



Dear Valued Customer,

This letter is to update everyone regarding two changes that will take effect on Monday, September 10, 2018 throughout the Agri-Way Partners, LLC locations for the upcoming harvest season.

- **SOYBEANS WILL NOT BE TAKEN AT THE WAYLAND LOCATION THIS YEAR.**  
This action is being taken to facilitate less congestion and speedier deliveries of corn into our Wayland facility. We hope this does not create too much inconvenience. Please call if you have questions or need assistance to transport your beans to another Agri-Way location.
  
- ***SOYBEAN STORAGE RATES WILL BE CHANGING TO THE FOLLOWING:***
  - **DELAY PRICE CONTRACTS**
    - 33¢ per bushel for the first 90 days, 3.5¢ per bushel per month thereafter or fraction of.
  - **WAREHOUSE STORAGE**
    - 34¢ per bushel for the first 90 days, 3.5¢ per bushel per month thereafter or fraction of.

Please note that the change in our soybean storage rates has occurred due to river terminals and other local elevators increasing their rates and limiting storage availability this coming harvest.

Make sure to visit our website at [www.agriwaypartners.com](http://www.agriwaypartners.com) to see our hours of operations, daily bids (which you can sign up to start receiving via text or email), as well as our grain policy and grain marketing options.

You can call me on my cell, 319-541-1462, or at the Wayland office, 319-256-6000 ext. 107. I look forward to continuing to help market your grain and help bring profitability to you for both old crop and new crop.

**Gretchen Nollman**

Grain Merchandiser Manager

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Wayland Office: 319-256-6000 ext 107

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