

FEATURES

August/September 2005



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2005 FALL HARVEST

Ken Jameson, V.P. Grain Division

The 2005 fall harvest is fast approaching and prospects on the size of the crop vary greatly, closely following the summer rain patterns. For our northern territory and part of our southern, the rains came too late for a lot of the dryland corn and milo. We have pockets in those areas that will still produce decent crops but the chance for a good one is gone. Elsewhere, we do have good looking milo, corn, and soybean crops coming on. You never really know what you have until the combine is in the field but the prospects look promising.

We began work on emptying the elevators the day after the wheat harvest ended and that process continues today. Escalating freight rates, truck shortages, and now a hurricane that has interrupted rail transportation schedules means we will probably still be loading out wheat when harvest starts. Our goal is to handle everything you want to deliver to us but some scrambling and patience will probably be required.

This year, we will be receiving Nu-Sun sunflowers only at Friend, Amy, and Dighton. We will be testing each load at the elevators for the Nu-Sun traits before unloading. Each load will stand on its own except for the oil premium or discount where we will use a three load composite sample. Our discount-premium schedule will be the same as the Northern Sun's plant in Goodland, Kansas. Maximum moisture we will receive will be 10%, no exceptions. We will also require all sunflowers to be sold by March 31, 2006 because we will need the space for wheat harvest.

Our drying schedule for corn has changed slightly for this fall harvest while the milo schedule remains the same as last year. A copy of the new schedule is included in this Western Farmer and it can also be found on our website. If you would like extra copies, they can be picked up at any of the elevator locations and the Main Office or printed off from the website.

Our grain handling locations will remain unchanged from last years for fall crops. Elevators receiving corn will be Garden City, Deerfield, Wolf, Lowe, Gano, Pierceville, Charleston, Amy, Dighton, Shields and Utica. Maximum

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2005 FALL HARVEST

Cont. From Page 1

moisture received is on an elevator by elevator basis depending on their situation, so check with the elevator before delivering. All elevators will receive milo, and again, moisture maximums will depend on each elevator's situation. Elevators receiving soybeans will be Garden City, Deerfield, Wolf, Tennis, Charleston, and Dighton with the maximum moisture 13%. We are here to work with you. If one elevator cannot handle a particular load, check with us because we probably can at one of the other locations. It just takes a little communication on both our parts.

Speaking of communications, have you checked out our website lately? We are now posting opening grain comments from FC Stone, L.L.C. every morning. These are the same comments we receive each morning and are usually on the website by 8:15 a.m. Look for more changes to the website after the fall harvest is over and please give us a call if you have ideas on what you would like to see.

We hope you have a safe, bountiful harvest and consider the company you own when it's time to put that grain in the bin. Your business is appreciated and something we know we have to earn every day.

Garden City Co-op, Inc. **Moving Forward Together**



Main Office: 106 N. Sixth P O Box 838 Garden City, KS 67846

620-275-9772

Fax: 620-275-8433 www.gccoop.com

Garden City Co-op Main Office 620-275-6161 or 800-794-9389 Dighton Office 620-397-5343 or 800-254-6983

Garden City Market Info Dighton Market Info 620-397-6068 Garden City Petroleum Ofice 620-276-8301 G.C. Bulk Plant (propane bottles) 620-276-8903 Country Corner East 620-276-3923 **Dighton Station** 620-397-5311 Dighton Shop & Crop Prod. 620-397-2437 **Amy Elevator** 620-397-2339 Alamota Elevator 620-397-5688 Charleston Elevator 620-335-5165 Deerfield Elevator 620-426-7661 Friend Elevator 620-276-6692 Gano Elevator 620-275-1222 Garden City Elevator 620-275-6161 Lowe Elevator & Crop Prod. 620-277-2230

