



Western Farmer

The Official Publication of the Garden City Co-op, Inc.

FEATURES

April - June 2009



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2009 Wheat Harvest

Ken Jameson, V.P. Grain Division

The 2009 wheat crop overall looks to be a good average crop in all divisions if we can stay away from those hot, windy days during the filling stage. Our elevator personnel have worked hard this winter and spring getting the elevators ready for the next harvest. We continue to ship grain out to make the necessary space but with cattle numbers down in the yards, not all the grain is moving as fast as we would like.

As of this writing, we plan no changes to our Wheat Discount Schedule from last year's. It is our goal on dockage, test weight, moisture and any other grain handling issue to be fair and competitive. We will monitor the market and if conditions change, we will do our very best to meet the change. In this issue, you will find a copy of the wheat discount schedule.

We will be handling white wheat at Hickok, Garden City B, Friend, Dighton, Utica, and Ransom again this year. Please contact the elevator when you are going to start delivering the white wheat. Discounts for mixed wheat are getting very severe in this new price environment.

Our harvest hours will be whatever you need to the best of our ability. Communication is the key here, especially when harvest is just starting. A call to the elevator letting them know you're going to try cutting, especially if it will be after our normal work hours, is appreciated.

After harvest, remember to bring your tickets with you when you come in to make your divisions with your landlords. Having your tickets will speed up the process and get the grain into your landlords' accounts as soon as possible. We hope you have a safe and trouble-free harvest and appreciate the opportunity to serve you.

Hall of Fame Honors Co-op Leaders



Harley Foulks

Harley Foulks was the General Manager of the Garden City Co-op from 1972 to 1991. Harley demonstrated a superior ability to organize and inspire a highly successful team of people to operate the business, while keeping the Board of Directors in close contact with the operations.

Beyond the requirements of his local cooperative, he also devoted time at broader cooperative levels. Harley served as President of the Kansas Cooperative Council, was a member of the National Cooperative Business Association, chaired the Promark Advisory Committee, was a committee member of the Co-op Retirement Plan, and a Board Member of Golden Plains Credit Union. He was extremely active in the community, serving as President of the Garden City Area Chamber of Commerce, President of the Garden City Lions Club and was a leader in many other community groups.

Harley shared the cooperative vision with those close to him, and with others around the world. In 1987, Harley spent ten days in El Salvador consulting with and training directors of a newly formed farmer cooperative. In 1992, he spent five weeks in Slovakia on a consulting mission advising members of a former collective farm in their efforts to convert to a cooperative operation. In 1993, he spent three weeks in Kaliningrad, Russia working with farmers in their efforts to acquire private land and operate it cooperatively.

Harley continues to maintain close ties to the co-op family even in "retirement". He currently serves on the United Benefit Retirement Committee and continues to remain active in the community. Harley is a welcome and deserving addition to the Hall of Fame.

The Kansas Cooperative Hall of Fame was formed in 1999 by the Kansas Cooperative Council to recognize Kansans who have been instrumental in developing and spreading the cooperative philosophy on the state, national or international levels. The inductees are selected by a committee of cooperative leaders from across Kansas and the KCC Board of Directors. All inductees are honored in a permanent display at the Kansas Cooperative Hall of Fame exhibit, located in the Pride of Kansas Building on the Kansas State Fairgrounds in Hutchinson, Kansas.

Information on past inductees from the Garden City Co-op to the Kansas Cooperative Hall of Fame can be found on the Garden City Co-op's website at www.gccoop.com by going to the About Us page, then the Hall of Fame page.



Ever wonder how your neighbors are getting breaking market news before you.....

The Garden City Co-op, Inc. is offering a FREE Text Messaging Service..

3 Futures Messages per day.....
Interested?

Call For Info:

Jeff or Caleb at 275-6161
(Garden City)

Jayrene at 397-5343

(Dighton/Utica/Ransom)

Holly at 356-1219 (Ulysses)

(Must have Text Messaging capabilities with your cellular provider)

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2008-2009

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Brent Merz -	C.F.O.
Ken Jameson -	V.P. Grain
Tim Giesick -	V.P. Crop Production
Pete Maestas -	V.P. Petroleum
Derek Bownes -	V.P. Transportation

For Daily Grain Bids or To Sell Grain

620-275-6161 (G.C.)
620-356-1219 (Ulysses)
620-397-5343 (Dighton)
785-391-2336 (Utica)
785-731-2275 (Ransom)

Visit our website at:
www.gccoop.com



Garden City Co-op, Inc.
P.O. Box 838
106 N. Sixth St.
Garden City, KS 67846
(620-275-6161)

GARDEN CITY CO-OP, INC.
2009 WHEAT DISCOUNT SCHEDULE
As of 6-01-2009

Moisture will be averaged up to 15%.

