

Ampride - Alta Vista — Manhattan — Onaga - Westmoreland 537 -3635 499-6321 776-9467 889-4226 457-3671

SEPTEMBER

www.manhattan.coop

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Westmoreland - Jeff Overbey

Our Mission:

To be your business of choice, meeting customer needs, and growing a viable, progressive company.

"In Business
For Your Business"

September 19-25, 2010

NATIONAL FARM SAFETY & HEALTH WEEK

A Harvest of Safety and Health. The National Education Center for Agricultural Safety (NECAS) is dedicated to preventing illnesses, injuries, and deaths among farmers and ranchers, agricultural and horticultural workers, their families, and their employees. Our concern for safety in rural areas goes beyond farms and ranches.

MANAGEMENT NOTES

IMPROVEMENTS: Your board has voted to make several major equipment and facility improvements this year. The new mixer in the Manhattan mill was installed in June and is working very well. Speed and mix quality have been very good and we will continue to make adjustments to fine tune what it can do for you and your feed.

Last year the board approved new truck probes for Manhattan and Onaga but due to lead time, they could not be installed in time for harvest so they were delayed until this year and have now been installed. This should improve employee safety and further improve the accuracy of the samples we pull from your trucks. We hope too that it will shorten time spent on the scales to some degree.

The other major project has been a grain bin at Alta Vista. Projects of this size take longer to get ready than it does to actually build it and this case was no different. As this is written, the bin is being jacked and should be completed by Labor Day. The millwright will than need to finish installing fans and conveyors so the electrician may complete his part of the job. I would expect to be able to fill the bin by September 20th. This bin will hold 250,000 bushels which will bring our storage capacity

to 2,300,000 bushels. In addition we have our bagging system that can be used as an extension of our storage when feasible.

FALL HARVEST: Every year it is a challenge to estimate what our grain receipts will be during fall harvest. This year is no different. We think we might have a handle on corn but soybeans are pretty dependant on who got late rains and who did not. Regardless, we know the hot weather has taken the top off of all the crops and yields will not be what they were a year ago. Trucks to move grain are tougher to secure every year and this year will be no different. We will take a day at a time but, if the weather allows harvest to happen in a short amount of time, space could be an issue. Otherwise, I would not expect space problems like we had last year. We have kept our wheat here this year but will be mostly empty otherwise.

BOARD TOUR: In conjunction with the August board meeting, your board toured all facilities of the coop with the exception of the cardtrol sites. This tour is done almost annually to help give all the board members a good feel for what each location has for strengths and weaknesses. We would also welcome comments from our stockholders regarding operational deficiencies that need to



IN OBSERVANCE OF LABOR DAY.

Our offices & Ampride will be closed on Monday, September 6th

Have a Safe Holiday Weekend!



WESTY TIRE SALE





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- All weather Tread Compound For Excellent Performance In All Seasons, And All Surfaces
- Unique Shoulder Lugs Provide Extra Grip For Outstanding On Or Off-Road Traction
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Part #	Size	Service Desc	Load Range	Side Wall	Tread Depth	SALE PRICE
TXR64	P235/75R15	105S	SL	OWL	15	129.75
TXR12	LT235/75R15	104/101Q	С	OWL	18	158.66
TXR17	LT235/85R16	120/116N	Е	BLK	18	181.13
TXR85	LT255/85R16	119/116N	D	OWL	18	193.48
TXR25	LT225/75R16	115/112N	Е	BLK	18	170.76
TXR38	LT245/75R16	120/116N	Е	BLK	18	193.39
TXR32	LT265/75R16	112/109N	С	OWL	18	177.13
TXR39	LT265/75R16	123/120N	Е	OWL	18	198.73
TXR88	LT285/75R16	122/119N	D	OWL	20	202.56
TXR77	LT315/75R16	121N	D	OWL	20	242.59
TXR95	LT235/80R17	120/1 17Q	E	OWL	18	223.31
TXR90	LT265/70R17	112/109Q	С	OWL	18	211.85
TXR91	LT265/70R17	121/118Q	Е	OWL	18	233.62
TXR78	30X9.50R15LT	104Q	С	OWL	18	155.1
TXR44	31X10.50R15LT	109Q	С	OWL	18	169.43
TXR33	33X12.50R15LT	108Q	С	OWL	20	194.47

^{*}Not all tires in stock, please allow 3-5 business day days. Call ahead for availability and Scheduling.

