

JUNE 2013

www.manhattan.coop

BOARD MEMBERS

Hal Mayer - Chairperson
Eugene Berges - Vice Chair
Allan Wegner - Secretary
Tony Akin
David Cederberg
Tom Ebert
Allan Holiday
Mark Scott
Glen Swartz

GENERAL MANAGER Darin Marti **AGRONOMY** Ken Diehl CFO Tony Hieger **ENERGY** Jerry Fenske **FEED** Rod Bohn **FEEDMILL** Rob Ashburn GRAIN Doug Biswell SEED Dave Stover

Location Managers
Alta Vista - Rick Lucas
Onaga - Brent Beck
Ampride - Jerry Fenske
Westmoreland - Jeff Overbey

Our Mission:

To be your business of choice, anticipating customer needs, and growing a progressive company.

"In Business For Your Business"

Grain Comments By Doug Biswell

From too hot and too dry we transition to too cool and too wet.

Mother Nature keeps us on our toes and there is nothing we can do about it except play the hand that is dealt. We were fortunate to have windows of opportunity to get a crop in the ground and growing, as with every year, the next four and a half months will determine how high or how long our grain markets go.

The minimum price guarantee for crop insurance was determined through the month of February on our fall crops. \$5.65 is the level for corn and \$12.87 on beans. For those of you that forward contract, keep those prices in mind. You pay substantial premiums for revenue protection but really the only way you are guaranteed those prices is to sell your crops at or above those levels. The U.S. farmer will get their corn and beans planted but these crops are going to be later than what we have seen the last couple of years. Old crop stocks are very tight and they have been for a while now, and the end user has somewhat gotten bailed out by early harvested crops. Those early bushels won't be available this year unless we burn up so this summer is going to provide selling opportunities. Be ready, have prices in mind, and if you want to place pricing orders with us so you don't have to watch the markets yourself, call us and we will handle that part of things for you.

We want to help you market your new wheat so please make us your elevator of choice when your wheat starts coming to town.

As always if you have any

questions or comments call me, and thanks for your continued business.

Onaga News By Brent Beck

TALK ABOUT CHANGE !!! 2013 began with a pretty bleak outlook. It was dry, livestock feed prices were high priced and hard to come by. Producers questioned the wisdom of applying fertilizer and chemicals or buying hay for livestock. Attitudes were less than optimum to say the least.

However, a little faith goes a long way, and sure enough, things began to change for the better. It began to rain, the ponds filled, the streams are running, everything is green, green, green!! Believe it or not.....I am starting to hear a few cautiously quiet complaints of "when is it going to get dry enough to get back into the field??" It's a good problem to have, compared to last year!! Attitudes have improved ©



Will be at
Farmers Coop Association
in Manhattan on
Friday, June 21st, from
11 a.m. - Noon.

To place your order, please call 800-433-2950.

Speaking of change.....a few changes are in store for the Onaga Farmers Cooperative location as well. Soon we will begin a comprehensive updating plan that will involve installation of a new 80' scale on the east side of the warehouse. A new office will be constructed in the east side of the warehouse mirroring the current office location. The office/warehouse will be re-sided and re-roofed as well. When all is complete, we should have a nicely updated office and facility that will ultimately enhance our customer service abilities. We are looking forward to completion of the project and will surely appreciate your patience during the construction phase that will be ongoing during the biggest part of the summer.

Over the next 30 to 60 days we should see some decent opportunities to forward contract anhydrous, liquid and dry fertilizers for the upcoming 2013-2014 fall and spring application period. Plan ahead, be proactive and capture the opportunities when they present themselves by booking or pre-paying your upcoming fertilizer needs.

With our new anhydrous/dry fertilizer application rig, and it's variable rate application capabilities, I would encourage each producer to take advantage of our soil grid sampling services. It just makes sense to optimize your fertilizer applications by using the variable rate capabilities we have available. Apply your fertilizer (dollars) where they are needed.... instead of just blanket applying everything the same. It just makes sense (Cents)!!

Look at our Twine and Net Wrap Prices !!!!

\$195 ----64" x 7000' \$200-----67" x 7000' \$47.30/box ----TNT 28,000' Grain Markets----is the market offering some good opportunities to lock in prices for fall harvest production??

Thank you for your business and Have a great growing season....it's raining!! © ©

Crop Production By Ken Diehl

This has been another interesting year to say the least, from planting corn at the end of April to being half done with beans on June 1st. This season all of the planting is stacked on top of one another which means all the spraying will need to be done at the same time, which makes timely applications a real challenge. Compared to last season the crops have sprung out of the ground as of late, as little as three days to emergence on some bean fields and corn growing at a rapid pace almost out growing its ability to properly take in much needed nutrients. The weed species have really taken advantage of this great growing season.

This season I am recommending tank mixes of some sort on both corn or soybeans. For the corn acres I recommend, in addition to roundup, a pre emerge product such as Degree Xtra for late season control of grasses and small seeded broadleaves or Halex Gt which has not only the roundup in the mix but also Dual II Mag for residual as well as Callisto a very good pigweed product. If you choose a Degree Xtra program I also suggest adding Status, a dry dicamba product, which is excellent on most all the broadleaves especially pigweeds and morning glory. If you have a pre emerge down already still add a Status or Callisto to the mix to improve weed control.

On this seasons soybean acres, I will be adding products like Cobra, to help control waterhemp pigweeds, Marvel, a pre mix of Reflex and Cadet, to aid in pigweed control or

even Resource which is excellent on velvetleaf but seems to spice up the roundup for small weed control.

Like I said earlier, timely applications will be a real challenge which makes a tank mix overly important. If you are applying your own chemical please read labels and do not start with low rates of roundup, weeds are actively growing and will become large in a hurry, be sure you understand what glyphosate you have whether it is a 4#, 5.4# or close to 6# the rates and cost of those items makes a difference.

This summer the Coop will have a sign up for custom applied fall ammonia. Special pricing will be available at that time. The time and date is still to be set so please be listening for that certain day.

As always thank you for your continued support and remember to plan for success it will always serve you better in the end.

Energy News By Jerry Fenske

Beginning June 1st, Cenex[®]
Premium Diesel Fuels will contain an enhanced additive that continues to address the needs of new diesel engine technologies. It will contain an improved injection stabilizer essential for modern engine technology including upcoming Tier 4 Final EPA emission standards that combats internal diesel injector deposits (IDID).

The enhanced package meets the demands of both new and existing technologies. In fact, no other diesel fuel on the market contains a more complete, balanced and quality additive package.