Pierceville Elevator 620-275-6480 or 620-335-5126

Shields Elevator 620-397-5520 Tennis Elevator 620-276-7973

Utica Elevator 785-391-2336 or 785-391-2356

Wolf Elevator 620-426-8446

GARDEN CITY CO-OP OFFICERS & DIRECTORS 2004-2005

Boyd Lear -**Board Chairman** Thomas Mulville -Vice Chairman Randy Richmeier -Sec./Treasurer Kendall Clark - Asst. Sec./Treasurer Michael Deaver -Director Tim Miller -Director Dwane Roth -Director Steven Krehbiel -Assoc. Director Bill Maughlin -Assoc. Director

GARDEN CITY CO-OP STAFF MEMBERS

John McClelland - General Manager Lauri Allen - C.F.O. Ken Jameson - V.P. Grain Barry Brant - V.P. Crop Production Rod Petty - V.P. Petroleum

SUNFLOWERS

We will be receiving sunflowers at our Friend, Dighton, and Amy locations.

(Nu-Sun only)

ALLTEL PLANS

For only \$75.00, you will receive two lines of service that share 1000 National Freedom Anytime minutes, Unlimited Mobile to Mobile and Unlimited Nights and Weekend Minutes beginning at 7 p.m. Up to three additional lines may be added to this plan for only \$9.99 each. Some conditions apply. Call Jayrene at the Dighton Office for details. (620-397-5343)



GARDEN CITY CO-OP, INC. 2005 CORN & MILO DISCOUNT SCHEDULE

As of 9-1-2005

DISCOUNT SCHEDULE AT TIME OF SALE TO PREVAIL *** SUBJECT TO CHANGE WITHOUT NOTICE***

 $Shrinkage\,will\,apply\,to\,each\,load.$

1.3% to 15.5

Shrinkage will apply to each load. 1.2% to 14.0

110 /0 10 10 10		1.270 00 1 110	
Moisture	Drying Cost Per Bu. Dry Base	Moisture	Drying Cost per Bu.
15.51 - 15.75	•	14.00	-0-
15.76 - 16.00	.0075	14.01 - 14.25	O
16.01 - 16.25	015	14.26 - 14.50	-0-
16.26 - 16.50	.015	14.51 - 14.75	O .
16.51 - 16.75	02	14.76 - 15.00	
16.76 - 17.00	.02	15.01 - 15.25	0051
17.01 - 17.25	.025	15.26 - 15.50	025 bu.
17.26 - 17.50	023	15.51 - 15.75	02
17.51 - 17.75	.035	15.76 - 16.00	03
17.76 - 18.00	033	16.01 - 16.25	0275
18.01 - 18.25		16.26 - 16.50	0375
18.26 - 18.50	043	16.51 - 16.75	045
18.51 - 18.75	.06	16.76 - 17.00	043
18.76 - 19.00		17.01 - 17.25	055
19.01 - 19.25	.0775	17.26 - 17.50	033
19.26 - 19.50		17.51 - 17.75	065
19.51 - 19.75	.095	17.76 - 18.00	003
19.76 - 20.00		Above $\overline{18.00 - 1}$ cent bu. per $1/2$ pt. moisture.	
20.01 - 20.25	1125		
20.26 - 20.50		Test Weight Discount: CORN	
20.51 - 20.75	13	1 cent bu. each # below 55# if 15 moisture or less	
20.76 - 21.00			4# if 15-20 moisture or less
21.01 - 21.25	.1475		3 if 20-25 moisture or less
21.26 - 21.50		1 cent bu. each # below 52	<u> </u>
21.51 0 21.75	.1675	5 cents bu. each # below 5	50# if 15 moisture or less
21.76 - 22.00			
22.01 - 22.25	1875	Test Weight Discount: MILO	
22.26 - 22.50		1 cent bu. each lb. below	
22.51 - 22.75	2075	5 cents bu. each lb. below	v 50
22.76 - 23.00			2.511 0 ~
Above $\overline{23.00}$ - 2 cents bu. per 1/2 pt. moisture.		6 cents bu Weevil discount on Milo & Corn	

23% moisture top limit on corn.

18% moisture top limit on milo.

