



**You**

**Product**

**Fleet Services, Inc.**



**Distribution**

**Specialists**

If you're a producer of industrial or agricultural products, outsourcing your storage and transportation needs makes good business sense.

Outsourcing saves critical operating capital while ensuring efficient operation. You also get peace of mind in knowing that skilled, full-time distribution specialists are handling your products. That's why Frick Services, Inc. should be your first choice. We offer the full-service, distribution support you need for bottom-line success.

### **Partnering with customers since 1918**

From the very start, we have worked closely with customers to provide cost-effective solutions. Our family-owned business serves customers throughout America's industrial heartland.

Founded and still headquartered in Wawaka, Indiana, we operate modern facilities here, in Speedway (Indianapolis) Indiana, and at the Port of Indiana, Burns Harbor. All facilities are well maintained and environmentally sound.

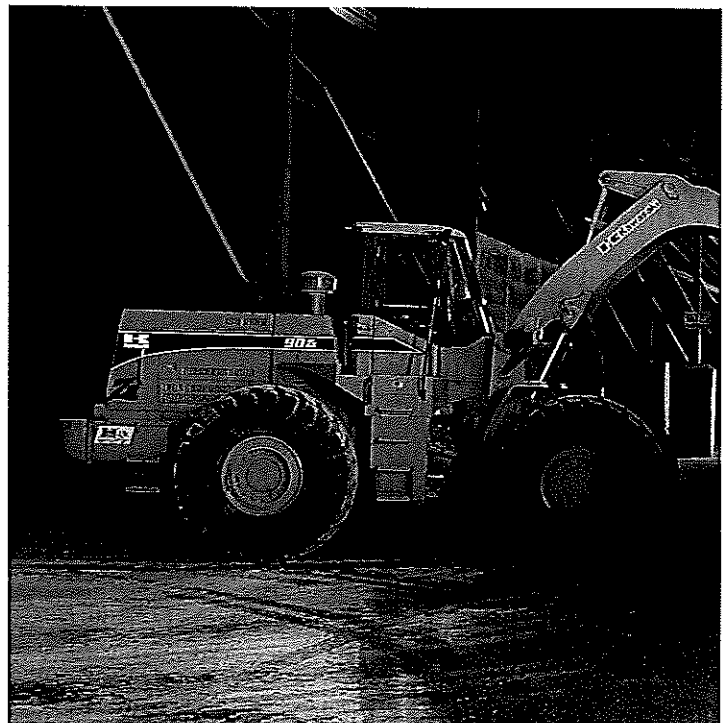
### **The flexibility you need.**

Frick Services can handle a wide range of products to meet your needs. Our Burns Harbor operations provide both liquid and dry storage facilities.

Whatever your product, we have a storage solution. Deicers, caustic soda,

calcium chloride, liquid and dry fertilizers are just a few of the many products stored at Burns Harbor. The Wawaka and Speedway facilities store liquid fertilizer, sulfuric acid, agricultural herbicides and oils.

Our facilities can store over 30 million gallons of liquids and 175,000 tons of dry materials. All of our sites also have plenty of room for expansion. In fact, we'll build facilities to meet your individual storage needs. Under a multi-year contract, we'll absorb the cost of facility construction. You then pay a monthly storage and handling fee, based on minimum monthly product thru-put. The contract also provides a flexible scale for additional or excessive traffic during the month.



Bulk product loading at Burns Harbor, Indiana dry storage facility.