Over 15% each load will stand a shrinkage of 2.0% for each 1% of moisture over 13.5%.

TEST WEIGHT WILL BE AVERAGED.
TEST WEIGHT DISCOUNTS

#1 HRW ----- 61 AND ABOVE 1 CENT PREMIUM
#2 HRW ----- 59 ----- 1 CENT BU.
#2 HRW ----- 58 ----- 2 CENT BU.
#3 HRW ----- 57 ----- 4 CENTS BU.
#3 HRW ----- 56 ----- 8 CENTS BU.
#4 HRW ----- 55 ----- 12 CENTS BU.
#4 HRW ----- 54 ----- 16 CENTS BU.
#5 HRW ----- 53 ----- 20 CENTS BU.
#5 HRW ----- 52 ----- 26 CENTS BU.
#5 HRW ----- 51 ----- 32 CENTS BU.
SG HRW ----- 50 ----- 38 CENTS BU.
SG HRW ----- 49 AND BELOW 10 CENTS PER LB.

TEST WEIGHT BELOW 50 WILL NOT BE AVERAGED.
TEST WEIGHT BELOW 50 SUBJECT TO REJECTION DEPENDING UPON
EACH INDIVIDUAL ELEVATOR'S ABILITY TO HANDLE IT.

OTHER DISCOUNTS

10 cents per bu. Weevily

10 cents per bu. Musty - Sour - Smutt (each)

IDK - Insect damaged kernels - market discounts at time of sale

STORAGE CHARGES .001 cents per bu. per day

Storage will be 30 days free. On the 31st day, storage reverts back to the date of delivery.

DOCKAGE

Dockage will be will be shrunk back to 0%.

T.W. DISCOUNT SCHEDULE AT TIME OF SALE TO PREVAIL
***** SUBJECT TO CHANGE WITHOUT NOTICE *****

Garden City Co-op, Inc.

"Moving Forward Together"

www.gccoop.com



Main Office: 106 N. Sixth
P O Box 838
Garden City, KS 67846
Fax: 620-275-8433
www.gccoop.com

Garden City Co-op Main Office	620-275-6161 or 800-794-9389
Garden City Market Info	620-275-9772
Dighton Market Info	620-397-6068

Petroleum

Garden City Petroleum Office	620-276-8301 or 866-676-2440
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Crop Production

Lowe Crop Production	620-277-2230 or 800-972-9842
Dighton Crop Production	620-397-2437
Western Ag Chemical	620-275-1079
Ransom Crop Production	785-731-2883

Elevators

Amy Elevator	620-397-2339
Alamota Elevator	620-397-5688
Arnold Elevator	785-731-2462
Charleston Elevator	620-335-5165
Deerfield Elevator	620-426-7661
Dighton Elevator/Office	620-397-5343 or 800-254-6983
Friend Elevator	620-276-6692
Gano Elevator	620-275-1222
Garden City A Elevator	620-276-3366
Garden City B Elevator	620-276-3118
Hickok Elevator	620-356-2233
Lakin Elevator	620-355-6341
Lowe Elevator & Fertilizer	620-277-2230
Milepost Elevator	620-356-2460
Pierceville Elevator	620-275-6480 or 620-335-5126
Ransom Elevator/Office	785-731-2275
Shields Elevator	620-397-5520
Tennis Elevator	620-276-7973
Ulysses Elevator/Office	620-356-1219 or 800-242-9754
Utica Elevator/Office	785-391-2336 or 785-391-2356
Wolf Elevator	620-426-8446

Feedmills

Ransom Feedmill	785-731-2881
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Garden City Co-op, Inc.

"Moving Forward Together"

WHITE WHEAT

We will be receiving white wheat at the following elevators:
Friend, Garden City B, Dighton, Utica, Hickok, and Ransom.

GARDEN CITY CO-OP, INC. PETROLEUM DIVISION

Be sure to give us a call for all your harvest fuel needs at 620-276-8301. We hope you have a safe and prosperous harvest.

GRAIN DIVISIONS

Don't forget to bring your copy of your grain tickets with you when you come in to make divisions. Please come in or call in as soon as possible after you are finished cutting so we can make sure your grain is in the proper accounts. This will speed up the process of getting your landlords grain into their accounts.

