



# GOLD-EAGLE COOPERATIVE

## THE PERSPECTIVE

[www.goldeaglecoop.com](http://www.goldeaglecoop.com)

### LOCATIONS

#### Eagle Grove

448-4775  
800-873-1797

#### —Feed Mill—

515-448-5392  
800-722-3966

#### Thor

378-3314  
866-210-9734

#### Goldfield

825-3161  
800-825-3331

#### Renwick

824-3214  
888-824-3214

#### Hardy

824-3221  
866-210-9733

#### Livermore

379-1843  
888-576-1843

#### Corwith

583-2462  
888-581-2462

#### Wesley

679-4272  
866-212-3890

#### Titonka

928-2272  
866-203-9656

## Getting on the Success Bus

by Brad Davis  
General Manager



In his classic business book, "Good to Great: Why Some Companies Make the Leap and Others Don't," Jim Collins compares a business to a bus and the company's leadership to the bus driver. Success starts by getting the right people on the bus.

The nine members of Gold-Eagle's board of directors literally got on the bus on Aug. 22 for the annual tour of your cooperative's facilities. Gold-Eagle's senior managers and location managers joined the directors on this all-day tour. We got on the bus here in Goldfield around 8 a.m. and returned about 4:30 p.m.

Along the way, we visited all of Gold-Eagle's

locations and looked at all the construction projects that have been completed or are underway in the current fiscal year. We also discussed potential challenges and additional improvements that need to be built in the future.

Did you know that 65% of all of Gold-Eagle's grain storage has been built since 2000? This includes bins, conveyors, grain legs and other equipment. Some of these improvements reflect the needs we've seen during previous annual tours of our locations. For example, we have exit scales at two-thirds of Gold-Eagle's locations. This idea came out of our annual tour.

### Building on 16 years of success

The leaders of your cooperative have made this annual bus tour a priority for the past 16 years, because we see the benefits. It's tough to keep everyone on the same page about the needs of

*Continued on next page*

# Safety is No Accident Here

If you passed through Livermore on the evening of Thursday, Aug. 16, you might have thought the town was in crisis, due to a “leaking” anhydrous tank, an overturned school bus and numerous fire trucks and ambulances.

This was actually a training session that expanded beyond the original goal of anhydrous ammonia (NH<sub>3</sub>) safety training at Gold-Eagle Cooperative. The county-wide event taught participants how to respond if a tornado rips through town and triggers everything from an anhydrous leak to a school bus crash.

“It was a great learning opportunity,” said Jeff Mericle, safety director for Gold-Eagle. “We tried to make it as real as possible.”

Five lessons emerged from this three-hour training, including:

**1. Safety takes a team effort.**

There were almost 70 people involved in the training, including Gold-Eagle employees, first-responders from across Humboldt County, Region 5 HAZMAT



specialists and various volunteers, including local students.

**2. Creating awareness is key.**

Attitudes towards safety have changed for the better through the years, said Ivan Frederiksen, Livermore location manager for Gold-Eagle. “Awareness is the key to a safety mindset, and it’s something we keep top of mind here.”

**3. Communication is huge.** Who’s in charge following a disaster? “The training helped everyone learn how incident command is set up,” Mericle said. “It also forces you to think through a lot of issues ahead of time so you can keep people safe.”

**4. Safety training is worth the cost.** While Gold-Eagle doesn’t have an official safety budget, the cooperative has always been willing to invest in any training

or equipment that’s needed, Mericle said.

**5. Safety training is ongoing.**

Gold-Eagle uses online safety training tools developed in-house, with lessons tailored to specific needs within the company. Every Gold-Eagle location also has an employee who serves on the co-op’s safety committee. The group meets each month to discuss safety challenges and successes at Gold-Eagle. These discussions have led to investments such as automatic roll tarps on grain trucks to minimize employees’ shoulder and elbow injuries.

Keeping everyone safe is job one, Frederiksen said. “I never want to have to go to an employee’s family and tell them their loved one isn’t coming home due to an accident.” ◀

## Getting on the Success Bus

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the coop, but good things happen when people come together, communicate and exchange ideas.

Not only do we look forward to the bus tour, but we follow up this annual event with a board meeting so we can discuss our findings and focus on solutions to keep your cooperative strong.