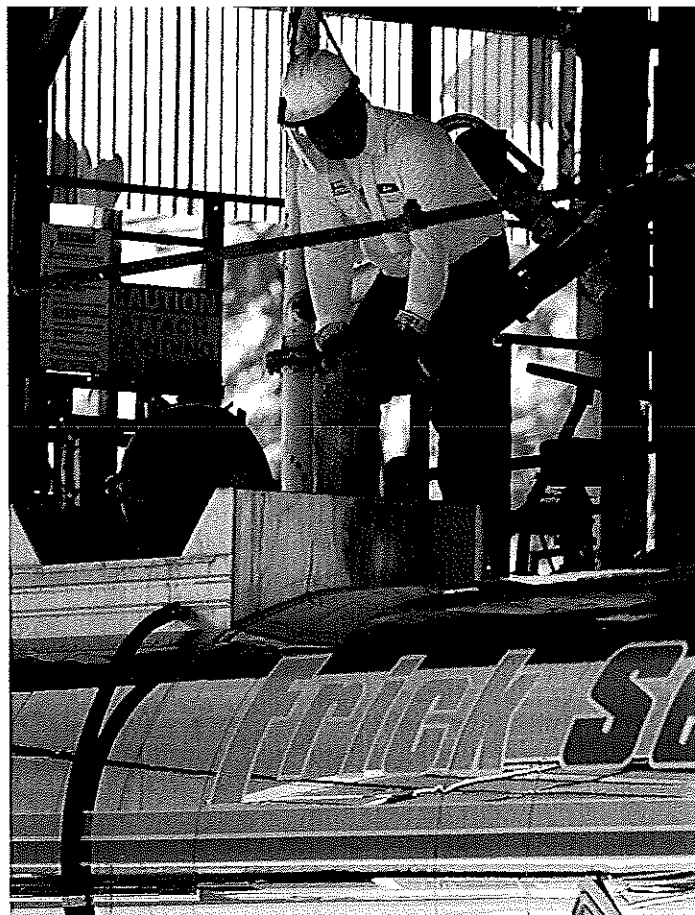
r o n m e n t , y o u n e e d a d e p e n d a

We can also provide additional contract services your company may require at reasonable fees.

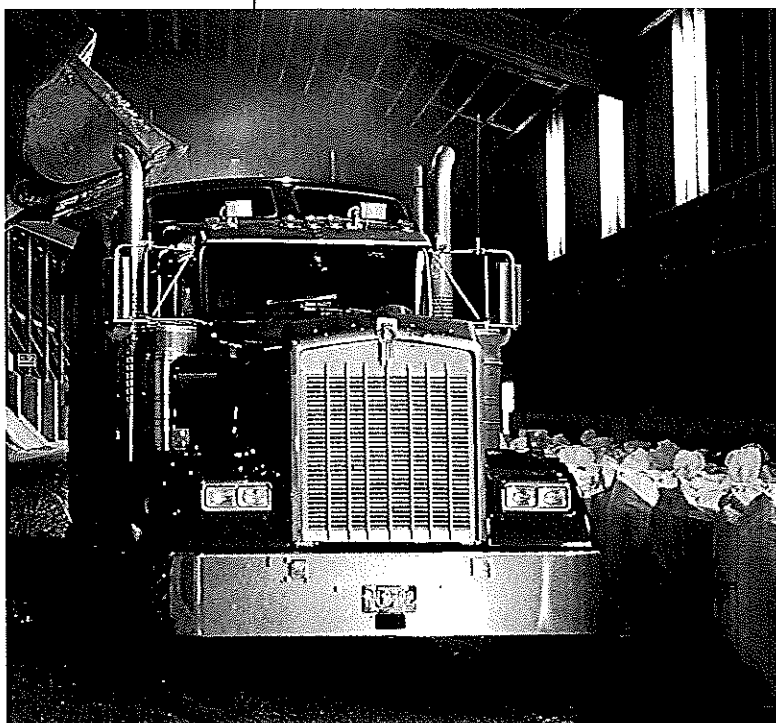
**Convenient locations where you need them.**

All Frick Services operations are easily accessible by highway and rail transportation links—there are no long delays getting product in and out. Additionally, our Burns Harbor facilities are adjacent to a 27-foot deep harbor which provides access to U.S. inland waterways and international maritime routes.

