



Western Farmer

The Official Publication of the Garden City Co-op, Inc.

FEATURES

June/July 2005



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2005 WHEAT HARVEST

Ken Jameson, V.P. Grain Division

The 2005 wheat crop has gone from one of the best looking crops in years to average or totally questionable, depending on your area. For some areas, the rains this Spring came too late while others still have a shot at an average to good crop as wheat once again shows it has an amazing ability to hang on. As this is being written, we are at least 3-4 weeks from harvest so the weather can still greatly affect this crop and anyone who has been involved in agriculture in Southwest Kansas knows that until it's in the bin, nothing is a sure thing.

We do not anticipate any elevator storage space problems this year but nothing would make us happier than you proving us wrong. The elevator and maintenance crews have been busy preparing all of the facilities for what we hope will be a trouble-free harvest.

We will be receiving hard white wheat at the Lowe, Friend, Garden City B, Dighton and Utica locations. Please notify the elevator personnel when you begin to deliver white wheat so we can be prepared and not cause you any delays.

As of this writing, we are expecting no changes to our wheat discount schedule from last year. In the past, we have averaged moistures up to 15% with shrink back to 13.5%, averaged test weights; both by delivery location. We see these two policies staying the same with dockage for F.M. starting at .51% and shrunk back to .50%. Dockage continues to be the hot topic as it is a very expensive deduction when marketing grain to the end-user. In the past, our customers have done a pretty good job of delivering relatively clean wheat to the elevators. We hope you will continue to take pride in delivering as clean of wheat as possible and express that attitude to your custom cutter. Clean wheat is easier to handle, weighs more and ultimately means a better price for you, the producer.

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2005 WHEAT HARVEST

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It is our goal on dockage, test weight, moisture and any other grain handling issue to be fair and competitive. We will monitor the market and if conditions change, we will do our very best to meet the change. In this issue, you will find a copy of the discount schedule.

Our harvest hours will be whatever you need to the best of our ability. Communication is the key here, especially when harvest is just starting. A call to the elevator letting them know you're going to try cutting, especially if it will be after our normal work hours, is appreciated.

After harvest, remember to bring your tickets with you when you come in to make your divisions with your landlords. Having your tickets will speed up the process and get the grain into your landlords' accounts as soon as possible.

We hope you have a safe trouble free harvest and appreciate the opportunity to serve you.

Garden City Co-op, Inc. Moving Forward Together



Main Office: 106 N. Sixth
P O Box 838
Garden City, KS 67846
Fax: 620-275-8433
www.gccoop.com

Garden City Co-op Main Office	620-275-6161 or 800-794-9389
Dighton Main Office	620-397-5343 or 800-254-6983
Garden City Market Info	620-275-9772
Dighton Market Info	620-397-6068
Garden City Petroleum Office	620-276-8301
G.C. Bulk Plant (propane bottles)	620-276-8903
Country Corner East	620-276-3923
Dighton Station	620-397-5311
Amy Elevator	620-397-2339
Alamota Elevator	620-397-5688
Charleston Elevator	620-335-5165
Deerfield Elevator	620-426-7661
Friend Elevator	620-276-6692
Gano Elevator	620-275-1222
Garden City Elevator	620-275-6161
Lowe Elevator & Fertilizer	620-277-2230
Pierceville Elevator	620-275-6480 or 620-335-5126
Shields Elevator	620-397-5520
Tennis Elevator	620-276-7973
Utica Elevator	785-391-2336 or 785-391-2356
Wolf Elevator	620-426-8446

GARDEN CITY CO-OP OFFICERS & DIRECTORS

2004-2005

Boyd Lear -	Board Chairman
Steve Sterling -	Vice Chairman
Randy Richmeier -	Sec./Treasurer
Kendall Clark -	Asst. Sec./Treasurer
Michael Deaver -	Director
Tim Miller -	Director
Tom Mulville -	Director
Steven Krehbiel -	Assoc. Director
Dwane Roth -	Assoc. Director
Bill Maughlin -	Assoc. Director

GARDEN CITY CO-OP STAFF MEMBERS

John McClelland - General Manager
Lauri Allen - C.F.O.
Ken Jameson - V.P. Grain
Barry Brant - V.P. Crop Production
Rod Petty - V.P. Petroleum

WHITE WHEAT

We will be receiving white wheat at our Lowe, Friend, Garden City B, Dighton, and Utica locations.

ATTENTION ALLTEL CUSTOMERS

To update the PRL (Preferred Roaming List) in your phone, you must press *228, press send. The Alltel recording will prompt you to press a 2 to update your phones roaming service.

Anytime there are changes to towers, these updates could help the performance of your phone. This is a free call and we recommend you update every few months.

If you have any questions, please contact Jayrene Coleman at (620) 397-5343.



Garden City Co-op, Inc.
P.O. Box 838
106 N. Sixth St.
Garden City, KS 67846
(620-275-6161)

GARDEN CITY CO-OP, INC.