### Cultivating talent at Gold-Eagle

On the bus tour, we don’t just look at Gold-Eagle’s facilities and equipment. It’s also fun to interact with the employees who work throughout our system. It’s exciting to see the fine young talent we’ve attracted to your cooperative.

We have new leadership at the feed mill

in Eagle Grove, now that Chris Boshart has joined Gold-Eagle. Chris brings a lot of valuable experience to this role and is one of those people who make good things happen.

With Brian Kelley moving closer to his well-earned retirement, bringing Chris in now will help ensure we have a smooth transition. In the meantime, Brian will assist me with some efficiency projects in other areas of the company.

We’ll continue to recruit new talent to help Gold-Eagle succeed, both now and in the future. When everyone is moving forward together, success takes care of itself. Thanks for your continued support of Gold-Eagle. I wish you a safe, productive harvest. ◀

# 65%

*of all of  
Gold-Eagle’s  
grain storage  
has been built  
since 2000.*



# Would You Like an Extra \$22 Per Acre?

It's so true that you don't know what you've got until it's gone. That includes nitrogen in your soil, especially this year with all the denitrification.

There are three ways nitrogen can escape, including leaching, volatilization and denitrification. I think we've had all three going on this year, especially denitrification, due to excess moisture.

When the ground is saturated and can't hold any more water, you've got more than just soupy soil. The microbes in the soil are turning nitrates into gaseous forms. Those little bubbles mean there's denitrification going on. Add in warmer soils, which mean more microbial activity, and that means more denitrification.

How much can a nitrogen stabilizer

like N-Serve® help? Sometimes you have to look beyond the obvious. If you compare rows with N-Serve next to rows with no N-Serve, you might not see a visual difference.

Let's do the math, though. Say you have corn ears with 12 rows around the cob, and it's four kernels longer on each ear. Multiply  $12 \times 4$ . Then take  $48 \times 32,000$  (planting population). That's 1.5 million. Then divide this by 90,000 (that's how many kernels are in a bushel).

This equates to 17 extra bushels with the nitrogen stabilizer. If you figure a conservative corn price of \$2 per bushel, and you note that nitrogen stabilizer runs about \$12 an acre, that's an extra \$22 profit per bushel.

## Yield is always king

When you harvest this fall and come

by Chris Petersen  
Seed Sales Manager

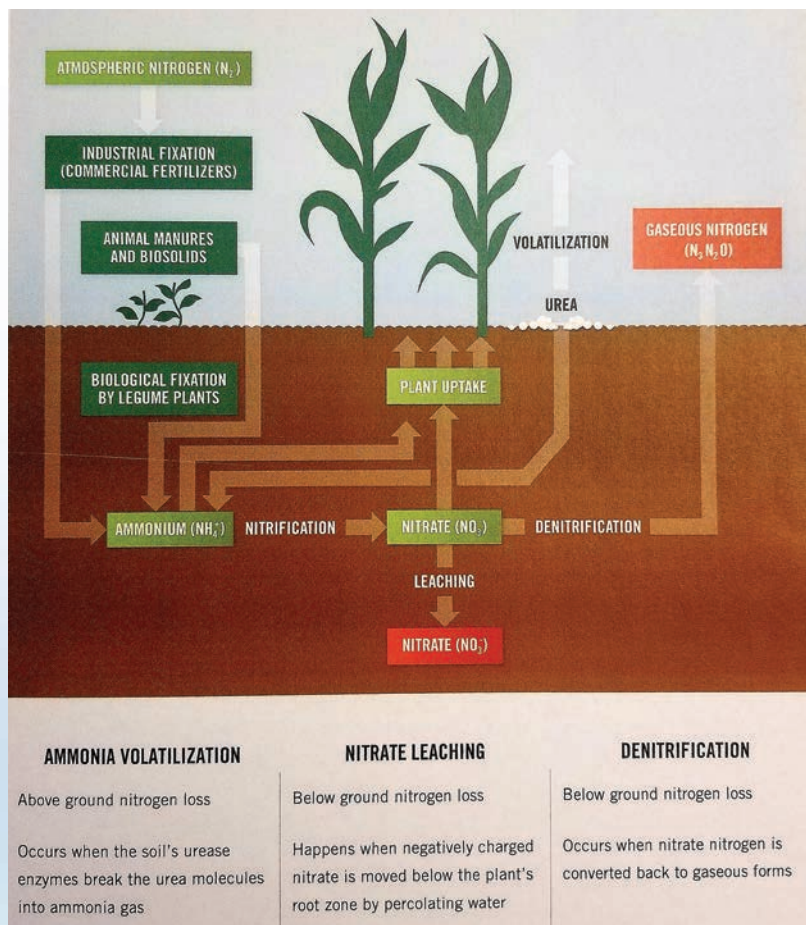


to those parts of the field where you're only getting 80 or 100 bushels per acre, what's going on?