(Each individual elevator's circumstances can warrant changes in these limits).

 $13\%\,maximum\,moisture\,on\,soy beans.$

6 cents bu. - Weevil discount on Milo & Corn 6 cents bu. - Musty discount on Milo & Corn 6 cents bu. - Sour discount on Milo & Corn

Test weights on both milo and corn will be averaged.

NITROGEN DECISIONS FOR WHEAT

Fred Fisher, Agronomist, Crop Profit\$

With nitrogen prices at all time highs, wheat producers have difficult decisions to make when deciding on inputs for the 2006 wheat crop.

The biggest question is how much nitrogen does it take to raise the crop? Most agronomists would put the wheat requirement at about 2 pounds of nitrogen for every bushel of production after giving credit for carryover nitrogen in the soil. If the yield goal is 50 bushels, it will take approximately 100 pounds to achieve this goal. The carryover nitrogen should be determined with a 2-foot soil sample. Nitrogen (nitrate) is mobile in the soil and a shallow sample simply does not give enough information. If the field has 12-ppm nitrate in the top 2 feet, that would correspond to about 86 pounds of carryover nitrogen so very little additional nitrogen would be required to raise 50-bushel wheat. A carryover level of 7 ppm would correspond to 50 pounds per acre and an additional 50 pounds would be required to achieve the 50-bushel yield goal.

When should this nitrogen be applied? The nitrogen usage pattern in wheat gives some flexibility to application timing. About 30% of the total nitrogen requirement for the crop is needed in the fall with the remaining 70% needed after greenup in the spring. In most rotations we can achieve high wheat yields without any pre plant nitrogen. An exception to this would be continuous wheat. In that rotation, preplant nitrogen would be needed in almost all cases. In a wheat sorghum fallow rotation or a wheat fallow wheat rotation we typically have enough carryover nitrogen to satisfy the crop needs through the fall months. Deep nitrate soil tests can be taken in February to estimate the amount of nitrogen needed to finish out the crop. Nitrogen is a mobile nutrient in the soil and it makes sense to delay applications until spring to minimize losses and to time the nitrogen application closer to the peak usage for the crop.



Fred Fisher PO Box 156 Sublette, KS 67877 Office 620-675-2599 Cell 620-640-1600 flfisher@pld.com



Garden City Co-op, Inc. PO Box 838 Garden City, KS 67846 Office 620-277-2230 Cell 620-271-3446 Barry Brant barry@gccoop.com

COMMITMENT STATEMENT

"Moving Forward Together"

Why Ethanol?

- * Ethanol is a crop based fuelrenewable resource.
- * Ethanol is environmentally friendly.
- * Ethanol keeps engines running smooth.
- * Ethanol is approved by car makers.
- * Ethanol helps stimulate our economy.
- * Ethanol reduces dependance on foreign oil.

10% Ethanol Blended is available at:

Country Corner East 7th & Fulton AFS Fleming & Harding AFS Dighton Service Station Dighton Ampride





See Jayrene at Dighton for all your cell phone needs. Jayrene has relocated to the Dighton Office Phone (620) 397-5343

PETROLEUM NEWS

Cheryl Haug, Petroleum Division

As fall harvest approaches, the Petroleum Department is summing up an eventful summer with a lot of exciting things happening.

September 1, began the Cenex Lube Terminal, stocking and delivering Cenex lubricants to area Co-ops to improve the competitive position of the coop owners and the Cenex brand in the marketplace. This is designed to support growth through providing all coops the ability to serve bulk accounts. It also enables co-ops the opportunity to buy smaller quantities at a competitive price. There have been several employee additions and changes as a result of this growth. Our new employees include Eric Seibert, Connie Munoz and Robin Russell. Eric will be taking care of the warehouse, Connie will be taking orders and Robin will be delivering packaged oil delivery. We want to welcome these people to our department; we think they will be a great asset. In addition to our new employees, we have several employees changing positions. Dave Frazer will be delivering bulk oil instead of bulk fuel and Brent McMillan will be taking care of oil sales.