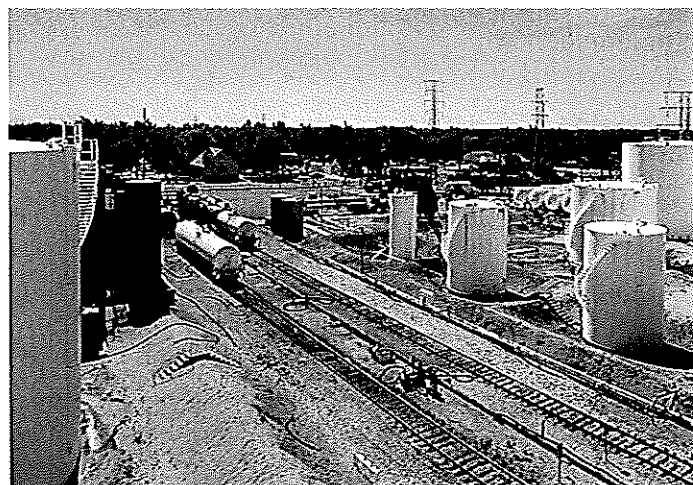
**Look to Frick for the distribution expertise and partnering you need to meet your business goals**



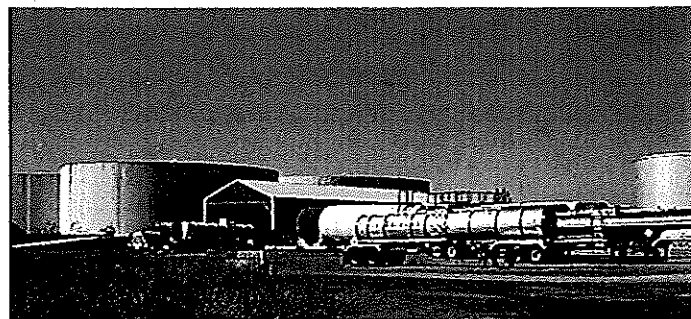
Liquid product loading at Speedway, Indiana facility.



Burns Harbor, Indiana liquid storage and distribution facility.



Speedway, Indiana liquid storage and distribution facility.

