

Profit through COOPeration

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P.O. Box 48, Bellflower, Missouri 63333

(573) 929-3222

February 2010

44TH ANNUAL MEETING: MARCH 13TH, 6:00 P.M. AT MONTGOMERY COUNTY R-2 HIGH SCHOOL

Two Directors to be Elected at Annual Meeting

The terms of Rennie Davis and Ron Talley will expire at this year's annual meeting. Both Rennie and Ron have chosen to run for re-election.

Terry Newland, nominating committee chairman, will present a slate of candidates at the annual meeting and nominations will also be taken from the floor. A short introduction of these candidates is given inside this newsletter.

Ballots will be mailed to all eligible voting members. Ballots can be returned by mail to the Bellflower office or can be brought to the annual meeting on March 13, 2010. Ballots will be counted at the annual meeting and procedures are in place to insure the privacy of your ballot. We will have ballots available at the election if you did not receive yours in the mail or have misplaced it. If you have any questions about the election process, please call the Bellflower office at 573 929-3222.

The financial report and other information will also be presented.

Agenda: Doors open for Registration 5:30 p.m.

- Meal by Spaunhorst Catering served at 6:00 p.m.
- Call meeting to order – Welcome & Invocation (Entertainment for children by FFA in cafeteria)
- Introduction of Board of Directors
- Reading of Minutes
- Financial Report
- Old Business
- Election of Officers
- New Business
- Appoint nominating committee
- Introduction of employees and guests
- Recognition
- Closing comments and adjournment
- Door Prizes

RSVP to your local branch by Tuesday, March 9th, 2010 9:00 a.m.

Remember, door prizes are drawn from the RSVP list.

Call your branch to RSVP today!

• New Florence (573) 835-2485

• Bellflower (573) 929-3222

• Vandalia (573) 594-6421

• Bowling Green (573) 324-5212

The final day to RSVP is March 9th at 9AM.

Who can vote?

Voting members must own one share of Class A Common Stock, be an agriculture producer and be an active purchaser of products. Service and Supply Cooperative must have a signed account agreement that shows that you have requested to be a member and have submitted your Federal ID number or Social Security number. If you feel that you should be receiving patronage but did not get a notice after the annual meeting, please call (573) 929-3222 so that we can follow up.



2009 Freightliner fuel truck that was put into service January 19, 2010. This truck, which holds 4500 gallons of fuel, helps us to service customers in a timely and efficient manner.

Thanks!
Special Thanks to the students of the Montgomery County R-2 FFA Chapter, their advisors, Mr. Jonathan Hoer and Mrs. Laura Cooley for helping setup, serve, clean up and entertain the children. We really appreciate their help with our annual meeting.

Employees you can count on:

Bellflower staff

Don Broz

General Manager

Donny Broz

Sue Carroz

Dave Cullom

Propane Manager

Rick Cullom

Gene Davis

Kent (Clyde) Gilbert

Richard Klocke

Roger Lewis

Chris Pund

Frank Schlote

Joe Schroeder

Robert Smith

Jean Vomund

INTRODUCTION OF BOARD CANDIDATES

Meet the Candidates

The following candidates have been nominated by the nominating committee to fill two positions on the Service and Supply Coop Board of Directors.

Ron Talley: Ron and his wife Diane live three miles north of New Florence. They have three grown children and three grandchildren. Ron has a row crop operation and also does Federal Crop Insurance adjusting. He is a member of the American Crop Adjusters Association, is active in the Immaculate Conception Catholic Church and the Knights of Columbus. Ron has served on the Service & Supply Coop board for six years.

Current board members:

Rennie Davis	President
Terry Newland	Vice President
Ron Talley	Secretary
John Cobb, Jr.	Director
Luke Rodgers	Director
Eric Starkey	Director
Glenn Paulsmeyer	Director

Rennie Davis: Rennie and his wife Joy live five miles south of Vandalia. They have two children, JC & Mary. Rennie and JC have a row crop operation and a cow calf operation. Rennie and JC also grow Missouri Certified Seed and have a seed cleaning business. Rennie is a member of the Rotary Club of Vandalia and the First Presbyterian Church. Rennie has served on the Service & Supply Coop board of directors for six years.