While Hurricane Katrina has made the fuel market even more volatile, we continue to monitor the market to obtain the best price available. Hopefully, as the clean-up continues and refineries get going again, prices will drop. Please keep all of the people that have been devastated by this storm in your prayers.

Jana Brungardt, Country Corner manager, is leaving us on Friday, September 9. Mel Dinkel, a former manager, has agreed to fill in temporarily until more permanent arrangements can be made. We will all miss Jana but it will be a pleasure to have Mel on our team.

Be sure to winterize your vehicles so you don't get caught unprepared on those cooler fall mornings. We have bulk and packaged antifreeze at our Fulton Street location. We also carry Douglass batteries at the Fulton Street location and Dighton Station. The Dighton Station carries a full line of tires, as well as windshield wiper blades and windshield washer fluid.

Let us help make your life a little easier. We appreciate all of your business and hope to continue to serve you. Please feel free to contact our office at 620-276-8301 with any questions or concerns you may have. We will do our best to address them. Have a safe and plentiful harvest.

MARK YOUR CALENDARS - NOVEMBER 16, 2005



GARDEN CITY CO-OP, INC.
ANNUAL MEETING
NOVEMBER 16, 2005
FINNEY COUNTY FAIRGROUNDS
3-I BUILDING
5:00 P.M.

Following the Co-op's Annual Meeting, entertainment will be provided with a Baxter Black Concert for area Co-op Members with a free will offering for the victims of Hurricane Katrina. The Garden City Co-op, Syracuse Co-op, Scott City Co-op, Sublette Co-op, Right Co-op, and WindRiver Grain have joined together to create the Cooperative Hurricane Relief Effort. Your donations are tax deductible.

COUNTRY CORNER

Effective September 1, 2005, the Country Corner, Inc. will become a division of the Garden City Co-op, Inc.

Your August statement was ran as of August 31, 2005 and all balances were transferred to the Co-op on September 1st. Payments will now need to be made to the Garden City Co-op, Inc. rather than Country Corner, Inc.

Your present fuel cards will continue to work and you should not notice any changes in your fuel transactions.

If you have any questions, please give Rod Petty, Lauri Allen, or John McClelland a call at 620-275-6161. Thank you for your past business and we look forward to working with you in the future.

Web Page Updates

To get to the Garden City Co-op's Web Page, please use www.gccoop.com. For a period of time, you were also able to get to our web page by typing in www.dighton-coop.com. We had both addresses pointing to the same web page. Due to the fact that the dightoncoop.com domain has just expired, we are not renewing it, so for our members from Dighton who were using their old address to get to the web page, if you use www.gccoop.com, you will continue to get to the same web page. At this time, I am still making a lot of changes to the site and have several pages I would like to add. We will be putting our grain price history back on the site soon along with historical info, facility info, contact info, and other agricultural sites of interest to name a few. If anyone has any suggestions or ideas that they would like to see, please contact Brenda at (620) 275-6161.

MARKET HOTLINE Call (620) 275-9772 (G.C.) Call (620) 397-6068 (Dighton)

FOR DAILY GRAIN BIDS

CROP PRODUCTION UPDATE

Chris Irvin, Crop Production Division

First, I would like to start by thanking everyone for their business in 2005. If there is anything we can do to make your harvest go smoother, please let us know. For all side by sides and test plots, Western Cooperative Seeds will have a weigh wagon available for use if customers want to retrieve yield data. Don't hesitate to give me a call and I will be more than happy to bring the wagon out to your field or just ride along in the combine. This helps me in suggesting proper hybrid placements on a field to field basis.

Preparing for 2006 is going to be a challenging task, so let me help you maximize your farm's productivity. For 2006 we are running a quantity discount, which includes; if booked by Dec. 1st, buy 45 units of corn and receive 5 free! If booked by Feb. 1st, buy 20 and receive 1 free. Buy 95 units of beans and receive 5 free. Prepay discounts are also available. 3% financing is also available, with a minimum purchase. Interest starts the day the seed is delivered.