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AMPRIDE 215 E Poyntz, Manhattan, KS ~



Iams believe the only way to provide the best possible food and pet care products is to know dogs and cats better than anyone else in the industry. Iams believe that through innovative research and breakthroughs, and by following their unique <u>nutritional</u> <u>philosophy</u> they can enhance the lives of millions of pets around the world.

Views from the Field



by Mike Thompson Agronomy Production Specialist / Certified Crop Advisor



As we welcome the potential of cooler temperatures and rainfall in the month of September, many farmers in the area are getting ready to start the harvest season once again. I would like to wish everyone that they have a safe and plentiful crop harvest. I

don't like being a pessimist, but I think it is safe that many in the area will not have the same crop yields that have been seen over the past two years. I would like to think that yield potentials are more of an "average" level due mainly to the weather events that the area has received through the growing season.

Corn: Harvest is just starting to get going as I write this article. Early samples vary with moisture and test weights. Most samples that I have seen have corn below 56 lb test weight. Keep in mind come harvest time that your corn crop has gone through a great deal of stress again this year. Early season diseases like crown rot and/or late season diseases like Grey Leaf Spot, Anthracnose, Southern Rust, and Diplodia Stalk Rots; as well as late season nitrogen deficiencies will all have a an affect on how well your corn plant stands. Ear worm larvae damage is a concern this year. Watch for various ear molds and toxins to develop in damaged ears. Harvest in a timely manner!

Another thing to keep in mind as you begin harvest, give each field a score card. Keep track of how well specific hybrids did in your fields, how your herbicide programs worked, fertility issues, trouble spots in your fields. Did things work, what didn't work? Is that low yielding spot in your field getting worse? Maybe it is time to do some composite soil sampling or take that next step with a grid sample or Profit Z soil sampling program.

Soybeans: Bean plants are in their late reproductive stages. Across the area fields vary from location to location making it easy to tell who received a much needed rainfall in August, and those who did not. The verdict is still out for me on yield potentials, perhaps the rain that is called for this week will arrive to help make things look a little better out there.

As I had feared earlier in the growing season, late season disease pressure is increasing daily across many of the fields in my area. Late season diseases like Brown Stem Rot and Sudden Death syndrome have done a good amount of yield damage. Unfortunately there is nothing that can be done to cure these diseases, the only way to help slow these diseases down is to select varieties that have some level of resistance bred into them. Keep note of these damaged areas as the beans mature. Is the area in question a low spot that just stays wet, perhaps the variety planted is not suited for the field is was planted in. With Sudden Death Syndrome, Soybean Cyst Nematode infestations are generally associated. Have you had your field tested to see what types of nematodes are present and at what level of pressure there is in your fields? After harvest, go back and look at disease rating scores for your respected variety, and use this information to help better select a variety that is better suited for your environment.

Alfalfa: Now is the time to start evaluating your stands. If you have less than 4 crowns per square foot, with less than 40 stems per square foot, and root scores on average of less than 3: your yield and quality may be decreasing enough that you should consider replacing your alfalfa crop with another crop that can return you more profit potential per acre.

If your stand is still highly productive, now is the time to take soil samples to determine the nutrients needed for next year's production and have them applied this fall.