Those are the places where a nitrogen stabilizer would have helped a lot. We offer N-Serve, which we use with fall-applied ammonia. There are also products you can use with UAN in the spring.

Remember, yield is always king. Don't save a penny to lose a dime, especially when it's clear nitrogen stabilizers can pay for themselves. Talk to your Gold-Eagle agronomist about adding a nitrogen stabilizer to your acres.

We appreciate your business and hope you have a safe harvest. ◀



## New Soybean Trait Package Helps Manage Weed Resistance

We're pleased to offer you new tools to help combat weeds that are developing resistance to various herbicides. Exciting options for 2019 include Latham Hi-Tech Seeds' 12 soybean products in the new LLGT27® trait package.

Previously known as "Balance GT/LL" beans, the LLGT27 soybeans feature tolerance to Liberty® herbicide, glyphosate (Roundup®) and a new formulation of isoxaflutole (possibly, to be named Balance Bean), which is going through the U.S. Environmental Protection Agency's (EPA) registration process.

The LLGT27 portfolio features the first, fully-approved triple-stacked-herbicide-stacked soybean trait available to U.S. farmers. If you're interested in trying some of the LLGT27 genetics, contact your local Gold-Eagle agronomist to learn more. Since demand could be higher than supply, we encourage you to place your order early. ◀



## Meet Chris Boshart, Feed Department Manager

Connecting with area livestock producers is important to Gold-Eagle's feed team. That's why we're pleased to welcome Chris Boshart as our new feed mill manager in Eagle Grove.

### Q: What's your ag background?

I grew up in Wayland in southeast Iowa on a turkey, cattle and row-crop farm. After earning my industrial engineering degree from Iowa State University in 2003, I worked as an engineer in southeast Iowa and later joined Agri-Way Partners, a feed supplier based in Wayland. I was there 11 years and served as CEO.

**Q: What attracted you to Gold-Eagle?** Gold-Eagle is a well-run company with a good reputation in the industry. This role offers me the chance to grow my ag career.

**Q: What do you appreciate about Iowa's livestock industry?** The livestock sector is diverse, with many different animal species and various sizes of livestock operations. It also offers a viable way for younger people to get involved in agriculture. Don't forget that livestock powers Iowa's economy. The whole cycle, from the farm to the packer to the grocery store, keeps dollars circulating within Iowa and our local communities.

**Q: What challenges and opportunities do you see in the livestock business?** One of the biggest challenges is helping consumers learn about modern agriculture and understand the truth about where their food comes from. We have a great story to tell and need to share it.

In terms of opportunities, I want to help Gold-Eagle continue to connect with area livestock producers. We have a lot to offer. The independent producers still matter to us. We can also meet the large integrators' needs. Our feed mill's biosecurity systems and process control are top notch, and this benefits everyone.

It's all about options for you. Since Gold-Eagle is a cooperative with an ethanol plant (CORN, LP in Goldfield), plus our mill is located near a soybean crusher, we have unique advantages that make our products very competitive for you.

**Q: What keeps you motivated?** I'm excited to be here and am glad to be part of this fantastic team at Gold-Eagle. We understand the importance of making the farm-to-fork connection. To us, this job is about much more than livestock feed. We're proud to be part of the food supply chain.

I also love the rural lifestyle. My wife, Michelle, and I are glad we can raise our four children (ages 5 to 13) in rural Iowa.

*Boshart looks forward to working with you and invites you to contact him at 319-461-9226, or [Cboshart@goldeaglecoop.com](mailto:Cboshart@goldeaglecoop.com).* ◀

## Thanks, David, and Welcome, Troy!

Gold-Eagle has been fortunate to have many great agronomy team members through the years, including David Huisman, our regional agronomy supervisor at Wesley who is retiring Sept. 30.