2005 WHEAT DISCOUNT SCHEDULE

As of 6-01-2005

Moisture will be averaged up to 15%.

Over 15% each load will stand a shrinkage of 2.0% for each 1% of moisture over 13.5%.

TEST WEIGHT WILL BE AVERAGED.

TEST WEIGHT DISCOUNTS

#1 HRW ----- 61 AND ABOVE 1 CENT PREMIUM
#2 HRW ----- 59 ----- 1 CENT BU.
#2 HRW ----- 58 ----- 2 CENT BU.
#3 HRW ----- 57 ----- 4 CENTS BU.
#3 HRW ----- 56 ----- 8 CENTS BU.
#4 HRW ----- 55 ----- 12 CENTS BU.
#4 HRW ----- 54 ----- 16 CENTS BU.
#5 HRW ----- 53 ----- 20 CENTS BU.
#5 HRW ----- 52 ----- 26 CENTS BU.
#5 HRW ----- 51 ----- 32 CENTS BU.
SG HRW ----- 50 ----- 38 CENTS BU.
SG HRW ----- 49 AND BELOW 10 CENTS PER LB.

TEST WEIGHT BELOW 50 WILL NOT BE AVERAGED.
TEST WEIGHT BELOW 50 SUBJECT TO REJECTION DEPENDING UPON
EACH INDIVIDUAL ELEVATOR'S ABILITY TO HANDLE IT.

OTHER DISCOUNTS

10 cents per bu. Weevily

10 cents per bu. Musty - Sour - Smutt (each)

IDK - Insect damaged kernels - market discounts at time of sale

STORAGE CHARGES .00095 cents per bu. per day

Storage will be 30 days free. On the 31st day, storage reverts back to the date of delivery.

DOCKAGE

Dockage will be watched more closely this year and any load testing over .50% will be shrunk back to .50%.

T.W. DISCOUNT SCHEDULE AT TIME OF SALE TO PREVAIL
***** SUBJECT TO CHANGE WITHOUT NOTICE *****

PETROLEUM NEWS

Rod Petty, V.P. Petroleum Division

The spring/summer season has already been busy with lots of diesel wells running and tractors going through the field. With that in mind and harvest approaching, the Petroleum Department is ready and available to help you with all your harvest needs in a timely and efficient manner. Call the **Petroleum Office Direct Line 620-276-8301** or stop by our office at 7th & Fulton. Harvest hours will be 8:00 a.m. to 5:30 p.m. Monday through Friday and 8:00 a.m. through 12:00 noon Saturday. If you need assistance after hours, you may call 620-271-3955 or 620-271-3654 or 620-271-7622 and someone will be able to help you.

Garden City Co-op, Inc. has begun making bulk fuel deliveries to the **Dighton and Healy area**. In order to make this process efficient, we have set up Tuesday and Thursday of each week as delivery days. With this schedule in place, you will need to **call in your orders by 5:00 p.m. on Monday or Wednesday, prior to the**

Tuesday and Thursday delivery day.

We have 1000 gallon fuel tanks and pumps in stock at very competitive pricing if you are interested in upgrading. We also have fieldmaster diesel fuel available at the Ampride for self filling your bulk trailers.

While the fuel markets continue to waver and fluctuate in an uncertain manner, we continue to monitor them for the best deals. Please call or stop by the Petroleum Office for updates on the energy markets.

Don't forget, we carry a complete line of quality Cenex bulk and packaged oil at both the Dighton location and the 7th & Fulton location in Garden City.

Watch for upcoming details on the Ethanol Rally scheduled in July at Country Corner East!

The Petroleum Division hopes that your summer is going well and that your harvest is bountiful. We appreciate your business and look forward to serving you.

EQUIPMENT FOR SALE

9 - 15,000 gallon tanks (vertical).

3 - 12,000 gallon tanks (horizontal with stands).

All tanks include proper venting and valving.

DC4086 Mita Commercial Copier with 4 paper trays and document sorter and feeder.

All equipment as is, where is.

All equipment is located in Dighton, unless otherwise noted.

No warranties expressed or implied.

Bids due June 22, 2005.

Payment due immediately after acceptance of bid or prior to equipment pick up.

Successful bidders must remove equipment by June 30, 2005.

All bids need to be submitted to:
Garden City Co-op, Inc.
Attn: Lauri Allen
P O Box 838
Garden City, KS 67846

COUNTRY CORNER SPECIALS

Stop by Country Corner East this month. We are going to have a lot of specials going on. Buy an 8-pk of pepsi bottles and sign up for a Travel Cooler that will be given away. We also are carrying ice coolers, charcoal, and charcoal fluid for your cookout needs. Don't forget, we have propane bottle exchanges for the BBQ grill. Also this summer, we will be participating in a helpful campaign from Cenex. With this, we will be having a community event sometime this summer. We now offer a free 20 oz. coffee or fountain drink with the purchase of 50 gallons of diesel. New in our deli this month is a pizza burger and fried okra. If there is something that we do not carry, let us know so that we can try and get it. Have a safe and great harvest from Country Corner!