Western
Cooperative
Seed



Petroleum Update

Pete Maestas, Petroleum Manager

Spring was a quick one. Around the time of our last newsletter, we jumped directly into the hot dry summer time weather. That means a lot of irrigating! Hopefully, Mother Nature will cooperate with us and give us a little rain when we need it. But we know that her schedule doesn't always coincide with ours. For those of you running irrigation engines, whether they are natural gas or diesel, we have engine oils to work with both. Most natural gas engines require low ash engine oils and Cenex offers their Irriflex line for that application and some require No Ash and Cenex offers their NGE0 line for those.

Since our last newsletter, we have gradually seen fuel prices start their upward trend. Fortunately things are a lot better in pricing compared to what we had to deal with last season. After last year, it looked as though the days of reasonably priced diesel were long gone. Hopefully for this year, fuel prices will stay fairly level and we will have decent grain prices.

Summer harvest is right around the corner and the Garden City Co-op Inc. Petroleum Division wants to let you know that we are here to meet your fuel and lubricant needs. From June 15, 2009 thru July 15, 2009 we will have a \$0.25 discount on both bulk and packaged Superlube TMS 15w40, Qwiklift HTB, and Drip Oil. Don't forget that we carry a full line of engine oils, hydraulic oils, gear oils, and greases along with any antifreeze to suit what your equipment requires.

We would like everyone to know that we will no longer be carrying Science Diet pet foods. Effective immediately, all food in stock is marked down at buy one get one free. This is a first come first serve. When it's gone, we will not be getting anymore.

Please give us a call for all of your fuel and oil needs, just ask for Pete or Brent. Our office number is (620) 276-8301 or you can fax us your order at (620) 276-8913. We appreciate your business and continued support and we look forward to another good year. Have a safe and bountiful harvest.

Western Ag Chemical

Brooks Wick, Manager

The corn is all up and looks good. Milo and soybean planters are running all over down south of Garden City. I think this week planters will be going north of Garden City. The wheat looks good in some areas. It's time to think about postemerge chemicals for corn. We need to keep in mind that some of the corn herbicides have height restrictions. Give us a call at Western Ag with any questions on what chemicals to post the corn with. It will depend on what kind of weeds and grasses we are going after.

For the milo, there are a few options we have for preplant chemicals. We have G-Max Lite and glyphosate before the milo comes out of the ground. Second, Lumax and glyphosate are kind of expensive but if you have a pigweed and devils claw problem, it seems to do a good job on them. It also has to be applied before the milo comes up. If you have any questions, give us a call. HAVE A SAFE HARVEST.

Cenex Total Protection Plan Warranty Program



**This Warranty Can Help You
Sleep At Night.
Assuming You Stop For Sleep.**

Protection + Performance = Peace of Mind
Whether you buy new or used equipment, you simply won't find a better way to protect your investment. That's because this warranty gives you unsurpassed coverage while helping to ensure that only high-quality energy products go into your equipment.

When you use Ruby Fieldmaster TM Soy-Enhanced Premium Diesel and Cenex lubricants exclusively, you'll get up to 10 years or 10,000 hours of engine and transmission coverage.

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- * Transferable

Don't wait! Contact your local Cenex retailer today!

**See Jayrene at Dighton for all
your cell phone needs.
Jayrene is located in the
Dighton Office
Phone 620-397-5343**



**Have a Safe & Bountiful
Harvest!**

Crop Production Update

Tim Giesick, V.P. Crop Production Division

Most of the corn is in the ground and farmers are getting a good start on milo. With all the rain, the planting of crops and application of chemical have been a real challenge but as long as it keeps raining, we will be more than happy to deal with that challenge all day long.

Our agronomists are finding some rust in scattered wheat fields and are treating as needed. We have several farmers inquiring about locking in a price on fertilizer for spring and fall application. We are currently working on some pricing and our salesmen will be calling on our customers to see if there is any interest.

Fertilizer prices seem to be all over the board but I think there will be some very attractive spring and fall programs out there. Lowe and Dighton's spray rigs have been extremely busy getting crops sprayed while battling the wind and rain this year. Even with the extreme conditions, they seem to be keeping up with only a few interruptions. We have big quantities of chemical going out the door. It would be to your benefit to call ahead with your order so we can have it ready when you arrive. For those of you who have had to wait on chemical, we appreciate your patience and will do everything in our power to keep service uninterrupted.

Soon we will be starting the second spray application on most corn fields. Try to call ahead and get on the spray list so we can plan for all the acres coming in. We also would encourage you to plan ahead on the pivot tank run on 32%. If your tanks are ready to fill, now would be a good time to get this done and beat the crowd.

