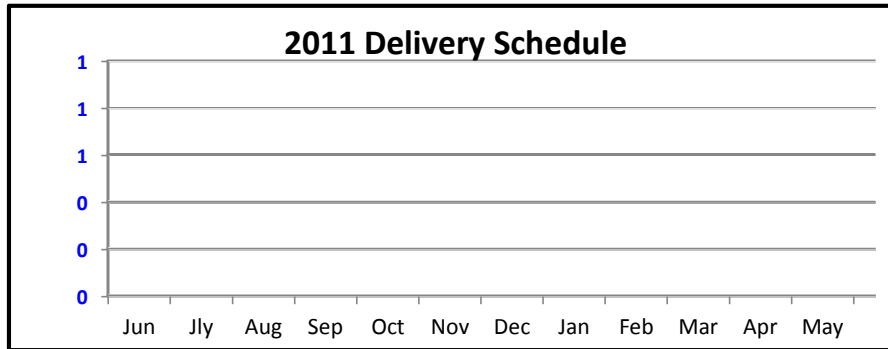
Date	Comments	Type	Payment Acres	Yield	Payment Rate	Adjustment Rate	Total Payment	Payment Date	Payment Received	Payment Date	Payment Received	Payment Dollars / Unit	Total Revenue
		Direct Paymnet	-	-	\$ -	83.5%	\$ -		\$ -		\$ -	#DIV/0!	\$ -
		Crop Insurance	0	0	\$ -	0.0%	\$ -		\$ -		\$ -	\$ -	\$ -
			0	0	\$ -	0.0%	\$ -		\$ -		\$ -	\$ -	\$ -
		Hail Insurance	0	0	\$ -	0.0%	\$ -		\$ -		\$ -	\$ -	\$ -
			0	0	\$ -	0.0%	\$ -		\$ -		\$ -	\$ -	\$ -
			0	0	\$ -	0.0%	\$ -		\$ -		\$ -	\$ -	\$ -
Summary	USDA Program Income		0	0	\$ -	0.0%	\$ -		\$ -		\$ -	\$ -	\$ -



Client Data  
 2011 Contract Crops

Current Crop Data					
	Value	Yield / Acre	Acres	Production	Unit
Sweet Corn	\$ 100.00	6.5	160	1,040	Tons
Peas	\$ 0.22	4000	80	320,000	Lbs
Sugar Beets	\$ 61.00	25.0	160	4,000	Tons

**Sweet Corn 2011 Delivery Schedule**



Delivery Notes		2011 Delivery Schedule												
Date	Comment	Jun	Jly	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	
1/0/1900		0	0	0	0	0	0	0	0	0	0	0	0	
		0	0	0	0	0	0	0	0	0	0	0	0	
		0	0	0	0	0	0	0	0	0	0	0	0	
		0	0	0	0	0	0	0	0	0	0	0	0	
		0	0	0	0	0	0	0	0	0	0	0	0	
		0	0	0	0	0	0	0	0	0	0	0	0	
		0	0	0	0	0	0	0	0	0	0	0	0	
		0	0	0	0	0	0	0	0	0	0	0	0	
		0	0	0	0	0	0	0	0	0	0	0	0	
		0	0	0	0	0	0	0	0	0	0	0	0	
		0	0	0	0	0	0	0	0	0	0	0	0	
		0	0	0	0	0	0	0	0	0	0	0	0	
		0	0	0	0	0	0	0	0	0	0	0	0	
		0	0	0	0	0	0	0	0	0	0	0	0	
		0	0	0	0	0	0	0	0	0	0	0	0	
		0	0	0	0	0	0	0	0	0	0	0	0	
		0	0	0	0	0	0	0	0	0	0	0	0	
		0	0	0	0	0	0	0	0	0	0	0	0	
		0	0	0	0	0	0	0	0	0	0	0	0	
		0	0	0	0	0	0	0	0	0	0	0	0	
		0	0	0	0	0	0	0	0	0	0	0	0	
Summary	Total Cash Sales	0	0	0	0	0	0	0	0	0	0	0	0	

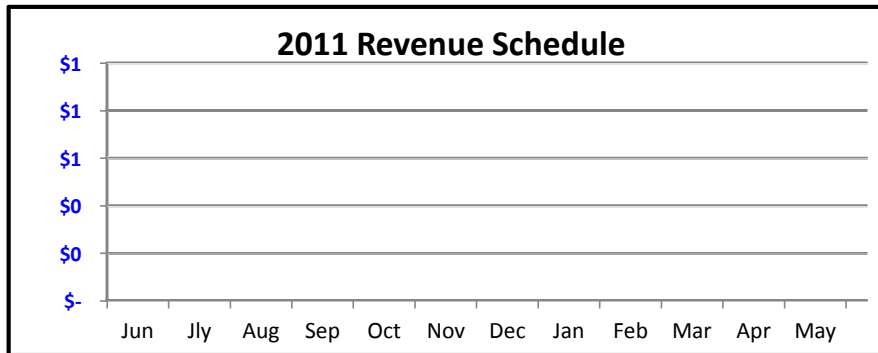


Client Data

2011 Contract Crops

Current Crop Data					
	Value	Yield / Acre	Acres	Production	Unit
Sweet Corn	\$ 100.00	6.5	160	1,040	Tons
Peas	\$ 0.22	4000	80	320,000	Lbs
Sugar Beets	\$ 61.00	25.0	160	4,000	Tons

**Sweet Corn 2011 Revenue Schedule**



Revenue Notes		2011 Sales Revenue Schedule Dollars \$\$\$												
Date	Comment	Jun	Jly	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Summary	Total Cash Sales	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	