# **2024 Fall Harvest Policy**

September 11th 2024

(Subject to change without notice.)



### Soybeans

#### **Contracted Grain**

- Grain will be applied to contracts before selling, unless cleared by management.
- Once contracts are filled, grain will be enrolled in Delayed Price, unless otherwise noted by the customer.
- If grain is delivered to a location other than the location specified on the contract there may be a price adjustment made to loads.

#### Cash Settle Grain

 All grain sold across the scale will be priced at that day's closing bid, established at the closing of that day's CME trading session. If there is no market trade that day, the session close prior to that day will be used.

#### **Delayed Price**

- No drop charge, \$0.13/bushel/month, prorated (\$0.00427/bushel/day), starting September 16th 2024
- Then \$0.08/bushel/month, prorated
   (\$0.00263/bushel/day), starting Jan 1st 2025
- Refunded if priced within 7 calendar days

#### **Open Storage**

 \$0.20 drop charge, \$0.15/bushel/month prorated (\$0.00493/bushel/day)

#### **Grain Settlement**

- Grain will be settled out by request only
- Once grain is on January Pay it can not be taken off and settled out.



# **Apex Grain Marketing LLC**

# **Yellow Soybeans Discount Schedule**

# Effective September 16, 2024

Base Grade #1 Yellow Soybeans: 56# or better Test Weight, 13.0% or less moisture, 2% or less Damage,