I'm very proud of the dedication, loyalty, and service that our employees have provided to you our customers. Again, we appreciate your business and look forward to serving you in the future.

County Fair Market Wheat Show

(Finney County Extension Connection by Dean A. Whitehill - Agriculture Agent)

We're all hoping for a great 2009 wheat crop, just need a couple of rains and no hail between now and harvest. With good prices and missing major freeze injury in April, maybe "lady luck" will be on our side.

Speaking of wheat, don't forget to stop by your local grain elevator or the Extension Office to pick up the bags and crop data cards for your county fair market wheat show entries. Once again, the Garden City Co-op and other great sponsors will be providing special awards for the top winners in the Crop Division at the County Fair. With great sponsorships and promotion, it should be a key showcase of the 2009 fair.

Deadline for turning in the samples of wheat will be Friday, July 10th. The following Monday, all entries will be taken to the Kansas Grain Inspection Service office in Dodge City for analysis and official testing. The samples and their testing results will be ranked and displayed at the County Fair in August. Contact the Extension Office for more information.

MARKET WHEAT SHOW – Rules as will be printed in the Fair Book

Absolute entry deadline will be July 10, 2009 to the Finney County Extension Office or any Finney County Elevator.

1. Exhibits shall consist of 5 pounds of wheat.
2. All wheat exhibits must be produced during the current year.
3. The 5 lb. sample in any container must be submitted to the Finney County Extension Office or any Finney County Elevator no later than July 10, 2009.
4. All entries must be made by variety name or number.
5. All entries must be combine run; hand picking and/or screening are not allowed.
6. A farm may have more than one entry, but only one entry per variety.
7. Top scoring entries will automatically be retained by the Finney County Fair and entered at the 2009 Kansas State Fair.

Double Crop Opportunities

Tod Depperschmidt, Seed Sales Manager

With wheat harvest rapidly approaching, this would be a great time to discuss double crop opportunities with your local Western Cooperative Seed Rep. We have numerous options to best fit your production needs. Western Cooperative Seed offers the most elite genetics in the industry.

Soybeans are the most common double crop opportunity in southwest Kansas. Yields are going to vary depending on when the wheat is harvested, and of course, the moisture profile. We feel NK and Croplan lead the way on soybean hybrids that offer us the most yield potential. With the strong heat and drought tolerance, as well as great iron chlorosis ratings, I believe a yield goal of 40 bushels would be an achievable goal.

Corn is always an option as well. Dekalb, Croplan, and Mycogen offer a great deal of flexibility when selecting a hybrid. Rather it might be silage corn or grain corn. We are confident that our short season corn line up will achieve those yield goals you are looking for. Traits are going to be extremely important when selecting those hybrids. Late season corn borer can devastate a crop if not managed correctly. We can provide those traits in just about any stacked combination you may need.

Last but not least, sunflowers and sorghum are an option as well. These two commodities are going to demand less moisture than soybeans or corn, and still give you the potential to capture more revenue on those tough acres. Mycogen and Croplan are leading the way in sunflower hybrids. They offer a great line up that can produce the combination of tons and very high oil content. Dekalb and Mycogen bring us several options on the sorghum side of things. Dekalb 28E and 29-28 are very good short season hybrids. Mycogens 1G600 offers great standability as well as yield capabilities. These are just a few of the sorghum hybrids we have to offer.

Western Cooperative Seed would like to say thank you to all of you growers that have supported our seed business. We would like to give a special thank you to all of you that took the time out of your busy schedule to allow us to plant market development plots and side by side trials. This information is very critical for us to help you make those tough decisions.

Investments That Appreciate

Cont. From Page 8

Growers and became its first president. He was also president of the National Association of Wheat Growers. He was instrumental in the legislative process that created the Kansas Wheat Commission. The list of his many contributions to agriculture as well as 4-H and the Methodist Church goes on and on.

I would like to discuss one of his pet projects. The Kansas 4-H Foundation has a camp at Rock Springs, just south of Junction City. When the early camp development began, Herb had a vision and thought the Kansas Co-op system should support the development of youth through 4-H and other programs. He was instrumental in raising the money to build one of the cabins where the youth could stay. This was more challenging because all of the money came from private sources, not public funds.

50 years later, the Co-op cabin is in need of upgrading and repair. Many changes need to be made to the structure but the mission remains the same. To give youth a place to gather and develop the leadership skills that will serve all of humanity in the future. The difficulty is the same in that all funds will be raised privately.