Harry Cope: Harry and his wife Rose live seven miles north of Jonesburg where they have a farm operation that includes row crops, forages, a beef cow herd and also a sheep operation. Harry has experimented with many different forage systems and intensive grazing systems. Harry and Rose have two children, Sabrina and Dustin, who keep them busy with school and sports. Harry also serves on the Montgomery County Soil and Water Conservation Board.

Gayle Stuart: Gayle and his wife Frances live four miles southwest of Vandalia. They have a row crop operation and a cow-calf livestock operation. They also operate Feedbucket Express, Inc., a trucking business. Gayle and Frances have three grown daughters and three grandchildren.

Vandalia Happenings

Pictured is Dave Minor of the Vandalia branch. Dave operates the dry spreader truck and does other maintenance duties.



David Minor

New Florence Happenings



Left: The new 35' X 150' equipment storage addition to the shop at New Florence that was completed in April.

Bellflower Happenings

Pictured is Frank Schlote. Frank started work for Coop at the Bellflower branch on November 3, 2008. Frank is a commercial applicator and has several years of experience operating both dry and liquid application equipment.



Frank Schlote

AVAIL® Increases Fertilizer Efficiencies

Can you name the things that phosphorus is responsible for in plant development? In corn, it is the major nutrient that controls root growth, stalk quality and seed set. When additional phosphorus is available to the plant, you increase root mass, stalk strength and ear fill to maximize the potential of the seed genetics you are buying.



A new product AVAIL®, will

stop the tie-up process on new fertilizer applications for up to 12 months. We will impregnate AVAIL® onto your Map or DAP fertilizer and it will make the phosphorus more available for the entire growing season. You will see increased yield as a result of more plant available P being used by your crop. AVAIL® can also be used in starter fertilizer applications.

This technology is the first really new innovation in fertilizer efficiency in many years. Take advantage of it. Run some comparisons on your farm and compare the roots, stalks and ear size. You'll like what you see.

Soybeans and pasture crops will also benefit from additional P availability. Ask us at Service and Supply Coop how AVAIL® fits into your fertility program.

Employees you can count on:

Vandalia staff

- Eugene McDonald**
Branch Manager
- Jim Christian**
- Ronnie Crump**
- Leslie Hammett**
- Dave Minor**

Bowling Green staff

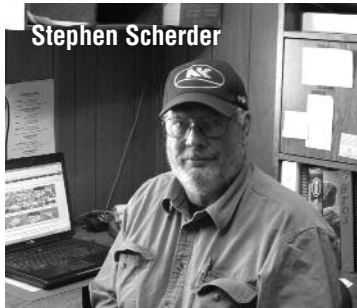
- Jeff Graddy**
Branch Manager
- Rick Landers**
- Martha McCormick**
- Doug Mudd**
- Gary Odum**
- Stephen Scherder**
- Dean Wilhoit**

New Florence staff

- Randy Overkamp**
Branch Manager
- Jeff Eldringhoff**
- Randy Hinkel**
- Mark Landrum**
- Bill Oliver**
- Chasity Overkamp**
- George Penrod**
- Randy Rodgers**
- Anthony Schneider**
- Chris Van Horn**
- I. W. Walton, Jr.**

Bowling Green Happenings

Stephen Scherder



Stephen Scherder joined CO-OP in September of 2009. He has 10 years of experience in the Ag Retail business. Stephen is looking forward to being of service to all of our patrons.

Doug Mudd started with Service and Supply Cooperative, Bowling Green in October 2009. He has been in agriculture most of his life. His interest are in sports and hunting.

Doug will be delivering fertilizer and seed.

