



# Kalmbach Feeds, Inc.

Upper Sandusky, OH

419-294-3838, option 5

www.kalmbachmarkets.com

## Soybean Discount Schedule - 2020

*Base Grade: #1 Soybean*

Test Weight: 60#    Moisture: 13.0%    Damage: 2.0%    Heat Damage: .2%    Foreign Material: 1.0%

Test Weight:	Charge:	Moisture:	% Shrink	Lbs to 13.0%	Drying /bu.
54.0% - Above	0	Up to 13.0%	0.0%	60.00	0.000
53.0% - 53.9%	0.01	13.1% - 13.5%	1.5%	60.91	0.000
52.0% - 52.9%	0.02	13.6% - 14.0%	3.0%	61.86	0.000
51.0% - 51.9%	0.03	14.1% - 14.5%	4.5%	62.83	0.000
50.0% - 50.9%	0.04	14.6% - 15.0%	6.0%	63.83	0.000
49.0% - 49.9%	0.05	15.1% - 15.5%	7.5%	64.86	0.000
48.0% - 48.9%	0.08	15.6% - 16.0%	9.0%	65.93	0.000
47.0% - 47.9%	0.10	16.1% - 16.5%	10.75%	67.23	0.000
		16.6% - 17.0%	12.5%	68.57	0.000

Total Damage:	Charge:
0.0% - 2.0%	0.00
2.1% - 3.0%	0.02
3.1% - 4.0%	0.04
4.1% - 5.0%	0.06
5.1% - 6.0%	0.09
6.1% - 7.0%	0.12
7.1% - 8.0%	0.17
8.1% - 9.0%	0.22
9.1% - 10.0%	0.27

**Foreign Material:**

All foreign material in excess of 1% will be deducted from the net weight

Live or Dead Bugs:	Reject
<b>Musty:</b>	\$0.10
<b>Sour:</b>	\$0.15
<b>Pods:</b>	\$0.05

Over 10% Subject to Market

Treated beans will be rejected

Heat Damage:	Charge:
0.0% - 0.2%	0.00
0.3% - 1.0%	0.04
1.1% - 1.5%	0.07
1.6% - 2.0%	0.10
2.1% - 2.5%	0.13
2.6% - 3.0%	0.16
3.1% - 3.5%	0.20
3.6% - 4.0%	0.24
4.1% - 4.5%	0.28
4.6% - 5.0%	0.32

Green Beans: .3% of contract price

Splits discount: \$.01 for every 5% beginning at 20%

**DP Rate Effective 10/15/20**

5 cents per bushel, per month pro-rated

Over 5% subject to market

Storage and drying charges will be deducted at the time of sale  
**As a reminder, delayed price grain cannot be used to fill forward contracts.**

All data on this sheet subject to change without notice.