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Our Mission:

To be your business of choice,
anticipating customer needs,
and growing a progressive
company.

**"In Business For
Your Business"**

News from Westmoreland**By Jeff Overbey**

Over the next few months improvements are coming to Westy! We have joined a network of tire dealers called MR TIRE whose sole purpose is to provide quality products, and service at a competitive price for our customers. Here is a little information from their website to give you a little more insight on our new offering:

"Mr. Tire is a pillar of the community and is a leader in offering name brand tires, wheels, auto repair and brake services for customers located in and around the Midwest and Great Plains. Our goal is to focus on customer service as the foundation of our business. Mr. Tire employs a well-trained staff, specializing in the sale and installation of passenger, performance, light truck, and SUV tires. Custom wheels are available at Mr. Tire. Special wheels and rims complement any tire or vehicle. Complete under car services, such as oil changes, brakes, shocks, and struts for both foreign and domestic vehicles are readily available at competitive prices. Take this opportunity to browse the Mr. Tire website or call us for personalized service.

Mr. Tire has more than 275 locations that provide quality automotive products and automotive repair to customers in the Midwest and Great Plains from Ohio to Montana down to Texas and everywhere in between. Mr. Tire sells many different tire brands including: Bridgestone, Continental, Cooper, Dunlop, Fierce, Firestone, Fuzion, General, Goodyear, Hankook, Kelly, Kumho, Mastercraft, MICHELIN®, Pirelli, and Yokohama. Mr. Tire also offers great tire discounts, tire services, auto repair, and custom wheels. Give us a call to schedule an appointment today!"

Please search at www.manhattan.coop and click on Mr Tire or farmerscoopwestmoreland.mrtireoutlet.com/ for your next set of tires or give us a call 785-457-3671.

Alta Vista News**By Rick Lucas**

With harvest winding down we are having a rain delay at this writing. This delay has allowed us to make some grain shipments to make some room for the rest of harvest. The crew at Alta Vista done a GREAT job through harvest.

I can remember one time we had a line and that was when we plugged the soybean leg and that was less than 20 minute. The yields on corn that we are hearing are 100 to 130 bushels per acre with the lowest yield at 91 bushels and highest at 170 bushels. The soybean yields are 30 to 40 bushels range. The only down fall of this harvest is the price. Last year soybeans were \$14.95 this year \$12.08, a difference of \$2.87 Corn was \$7.40 last year and this year \$3.98, a difference of \$3.42.

So if this year your soybeans yield was 35 bushels at \$12.08 your net will be \$422.80 last years yield of 20 bushels at \$14.95 your net was \$298.00 a difference of **\$124.80** per acre. Corn this year at 120 bushels at \$3.98 nets you \$477.60 last year 45 bushel at \$7.40 net you \$333.00 a difference of **\$144.60** per acre. I have had farmers tell me that they thought that they made more last year with their insurance payments and short crops they might be right.

Fertilizer is going to be a different story this year as transportation is going to be a problem as trucks are tough to get. There has been as much as a two week delay, so get your orders in early. We are going to do delayed billing this year on fertilizer for your spring crops and brome. We apply the fertilizer and you will be billed at a later date. This way we can spread our application out and not have the big rush during season. As for seed for next year get your orders in early so you can get the variety that you want.

We would like to give a big THANK YOU to all our patrons for their patronage through out the year. The first five patrons who bring this newsletter in to the office can collect a free gift.

Fuel Department**By Jerry Fenske**

It is the time of year again when all fuel storage tanks need checked for water and the filters need changed. Doing these two things now will greatly reduce winter fuel issues when it gets cold. The Manhattan elevator location has filters and hoses available for sale for anyone needing them.

The RFD trucks will begin delivering 50/50 winter blended diesel at the start of November. All diesel tanks will begin getting winter diesel added to them.

If anyone is not wanting winter diesel put in their tanks, please contact the Manhattan office and let us know.

The Manhattan and Alta Vista fuel trucks have #1 diesel available now and can blend tanks as needed. Please feel free to call me with any questions or concerns on winter fuels or any other fuel related issues.

Stover's Story By Dave Stover

Fall harvest is winding down and results have been pretty good. In the corn plots and in production fields, the newer genetics have been performing at the top. One thing still holds true, the right genetics on the right acre with the right management is getting the best results. One thing to think about when evaluating test plot data from any source is: where is this plot located, what is the soil type, how much rainfall, and other environmental factors that may skew the results. What I am trying to say is, don't put too much stock in any one test plot, but if you see a product that is performing well in several tests around the area, that is something worth taking a look. Another factor in evaluating new hybrids on the farm is the fact that the "life cycle" of the products that are available is getting shorter as improvements in genetics and traits are made at a faster rate than any other time in history. Don't be afraid to take a look at a new product in a side by side or in your own plot.

We have a great mix of hybrids from all of our seed company partners. The Farmers Cooperative carries products from Dekalb/Asgrow, Croplan, Mycogen and NK. All have some new products that have a place in our geography.