David started at Gold-Eagle in December 2002. He has done a great job running our agronomy Region 3 division and has been an asset to Gold-Eagle's entire agronomy team. He was the go-to guy to help mentor younger folks in the company. He'll be missed.

We wish David and his wife, Cindy, a happy retirement. Thanks for all your contributions to the Gold-Eagle agronomy department.

To ensure a seamless transition, we've hired Troy Walker as our new regional agronomist for Region 3. Troy joined Gold-Eagle in late June. He previously was a location manager with MFA, a regional farm supply and marketing

cooperative serving farmers in southwest Missouri. "My family and I are excited to become part of the community and have been enjoying our time here," Walker said.

*Editor's note: The Walkers live in Algona. Troy Walker's wife, Richele, is employed with HVAC supply and logistics. The Walkers' son, Nelson, 25, works for Proliant as a manager in the industrial maintenance division in Harlan. The Walkers' daughter, Karli, 22, will graduate from the University of Northern Iowa in the spring of 2019 and will continue her studies at the University of Iowa. The Walkers' youngest daughter, Roxie, is a junior at Algona High School and is taking certified nursing assistant (CNA) courses this fall.*

*In their free time, the Walkers enjoy fishing, canning foods and smoking meats and cheese.* ◀

Troy Walker,  
regional agronomist





# Zinc Alert!

## Getting Your 2019 Crop Ready Starts Now

by Stu Pannkuk  
Agronomy Sales Manager



While zinc is an essential element for plant growth, zinc deficiency is growing in the Midwest, including our area. Did you know it's more likely to occur in corn than soybean fields?

This is due in part to earlier planting of corn in cool, moist soil. Also, more residue resulting from conservation tillage and higher grain yields places added stress on seedlings as they strive to absorb zinc from soil.

Zinc plays a key role in enzyme systems that regulate the early growth stages in plants. It's vital for seed and root system development, photosynthesis, formation of plant growth regulators, and crop stress protection. In addition, zinc is a team player with nitrogen, phosphorus and potassium to maximize plant performance.

Soils require zinc in very small amounts, compared with nitrogen or potassium, yet a lack of zinc can limit plant growth, just like nitrogen or potassium, if the soil is deficient or crop uptake is restricted.

Zinc availability and uptake also can be limited by other environmental and crop management practices, including:

- **Liming to reduce soil acidity.** Availability of zinc to plants declines as soil pH increases. Zinc is usually

more available as soil pH moves to the acid side of 7. Be alert for a zinc shortage for sensitive crops growing on soils with pH at 6 or higher.

- **Low soil temperature.** Soil temperature affects the solubility or availability of zinc in soil. Solubility decreases as soil temperature drops.
- **Reduced-tillage systems.** Crop residues on the soil surface at planting shade the soil, resulting in a lower soil temperature and higher soil moisture level. These conditions put stress on a small root system, making it difficult to uptake required zinc, as well as phosphorus and magnesium.
- **Early crop-planting windows.** More farmers are planting corn earlier in the spring, when soils are cool and moist. This compounds the stress on seedlings caused by reduced tillage and makes a readily-available supply of zinc and other nutrients even more important to ensure early plant growth.

University scientists report that a low zinc level, along with a high soil pH, can increase crop uptake of phosphorus to an excessive level. A shortage of zinc severely impairs the plant's ability to regulate phosphorus accumulation. This triggers excess

uptake of phosphorus and the development of zinc deficiency symptoms.

### Let's talk zinc

Remember, a zinc deficiency is often not visible at the high-yield level. That's why soil sampling is the key to determine the amount of zinc needed to correct a deficiency.

Contact your Gold-Eagle agronomist to learn more about evaluating your soil's zinc levels. We appreciate your business and look forward to serving you. ◀

## APHID UPDATE

We had to keep an eye out for aphids in our trade territory late this summer. There wasn't a major outbreak, but we did spray several thousand acres of insecticide in mid-August.

Keep in mind that we don't spray as many acres of aphids as we have in the past. Many of our customers added the insecticide to their fungicide application, which almost always eliminates any aphid outbreak in those fields. ◀



# Manage Your Yield Data the Easy Way

By Bruce Burns, Eagle Vision Precision Farming Services

Yield data is a vital tool in this brave new world of information technology in agriculture, and it continues to be one of the best layers of information you can ever collect.