It's Backyard Barbecue Time!

Get your Propane Bottles Filled

Bulk Plant
Massey Ferguson Rd
620-276-8903

Dighton Service Station
239 E. Long
620-397-5311

Propane Bottle Exchange

Country Corner East
Hwy 50 & Fulton
620-276-3923

GET READY FOR CORN ROOTWORM

Fred Fisher, Agronomist, Crop Profit\$

We are nearing the start of corn rootworm hatch. The onset of the hatch could begin as early as June 5th in the Garden City area. In some cases, we will have rootworm larval pressure in late planted or late emerging corn fields where only one node of roots have formed. This could lead to significant damage in a very short period of time. Most economic thresholds for treatment are based on root damage. If one half of one node of roots is damaged back to within .5" of the crown, immediate treatment is warranted. From the standpoint of scouting based on larva numbers, treatment would be warranted if 3 larvae per plant are found. Time spent inspecting your fields should be prioritized based on several factors:

Number of consecutive years of corn production: The longer a field is in corn, the more likely the field will experience damage.

Soil type: Sands are far less likely to experience problems due to the lack of open channels in the soil for 1st instar movement. Larva are attracted to high concentrations of the CO₂ emitted from corn roots and must travel short distances immediately after hatching. In sands, movement is difficult.

Past years insecticide history: The adult spray programs are falling out of favor with many growers. If a field was planted to a Bt hybrid in '04, it is likely that no insecticide applications were made while adults were mating and females laying eggs for '05. In the past, foliar insecticides applied for corn borer control also killed egg laying female rootworms and reduced populations for the following year.

Planting time treatment in '05: Many growers chose to plant hybrids treated with Poncho 1250 for corn rootworm control. In independent trials, this method of control has been rated similar to the granular and liquid planter box treatments. It is not bullet proof and I would expect there will be some cases where failure occurs.



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COMMITMENT STATEMENT
"Moving Forward Together"

Why Ethanol?

- * Ethanol is a crop based fuel-renewable resource.
- * Ethanol is environmentally friendly.
- * Ethanol keeps engines running smooth.
- * Ethanol is approved by car makers.
- * Ethanol helps stimulate our economy.
- * Ethanol reduces dependence on foreign oil.

10% Ethanol Blended is available at:

Country Corner East
7th & Fulton AFS
Fleming & Harding AFS
Dighton Service Station
Dighton Ampride



See Jayrene at Dighton for all your cell phone needs. Jayrene has relocated to the Dighton Office
Phone 397-5343

A HARVEST CELEBRATION

My wheat isn't going to be as good as I thought it would, but then I didn't expect it to be. Those are the kind of responses we get when we ask local farmers what the crop looks like. It sure isn't going to be as good as it could have been. Our crop production manager, Barry Brant, says the problem with winter wheat is that it lays out there too long. That gives it too many opportunities for bad things to happen to it.

I guess some of my earlier newsletters, discussing the drought as if it were a historical rather than a current event, were too optimistic. Many were encouraged by the rains in late May in hopes that it was not too late. We will soon know the answer to that. In spite of all of the concerns, drought, freeze, disease and pests, we are still going to have a harvest.

We are excited to be there for you and to help with your harvest. For those of you in Lane and Ness counties, we are really excited to join you in our first harvest season there. We have expanded the crew and are committed to providing excellent service. We had a grain-marketing meeting in Dighton this spring and will continue to look for ways to help you be successful. That commitment extends to helping both with marketing and great service receiving your grain at harvest so you can get back to the field.

Timeliness and accuracy of grain account information is important to you. It is also important that we be as efficient as possible. For those reasons, we are proud to announce that all of our elevators, except Alamota and Garden B, will have a point of scale data information system this year. This will allow us to digitally transmit scale ticket information on a regular basis back to our accounting system. The system allows each of our elevators to operate independently if we lose our intranet communication so we won't be down when you need us. It is a large investment but a necessary one to provide you the level of service you expect.

Harvest is the special time of year that your hard work and risk is rewarded. It may be disappointing at times but it is amazing nonetheless. We plant a bushel of small seeds and it returns us 20 or 30 times or maybe more. This return happens even in some pretty tough years. It takes tender loving care and hard work and preparation but it also requires a certain magic that is life itself.

The most important thing to remember is that this is a season of celebration. A time to acknowledge what an important calling it is to help



John McClelland
General Manager

feed a hungry world. My fondest memories of growing up on a wheat farm were riding the combine with my Dad, cutting the dust with ice cold tea and figuring in your head how it was turning out. We were fortunate to farm many years with no one getting seriously hurt in an accident.

I hope that you and your families can safely enjoy this annual celebration in June. Lots of things happen at the same time and the stress level can be high. We talk to our employees about slowing down to take time to think about safety. The extra five seconds that it costs may be the thoughtfulness that saves an arm or a life.

Good luck and may God bless your efforts. Let us know what we can do to help you.



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