

SEPTEMBER 2011

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Our Mission:

To be your business of choice, anticipating customer needs, and growing a viable, progressive company.

**"In Business
For Your Business"**

Grain Comments by Doug Biswell

Two very familiar words sum up why the grain markets are trading at their current levels . . . Hot and Dry. Our area has seen more of the extremes in the weather this summer than a lot of other areas of the corn belt, but nonetheless it has not been an ideal summer for growing corn and soybeans. There were many records set in the month of July for the warmest daily average temperatures through all of the major corn growing area with the slight exception of Nebraska and the Dakotas. It was just last year that we saw the effects of warm nighttime temperatures on national corn yields. There are some private forecasters who believe the national yield can be below 150 bushel per acre maybe even as low as the lower 140 bushel per acre range. What does this mean? We would need to ration a substantial amount of demand; this rationing gets done most easily with sustained high prices. The soybean supply situation is very tight also, but we have our friends to the south who grow more beans than we do, those South American beans do factor into the calculation of the bean value at only 1.9 times that of corn. Wheat has ridden the coat tails of the corn rally. Lower quality Hard Red Winter

Wheat and Soft Red Winter Wheat has found their way into feed rations in certain areas of the country, especially the southeastern poultry market. Some wheat is also being used in some of the ethanol grind in the east. It is setting up to be a very wild year.



IN OBSERVANCE OF LABOR DAY.
Our offices & Ampride will be closed on
Monday, September 5th

Have a Safe Holiday Weekend!

Feed Department - By Rod Bohn

Feed ingredient prices continue to go up. Based on August 29 prices, dry distillers grain can be contracted for winter use at \$260 per ton plus delivery from the Coop. Corn gluten pellets can be contracted for \$260 per ton plus delivery from the Coop. Crimped corn is \$275 per ton plus delivery, so you can see there are no bargains available to feed cattle. These prices may change at any time and I would need to call the suppliers before locking any prices for you.

Cont. on the back.

Feed Department cont.

Alfalfa hay supplies are very short and the price may be \$175 to \$200 per ton if you can find any. Grass hay prices are over \$100 per ton. These prices probably won't go down for awhile.

For beef cows, one of the more economical feeds is Loomix liquid supplement with a price of \$500 per ton delivered. The lick tubs are provided for no additional cost. Intakes are 1 ½ to 2 lbs. per head per day and this provides protein plus all the minerals and vitamins. Free choice salt is needed. Rangeland Tubs 30% are \$861 per ton if you buy 8 tubs or more. Intakes are 1 pound

per head per day with good mineral and vitamin content.

The current economics of feeding cattle have never been seen before with even more risk involved than ever. Most feeders plan to move ahead anyway since it's hard to jump out and jump back in later.

Energy Department by Jared (Jerry) Fenske

It's already time to start thinking about how we are going to winterize diesel tanks. The RFD program automatically starts delivering blended diesel towards the end of October or early November, basically, as soon

as the fuel refineries start making #1 diesel. If anyone does not want a blended product, please call in and let me know. Last year I had a couple patrons call in wanting to know why they had winter diesel in their tanks. You do not have to get winter diesel if you don't think you need it. The Manhattan and Alta Vista bulk plants will be blended by November 1st. Our local trucks will also be able to custom blend the fuel that is already in tanks. We will have #1 diesel available for delivery as soon as we can get it. Any concerns or questions are always welcome.

Thank you for your continued support.

Genuity Roundup Ready Alfalfa

We are pleased to carry the **THE** industry standard in RR alfalfa.

Consistency 4.10RR

DESCRIPTION

> **RAPID RE-GROWTH AFTER EACH CUTTING PROVIDES EXCEPTIONAL YIELD and FORAGE QUALITY POTENTIAL**

> Outstanding winter hardiness supports a fast start to your alfalfa stand each and every spring

> Growth pattern and management similar to Rebound 5.0

> Features a great combination of disease resistance for challenging soils of the Midwest and East

> Dependable, consistent forage quality; excellent stem digestibility and excellent leaf retention

> Ideal choice for haylage or fairly aggressive hay harvest schedules

> With the addition of the Genuity® Roundup Ready® trait, Consistency helps reduce the variables in each acre and ton of your forage



CHARACTERISTICS

Phytophthora Root Rot HR Anthracnose HR

Verticillium Wilt HR Spotted Alfalfa Aphid HR

Bacterial Wilt HR Pea Aphid HR

Fusarium Wilt HR Stem Nematode R

Aphanomyces (race 1) HR Northern Root-Knot Nematode R

AGRONOMIC DATA

Fall Dormancy (FD) 4.0 Fineness of Stem:

Winter hardiness (WH) 1.8 Spring Moderately Fine

Stand Persistence Excellent Late Summer Fine

Early Seedling Vigor Excellent Leaf Retention Excellent

Growth Habit Upright from Crown Plant Color Dark Green

Recovery After Cutting Fast Feed Quality Excellent

SEED WHEAT:

We will be stocking a fair amount of seed wheat at the locations this fall, mostly in 50# bags. Varieties will include; Art, Everest, Fuller, and 2137. We will have BULK certified blend (Everest/Fuller/Postrock) which will be moved out of Manhattan as needed.

Please contact one of the agronomy sales staff or your closest location for availability and pricing on Genuity Roundup Ready alfalfa or certified seed wheat. If you are in need of any larger quantities or a variety not listed for wheat seed, please give us a call.

John Watts 785-313-1644

Mike Thompson 785-313-0518

Chad Massoth 785-313-0670

Dave Stover 785-313-1648

Ken Diehl 785-313-4880