



GRAINLAND's Average Pricing Program

- The average pricing program (APP) markets your grain over an established time period, which takes the emotion out of grain marketing.
- Contract highs typically occur in the winter and spring months prior to harvest. Especially in years when crop production is average or above.
- Corn in the (APP) has been higher than the average fall price five out of the last six years. Soybeans were higher two out of the last four years and one year was about the same. See charts on page two.
- Commit a portion of your expected crop volume. (15-30%)
- Offered for New Crop Corn & Soybeans. (Fall of 2021)
- Pricing Period: January 13, 2021 to July 7, 2021
- Priced every Wednesday @ 10:00 am (26 weeks).
- Cash sale each week.
- One contract will be issued at the end of the pricing period. Payment can be made after delivery during harvest or deferred to January 2022.
- Deadline to sign up is 1/11/21.

