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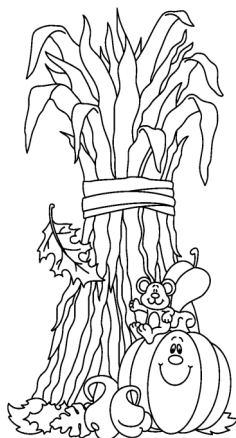
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Our Mission:

To be your business of choice,
anticipating customer needs,
and growing a progressive
company.

**"In Business For
Your Business"**

Precision Ag On A Local Level By Craig Miller

Farmers Coop Assn. has upgraded its precision services to the producer. We still offer our zone sampling program that utilizes biomass imaging, but now have a new program that will look at your precision practices as a system approach.

The flexibility of our program is its strength. For example a producer could have us grid sample a field and correct any fertility issues during a 4 year period (can be more or less). He could collect yield data during this period and select to use his data to replace the same amount of nutrients from the areas they were removed from or use his intended yield plus any build if needed. If he decided to get into variable rate planting, we could create zones based on biomass, soil type, fertility or any number of other ways. He could have us do a lot of analysis and archiving of yield data, planting, spraying and any number of other operations, such as yield based on variety, soil type, tillage, chemical programs, etc.

Even though this is mainly a fertility program, the flexibility in dealing with other data such as Planter, Combine, Sprayer, Tillage, Scouting, etc. is outstanding.

Our program can allow us to grid sample a field on any grid size (2.5 or 5 being the most common), collect yield data and variable rate apply fertilizer based on soil build plus estimated yield or yield from the previous crop. We can record and analyze just about any crop data you (or us) can collect.

Grid sampling is about the best way to address any fertility issues and is a very good starting point for precision, but we can do more than just fertility.

If you have any questions or any ideas you would like to try, give me a call at 785-313-1644 or call your nearest location. Thanks

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Alta Vista News

By Rick Lucas

Corn harvest is all but over. Yields that we have heard were low of 19 bushels to high of 70 bushels with most around that 40 to 45 bushels. The yields north of I-70 are a lot better from what I hear.

There is going to be a soybean crop. The fields that I have looked at most will be 15 bushels plus. There have been a lot of acres that were hayed so our take might be down a little this year compared to previous years. We will be dumping beans in the big bin this year.

With the weed pressure we had last year, you need to apply a pre-emergence herbicide on your corn and soybean acres this fall. Don't rely on Roundup to kill the weeds as many are becoming resistant to Roundup and we just can't kill them.

KSU has suggested that our potash in our soils is tied up and not available to plant so we need to add some to your phosphate when we apply it. Potash helps with plant growth in dry years and helps with the uptake of water to the plant as well as helps improve protein. We have a delayed billing program going on with fall applied fertilizer on your spring crops give us a call for details.

Alta Vista News cont.

Feed mill: don't forget to call your orders in 24 hours in advance so we can get your feed delivered on time. We carry a good supply of all cattle feed if you need something we don't have give us a call and we will try to get it.

Crop Production

By Ken Diehl

Corn harvest is well under way and almost finished. There have been some interesting surprises in the field from 30 – 115 bushels on dry land and 170 – 210 bushel on irrigated. Beans are not looking too bad, seems like the popular opinion on dry land beans is from 20 – 30 bushel, we will see. One thing to keep in mind is that the row crops this year in a stressed environment did not use all the nutrients applied for their needs, so there is a possibility that part of those nutrients are available. If so I would encourage you to look at those as bonus nutrients and still reapply what has been removed and what is needed to build any deficiencies.

Remember the Coop will be offering deferred payment terms on 2013 row crop fertilizer, fall brome and fall alfalfa applications. If you are unsure of your needs on nutrients please give us a call to setup some sort of soil sampling program from composite sampling, grid sampling and management zone sampling.

Fall ammonia season is quickly arriving. I have been receiving e-mails and listening in on conference calls and it all boils down to this, NH_3 for fall will be tight if we have a good run on supplies, so if you have not made arrangements for your tons you need to be making a phone call because spot tons very well may not be available as they have been in the past. As of now CJ Loiseau from Frankfort will be pulling the ammonia/dry fertilizer tool bar we have purchased for custom application so please give us a call for more information.

Fall burndown is also fast approaching. At this point and time it is a little early for applying any residual products, if something is needing to be done now for those late season pigweeds, morningglory and grasses apply a Roundup and Sterling Blue blend for early cleanup. Once the time has arrived I would encourage the use of a good residual product to get us to planting time and a split application (fall and early spring) for those acres we are really struggling with especially on the waterhemp species. On the corn acres we could look at using Atrazine, Fierce, Basis or Sencor. For the bean acres we can look at Authority XL, Valor XLT, Basis or Sencor. For more information please give us a call.

As always, thank you very much for your continued patronage and support.

Grain Comments

By Doug Biswell

Early in the season we seemed to price in the absolutely best crop we could have; looking back on the price action which occurred from mid May to mid August we were pricing the absolute worse crop we could have. As harvest has progressed many areas are reporting yields "better than expected." These better yields have weighed most heavily on beans but all grain markets have suffered losses. It is difficult to rally markets during harvest, no matter how poor the harvest happens to be. The recent pullback in futures has given end users an opportunity to get some less expensive grain bought and in turn has improved their margin structure. Certainly for most businesses that use grain, margins are better today than they were a month ago. I think once the harvest tap shuts off we could be setting up for a nice post harvest rally, especially in corn. Of course a nice 70 or 80 cent rally just gets us back to where we were 30 days or so ago. None the less if we do get a run like that I think it will be wise to reward

the rally, and maybe not only with a cash sale but selling a little 2013 crop also. None of us can do anything about the weather but we can take advantage of the opportunities weather markets provide. This next marketing year is going to be full of opportunities.

Stover's Story

By Dave Stover

Its October, corn harvest is all but over, soybean harvest is beginning. We have certainly had our share of challenges this past growing season. Now looking back at last October, I don't think anyone knew what this summer would bring any more than we know what next year will be like. We can't out guess the weather, but we can do the best job possible in planning, making sure fertility is right, getting the best suited genetics on the right acre, and taking care of weed control. When we manage the things we can control to the best of our ability, most of the time the outcome is favorable and we end up with the best results.

We now have most of our corn supply numbers and we have a good product mix to choose from. It looks just about like it did last year at this time, so if you are ready to make some planning decisions with us don't be afraid to call. We have been hitting the country and will continue to call on our growers, so don't hesitate to call us to set up an appointment. We proudly provide Croplan Genetics, DeKalb, Asgrow, NK and Mycogen seed brands.

The 12% prepay discount period for 2013 rowcrop seed purchases ends October 26th. We also have volume discounts.

Thank you for your business and be safe finishing up the fall harvest.

