

# Harvest 2018



## Waverly, Illinois

This fall is shaping up to be another extensive harvest in our area, and we have been busy preparing our facilities to handle another large crop. The Shuttle's 10-million-bushel capacity and 28,000 bushel/hour drying capacity will keep our doors open and your combine rolling throughout the entire Fall harvest season. As an added benefit, our Waverly, P&M, and Pisgah locations will again be open for both corn and soybeans. We have updated our discount schedules and included them for your benefit. For your convenience, this information is also available on our website: [scoularwaverly.com](http://scoularwaverly.com) new mobile site: [m.scoularwaverly.com](http://m.scoularwaverly.com) For more information regarding our new mobile site or electronic contract options you can contact the office.

### Harvest Policies

You will be given 10 days after delivery to decide whether to sell (cash or basis) or delay price (DP) your grain. After 10 days, we will place your grain on delayed price. To sell grain across the scale, please call a merchandiser regarding price and quantity. **Please note that scale personnel are not able to purchase grain.**

### Spot Policy

- Basis - Set on date of delivery
- Futures Price – Closing price on the day AFTER delivery
- Cash Price – Basis on the date of delivery, with futures close on the following date
- You may call at any time to sell grain

### Trucking

- The Scoular truck fleet is prepared to assist with your harvest needs. We will also have several third-party trucking companies helping us get your grain to the elevator this fall.
- We always do our best to accommodate short-notice trucking needs; however, please contact us in advance (24-48 hours prior) to ensure we have a truck reserved for you when you need it.
- Visit our website, [scoularwaverly.com](http://scoularwaverly.com), for current trucking rates.

### Delayed Pricing Fees & Drying/Shrink Charges

- Corn - \$.15 until December 1<sup>st</sup>, 2018, \$.03/month; or 1/10 of \$.01 per day after December 1<sup>st</sup>, 2018
- Soybeans - \$.17 until December 1<sup>st</sup>, 2018, \$.04/month; or 1/10 of \$.013 per day after December 1<sup>st</sup>, 2018
- Drying (Corn) - \$.03/point of moisture above 15%, breaking on the half point
- Shrink (Corn) – 1.4%/point of moisture above 15.0%, breaking on the half point.
- **DP rates are subject to change throughout harvest- Please contact a merchandiser for confirmation**

**Thank you for your business** – you can **Count on Scoular People** to continue to serve you with integrity and consistency. If you have questions, please contact our office. For your marketing needs contact: Marcus Christensen, Tyler Mitchell, Jay Siegrist, or Lukas Weldon.

Best Regards,

Dustin Loseke,  
General Manager



Shuttle · Waverly · Palmyra · Pisgah

Main: (217) 435-2361 | Pisgah: (217) 243-7511 | [scoularwaverly.com](http://scoularwaverly.com)

Office: 15379 Jasmine Road, P.O. Box 48 Waverly, IL 62692  
Pisgah Elevator: 2538 State Hwy 104, Jacksonville, IL 62650

Waverly Elevator: 292 E. Tremont, Waverly, IL 62692  
P&M Elevator: 31526 State Rt. 111, Palmyra, IL 62650

# Harvest 2018

## Discount Schedule

### Waverly, Illinois

#### CORN

##### Moisture – Discounted Above 15.0%

Shrink	1.4% shrink factor/bushel/point of Moisture –breaks on the half point
Drying	3c/point/bushel – breaks on the half point

##### Damage – Discounted Above 5.0%

5.1 to 15%	3 cents per point
15.1 to 20%	4 cents per point
Above 20%	5 cents per point

##### Heat Damage – Discounted Above .02%

.03 to 2.0%	4 cents per half point
Above 2.0%	5 cents per half point

##### Foreign Material – Discounted Above 3.0%

3.1% to 5.0%	3 cents per point
5.1% to 15.0%	4 cents per point
Above 15.0%	5 cents per point

##### Test Weight – Discounted Below 54.0

53.9 to 52.0	1 cent per point
Below 52.0	2 cents per point

<b>SOUR</b>	<b>10 cents per bushel</b>
<b>MUSTY</b>	<b>10 cents per bushel</b>
<b>WEEVILY</b>	<b>10 cents per bushel</b>

##### Aflatoxin – Discounted Above 20 PPB

Subject to discount or rejection

#### SOYBEANS

##### Moisture – Discounted Above 13.0%

2.3% of contract price/point of moisture 13.1 to 16.0% breaks on the half point
3.0% of contract price/point of moisture 16.1 to 18.0% breaks on the half point
8.0% of contract price/point of moisture greater than 18% breaks on the half point

**Greater than 18% is subject to rejection –Discounts will be negotiated on a per-truckload basis**

##### Damage – Discounted Above 2.0%

2.1 to 5.0%	2 cents per point
Above 5.0%	4 cents per point

##### Heat Damage – Discounted Above .2%

0.3 to 2.0%	4 cents per half point
Above 2.0%	5 cents per half point

##### Foreign Material – Discounted Above 1.0%

Above 1.0%	Deducted from gross weight
------------	----------------------------

##### Test Weight – Discounted Below 54.0

Below 54.0	1 cent per pound or fraction below 54.0
------------	---

<b>SOUR</b>	<b>10 cents per bushel</b>
<b>MUSTY</b>	<b>5 cents per bushel</b>
<b>WEEVILY</b>	<b>10 cents per bushel</b>

**\*All discounts are subject to changes due to market conditions, without notice.**



Shuttle · Waverly · Palmyra · Pisgah

Main: (217) 435-2361 | Pisgah: (217) 243-7511 | [scoularwaverly.com](http://scoularwaverly.com)