0.2% or less Heat Damage, allow 1.0% for Foreign Material

Seed Cleaning

			Drying			
Moisture	% Shrink	1/10	Charge 1/2	Factor 1/2	Test Weight	Disc./bu
13.0% or less		0.00	\$0.00	100.00	54.0 and over	\$0.00
13.1 - 13.5		1.00	\$0.02	99.00	53.9 - 53.0	\$0.01
13.6 - 14.0		2.00	\$0.04		52.9 - 52.0	\$0.02
14.1 - 14.5		3.00	\$0.00		51.9 - 51.0	\$0.03
14.6 - 15.0		4.00	\$0.08		50.9 - 50.0	\$0.04
15.1 - 15.5		5.00	\$0.10		49.9 - 49.0	\$0.05
15.6 - 16.0		6.00	\$0.12		48.9 - 48.0	\$0.06
16.1 - 16.5		7.00	\$0.14		47.9 - 47.0	\$0.07
16.6 - 17.0		8.00	\$0.16		46.9 - 46.0	\$0.08
17.1 - 17.5		9.00	\$0.18		45.9 - 45.0	\$0.09
17.6 - 18.0		10.00	\$0.20		44.9 - 44.0	\$0.10
18.1 - 18.5		11.00	\$0.22		43.9 - 43.0	\$0.11
18.6 - 19.0		12.00	\$0.24		42.9 - 42.0	\$0.12
18.1 - 19.5		13.00	\$0.26		41.9 and under at market	
19.6 - 20.0		14.00	\$0.27			
20.1 - 20.5		15.00	\$0.28	85.00	<b>Damage</b>	Disc./bu
20.6 - 21.0		16.00	\$0.29	84.00	2.0% and under	\$0.00
21.1 - 21.5		17.00	\$0.30		2.1 - 3.0	\$0.02
21.6 - 22.0		18.00	\$0.3		3.1 - 4.0	\$0.04
22.1 - 22.5		19.00	\$0.32		4.1 - 5.0	\$0.06
22.6 - 23.0		20.00	\$0.33		5.1 - 6.0	\$0.08
		21.00	\$0.34	79.00	6.1 - 7.0	\$0.10
23.6 - 24.0	moisture ove	22.00	\$0.35		7.1 - 8.0 8.1 % and over at market	\$0.12
23.6 - 24.0 For each <b>1/2%</b>	moisture ove	22.00			7.1 - 8.0 8.1 % and over at market	\$0.12
23.6 - 24.0 For each <b>1/2%</b> drying Foreign Mater	rial	22.00			8.1 % and over at market	
23.1 - 23.5 23.6 - 24.0 For each 1/2% drying Foreign Mater 5.0% and under	rial	22.00 r <b>24% add .02</b>				\$0.12 Disc./bu
23.6 - 24.0  For each 1/2% drying  Foreign Mater  5.0% and under	rial	22.00 r 24% add .02 <u>Disc./bu</u>			8.1 % and over at market	
23.6 - 24.0  For each 1/2% drying  Foreign Mater  5.0% and under	rial	22.00 r 24% add .02 Disc./bu \$0.00			8.1 % and over at market  Heat Damage	Disc./bu
23.6 - 24.0 For each 1/2% drying  Foreign Mater 5.0% and under 5.1 - 6.0 6.1 - 7.0	rial	22.00 r 24% add .02 Disc./bu \$0.00 \$0.01 \$0.02			Heat Damage  0.2% and under 0.3 - 1.0	<b>Disc./bu</b> \$0.00 \$0.03
23.6 - 24.0 For each 1/2% drying  Foreign Mater 5.0% and under 5.1 - 6.0 6.1 - 7.0 7.1 - 8.0	rial	22.00 r 24% add .02 Disc./bu \$0.00 \$0.01 \$0.02 \$0.03			8.1 % and over at market  Heat Damage  0.2% and under  0.3 - 1.0  1.1 - 1.5	Disc./bu \$0.00 \$0.03 \$0.09
23.6 - 24.0 For each 1/2% drying  Foreign Mater 5.0% and under 5.1 - 6.0 6.1 - 7.0 7.1 - 8.0 8.1 - 9.0	rial	22.00 r 24% add .02 Disc./bu \$0.00 \$0.01 \$0.02 \$0.03 \$0.04			8.1 % and over at market  Heat Damage  0.2% and under  0.3 - 1.0  1.1 - 1.5  1.6 - 2.0	\$0.00 \$0.03 \$0.09 \$0.12
23.6 - 24.0 For each 1/2% drying  Foreign Mater 5.0% and under 5.1 - 6.0 6.1 - 7.0 7.1 - 8.0 8.1 - 9.0 9.1 - 10.0	rial r	22.00 r 24% add .02 Disc./bu \$0.00 \$0.01 \$0.02 \$0.03			8.1 % and over at market  Heat Damage  0.2% and under  0.3 - 1.0  1.1 - 1.5  1.6 - 2.0  2.1 - 2.5	\$0.00 \$0.03 \$0.09 \$0.12 \$0.15
23.6 - 24.0 For each 1/2% drying  Foreign Mater 5.0% and under 5.1 - 6.0 6.1 - 7.0 7.1 - 8.0 8.1 - 9.0 9.1 - 10.0	rial r	22.00 r 24% add .02 Disc./bu \$0.00 \$0.01 \$0.02 \$0.03 \$0.04			8.1 % and over at market  Heat Damage  0.2% and under  0.3 - 1.0  1.1 - 1.5  1.6 - 2.0  2.1 - 2.5  2.6 - 3.0	\$0.00 \$0.03 \$0.09 \$0.12 \$0.15