One other thing I would like to mention at this time is soybean seed treatment. Farmers Cooperative has always carried the best available products for our custom treatments. This spring we are continuing that trend by using Warden CX. This product contains fungicides that provide industry-leading protection against Fusarium, Rhizoctonia, Phytophthora and Pythium. Combined with Cruiser® for unmatched defense against seed and foliar feeding insects. It also contains Vibrance (sedaxane) helps with seed decay, seedling blight and damping off caused by Rhizoctonia. It also contains a root stimulator.

Our suppliers will treat seed and deliver in paper bags or minibulks, they charge \$13 to \$15 for a fungicide/insecticide product applied. Our price for custom applied Warden CX is \$11.01. Primo inoculant is \$3.55 per unit. So for \$14.56 you can have the best available seed treatment and the best available inoculant applied to your soybeans.

If you have questions about seed, treatments, or other agronomy questions, don't hesitate to call Dave Stover, Ken Diehl, Craig Miller or Chad Massoth. We would be glad to help you get the most out of your acres.

Crop Production By Ken Diehl

Fall is here and harvest is beginning to wind down. I have heard some outstanding yields on corn, both irrigated and dry land, also noticed that the bean yields seem to be pretty erratic this season. With that said pulling good yields means that plant has utilized a lot of nutrients so we need to be in those fields checking our soil test levels to make sure we are providing the plant what it needs. As in the past, your local coop offers soil sampling both as composite and grid sampling. We are also offering to you our producers the ability to spread ag lime as needed. This equipment is based out of the Onaga branch and coordinated by the branch manager Brent Beck, 785-889-4226, if you have liming needs please feel free to give Brent or myself a call.

This is also that time of the year to seriously think about burn down applications. The biggest problem we face going into spring planting is the dreaded marestail and control is best in the fall especially in combination with Sterling Blue and a residual. I am recommending on corn this fall Atrazine or Dimetric with a 2-4D and Sterling Blue mixed together to keep fields clean up until planting. In soybeans there are several products, Valor XLT, Authority XL or even Dimetric still mixed with 2-4D and Sterling Blue. I noticed this spring and summer those fields treated with a fall burn down stayed cleaner thru planting and we had less trouble with in crop control so I strongly recommend thinking about a fall application of some sort.

To add more fall work it is also time to think of fall applied ammonia. I know you may be worried about actually having time to get ammonia applied with all the other chores you still need to get done since harvest has run long. Make sure if you have not already, speak for your ammonia needs. I am being told that distribution will be a problem again this year, especially with it looking to be a compact application season. The Coop will also be custom applying ammonia along with dry fertilizer in the same pass so if you are interested please give us a call.

Something new this application season is the Coop's ability to apply N-Serve with the ammonia on our custom application machine, N-Serve is a good way to protect that fall investment from breaking down too early and losing some of the applied nitrogen. It takes approximately 35 units of nitrogen to pay for the cost of N-Serve. So if you are having ammonia custom applied by the Coop give us a call to talk about preserving your nitrogen investment.

As always thank you for your continued support and remember to always plan ahead it will serve you better in the long run.

Onaga News By Brent Beck

It's a busy and exciting time of the year as we are gathering in the fruits of our labors and making plans for the upcoming year. October, Halloween and the Harvest Moon are all fading fast! Look at what's happening around us, with the dry weather so close by, the flooding in other areas, and the bizarre snow/ice storm in South Dakota and Nebraska. Slow down and spend a few moments reflecting how very fortunate we are to have abundant crops to harvest, hay yields that were unbelievable, and livestock alive and marketable at great prices!!

We have already began soil sampling, ag lime applications, and will start custom anhydrous/dry applications as soon as the soil is dry enough to run. Remember, we are able to apply N-Serve (nitrogen stabilizer) with our custom anhydrous application rig. Fertilizer prices are LOWER currently, than last year at this time...that's pretty exciting news in itself! Early order and early pay discounts are in effect for seed orders. Take time to plan ahead and take advantage of the products and services your cooperative has to offer.

It's November and the protein and energy needs for your cow herds are becoming more evident each day as the pasture grasses dry up and provide less of the energy and protein needs required to maintain body weight. We have several protein and energy supplement options available. Choices include liquid Loomix, rangeland tubs, cubes, protein blocks, grain mixes, corn gluten, soybean meal and dried distillers grains. In all honesty, the best one for you is the one that best fits your management style. Make sure to stay on top of your livestock supplemental protein and energy needs...it's a whole lot easier to maintain condition on your livestock than it is to try to regain that condition.

A special "Thank You" to all of our customers for being so positive and receptive to the changes and improvements to the Onaga facility. These changes have brought about a world of difference in the level of service we are able to provide our customers, during harvest, fertilizer season, and daily operations, as well. We welcome each of you to stop in and take a look at the changes that were made during our 2013 summer renovation. Fall harvest is still ongoing as I write this article, but I can safely say, here at the Onaga location, it has been a successful, enjoyable harvest season. Thank you for your new and continued business!! November is upon us and Thanksgiving just around the corner. We truly have a lot to be thankful for!! ☺