Are you in need for a new seed tender wagon? Make plans to attend our seed kickoff meeting on November 15th. At the meeting, we will discuss all discount programs along with our seed tender program. The program will consist of us buying the producer a new seed tender for the purchase of Croplan, Dekalb and Asgrow seeds. Give me a call with all of your concerns or needs, 620-271-8150.

Garden City Co-op, Inc.



Moving Forward Together

See the experts at the Lowe Fertilizer Plant & Dighton Crop Production Division for all your Crop Production needs.

Lowe Fertilizer Plant
620-277-2230
Dighton Shop & Crop Production
620-397-2437







EQUIPMENT FOR SALE



For info on the golf cart or the bobcat, please contact Howard at the Crop Production Dept. in Dighton (620) 397-2437.

9 - 15,000 gallon tanks (vertical).

3 - 12,000 gallon tanks (horizontal with stands) All tanks include proper venting and valving.

Golf Cart **Bobcat**



All equipment as is, where is. No warranties expressed or implied. Bids due Oct. 15, 2005. Payment due immediately after acceptance of bid or prior to equipment pick up.

Successful bidders must remove equipment by October 31, 2005.

Sealed bids need to be submitted to: Garden City Co-op, Inc.

Attn: Lauri Allen P O Box 838

Garden City, KS 67846



THE GOLDEN RULE

Treat others as you would like others to treat you. Those are pretty strong words that seem to sum up the basis for most religion, societal order and positive relationships with others. Those who live close to the land may understand the concept best. It is the farmers, ranchers, fisherman and others that live from the land's bounty that understand what a cruel provider Mother Nature may be.

We have all seen neighbors come to the immediate and unselfish aid of neighbors in distress. It may be responding to a storm, fire, death in the family or some other calamity, but the response is always one of helping first with no other motive. It is our nature and one we should be proud of.

That may be why we feel so sad and frustrated by our inability to jump in and help our fellow countrymen as they recover from the Hurricane Katrina. The images on the TV are riveting and compelling. We know we must help because we should and they would help us if the table was turned.

HOW WE CAN HELP

We hope that your local Co-op can help out just as it does at other times when our combined efforts accomplish things we can not on our own. We have joined with neighboring Co-ops and the Red Cross to provide support for the efforts to help the hurricane victims. We are calling it the Co-operative Hurricane Relief Effort and we hope to make a real difference. It is a fundraising effort that begins immediately and runs until Thanksgiving.

We are asking Co-op employees to make a payroll deduction between now and Thanksgiving and the Co-op will double their efforts with a matching contribution. We are also setting up an account at the Co-op that producers and land owners may transfer grain into. The grain will be sold for the benefit of the Red Cross and that money will be donated as quickly as received. The Garden City Co-op and WindRiver will be matching those grain contributions with the amount that we would expect to receive as handling margins for each bushel.

We hope to be creative in other ways to help raise funds for the relief effort between now and Thanksgiving. It sends a strong message of our commitment to work together to help our countrymen in need. I am reminded of stories of people that survived and eventually prospered after the great depression. The stories often recount how little they had to share but the act



John McClelland General Manager

of sharing worked wonders to restore dignity and confidence. Many of you find yourself in a squeeze between energy and input prices and commodity prices. The current crisis brought by the hurricane extends to our farms by the double whammy of decreasing the value of our crops and drastically increasing our input prices. If we can, we should remember the lesson of our forefathers. This too will pass and we currently have the opportunity to help others that desperately need it now.

Our Board Chairman, Boyd Lear, summed it up perfectly. What we do for others goes on forever, what we do for ourselves is done when we are. Thanks for considering sharing some of your harvest bounty with those less fortunate.



P.O. Box 838 106 N. 6th St. Garden City, KS 67846 (620) 275-6161 PRESORTED STANDARD U.S. POSTAGE PAID GARDEN CITY, KS PERMIT NO. 102