23.6 - 24.0 For each 1/2% drying  Foreign Mater 5.0% and under 5.1 - 6.0 6.1 - 7.0	rial r	22.00 r 24% add .02 Disc./bu \$0.00 \$0.01 \$0.02 \$0.03 \$0.04			8.1 % and over at market  Heat Damage  0.2% and under  0.3 - 1.0  1.1 - 1.5  1.6 - 2.0  2.1 - 2.5	\$0.00 \$0.03 \$0.09 \$0.12 \$0.15
23.6 - 24.0 For each 1/2% drying  Foreign Mater 5.0% and under 5.1 - 6.0 6.1 - 7.0 7.1 - 8.0 8.1 - 9.0 9.1 - 10.0	rial r	22.00 r 24% add .02 Disc./bu \$0.00 \$0.01 \$0.02 \$0.03 \$0.04			8.1 % and over at market  Heat Damage  0.2% and under  0.3 - 1.0  1.1 - 1.5  1.6 - 2.0  2.1 - 2.5  2.6 - 3.0	\$0.00 \$0.03 \$0.09 \$0.12 \$0.15
23.6 - 24.0 For each 1/2% drying  Foreign Mater 5.0% and under 5.1 - 6.0 6.1 - 7.0 7.1 - 8.0 8.1 - 9.0 9.1 - 10.0	rial r	22.00 r 24% add .02 Disc./bu \$0.00 \$0.01 \$0.02 \$0.03 \$0.04			8.1 % and over at market  Heat Damage  0.2% and under  0.3 - 1.0  1.1 - 1.5  1.6 - 2.0  2.1 - 2.5  2.6 - 3.0  3.1 - 3.5	\$0.00 \$0.03 \$0.09 \$0.12 \$0.15 \$0.18
23.6 - 24.0 For each 1/2% drying  Foreign Mater 5.0% and under 5.1 - 6.0 6.1 - 7.0 7.1 - 8.0 8.1 - 9.0 9.1 - 10.0	rial r	22.00 r 24% add .02 Disc./bu \$0.00 \$0.01 \$0.02 \$0.03 \$0.04			8.1 % and over at market  Heat Damage  0.2% and under  0.3 - 1.0  1.1 - 1.5  1.6 - 2.0  2.1 - 2.5  2.6 - 3.0  3.1 - 3.5  3.5 - 4.0	\$0.00 \$0.03 \$0.09 \$0.12 \$0.15 \$0.21
23.6 - 24.0 For each 1/2% drying  Foreign Mater 5.0% and under 5.1 - 6.0 6.1 - 7.0 7.1 - 8.0 8.1 - 9.0 9.1 - 10.0	rial r	22.00 r 24% add .02 Disc./bu \$0.00 \$0.01 \$0.02 \$0.03 \$0.04			8.1 % and over at market  Heat Damage  0.2% and under  0.3 - 1.0  1.1 - 1.5  1.6 - 2.0  2.1 - 2.5  2.6 - 3.0  3.1 - 3.5  3.5 - 4.0  4.1 - 4.5	\$0.00 \$0.03 \$0.09 \$0.12 \$0.15 \$0.21 \$0.21
23.6 - 24.0  For each 1/2% drying  Foreign Mater  5.0% and under  5.1 - 6.0  6.1 - 7.0  7.1 - 8.0  8.1 - 9.0  9.1 - 10.0  10.1 and over a	rial r	22.00 r 24% add .02  Disc./bu  \$0.00 \$0.01 \$0.02 \$0.03 \$0.04 \$0.05			Heat Damage  0.2% and under 0.3 - 1.0 1.1 - 1.5 1.6 - 2.0 2.1 - 2.5 2.6 - 3.0 3.1 - 3.5 3.5 - 4.0 4.1 - 4.5 4.6 - 5.0	\$0.00 \$0.03 \$0.09 \$0.12 \$0.15 \$0.21 \$0.21
23.6 - 24.0 For each 1/2% drying  Foreign Mater 5.0% and under 5.1 - 6.0 6.1 - 7.0 7.1 - 8.0 8.1 - 9.0 9.1 - 10.0 10.1 and over a	rial r	22.00 r 24% add .02  Disc./bu  \$0.00 \$0.01 \$0.02 \$0.03 \$0.04 \$0.05			Heat Damage  0.2% and under 0.3 - 1.0 1.1 - 1.5 1.6 - 2.0 2.1 - 2.5 2.6 - 3.0 3.1 - 3.5 3.5 - 4.0 4.1 - 4.5 4.6 - 5.0	\$0.00 \$0.03 \$0.09 \$0.12 \$0.15 \$0.21 \$0.24 \$0.27 \$0.30
23.6 - 24.0 For each 1/2% of drying  Foreign Mater 5.0% and under 5.1 - 6.0 6.1 - 7.0 7.1 - 8.0 8.1 - 9.0 9.1 - 10.0 10.1 and over an analysis of the second over an analysis	rial r	22.00 r 24% add .02  Disc./bu  \$0.00 \$0.01 \$0.02 \$0.03 \$0.04 \$0.05			Heat Damage  0.2% and under  0.3 - 1.0  1.1 - 1.5  1.6 - 2.0  2.1 - 2.5  2.6 - 3.0  3.1 - 3.5  3.5 - 4.0  4.1 - 4.5  4.6 - 5.0  5.1% and over at market	\$0.00 \$0.03 \$0.09 \$0.12 \$0.15 \$0.21 \$0.24 \$0.27 \$0.30

\$0.50 This discount schedule is subject to change with out notice