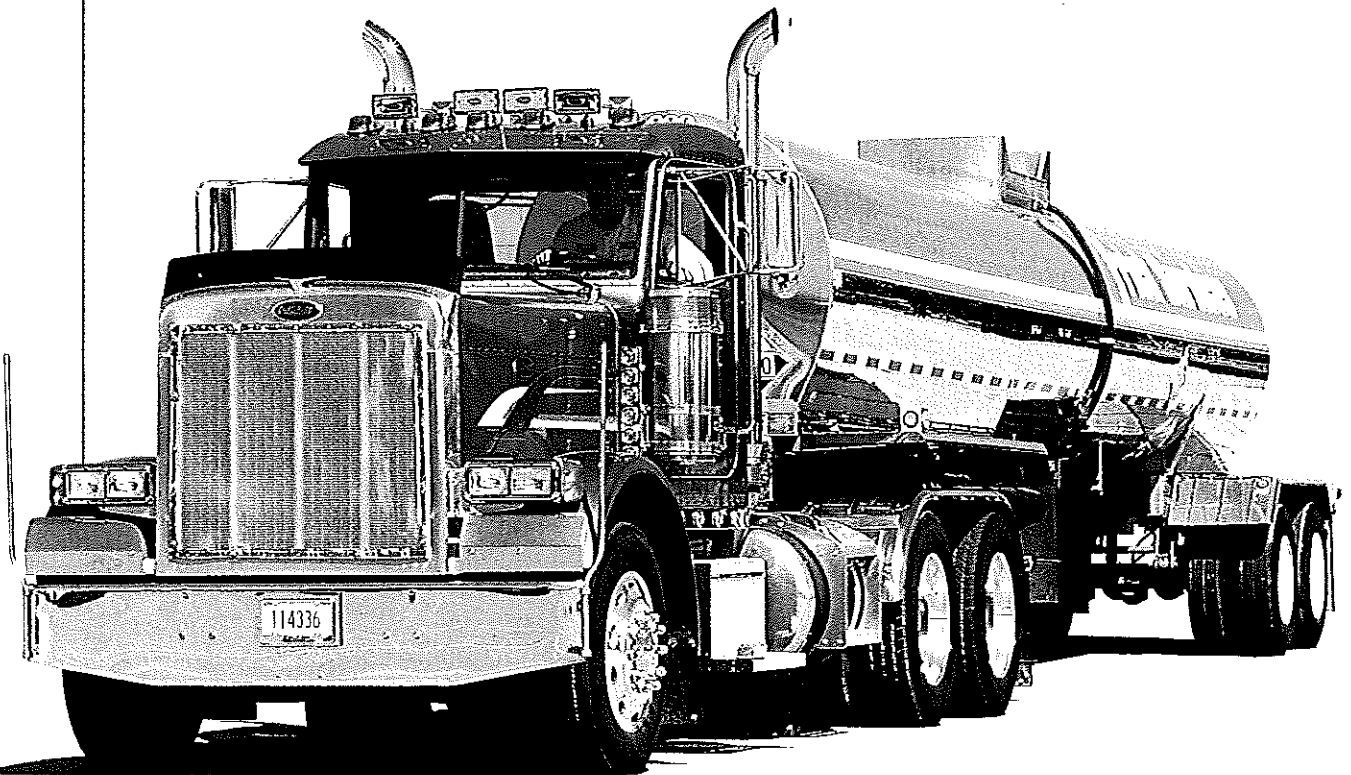




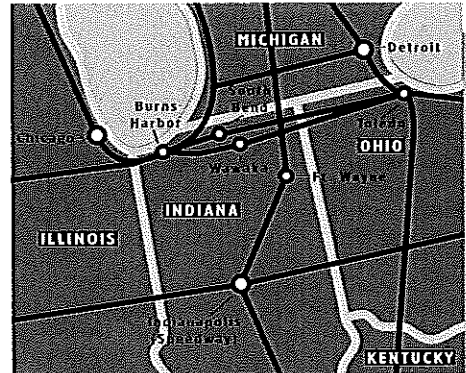
# Common carrier services.

Frick Services, Inc. provides for-hire, common carrier transportation for your products. We cover the Midwest, responding to your distribution needs with speed and flexibility. We offer a large fleet of equipment—primarily insulated stainless steel and lined steel tankers—to handle different chemicals. We can also provide transportation for your bulk dry materials.

Our management approach is to always have more tankers available than power units. That excess of tankers enables us to respond immediately to your needs with no waiting for equipment to become available. Our drivers and maintenance people are key to our continuing quality service. They boast long working relationships with our company.



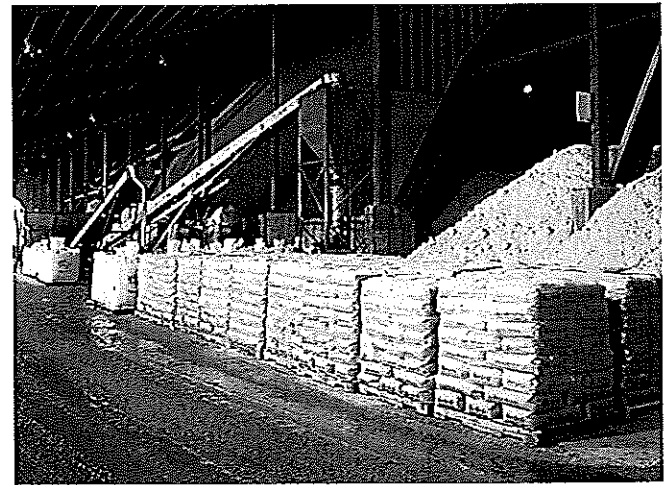
ble distribution partner.



Frick Services offers convenient locations serving industrial centers in Indiana, Illinois, Michigan and Ohio.



Transferring sulfuric acid from tank car to truck, Speedway facility.



Product bagging operations, Burns Harbor dry facility.

Front cover photos: (Top) Liquid storage facilities at Speedway, Indiana. (Bottom) Burns Harbor, Indiana dry storage and distribution facility.

**Call us today with your distribution challenge.**

**F**rick Services, Inc. is your full service distribution partner. From storing liquid and dry industrial and agricultural materials—to providing dependable transportation for those products to destinations throughout the Midwest—we'll partner with you to meet your company's needs. We have the experience, know-how and capacity you need to be competitive in today's business environment.

**Frick Services, inc.**

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