Need help with your yield monitoring equipment? Please contact me at 515-605-5113, and I'll do what I can to assist you. I'm knowledgeable about most name-brand monitors and am happy to help.

Also, make sure you take the time to calibrate your yield monitors for each crop this fall. This step is essential for recording accurate yields. Plus, there are tools we can utilize in our mapping program to correct your yield data, if you haul loads across a scale or to the elevator.

## As-planted and yield data processing and reporting

If you have an online account, such as CaseIH AFS Connect™, My John

Deere, Agco AgCommand®, Climate FieldView™, Trimble or Raven Slingshot®, we can get your data into our system seamlessly. Please contact me, and we will get you linked up.

If you don't have an online account, please bring in your data cards or thumb drives after you harvest your fields. Gold-Eagle Coop will process your data for you and will show you how this data is a big help in improving your overall farming practices.

We "clean" your data, so you don't have outlier strips going down the road. This also addresses the issue of data that's collected on the ends if your header is down, and if your flow settings aren't where they should be set in your combine(s).

Thanks again for the opportunity to serve your precision ag needs. We appreciate your business and look forward to working with you. ◀

## EAGLE VISION ACRE OFFERS AFFORDABLE PRECISION AG BUNDLES

**Ready to boost yield and profit potential with precision ag on your farm?** Gold-Eagle offers you a variety of new Eagle Vision Acre precision ag bundles, including variable-rate seeding (VRS), variable-rate fertilizer (VRF) prescriptions and Yield Mapbook Deluxe, which includes yield mapbooks, side-by-side variety/hybrid comparisons, fungicide treatment comparisons and more.

Included in all three precision ag bundles is our multi-brand monitor support. No matter what brand of monitor you have in any piece of farm equipment, we can help.

**Ask your Gold-Eagle salesperson today for more details about the options available through Eagle Vision Acre.**

## Ethanol's Demand Destruction

With all the talk about the hardship exemptions the U.S. Environmental Protection Agency (EPA) has given fuel refiners in 2018, what has this really meant for ethanol and corn demand?

It's demand destruction, plain and simple. These unnecessary waivers eroded 2.5 billion gallons of ethanol demand, which equates to 1 billion bushels of corn nationwide. While the world needs corn, I don't think we can get a billion bushels of demand replaced overnight. We pay a price when corn demand just evaporates.

The trouble started when Scott Pruitt (an oil guy) was the EPA administrator. Now, Andrew Wheeler is heading the EPA and he's a coal guy, so I don't know if things will change much. It's frustrating to see how hard farmers work to produce a great corn crop and protect the environment with a clean fuel like ethanol, yet the administrator of a

government agency like the EPA can change everything with just the stroke of a pen.

Many people, including Iowa's political leaders and groups like Iowa Corn, are trying to get the waivers revoked. If that happens, it will help corn basis.

### What about Mexico?

On a brighter note, I'm encouraged by the announcement on August 27 from the White House that a preliminary trade agreement has been reached with Mexico. This is a step in the right direction, since Iowa farmers benefit from free trade and open markets. ◀

by Brady Hess  
Merchandising  
Manager





# GOLD-EAGLE COOPERATIVE 2018 FALL HARVEST POLICIES

## Receiving for market

Gold-Eagle Cooperative will receive and store grain on a first-come, first-served basis. Normal hours of operation during harvest will be 7 a.m. to 5 p.m. Actual hours may vary according to harvest pressure, weather, demand and availability of storage, and these will be posted on a daily basis at each location.

The first grain received will apply to any open sales contracts. All corn and soybeans delivered at harvest may be placed on warehouse receipt as long as storage space is available.

At time of delivery, please notify the scale operator of any applicable splits on ownership, etc., to help avoid errors in recordkeeping and/or settlements.

## Special notice - 15 days grace period

Grain delivered at harvest will be classified into three categories: 1) The first grain delivered will be applied to contracts; 2) Grain allowed for sale, without storage charges as long as sold within 15 days of first load delivered; 3) Beyond the 15-day limit, grain will be considered "stored" with the average delivery date to apply to deposit date.

While space is available, grain will be dried and shrunk to meet stored grain requirements. A warehouse receipt will be issued and appropriate storage charges applied.

After storage space has been filled, signs will be posted at all locations and grain will only be accepted for sale or price later contract.