Brome: For tall fescue and smooth brome grass pastures, phosphorus (P) and potassium (K) should be applied in the late summer or fall, along with a light application of nitrogen (N). In cool-season grass hay meadows, where producers may only want to make one application of fertilizer each year, a late-fall N, P, K application should be considered. Phosphorus will help the grass develop a good root system for the winter, and develop buds for new tillers the next spring. P and K applied in early spring won't provide the same benefits. P and K rates should be based on soil tests and desired yeild.

Don't forget about taking care of your weeds in the wheat stubble, and getting soil samples pulled before your start planting wheat. The "fly free date" for our area is after October 4th. If you have any questions or concerns in your fields, or you just want a second opinion; please feel free to give me a call: 313-0518.

Autumn Begins - September 23rd



"Autumn begins with a subtle change in the light, with skies a deeper blue, and nights that become suddenly clear and chilled. The season comes full with the first frost, the disappearance of migrant birds, and the harvesting of the season's last crops."

Energy Department by Jared (Jerry) Fenske

Another month has passed and cooler weather is in the near future. I would like to get everyone thinking about preparing for the coming months. Now is the time to do maintenance on fuel tanks to keep them running properly this winter. Fuel filters need to be changed yearly and old cracked hoses need to be replaced as needed. Your Coop fuel department keeps plenty of filters and hoses for resale if anyone is needing them. We are also available to come replace equipment if you need us to do that for you.

Diesel Exhaust Fluid (DEF) is now available at both the Manhattan Ampride store and the Manhattan Elevator locations. It is available in one, two and a half, and fifty-five gallon containers. For the time being we will inventory two and a half gallon jugs and order in the other sizes as people need them. This is a very new product for the U.S. and it will become more popular as new diesel engines require the use of this product. If anyone has any questions about this product or if I can help with anything else please give me a call. Thank you for supporting your local Farmers Cooperative Association.

A smile is the lighting system of the face and the heating system of the heart.

WATTS BOX - by John Watts

As we transition into fall, our focus is changing to next years crop decisions. With this in mind, I would like to give an update on wheat seed and also an early order program from Croplan Genetics.

Seed wheat:

We will be stocking a fair amount of seed wheat at the locations this fall, mostly in 50# bags. Varieties will include; Dominator, Art, PostRock, Fuller, 2137, AND Karl 92. We will have a limited amount of BULK certified blend (Art/Fuller/Postrock) at Manhattan. Please contact your closest location for availability and pricing. If you are in needing any larger quantities or a variety not listed, please contact Ken Diehl 785-313-4880 or myself @ 785-313-1644.

Croplan Genetics Early Order:

The earlier you start planning for next season, the better. The Croplan Genetics Seed Early Order Program gives you that jump on planning to help you stay ahead of the game. Here is how it works:

- Order Croplan Genetics Corn and / or Croplan Genetics Genuity Roundup Ready2Yield soybeans from the Farmers Cooperative Assn by October 15th, 2010
- Receive complimentary Agrisolutions MAX-IN micronutrients for the 2011 crop, up to 25% of the acres associated with your qualifying order
 - o Does not include application or tissue sampling costs
 - o Acre qualifications are as follows:
 - 2.5 acres per unit of Croplan Genetics corn
 - 0.75 acres per unit of Croplan Genetics Genuity RR2Yield soybeans
 - 1 quart/acre of MAX-IN micronutrients

Without adequate nutrition, your crops will lag behind this upcoming season, leaving yield potential -and profits—in the field. To ensure you get the maximum return form your input investments, be certain you're replenishing deficient nutrients, including essential micronutrients, such as zinc, boron, manganese and others, to promote optimum plant growth.

By tissue sampling your fields, your agronomists here at the co-op can help determine what your crops need to reach their yield potential. And with the help of the NutriSolutions Analysis, you can use your tissue sampling results to identify your crop's nutritional needs and determine which nutrient adjustment will enhance yield—and your profitability potential.

For questions or details call: John Watts 785-313-1644

Ken Diehl 785-313-4880 Mike Thompson785-313-0518 Chad Massoth 785-313-0670