Doug Mudd



MANAGING INPUTS

Lessons from 2009

By Randy Rodgers

Each year brings different challenges and 2009 certainly had its share. In the summer of 2008 a lot of discussion centered around how difficult the planting and spraying season had been. Surely we wouldn't have a repeat in 2009. But the 2008 growing season provided plenty of moisture and enough heat units for a great harvest. 2009 comes along and makes 2008 look like a walk in the park. Yields were much more variable. Some fields had outstanding yields while others were very disappointing. What can we learn about managing our inputs that will help us next year?

We have talked about nitrogen on corn every year but it is still basic to good corn yields. Most everyone puts enough on but last year many fields lost a large portion of their N before the corn could use it. Much of the fertilizer was applied in the April or some NH3 was put on in the fall. It went through a very wet four week period

before we finally got some corn planted in May. Most of which had to be replanted in June. All the rain we received over that time caused some of the N to leave before the corn needed it in July and August. Not only does the shortage of N cause lower yields it also delays corn maturity. We can do a couple of things to help prevent these yield losses. First, Super U is a treated form of urea that is a more stable under these conditions. Second, we can add a second application of N later in the growing season to make sure we have an adequate supply when the corn needs it. We have several carts designed to apply additional N when the corn is 6"-24" tall. Some customers prefer to sidedress NH3 or liquid N. How you choose to apply it doesn't matter. Be prepared to add N quickly. The window to make these applications closes fast.

To say we had a difficult year getting a good stand established is an understatement. We have never had as many acres of corn replanted, but we

ended up with very few acres of soybeans replanted. Seed treatments really helped soybeans survive the growing conditions of last year. We continue to recommend this to protect your seed investment.

Another issue from last year was aphids. In late August our fields were full of these critters and we went into full attack mode. Did it pay? I believe it paid, however the difference between treated and untreated fields was reduced by the poor growing conditions in September. The aphid infestations were heavier in the later planted soybeans. These treated fields never got an opportunity to express their full yield potential because of the cool temperatures in August, September and early October. We simply didn't get enough heat units for these fields to yield like they were capable of.

Next year will bring new challenges and issues. We are here to help you weather these problems and take advantage of the opportunities for an outstanding 2010.

Service & Supply
P.O.Box 48
Bellflower, MO 63333

ADDRESS SERVICE REQUESTED

Wit & Wisdom

“Obstacles are things a person sees when he takes his eyes off his goal.”

*E. Joseph
Cossman*

SPRING IS COMING!

**WE HAVE THE FULL LINE OF
KAWASAKI MULES & ATV'S FOR
YOU TO CHOOSE FROM.**



It's the perfect time of year to purchase that ATV you have been wanting. There are great financing terms for the spring season. We also have parts, accessories and a full time mechanic in house at New Florence. It's time once again to get your outdoor equipment ready for spring. We also service Cub Cadet, White Outdoor, Troy-Bilt and Stihl chainsaws and trimmers.

Fertilizer and Soil Testing

By Chris Pund

A quick reminder that the only true way to get an accurate fertilizer recommendation is to soil test first. We are bringing this up because in the past 2 years fertilizer prices went way up. A lot of producers cut back on their P & K because of these higher prices. At the same time we experienced higher than normal yields. Higher yields removed higher amounts of P & K than what was applied. Now that fertilizer prices have come down from their lofty heights, producers have been asking how to replenish the P & K in their fields.

The best way to know where you stand is to soil sample and see what the P & K levels are. Those of you that have soil test gridding done and have been variable rating your P & K and have also supplied us with your yield data, new soil sampling will not need to be done. We will be able to see where and how much P & K has been removed and compare that to what was applied and make recommendations from this. Those of you that don't, probably need to soil test to know for sure where you stand.

At the present time, soil test gridding is still the most accurate way to soil test. Luckily at this time the State of Missouri has a Nutrient Management program that will pretty much pay for your gridding expense. You will need to go to your county NRCS and ask if there are any funds available for Nutrient Management and soil test gridding.

To get the most out of your fertilizer dollar, apply the fertilizer where it will make you the most money. Don't randomly apply. Apply it with Knowledge and Precision