## REGULAR STORAGE RATES - WAREHOUSE RECEIPT - NO MINIMUM STORAGE REQUIREMENT

August - March  
1/7 cent/bushel/day

April - July  
1/20 cent/bushel/day

## Regular storage billing

Storage will be billed to customer by Gold-Eagle on the following quarterly schedule:

**December 31**  
**March 31**  
**June 30**  
**September 30**

## Moisture requirements

**Corn Maximum = 25% Soybean Maximum = 15%**  
Corn or soybeans in excess of these maximum requirements are subject to rejection.

Position	Corn	Soybeans
Immediate Sale	15%	13%
Price Later Contract	15%	13%
Warehouse Receipt	14%	13%
Grain Bank	14%	N/A

## Special note on grain bank

Any bushels subsequently sold to the market out of grain bank will be assessed regular storage rates. After one year, regular storage rates will be assessed and billed on a quarterly basis. Grain bank can't be transferred to other ownership. Grain bank can only be used in feed rations or as processed grain.

## Moisture averaging

To be averaged, grain must be delivered during the same time period and placed on same settlement sheet.

**Corn:** All corn moistures will be averaged. Corn will be shrunk to the moisture requirements shown above, and dried according to the drying requirements shown elsewhere.

**Soybeans:** Gold-Eagle Cooperative will average all soybeans 13.5% moisture and below. Soybeans 13.6% moisture and above will be averaged. Soybeans over 15% moisture are subject to rejection or discount on merit.

## Corn for drying

Gold-Eagle Cooperative will charge 3.5 cents per bushel for each 1% of moisture, or fraction thereof, which is removed.

(Example: Corn for warehouse receipt, which is delivered at 16% moisture. Corn will be dried to 14% moisture. 2% of moisture removed times 3.5 cents drying charge will result in drying charge of 7 cents per bushel.)

## Shrink

Moisture Shrink = 1.18%; Handling Shrink = 0.27%;  
Total Shrink = 1.45% per 1% of moisture removed

## Discounts

The discounts for heat and moisture damage, insects, mold, test weight and others, which are in effect from the grain trade at the time of settlement, will be applied.

## Soybean moisture discount

The schedule is 3% shrink discount calculated by the 1/10% of moisture for soybeans between 13.1% and 13.5% moisture. (Example: For 100 bushels of soybeans at 13.5% moisture, a customer will be paid for 98.5 bushels of soybeans with no cash discount.)

Soybeans that average 13.6% moisture and above will receive a shrink discount of 4% calculated by the 1/10% of moisture.

## Price later contracts - corn and soybeans

(Remember: Price later grain is not eligible for seal.)

### Pricing Policy - Price Later

- Price later contracts can be priced any time Gold-Eagle Cooperative is open for business and bidding for grain.
- Price later contracts to be priced for cash price only—no forward contracting.
- Contracts will carry an expiration date of August 30, 2019, and must be priced by the close of business that date or it will be automatically priced on August 30, 2019.

### THERE IS NO OPTION TO ROLL OVER

Contracts will be priced at our regular posted bid, less service charge, which applies as described below.

### NOTE: ALL GRAIN CONTRACTS MUST BE SIGNED

All grain contracts, including deferred and price later, **must be signed by the customer in a timely manner**, with a copy of the signed contract to be on file in our office to be considered a valid contract.

Signing contracts is **the responsibility of the customer**. If any contract has not been signed by the customer, it is not valid. Grain involved in unsigned contracts will be placed into storage, with appropriate drying, shrink and storage rates applied.

### Service Charge - Price Later

20 cents/bushel to January 2, 2018.

3 cents/month January 3, 2019, to August 30, 2019.

### Moisture - Price Later

Contracts will be made for dry bushels with normal drying/shrink charges as listed elsewhere to apply.

*Maximum moisture allowable is 15% for corn and 13% for soybeans.*

## Deferred payment contracts

Gold-Eagle will issue deferred payment contracts to those who request them for grain sold before December 28, 2018, to have payment-specified contract date in 2019.

## Grain bank rates

Grain bank charges are 3 cents/bushel to feed customers of Gold-Eagle Cooperative for one year and are only for producer-delivered corn. Grain bank is not available for soybeans.

### NO IDENTIFICATION TRANSFERS ARE ALLOWED

Any individual/entity that delivers corn to grain bank must be the same individual/entity using grain bank corn in their feed. No exceptions are allowed.

