

# HOLMES AGRO

*Holmes Agro is a progressive ag-retailer with 4 locations servicing southern and central Ontario. Our mission is to provide quality service, products and agronomic information in the area of crop inputs in order to help our customers be efficient and profitable, while being recognized as leaders in the agricultural industry. Holmes Agro strives to be a service-oriented company which sells commodities through value added techniques, thus differentiating ourselves from others to enhance the profitability of our growers. In order for us to accomplish our goals we rely on a dedicated team of individuals specializing in customer service, sales and agronomy, operations management, and professional application. The members of our team are passionate about agriculture and form the backbone of our business and the support network for our customers. As our business continues to grow we are seeking motivated, and dynamic individuals who can help us achieve new objectives for our company and our customers.*

Holmes Agro is looking for a full-time person to fill the following position:

## **Sales-Agronomist**

The successful candidate will have the following qualifications:

- Strong time management and organizational skills
- Good communication and interpersonal skills to allow you to work well with customers, suppliers and co-workers
- Willing to work seasonably long hours in spring and fall
- Strong agronomic knowledge, with the ability to apply technology to help customers succeed. CCA would be considered an asset.
- Positive team first attitude to allow you to excel in a fast-paced team environment
- Continuous life long learner

The position will have the following responsibilities:

- Working with customers to help position agronomic tools such as: fertilizer, seed, crop protection products and services to maximize customers crop performance
- Routinely work with customers to develop crop plans and agronomic actions to improve crop production
- In season evaluation and recommendations based on routine crop scouting, soil and tissue sampling
- Support operational activities as required in season
- Increase agricultural knowledge through participation in industry events and self learning
- Promote Holmes Agro and the products, service & programs we deliver to our customers
- Support customers stewardship efforts such as 4Rs, pest assessments, & record keeping

We offer competitive wages, pension & benefits plan.

*Please submit your resume in confidence to Archie at Holmes Agro:*

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