The Garden City Co-op Board has pledged to help in this effort. We hope to reserve the naming rights for the living area in the Co-op Cabin to be called the Herb Clutter room. We feel this is an investment that will appreciate.

In Mr. Clutter's memoriam the writer stated that "We, who survive, live in a better world because Herb put his shoulder to the task". He and all of the contributors to the tradition of the Garden City Co-op understood the importance in making significant commitments to both kinds of investments. We carry on because Herb would have wanted it that way.

SINGLE TANK NOTICE EFFECTIVE IMMEDIATELY !!!

Due to
**KANSAS STATE FERTILIZER LAW,
KANSAS DEPARTMENT OF TRANSPORTATION,
and
OUR INSURANCE PROVIDER RECOMMENDATIONS,**
**We will no longer allow anyone, including customers,
to pull more than one (1) NH3 (ammonia) tank
off our lots at a time.**
REMEMBER !!!
ONLY 1 (ONE) TANK AT A TIME !!!
Thank You For Your Cooperation!
Garden City Co-op, Inc.

Western Transport

Derek Bownes, Manager

The busy season has hit and the trucks have been very busy the last couple of months. We are moving large volumes of liquid fertilizer, fuel and starting to move some ammonia for the side dress application. We now have 11 new trucks rolling down the road with the addition of two new drivers, Kevin Redger and Robbie Ulrich.

Western Transport received 2 safety awards on 4/22/09 at the Kansas Motor Carriers Association Banquet that was held in Topeka. These awards were for Outstanding Achievement in Highway Safety in the Tanker Division 0 – 1,000,000 miles. All transportation companies in the state of Kansas that are registered with the KMCA are eligible for these awards. There are 11 divisions that the KMCA looks at for these awards. There were only 19 Certificates overall given out and one Plaque per division. Western Transport walked away with both a certificate and a plaque. These were achieved by Western Transport's trucks driving 576,821 miles with 0 accidents. Congratulations to Jan and all the drivers for this outstanding achievement. These awards truly show how dedicated our team is to safety.



(Jan Cornett with Safety Awards presented by the Kansas Motor Carriers Association.)

Investments That Appreciate

Everyone in business is familiar with investment in assets that depreciate. At our Co-op, that includes the elevators, applicators, trucks and buildings that allow us to better serve you as member-owners. We purchase those assets and plan for their effective life and spread the cost of ownership over that period. We know about what to expect when we buy a piece of equipment. We know what we hope it will do and generally surprises about its performance are not positive. We run it until it wears out and then get a new and improved piece of equipment. The definition of depreciation is the decrease in value due to wear and tear, decay and decline. That is what some assets do.

There is another type of investment that does not wear out over time. These investments grow and multiply. They bring back many times the original investment rather than a fraction of it. These investments are made in people and organizations. These investments help dedicated and committed people improve their skills and abilities. They focus the efforts of many people with a common goal to achieve vastly more than any of the participants could have achieved by themselves.

This investment in people and organizations should be a no-brainer then. The difficulty comes from not being able to quantify how you get your return. How do you know whether an investment in 4-H or FFA helps a child to develop skills that allows them to be a more effective adult? How do you know if involvement in a trade group like the Corn or Wheat Growers results in a higher price? How do you know if serving on a Board of Directors returns better service, lower prices or higher bids? You don't. You can't draw a cause and effect line between your investment and your return.

We do know some other things about these investments that appreciate. Surprises are usually good things. Unlike a piece of equipment that will never surpass your expectations, people and organizations can accomplish unbelievable results when everything lines up. We know that these investments are made by optimistic people that believe in the good of others. Investments in people and organizations are made by leaders that dream more than others think is practical and expect more than others think is possible.

The Board of Directors and I have the responsibility for overseeing your investments. We understand how capital intensive the business of serving you is. This whole production system doesn't work without the concrete and steel infrastructure. Investment in depreciable assets is one way we will improve and



John McClelland
General Manager

we plan carefully to do all of the best investments in depreciable assets we can afford.

We also have a rich tradition in making investments of our time and money in people and organizations. That tradition began in 1917 with RJ Ackley and continued through Herb Clutter, Otis Molz, Harley Foulks and many other Co-op leaders.

Let me remind you of a few of the investments of time, money and know-how Herb Clutter made. He served on the Garden City Co-op board for 12 years and was the Chairman. He served as a director for the Consumer Cooperative Association, the early Farmland Industries. Herb was appointed in 1953 to the Farm Credit Board by President Eisenhower. He was a strong force in the formation of the Kansas Association of Wheat

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