After one year, regular storage will be assessed and billed quarterly. Any grain bank bushels which go out of the elevator in "unprocessed" form will be subject to "regular storage" rates plus an in/out charge of 21 cents per bushel.

The "unprocessed policy" is a Department of Agriculture requirement for Gold-Eagle to maintain its grain license. We will not jeopardize the company's grain license.

## ALL POLICIES SUBJECT TO CHANGE WITHOUT NOTICE

Any changes which are made will be posted in each office.





## Plan Now for Post-Harvest Grid Sampling

Be sure to add grid sampling to your harvest 2018 to-do list. Grid sampling right after you harvest is a critical step to help you efficiently place fertilizer where you need it and maximize your investment.

One of the main reasons to take 2.5-acre grid samples involves soil pH. There's a significant return on investment on your fields where low pH is tying up nutrients to the plant. This issue can be corrected by a lime application in the low pH areas.

Grid samples also help us make a solid plan to ensure your acres have enough potassium (K) and phosphorus (P), plus micronutrients such as zinc (Zn) and sulfur (S).

We recommend you grid sample your fields every fourth year. This means spreading your grids out by doing one fourth of your fields yearly. That way you get an updated set of recommendations as your soil's nutrient strengths and needs shift.

This system will also spread out your expenses for the grids. It's smart to figure your grid-sampling expense into your fertility plan, rather than viewing grid sampling as an add-on.

### Tips for grid sampling success

Please don't till your fields until we have the grids taken and fertilizer applied. Studies have shown that tillage will skew your grid sample results.

Why? You disturb the top six to nine inches of the soil profile with tillage, and this area will test differently from undisturbed topsoil. Also, tilled soil is rough and tough on our machines, our applicators, and our people doing the soil testing. Thanks for your patience and understanding on this.

Make time now to arrange fall grid sampling with your local Gold-Eagle salesperson before harvest starts. Thank you for your business, and have a safe harvest! ◀

By Bruce Burns  
Eagle Vision Precision  
Farming Services



## Take Advantage of Custom Anhydrous

As we have in the past, Gold-Eagle will be offering custom anhydrous (NH<sub>3</sub>) this fall. We've added an additional large 60-foot toolbar/trac-tractor to our custom NH<sub>3</sub> fleet.

We've seen more demand every year for custom anhydrous application. We'd like to know as soon as possible if you're interested in this convenient service. Then we can adjust our schedule to serve you most efficiently, which will help you get your tillage work done on time.

Contact your local Gold-Eagle agronomist for more details. ◀

# GOLD-EAGLE COOPERATIVE

PO Box 280  
415 N. Locust St.  
Goldfield, IA 50542-0280

PRSR STD  
U.S. POSTAGE  
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VISTACOMM

## Put This New Spreader Box to Work for You

Our New Leader NL5000 G5 spreader box has arrived, it's on our new floater and this is good news for you.

State-of-the-art technology on this box makes it easy for operators to not only target the right product to the right place, but also respect the environment without sacrificing productivity.

The spreader box has four compartments, including two large compartments for macro-nutrients (phosphorus and potassium), along with two small compartments for secondary nutrients (sulfur) and/or micronutrients (zinc). This high-tech box has the ability to spread all these products simultaneously at variable rates in one pass.

This box has a patent-pending spinner design that delivers swath width control for incredible spreading precision. This maintains a precision drop point for repeatable product placement. The box is controlled with the latest technology (Raven Slingshot® and Viper® 4 platforms), meaning we can program it from the office.

The box also offers:

- Boundary spreading for less waste
- Last-pass spreading
- 1/2 width remote spreading capabilities to spread to one side only

Want to learn more? Follow this link to watch a YouTube video that shows the box in action: <https://youtu.be/oUiJ7AEMkFA> ◀



## Thanks for Another Solid Year

*by Stu Pannkuk  
Agronomy Sales Manager*

The agronomy team and I would like to thank you for another solid year at Gold-Eagle agronomy, which achieved:

- Second best-ever sales of dry fertilizer
- Record sales of sulfur
- Sales of zinc that broke the previous record
- Record-breaking year for sales and application of fungicides/insecticides
- Excellent nitrogen sales

Again—thank you for your support of Gold-Eagle. We appreciate the opportunity to serve you. ◀